3Q17 RESULTS

São Paulo, October 26th, 2017 - International Meal Company Alimentação S.A. (B3: MEAL3), one of the largest multi-brand companies in the Latin American food retail industry, announces its results for the third quarter of 2017 (3Q17). Unless otherwise indicated, the information herein is presented in a consolidated manner and in millions of Brazilian reais (R$), and in accordance with the International Financial Reporting Standards (IFRS) and the accounting principles adopted in Brazil.

HIGHLIGHTS

Net Revenue[1]
R$402M in 3Q17
(0.3% up vs. 3Q16)

Adjusted EBITDA[1]
R$54M in 3Q17
(+33%|+330bps)

Net Income
R$22M in 3Q17
(83% up vs. 3Q16)

MEAL3 on 9.29.2017
R$10.66

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CONFERENCE CALL - PORTUGUESE

10/27/2017
10:00 a.m. (Brasília) / 08:00 a.m. (US ET)

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CONFERENCE CALL - ENGLISH

10/27/2017
11:00 a.m. (Brasília) / 09:00 a.m. (US ET)

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[1] In Constant Currency

MESSAGE FROM MANAGEMENT

As we continue to implement the Company's strategy with a higher focus on Efficiency, Execution and Growth (which aims at improving margins with organic growth based on a higher focus on fewer brands), we are happy to announce that we continue to see improvement in the results.

Consolidated Adjusted EBITDA was up 33% YoY reaching R$54M (in constant currency), with an improvement of 330bps in margins that reached 13.5% in 3Q17. Net revenues reached R$402M (in constant currency), up 0.3% YoY. **Operating Cash Generation – after maintenance Capex – reached R$34M, or a 62% conversion rate from EBITDA**. **Net income reached R$22M, up 83% YoY.**

In Brazil, operating income was up 83% YoY (+R$10.8M) reaching R$23.9M with a 470bps expansion in margins, reflecting our efforts to improve efficiency on the back of the implementation of the new zero based budget in early April, a second phase of adjustments focused on indirect expenses (sales and operating) and G&A in August/September, combined with top line growth in the Roads segment and higher efficiency in the Air segment (mostly driven by the catering operation). We also had a positive impact in the "Other Revenues/Expenses" line with tax recovery credits (converted into cash in the short term).

In the US, the new stores combined with higher efficiency on labor cost and selling and operating expenses led to **a 9% growth in operating income with a 130bps margin improvement**. **In the Caribbean, operating income was down by 4%** in constant currency, as a consequence of slightly lower revenues combined with higher labor, selling and operating expenses – mainly in Colombia. Holding expenses were down by 39% in 3Q17, reflecting the structural changes in overhead implemented over the last quarters.

These are the early achievements and we are very confident that we still have a lot of room for further improvement (both in terms of margins as well as in terms of expansion in sales) as we continue to implement our strategy. In our view we have three important sources for the continuous improvement in results:

i) **Margin Improvement Based on Costs Reduction – does not depend on sales improvement**:

a. **Zero Based Budget**: which is a cost control oriented effort aiming at setting the adequate cost structure for the Company. Such effort entailed a reduction in costs and expenses in some areas, and increases in core areas such as Marketing, IT and Engineering. The first part of this project was concluded in April and a second wave of adjustments was concluded in August/September. Just as important as implementing the adjustments is the improved controls to guarantee that any expense not budgeted will not occur without the CFO's consent.

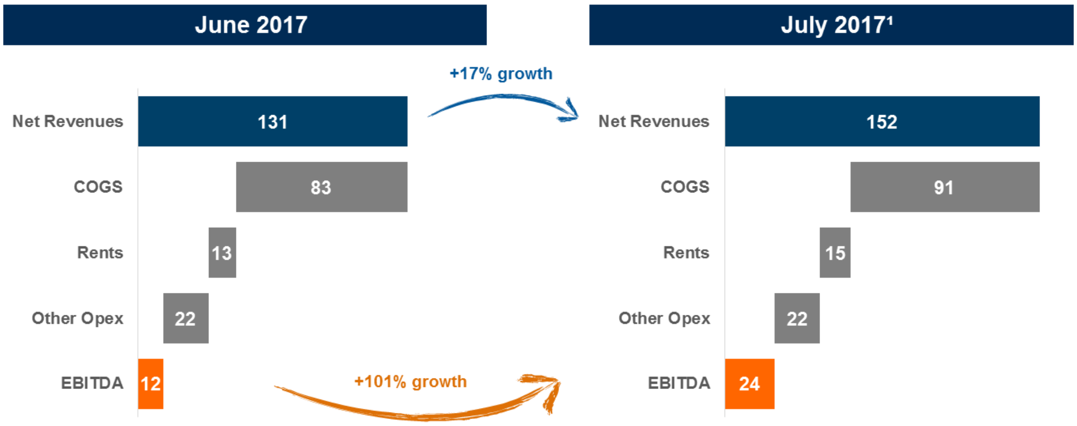
b. **Corporate Restructuring:** in September we concluded an important corporate restructuring project consolidating Frango Assado's fiscal entity into Viena's. That will allow higher tax efficiency and higher efficiency on food cost as it will enable the central kitchen's specialization, ie: we will concentrate the production of certain items in each central kitchen for all brands, improving scale, efficiency and quality. This was not attainable before as being in separate fiscal entities the product transfer from a kitchen to a different brand/restaurant (or fiscal entity) would have paid sales taxes. We should conclude the central kitchens optimization project by 2Q18.

c. **Labor Reform in Brazil:** the new labor bill (valid starting mid-November) allows higher flexibility in hiring part time employees and reducing the labor-related liabilities for companies. With regards to higher flexibility, it should allow us to have lesser idle capacity in lower volume days (= lower costs) and higher capacity in higher volume days (= higher sales and better service). We will start testing changes in December and fully implement them next year.

ii) **Operational Leverage = margin improvement based on sales increase and costs control**:

a. **The Concept**: with an important part of our costs being fixed, an improvement in sales drives a disproportional increase in EBITDA / Margins. We have three main costs/expenses in our operations: Rent Expenses, Labor Cost and Food Cost. With regards to rent, today most of our stores are paying a minimum fixed rent – that has been adjusted by inflation yearly, consequently we can grow sales by a certain degree without changing rent in nominal terms (as we will continue to pay minimum rent). As for Labor cost, given the sales volume reduction in the last few years we are mostly operating with the required minimum staff in many units, therefore, an increase in sales does not materially change our headcount.

b. **The Actual Example**: July is (and has always been) a seasonally strong month for IMC and always has higher sales than June. In 2017 – for example, July sales went up by 17% compared to June, while July's EBITDA increased more than 100% vs. June, as a consequence of our mostly fixed cost structure.



R$ - million ¹July is a typically stronger month (in terms of sales) compared to June due to a positive seasonality: summer time in the US and Caribbean, and vacations in Brazil

c. **What are we doing**: To recoup same store sales we are working on two main fronts: i) demand generation and organization by brand; and ii) training and alignment.

i. **Demand Generation and Organization by Brand (initiatives to increase product quality)**

- First, we organized the team by brand rather than channel (as was the case before) after the portfolio rationalization that started in 2016. We have now a Head, a *Chef* as well as a dedicated marketing team for each brand. This is a subtle change but allows for important benefits such as product innovation, special campaigns and a marketing calendar for each brand and operation. At Frango Assado this process started earlier (as the brand and channel were always the same): since December 2016 we implemented a new menu revising the whole product offering. Throughout 2017 we started to implement periodic marketing campaigns with special products such as "New Sandwiches – *Gostosões da Parada*", "Hot-dog Festival – *Arraiá do Frango*", "Pizza Festival" and the recently launched campaign "65-Years Celebration Burger Festival". We believe that such effort was crucial to revert the downward trend into positive SSS since the end of the 1Q17.

ii. Alignment and Training (initiatives to increase service quality)

- To improve the service level based on higher commitment from our staff we have started to implement an operational excellence-measuring tool (M.A.I.S.) combined with an incentive (variable compensation) program. The operational excellence-measuring tool consists in grading the restaurants based on an operational guideline questionnaire with non-sales related metrics such as: the cleanliness (and scent) of the bathrooms, the temperature of the soft drinks, the absence of broken lights and others. Restaurants and their managers are evaluated according to this assessment, which will be part of his/her incentive program evaluation that will also consider sales and contribution margin performance, and mystery shopper grading. Our target is to improve day-to-day execution with incentives aligning store Managers' individual goals with those of the Company.

iii) Expansion: focus on low risk with high impact on results store openings

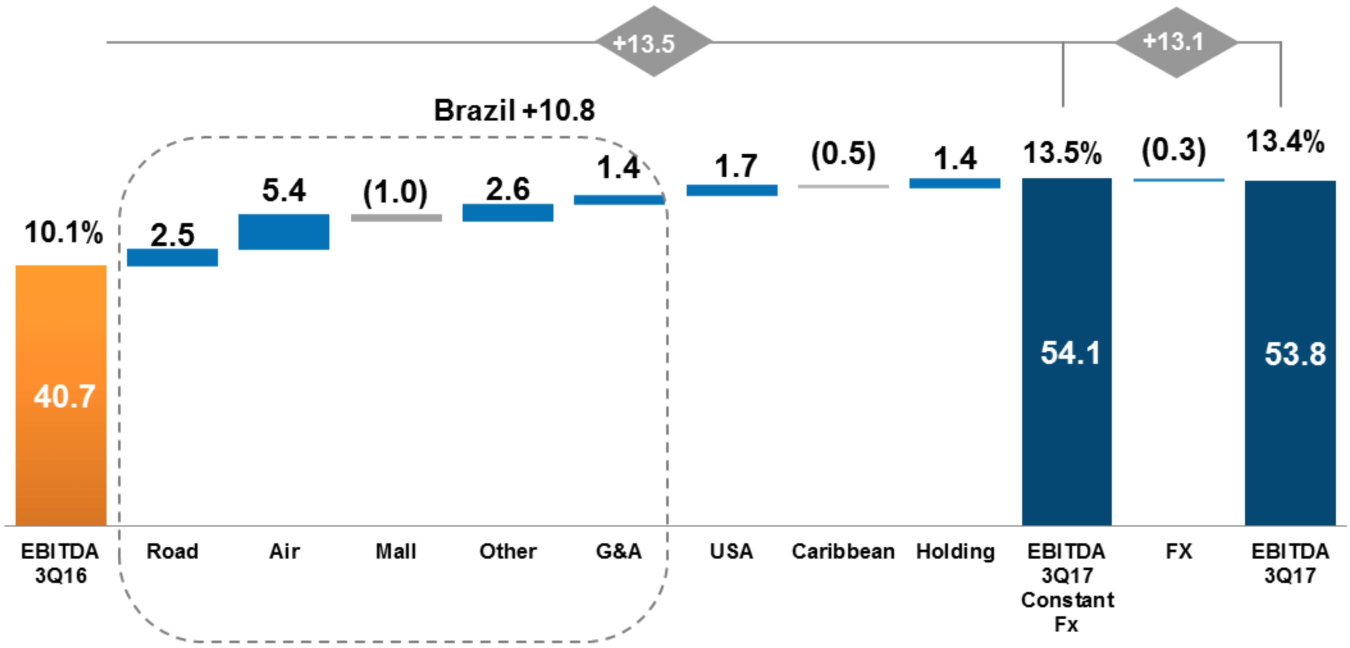
- Olive Garden in Brazil
- Margaritaville in the US

All in all, we already see the early signs of the Company's improved structure, processes and costs controls materialized in the results, with **room for further improvement in margins** and a **sizable organic growth opportunity** in terms of same store sales (especially with the Demand Generation efforts and the Organization by Brand focus) and also through the opening of new selected locations.

COMMENTS ABOUT IMC'S PERFORMANCE

OVERVIEW OF THE 3Q17

EBITDA Bridge 3Q17



In 3Q17, IMC's Adjusted EBITDA was up by 33% with a 330bps margin improvement reaching R$54.1 million in constant currency, or R$53.8 million in Reais with a 13.4% margin.

In Brazil, operating income was up 83% YoY (+R$10.8M) reaching R$23.9M with a 470bps expansion in margins, reflecting our efforts to improve efficiency on the back of the implementation of the zero based budget in early April, a second phase of adjustments focused on indirect expenses (sales and operating) and G&A in August/September, combined with top line growth in the Roads segment and higher efficiency in the Air segment (mostly driven by the catering operation). We also had a positive impact in the "Other Revenues/Expenses" line with tax recovery credits (converted into cash in the short term).

In the US, the R$1.7 million YoY improvement (in constant currency) was related to new stores combined with the decrease in labor, selling & operating and store pre-opening expenses. Operating income grew 9% in the quarter with a 130bps margin improvement.

In the Caribbean, the R$0.5 million reduction in constant currency is a consequence of higher rent expenses and selling and operating expenses, leading to a 90bps decrease in margins or a 4% reduction YoY in the Operating income.

Holding expenses were down by 39% in 3Q17 (or R$1.4M), reflecting the structural changes in overhead implemented over the last quarters, which represents a 40bps improvement in margins.

We continue to have a higher focus on Execution, Efficiency and Growth aiming at improving performance in the short term. We still believe we have room for further adjustments and improvements in the Company's structure, processes and costs in order to have a leaner and more agile Company. On top of that, we continue to invest in demand generation efforts to improve same store sales and seek opportunities to grow organically with new sites to be launched.

CONSOLIDATED RESULTS

(in R$ million)	3Q17	3Q16	%HA	3Q17[3]	% HA[3]	2017	2016	%HA	2017[3]	% HA[3]
Net Revenue	**400.1**	**401.2**	**-0.3%**	***402.5***	***0.3%***	**1,127.6**	**1,177.4**	**-4.2%**	***1,166.8***	***-0.9%***
Restaurants & Others	351.0	357.7	-1.9%	*353.4*	*-1.2%*	972.7	1,035.9	-6.1%	*1,012.0*	*-2.3%*
Gas Stations	49.1	43.5	12.8%	*49.1*	*12.8%*	154.9	141.6	9.4%	*154.9*	*9.4%*
Brazil	230.6	229.5	0.5%	*230.6*	*0.5%*	693.3	712.6	-2.7%	*693.3*	*-2.7%*
US	123.7	124.8	-0.9%	*125.3*	*0.4%*	300.1	317.8	-5.6%	*326.8*	*2.8%*
Caribbean	45.8	46.8	-2.2%	*46.6*	*-0.5%*	134.2	147.1	-8.8%	*146.7*	*-0.3%*
Cost of Sales and Services	**(263.4)**	**(269.3)**	**-2.2%**	***(264.8)***	***-1.7%***	**(776.1)**	**(811.3)**	**-4.3%**	***(799.6)***	***-1.4%***
Direct Labor	(100.9)	(103.7)	-2.7%	*(101.5)*	*-2.1%*	(295.5)	(309.9)	-4.6%	*(306.6)*	*-1.1%*
Food	(90.6)	(94.8)	-4.4%	*(91.1)*	*-3.8%*	(255.2)	(277.2)	-7.9%	*(263.9)*	*-4.8%*
Others	(21.1)	(22.3)	-5.5%	*(21.2)*	*-5.0%*	(60.1)	(67.6)	-11.1%	*(61.9)*	*-8.6%*
Fuel and Automotive Accessories	(39.0)	(34.6)	12.7%	*(39.0)*	*12.7%*	(126.0)	(113.3)	11.2%	*(126.0)*	*11.2%*
Depreciation & Amortization	(11.9)	(13.9)	-14.6%	*(11.9)*	*-14.1%*	(39.2)	(43.2)	-9.3%	*(41.2)*	*-4.8%*
Gross Profit	**136.6**	**131.9**	**3.6%**	***137.7***	***4.4%***	**351.5**	**366.2**	**-4.0%**	***367.3***	***0.3%***
Gross Margin (%)	*34.2%*	*32.9%*	*1,3p.p.*	*34.2%*	*1,3p.p.*	*31.2%*	*31.1%*	*0,1p.p.*	*31.5%*	*0,4p.p.*
Operating Expenses[1]	**(102.1)**	**(113.5)**	**-10.1%**	***(102.9)***	***-9.3%***	**(305.3)**	**(355.1)**	**-14.0%**	***(319.0)***	***-10.2%***
Selling and Operating	(43.4)	(45.7)	-5.1%	*(43.8)*	*-4.2%*	(127.9)	(135.4)	-5.6%	*(135.3)*	*-0.1%*
Rents of Stores	(41.0)	(41.0)	0.1%	*(41.3)*	*0.8%*	(112.9)	(125.2)	-9.9%	*(117.3)*	*-6.4%*
Store Pre-Openings	(0.5)	(3.3)	-86.2%	*(0.5)*	*-85.9%*	(2.4)	(5.0)	-52.5%	*(2.4)*	*-51.5%*
Depreciation & Amortization	(6.9)	(7.9)	-13.2%	*(6.9)*	*-12.7%*	(22.0)	(27.0)	-18.7%	*(22.6)*	*-16.3%*
J.V. Investment Amortization	(0.5)	(0.5)	-1.7%	*(0.5)*	*0.0%*	(1.5)	(1.7)	-10.4%	*(1.7)*	*0.0%*
Equity income result	1.0	1.4	-32.1%	*1.0*	*-32.0%*	5.7	6.8	-17.0%	*6.4*	*-6.9%*
Other revenues (expenses)	9.4	6.8	37.4%	*9.4*	*37.5%*	17.8	2.5	616.1%	*18.2*	*631.3%*
General & Administiative	(18.0)	(19.8)	-9.0%	*(18.1)*	*-8.4%*	(54.3)	(57.2)	-5.1%	*(56.3)*	*-1.6%*
Corporate (Holding)[2]	(2.2)	(3.6)	-39.4%	*(2.2)*	*-39.3%*	(7.9)	(12.9)	-38.5%	*(8.0)*	*-37.9%*
Special Items - Write-offs	0.0	0.0	-	*0.0*	*-*	0.0	0.0	0.0%	*0.0*	
Special Items - Other	(1.3)	(1.2)	15.1%	*(1.3)*	*15.1%*	(3.2)	(5.7)	-43.8%	*(3.2)*	*-43.7%*
EBIT	**33.2**	**17.2**	**93.4%**	***33.4***	***94.7%***	**43.0**	**5.4**	**na**	***45.1***	***na***
(+) D&A and Write-offs	19.3	22.4	-13.8%	*19.4*	*-13.3%*	62.7	71.9	-12.9%	*65.4*	*-9.0%*
EBITDA	**52.5**	**39.5**	**32.7%**	***52.8***	***33.6%***	**105.6**	**77.3**	**36.7%**	***110.5***	***43.0%***
EBITDA Margin (%)	*13.1%*	*9.9%*	*3,3p.p.*	*13.1%*	*3,3p.p.*	*9.4%*	*6.6%*	*2,8p.p.*	*9.5%*	*2,9p.p.*
(+) Special Items - Other	1.3	1.2	-	*1.3*	*-*	3.2	5.7	-43.8%	*3.2*	*-43.7%*
Adjusted EBITDA	**53.8**	**40.7**	**32.2%**	***54.1***	***33.1%***	**108.8**	**82.9**	**31.2%**	***113.7***	***37.1%***
Adjusted EBITDA Margin (%)	*13.4%*	*10.1%*	*3,3p.p.*	*13.5%*	*3,3p.p.*	*9.7%*	*7.0%*	*2,6p.p.*	*9.7%*	*2,7p.p.*

[1]Before special items; [2]Not allocated in segments and countries; [3]In constant currencies as of the prior year.

Net revenue totaled R$402.5 million in 3Q17, up 0.3% vs. 3Q16 in constant currencies. The positive performance of new stores launched in the period more than offset the negative impact of the net store closures of 11 restaurants (10 of which in Brazil), as shown in the section "Number of stores". In 9M17 net revenue reached R$1,166.8 million, down 0.9% in constant currency compared to 9M16.

Food cost totaled R$91.1M (in constant currency), down 3.8% compared to 3Q16, leading to a 100bps improvement YoY.

Direct Labor cost totaled R$101.5 million (in constant currency), compared to R$103.7 million in 3Q16, as headcount adjustments mitigated inflationary pressures on payroll, leading to a 60bps improvement compared to 3Q16.

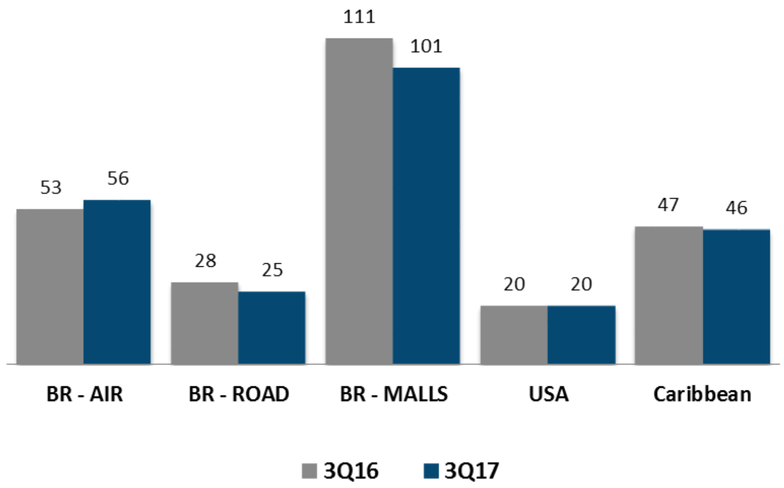
Sales and Operating expenses were R$1.9 million lower YoY (in constant currency), representing a 50bps improvement compared to 3Q16.

Rent expenses totaled R$41.3 million, a 0.8% reduction YoY, as a consequence of the net closure of 11 stores in the period combined with the higher dilution of rent expenses in Road and Air segments as a consequence of higher sales. Considering 9M17, there is a 60bps improvement.

With regards to G&A, the R$1.7 million decrease YoY (in constant currency) reflects the second wave of adjustments linked to the zero based budget process that took place in August/September.

All in all, in 3Q17 the adjusted EBITDA reached R$54.1 million, 33% up in constant currency. Adjusted EBITDA margin reached 13.5% in constant currency, a 330 bps increase YoY.

NUMBER OF STORES



NUMBER OF STORES (end of period)	3Q17	3Q16	YoY Var. (%)	YoY Var. (#)
Brazil	**182**	**192**	**-5.2%**	**-10**
Air	*56*	*53*	*5.7%*	*3*
Roads	*25*	*28*	*-10.7%*	*-3*
Shopping Malls	*101*	*111*	*-9.0%*	*-10*
USA	**20**	**20**	**0.0%**	**0**
Caribbean	**46**	**47**	**-2.1%**	**-1**
Total Number of Stores	**248**	**259**	**-4.2%**	**-11**

At the end of the quarter, the Company had 248 stores, a net reduction of 11 stores YoY, 10 in Brazil and 1 in the Caribbean. Most store closures in Brazil were part of the loss-making store closure program.

SAME-STORE SALES (SSS)

(in R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
Brazil	**216.3**	**212.0**	**2.0%**	**651.0**	**648.9**	**0.3%**
BR - Air	57.7	55.3	4.3%	161.9	169.3	-4.4%
BR - Roads	108.0	102.5	5.4%	333.9	317.0	5.4%
BR - Roads - Restaurants	*60.8*	*59.0*	*3.0%*	*180.9*	*178.0*	*1.6%*
BR - Roads - Gas Station	*47.3*	*43.5*	*8.7%*	*153.0*	*138.9*	*10.2%*
BR - Malls	50.6	54.2	-6.7%	155.2	162.7	-4.6%
USA	**107.5**	**121.0**	**-11.1%**	**262.7**	**309.3**	**-15.1%**
Caribbean	**43.3**	**44.3**	**-2.4%**	**125.5**	**139.9**	**-10.3%**
Total Same Store Sales	**367.1**	**377.3**	**-2.7%**	**1,039.2**	**1,098.1**	**-5.4%**

In constant currencies (in R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
Brazil	216.3	212.0	2.0%	651.0	648.9	0.3%
USA	109.0	121.0	-9.9%	285.7	309.3	-7.6%
Caribbean	44.0	44.3	-0.8%	137.0	139.9	-2.0%
Total Same Store Sales	**369.3**	**377.3**	**-2.1%**	**1,073.7**	**1,098.1**	**-2.2%**

Same store sales totaled R$369.3 million in 3Q17, -2.1% in constant currencies.

In Brazil, the 2.0% increase in same store sales was led by Roads with a 5.4% increase YoY with a positive performance in both restaurants (+3.0%) and gas stations (+8.7%).

In Brazilian airports, SSS grew by 4.3% in 3Q17 due to the positive performance of catering that offset the negative performance of air restaurants.

Same stores sales in the Malls segment fell by 6.7% in 3Q17. This quarter the performance was impacted by a tougher comp in Rio de Janeiro as in 2016 the Summer Olympics helped the performance in Rio de Janeiro and the poor performance of local Economy.

USA SSS in local currency was -9.9% YoY in 3Q17. We were impacted by Hurricane Irma, which affected all 7 stores in Florida.

In the Caribbean, SSS were nearly flat in the quarter as Panama's positive performance was offset by lower sales in Colombia. The Hurricanes also affected the region in 2017 as a large number of flights were cancelled.

RESULTS BY BUSINESS SEGMENT AND GEOGRAPHIC REGION

(in R$ million)	Brazil 2017	USA 2017	Caribbean 2017	Consolidated 2017	% VA	Brasil 2016	EUA 2016	Caribbe 2016	Consolidated 2016	% VA	% HA
Net Revenue	**693.3**	**300.1**	**134.2**	**1,127.6**	**100.0%**	**712.6**	**317.8**	**147.1**	**1,177.4**	**100.0%**	**-4.2%**
Restaurants & Others	538.4	300.1	134.2	972.7	86.3%	571.0	317.8	147.1	1,035.9	88.0%	-6.1%
Gas Stations	154.9	0.0	0.0	154.9	13.7%	141.6	0.0	0.0	141.6	12.0%	9.4%
Cost of Sales and Services	**(532.7)**	**(181.3)**	**(62.1)**	**(776.1)**	**-68.8%**	**(544.6)**	**(194.9)**	**(71.7)**	**(811.3)**	**-68.9%**	**-4.3%**
Direct Labor	(182.5)	(89.6)	(23.4)	(295.5)	-26.2%	(186.5)	(97.0)	(26.4)	(309.9)	-26.3%	-4.6%
Food	(159.6)	(59.1)	(36.5)	(255.2)	-22.6%	(172.3)	(62.3)	(42.7)	(277.2)	-23.5%	-7.9%
Others	(40.5)	(18.4)	(1.2)	(60.1)	-5.3%	(46.4)	(20.1)	(1.1)	(67.6)	-5.7%	-11.1%
Fuel and Automotive Accessories	(126.0)	0.0	0.0	(126.0)	-11.2%	(113.3)	0.0	0.0	(113.3)	-9.6%	11.2%
Depreciation & Amortization	(24.1)	(14.1)	(1.0)	(39.2)	-3.5%	(26.1)	(15.6)	(1.5)	(43.2)	-3.7%	-9.3%
Gross Profit	**160.6**	**118.9**	**72.0**	**351.5**	**31.2%**	**167.9**	**122.9**	**75.3**	**366.2**	**31.1%**	**-4.0%**
Operating Expenses[1]	**(154.4)**	**(99.4)**	**(43.6)**	**(297.4)**	**-26.4%**	**(187.0)**	**(107.5)**	**(47.8)**	**(342.3)**	**-29.1%**	**-13.1%**
Selling and Operating	(52.1)	(57.6)	(18.2)	(127.9)	-11.3%	(53.5)	(62.9)	(19.0)	(135.4)	-11.5%	-5.6%
Rents of Stores	(65.0)	(33.7)	(14.2)	(112.9)	-10.0%	(78.0)	(31.9)	(15.3)	(125.2)	-10.6%	-9.9%
Store Pre-Openings	(1.6)	(0.8)	0.0	(2.4)	-0.2%	(1.3)	(2.7)	(1.1)	(5.0)	-0.4%	-52.5%
Depreciation & Amortization	(15.1)	(0.9)	(5.9)	(22.0)	-1.9%	(19.0)	(1.0)	(7.0)	(27.0)	-2.3%	-18.7%
J.V. Investment Amortization	0.0	(1.5)	0.0	(1.5)	-0.1%	0.0	(1.7)	0.0	(1.7)	-0.1%	-10.4%
Equity income result	0.0	5.7	0.0	5.7	0.5%	0.0	6.8	0.0	6.8	0.6%	-17.0%
Other revenues (expenses)	15.5	1.4	0.9	17.8	1.6%	1.5	(0.3)	1.3	2.5	0.2%	n/a
General & Administative	(36.1)	(12.0)	(6.2)	(54.3)	-4.8%	(36.7)	(13.9)	(6.6)	(57.2)	-4.9%	-5.1%
(+) Depreciation & Amortization	39.2	16.5	6.9	62.7	5.6%	45.1	18.3	8.5	71.9	6.1%	-12.9%
Operating Income	**45.4**	**36.0**	**35.4**	**116.7**	**10.4%**	**26.0**	**33.7**	**36.1**	**95.8**	**8.1%**	**21.8%**
Corporate (Holding)[2]				(7.9)	-0.7%				(12.9)	-1.1%	-38.5%
Special Items - Write-offs				0.0	0.0%						
Special Items - Other				(3.2)	-0.3%				(5.7)	-0.5%	-43.8%
EBIT	**6.1**	**19.5**	**28.5**	**43.0**	**3.8%**	**(19.0)**	**15.4**	**27.6**	**5.4**	**0.5%**	
(+) D&A and Write-offs				62.7	5.6%				71.9		-12.9%
EBITDA				**105.6**	**9.4%**				**77.3**	**6.6%**	**36.7%**
(+) Special Items				3.2	0.3%				5.7	0.5%	-43.8%
Adjusted EBITDA				**108.8**	**9.7%**				**82.9**	**7.0%**	**31.2%**

[1]Before special items; [2]Not allocated in segments and countries

RESULTS OF THE BRAZILIAN OPERATIONS

(in R$ million)	3Q17	% VA	3Q16	% VA	% HA	2017	% VA	2016	% VA	% HA
Net Revenue	**230.6**	**100.0%**	**229.5**	**100.0%**	**0.5%**	**693.3**	**100.0%**	**712.6**	**100.0%**	**-2.7%**
Restaurants & Others	181.5	78.7%	186.0	81.0%	-2.4%	538.4	77.7%	571.0	80.1%	-5.7%
Gas Stations	49.1	21.3%	43.5	19.0%	12.8%	154.9	22.3%	141.6	19.9%	9.4%
Cost of Sales and Services	**(173.4)**	**-75.2%**	**(176.2)**	**-76.8%**	**-1.6%**	**(532.7)**	**-76.8%**	**(544.6)**	**-76.4%**	**-2.2%**
Direct Labor	(59.7)	-25.9%	(61.3)	-26.7%	-2.7%	(182.5)	-26.3%	(186.5)	-26.2%	-2.2%
Food	(53.9)	-23.4%	(57.3)	-24.9%	-5.8%	(159.6)	-23.0%	(172.3)	-24.2%	-7.3%
Others	(13.1)	-5.7%	(14.4)	-6.3%	-8.9%	(40.5)	-5.8%	(46.4)	-6.5%	-12.8%
Fuel and Automotive Accessories	(39.0)	-16.9%	(34.6)	-15.1%	12.7%	(126.0)	-18.2%	(113.3)	-15.9%	11.2%
Depreciation & Amortization	(7.8)	-3.4%	(8.7)	-3.8%	-9.9%	(24.1)	-3.5%	(26.1)	-3.7%	-7.7%
Gross Profit	**57.2**	**24.8%**	**53.4**	**23.2%**	**7.2%**	**160.6**	**23.2%**	**167.9**	**23.6%**	**-4.4%**
Operating Expenses[1]	**(45.8)**	**-19.9%**	**(54.5)**	**-23.8%**	**-16.0%**	**(154.4)**	**-22.3%**	**(187.0)**	**-26.2%**	**-17.4%**
Selling and Operating	(15.8)	-6.8%	(17.2)	-7.5%	-8.5%	(52.1)	-7.5%	(53.5)	-7.5%	-2.7%
Rents of Stores	(21.8)	-9.4%	(23.5)	-10.2%	-7.3%	(65.0)	-9.4%	(78.0)	-10.9%	-16.7%
Store Pre-Openings	(0.1)	0.0%	(0.8)	-0.4%	-85.9%	(1.6)	-0.2%	(1.3)	-0.2%	26.3%
Depreciation & Amortization	(4.7)	-2.0%	(5.6)	-2.4%	-15.6%	(15.1)	-2.2%	(19.0)	-2.7%	-20.2%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)[2]	8.8	3.8%	6.2	2.7%	42.2%	15.5	2.2%	1.5	0.2%	938.0%
General & Administative[2]	(12.2)	-5.3%	(13.6)	-5.9%	-10.1%	(36.1)	-5.2%	(36.7)	-5.2%	-1.6%
(+) Depreciation & Amortization	12.5	5.4%	14.3	6.2%	-12.1%	39.2	5.7%	45.1	6.3%	-13.0%
Operating Income	**23.9**	**10.4%**	**13.1**	**5.7%**	**82.8%**	**45.4**	**6.5%**	**26.0**	**3.7%**	**74.2%**
Expansion Capex	3.8	1.7%	6.6	2.9%	-42.0%	16.6	2.4%	42.6	6.0%	-61.0%
Maintenance Capex	6.4	2.8%	1.0	0.4%	557.5%	11.7	1.7%	3.2	0.5%	263.4%
Total Capex	**10.3**	**4.5%**	**7.6**	**3.3%**	**34.8%**	**28.3**	**4.1%**	**45.8**	**6.4%**	**-38.1%**
Operating Inc. - Maintenance Capex[3]	**17.5**	**73.2%**	**12.1**	**92.5%**	**-19.4%**	**33.6**	**74.1%**	**22.8**	**87.6%**	**-13.5%**

[1]Before special items; [2]Not allocated in segments; [3] VA vs. Op. Inc.

Brazilian operations' top line was nearly flat in the quarter (+0.5%) as a result of the improvement in Roads and Air segments same store sales (+5.4% and +4.3%,respectively) that mitigated lower same store sales in the Malls segment, as well as the net reduction of 10 restaurants compared to 3Q16 (+3 in airports, -3 in roads and -10 in shopping malls). In the 9M17 the revenues of Brazilian operations fell by 2.7% compared to 9M16.

In terms of costs and expenses there was a 80 bps reduction in rent expenses, due to the expenses dilution from higher sales in the Road segment and better catering performance in the Air segment. Regarding labor cost and expenses, "direct labor cost" and "sales and operating expenses" combined resulted in R$75.4 million in 3Q17, compared to R$78.6 million in 3Q16, as a consequence of headcount reduction that offset the inflation pressure on payroll. With regards to G&A, the R$1.4 million decrease reflects the second wave of adjustments linked to the zero based budget process that took place in August/September.

Consequently, Brazilian operations posted an operating income of R$23.9 million in 3Q17, up 83% YoY, with a 470 bps increase in operating margin. In 9M17, operating income reached R$45.4 million, up 74% YoY.

RESULTS OF THE BRAZILIAN OPERATIONS – ROADS

(in R$ million)	3Q17	% VA	3Q16	% VA	% HA	2017	% VA	2016	% VA	% HA
Net Revenue	**109.9**	**100.0%**	**103.7**	**100.0%**	**5.9%**	**335.8**	**100.0%**	**323.2**	**100.0%**	**3.9%**
Restaurants & Others	60.8	55.3%	60.2	58.1%	0.9%	180.9	53.9%	181.6	56.2%	-0.4%
Gas Stations	49.1	44.7%	43.5	41.9%	12.8%	154.9	46.1%	141.6	43.8%	9.4%
Cost of Sales and Services	**(88.6)**	**-80.7%**	**(84.6)**	**-81.5%**	**4.8%**	**(276.8)**	**-82.4%**	**(266.1)**	**-82.3%**	**4.0%**
Direct Labor	(22.2)	-20.2%	(23.1)	-22.2%	-3.8%	(68.0)	-20.3%	(68.9)	-21.3%	-1.3%
Food	(19.5)	-17.8%	(18.7)	-18.0%	4.5%	(57.5)	-17.1%	(57.4)	-17.8%	0.1%
Others	(4.9)	-4.4%	(5.2)	-5.0%	-5.9%	(15.8)	-4.7%	(17.0)	-5.3%	-7.0%
Fuel and Automotive Accessories	(39.0)	-35.5%	(34.6)	-33.3%	12.7%	(126.0)	-37.5%	(113.3)	-35.1%	11.2%
Depreciation & Amortization	(3.1)	-2.8%	(3.1)	-3.0%	0.5%	(9.5)	-2.8%	(9.5)	-2.9%	0.1%
Gross Profit	**21.2**	**19.3%**	**19.1**	**18.5%**	**10.9%**	**59.0**	**17.6%**	**57.1**	**17.7%**	**3.3%**
Operating Expenses[1]	**(9.8)**	**-8.9%**	**(10.3)**	**-9.9%**	**-5.1%**	**(31.7)**	**-9.5%**	**(31.6)**	**-9.8%**	**0.3%**
Selling and Operating	(5.3)	-4.8%	(5.1)	-4.9%	3.4%	(17.6)	-5.3%	(15.7)	-4.9%	12.5%
Rents of Stores	(3.7)	-3.4%	(4.3)	-4.2%	-14.9%	(11.3)	-3.4%	(13.4)	-4.1%	-15.7%
Store Pre-Openings	(0.1)	-0.1%	0.0	0.0%	0.0%	(0.3)	-0.1%	0.0	0.0%	0.0%
Depreciation & Amortization	(0.8)	-0.7%	(0.9)	-0.9%	-12.8%	(2.5)	-0.8%	(2.6)	-0.8%	-2.4%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)[2]	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
General & Administative[2]	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
(+) Depreciation & Amortization	3.9	3.5%	4.0	3.9%	-2.5%	12.0	3.6%	12.1	3.7%	-0.4%
Operating Income	**15.3**	**14.0%**	**12.8**	**12.4%**	**19.6%**	**39.3**	**11.7%**	**37.5**	**11.6%**	**4.6%**
Expansion Capex	2.8	2.6%	1.7	1.6%	68.5%	7.1	2.1%	2.0	0.6%	260.5%
Maintenance Capex	4.7	4.3%	0.1	0.0%	9039.3%	7.2	2.2%	0.6	0.2%	1139.7%
Total Capex	**7.5**	**6.9%**	**1.7**	**1.7%**	**332.8%**	**14.3**	**4.3%**	**2.6**	**0.8%**	**461.5%**
Operating Inc. - Maintenance Capex[3]	**10.7**	**69.5%**	**12.8**	**99.6%**	**-30.1%**	**32.0**	**81.6%**	**37.0**	**98.4%**	**-16.9%**

[1]Before special items; [2] not allocated in segments; [3]VA vs. Op. Inc.

The Roads segment operating income increased by R$2.5 million in the 3Q17, with a 160bps improvement on margins mainly due to:

i) Improvement in sales (+5.9% YoY), as a consequence of the improvement of 5.4% in SSS.

ii) 200bps gain in labor cost, as a result of positive operational leverage (led by higher sales) and headcount reduction (linked to the zero based budget initiative).

iii) 80bps improvement in rent expenses also due to positive operational leverage and a contract renegotiation effort that started in the previous quarter.

iv) Fuel cost was 210bps higher in 3Q17, as we implemented a higher discount policy in some gas stations to increase sales (also in the restaurant) and improve scale with further dilution of fixed costs and expenses such as labor and rent.

In 9M17, operating income reached R$39.3 million, with a 11.7% margin, and R$32.0 million after maintenance Capex, which represents an 82% cash conversion rate.

RESULTS OF THE BRAZILIAN OPERATIONS – AIR

(in R$ million)	3Q17	% VA	3Q16	% VA	% HA	2017	% VA	2016	% VA	% HA
Net Revenue	**64.2**	**100.0%**	**64.8**	**100.0%**	**-0.9%**	**180.3**	**100.0%**	**200.4**	**100.0%**	**-10.0%**
Restaurants & Others	64.2	100.0%	64.8	100.0%	-0.9%	180.3	100.0%	200.4	100.0%	-10.0%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	**(43.5)**	**-67.8%**	**(47.5)**	**-73.3%**	**-8.3%**	**(126.8)**	**-70.3%**	**(141.8)**	**-70.8%**	**-10.6%**
Direct Labor	(20.2)	-31.5%	(20.2)	-31.2%	-0.2%	(60.2)	-33.4%	(62.1)	-31.0%	-3.1%
Food	(17.7)	-27.5%	(19.9)	-30.7%	-11.3%	(49.3)	-27.4%	(57.2)	-28.5%	-13.7%
Others	(3.5)	-5.5%	(4.4)	-6.8%	-20.3%	(10.3)	-5.7%	(14.1)	-7.0%	-26.8%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(2.2)	-3.4%	(3.0)	-4.6%	-26.1%	(6.9)	-3.8%	(8.5)	-4.2%	-18.0%
Gross Profit	**20.7**	**32.2%**	**17.3**	**26.7%**	**19.6%**	**53.5**	**29.7%**	**58.6**	**29.2%**	**-8.7%**
Operating Expenses	**(18.0)**	**-28.0%**	**(21.3)**	**-32.9%**	**-15.6%**	**(56.0)**	**-31.0%**	**(72.1)**	**-36.0%**	**-22.4%**
Selling and Operating	(5.4)	-8.4%	(6.9)	-10.6%	-21.1%	(17.9)	-9.9%	(21.1)	-10.5%	-15.4%
Rents of Stores	(9.1)	-14.2%	(9.8)	-15.1%	-6.9%	(27.0)	-15.0%	(36.0)	-17.9%	-25.0%
Store Pre-Openings	0.0	0.0%	(0.6)	-1.0%	-100.0%	(0.0)	0.0%	(0.9)	-0.5%	-95.5%
Depreciation & Amortization	(3.5)	-5.4%	(4.0)	-6.2%	-13.8%	(11.1)	-6.1%	(14.1)	-7.0%	-21.5%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)²	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
General & Administative²	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
(+) Depreciation & Amortization	5.7	8.8%	7.0	10.8%	-19.0%	18.0	10.0%	22.6	11.3%	-20.2%
Operating Income¹	**8.3**	**13.0%**	**3.0**	**4.6%**	**180.5%**	**15.6**	**8.6%**	**9.1**	**4.5%**	**72.2%**
Expansion Capex	0.8	1.2%	3.7	5.6%	-79.3%	5.7	3.2%	37.4	18.6%	-84.7%
Maintenance Capex	0.4	0.7%	0.4	0.6%	11.9%	1.0	0.6%	1.2	0.6%	-12.9%
Total Capex	**1.2**	**1.8%**	**4.0**	**6.2%**	**-70.8%**	**6.7**	**3.7%**	**38.5**	**19.2%**	**-82.5%**
Operating Inc. - Maintenance Cape	**7.9**	**94.9%**	**2.6**	**87.3%**	**7.6%**	**14.6**	**93.4%**	**7.9**	**86.9%**	**6.5%**

¹Before special items; ²Not allocated in segments; ³ VA vs. Op. Inc.

The Brazilian Airport segment operating income reached R$8.3 million in 3Q17, up 181% YoY with a 840bps increase in margins mainly due to:

i) Revenues were nearly flat YoY, as positive same store sales (+4.3% driven by catering) was offset by new concepts/kiosks with lower sales/unit.

ii) The reduction in food cost (an improvement of 320bps),

iii) The reduction in selling and operating expenses (an improvement of 220bps, as a result of lower personnel cost – due to the zero based budget adjustments);

iv) The reduction in "other costs" – mainly utilities (an improvement of 130bps),

v) The reduction in rent expenses (an improvement of 90bps, as a result of expenses dilution from a positive performance in catering),

In 9M17, operating income reached R$15.6 million, up 72% YoY with an operating margin of 8.6% (+410bps). Operating income after maintenance capex reached R$14.6 million, or an 93% cash conversion rate in 9M17.

RESULTS OF THE BRAZILIAN OPERATIONS – MALLS

(in R$ million)	3Q17	% VA	3Q16	% VA	% HA	2017	% VA	2016	% VA	% HA
Net Revenue	**56.6**	**100.0%**	**61.1**	**100.0%**	**-7.4%**	**177.3**	**100.0%**	**189.0**	**100.0%**	**-6.2%**
Restaurants & Others	56.6	100.0%	61.1	100.0%	-7.4%	177.3	100.0%	189.0	100.0%	-6.2%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	**(41.3)**	**-73.0%**	**(44.1)**	**-72.3%**	**-6.5%**	**(129.2)**	**-72.9%**	**(136.7)**	**-72.4%**	**-5.5%**
Direct Labor	(17.3)	-30.6%	(18.0)	-29.5%	-4.2%	(54.3)	-30.7%	(55.5)	-29.4%	-2.2%
Food	(16.7)	-29.6%	(18.7)	-30.6%	-10.3%	(52.8)	-29.8%	(57.7)	-30.5%	-8.5%
Others	(4.7)	-8.4%	(4.8)	-7.9%	-1.7%	(14.4)	-8.1%	(15.3)	-8.1%	-6.2%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(2.5)	-4.4%	(2.6)	-4.3%	-3.8%	(7.7)	-4.3%	(8.2)	-4.3%	-6.0%
Gross Profit	**15.3**	**27.0%**	**16.9**	**27.7%**	**-9.7%**	**48.1**	**27.1%**	**52.2**	**27.6%**	**-8.0%**
Operating Expenses[1]	**(14.6)**	**-25.8%**	**(15.5)**	**-25.4%**	**-5.9%**	**(46.1)**	**-26.0%**	**(48.0)**	**-25.4%**	**-4.0%**
Selling and Operating	(5.1)	-9.0%	(5.3)	-8.6%	-3.7%	(16.6)	-9.3%	(16.7)	-8.9%	-1.0%
Rents of Stores	(9.0)	-15.9%	(9.4)	-15.4%	-4.2%	(26.8)	-15.1%	(28.7)	-15.2%	-6.7%
Store Pre-Openings	(0.1)	-0.1%	(0.2)	-0.3%	-69.6%	(1.3)	-0.7%	(0.3)	-0.2%	281.0%
Depreciation & Amortization	(0.5)	-0.8%	(0.7)	-1.1%	-30.7%	(1.5)	-0.8%	(2.2)	-1.2%	-33.1%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)[2]	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
General & Administative[2]	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
(+) Depreciation & Amortization	2.9	5.2%	3.2	5.3%	-9.2%	9.2	5.2%	10.4	5.5%	-11.8%
Operating Income	**3.7**	**6.5%**	**4.7**	**7.7%**	**-22.0%**	**11.2**	**6.3%**	**14.7**	**7.8%**	**-23.9%**
Expansion Capex	0.2	0.4%	1.3	2.1%	-80.8%	3.8	2.1%	3.3	1.7%	16.4%
Maintenance Capex	1.3	2.3%	0.5	0.9%	139.1%	3.5	2.0%	1.5	0.8%	136.8%
Total Capex	**1.6**	**2.8%**	**1.8**	**3.0%**	**-15.3%**	**7.3**	**4.1%**	**4.7**	**2.5%**	**53.5%**
Operating Inc. - Maintenance Capex[3]	**2.3**	**64.2%**	**4.1**	**88.3%**	**-24.2%**	**7.7**	**69.0%**	**13.2**	**90.0%**	**-21.1%**

[1]Before special items; [2] not allocated in segments; [3]VA vs. Op. Inc.

The Malls segment operating income decreased by R$1.0 million YoY in the 3Q17, totaling R$3.7 million with a 120bps reduction on margins mainly due to:

i) a 7.4% decrease in sales, as a consequence of the net closure of 10 stores combined with a reduction of 6.7% in SSS, as a result of the worsening performance of the segment specially in Rio de Janeiro that had a tough comp due to the Summer Olympics in 2016 and the worsening macroeconomic environment in the State. Out of the 101 stores in Malls 37 are located in Rio de Janeiro.

ii) a 100bps increase in labor (“direct labor cost” combined with “selling and operating expenses”), a 50bps increase in others – mainly utilities and a 50bps increase in rent expenses.

iii) Mitigating the aforementioned effects, we experienced a 100bps decrease in food cost.

In 9M17, operating income reached R$11.2 million, with a 6.3% margin compared to R$14.7 million and 7.8% in 9M16, respectively. Operating income after maintenance Capex totaled R$7.7 million, or a 69% cash conversion rate.

RESULTS OF U.S. OPERATIONS

(in US$ Million)	3Q17	% VA	3Q16	% VA	% HA	2017	% VA	2016	% VA	% HA
Net Revenue	**38.6**	**100.0%**	**38.4**	**100.0%**	**0.4%**	**93.9**	**100.0%**	**91.6**	**100.0%**	**2.6%**
Restaurants & Others	38.6	100.0%	38.4	100.0%	0.4%	93.9	100.0%	91.6	100.0%	2.6%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	**(21.6)**	**-55.9%**	**(22.0)**	**-57.3%**	**-2.1%**	**(56.8)**	**-60.5%**	**(55.8)**	**-60.9%**	**1.9%**
Direct Labor	(10.5)	-27.1%	(10.6)	-27.6%	-1.2%	(28.1)	-29.9%	(27.7)	-30.2%	1.5%
Food	(7.6)	-19.6%	(7.6)	-19.7%	-0.3%	(18.5)	-19.7%	(17.9)	-19.6%	3.2%
Others	(2.4)	-6.2%	(2.3)	-6.1%	1.6%	(5.8)	-6.1%	(5.8)	-6.3%	0.2%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(1.2)	-3.0%	(1.5)	-3.9%	-23.5%	(4.4)	-4.7%	(4.4)	-4.8%	0.8%
Gross Profit	**17.0**	**44.1%**	**16.4**	**42.7%**	**3.8%**	**37.1**	**39.5%**	**35.8**	**39.1%**	**3.7%**
Operating Expenses[1]	**(12.4)**	**-32.1%**	**(12.7)**	**-32.9%**	**-2.1%**	**(31.2)**	**-33.2%**	**(30.8)**	**-33.7%**	**1.1%**
Selling and Operating	(6.7)	-17.4%	(7.0)	-18.2%	-4.3%	(18.1)	-19.2%	(18.0)	-19.6%	0.6%
Rents of Stores	(4.5)	-11.7%	(3.9)	-10.2%	15.6%	(10.5)	-11.2%	(9.2)	-10.1%	14.5%
Store Pre-Openings	(0.1)	-0.3%	(0.7)	-1.8%	-84%	(0.2)	-0.3%	(0.8)	-0.9%	-70.1%
Depreciation & Amortization	(0.1)	-0.2%	(0.1)	-0.3%	-5.9%	(0.3)	-0.3%	(0.3)	-0.3%	-2.7%
J.V. Investment Amortization	(0.2)	-0.4%	(0.2)	-0.4%	0.0%	(0.5)	-0.5%	(0.5)	-0.5%	0.0%
Equity income result	0.3	0.8%	0.4	1.2%	-32.0%	1.8	1.9%	1.9	2.1%	-6.8%
Other revenues (expenses)	0.1	0.2%	0.0	0.0%	3989.7%	0.4	0.5%	(0.1)	-0.1%	-702.9%
General & Administative	(1.2)	-3.1%	(1.3)	-3.3%	-5.1%	(3.8)	-4.0%	(3.9)	-4.3%	-3.9%
(+) Depreciation & Amortization	1.4	3.6%	1.8	4.6%	-20.5%	5.2	5.5%	5.2	5.6%	0.5%
Operating Income	**6.0**	**15.7%**	**5.5**	**14.4%**	**9.4%**	**11.2**	**11.9%**	**10.1**	**11.1%**	**10.3%**
Expansion Capex	0.5	1.2%	1.3	3.3%	-63.4%	1.0	1.1%	5.0	5.4%	-80.1%
Maintenance Capex	0.3	0.7%	0.1	0.3%	125.0%	0.5	0.5%	0.8	0.8%	-40.7%
Total Capex	**0.7**	**1.9%**	**1.4**	**3.6%**	**-48.0%**	**1.4**	**1.5%**	**5.7**	**6.3%**	**-74.8%**
Operating Inc. - Maintenance Capex[2]	**5.8**	**95.8%**	**5.4**	**97.9%**	**-2.2%**	**10.7**	**95.9%**	**9.4**	**92.4%**	**3.5%**

[1]Before special items; [2]VA vs. Op. Inc.

The operations in the United States consist mainly of Margaritaville and currently has 20 restaurants. The comments below (as well as the table above) are in local currency (US$) to provide a better understanding of the region's results eliminating the impact of FX. It is important to note that the restaurants in the US are located mostly in summer destinations, therefore, most of the profitability is concentrated in the second and third quarters.

Net revenues came in at US$38.6 million in 3Q17, up 0.4% YoY due to the positive performance of the recently opened restaurants, which offset the impact from lower same store sales (-9.9%), due to the impacts from Hurricane Irma affecting Florida's 7 stores that were closed for several days.

Margins (+130bps, in US$) were impacted by an improvement (as a % of sales) in labor cost, G&A, store pre-opening expenses, selling and operating expenses in 3Q17. Such positive result was partially mitigated by higher rent expenses.

In 9M17, operating income in the US reached US$11.2 million (up 10.3% YoY), with a 11.9% margin (up 80bps YoY). Operating income after maintenance capex totaled US$10.7 million, or a cash conversion rate of 96%.

RESULTS OF THE CARIBBEAN OPERATIONS

(in R$ million)	3Q17	3Q16	% HA	3Q17²	% HA²	2017	2016	% HA	2017²	% HA²
Net Revenue	**45.8**	**46.8**	**-2.2%**	***46.6***	***-0.5%***	**134.2**	**147.1**	**-8.8%**	***146.7***	***-0.3%***
Restaurants & Others	45.8	46.8	-2.2%	*46.6*	*-0.5%*	134.2	147.1	-8.8%	*146.7*	*-0.3%*
Gas Stations	0.0	0.0	0.0%	*0.0*	*0.0%*	0.0	0.0	0.0%	*0.0*	*0.0%*
Cost of Sales and Services	**(21.0)**	**(21.6)**	**-3.0%**	***(21.3)***	***-1.2%***	**(62.1)**	**(71.7)**	**-13.4%**	***(67.6)***	***-5.7%***
Direct Labor	(7.8)	(8.0)	-3.2%	*(7.9)*	*-1.5%*	(23.4)	(26.4)	-11.3%	*(25.4)*	*-3.7%*
Food	(12.4)	(12.9)	-3.4%	*(12.7)*	*-1.8%*	(36.5)	(42.7)	-14.4%	*(39.8)*	*-6.7%*
Others	(0.4)	(0.4)	5.4%	*(0.4)*	*7.4%*	(1.2)	(1.1)	2.1%	*(1.2)*	*8.8%*
Fuel and Automotive Accessories	0.0	0.0	0.0%	*0.0*	*0.0%*	0.0	0.0	0.0%	*0.0*	*0.0%*
Depreciation & Amortization	(0.4)	(0.3)	13.3%	*(0.4)*	*15.5%*	(1.0)	(1.5)	-33.1%	*(1.1)*	*-27.0%*
Gross Profit	**24.8**	**25.2**	**-1.5%**	***25.2***	***0.1%***	**72.0**	**75.3**	**-4.4%**	***79.1***	***4.9%***
Operating Expenses¹	**(14.5)**	**(14.4)**	**1.2%**	***(14.8)***	***3.0%***	**(43.6)**	**(47.8)**	**-8.7%**	***(47.5)***	***-0.6%***
Selling and Operating	(6.2)	(5.7)	7.4%	*(6.3)*	*9.3%*	(18.2)	(19.0)	-4.5%	*(19.8)*	*3.8%*
Rents of Stores	(4.8)	(4.8)	-0.1%	*(4.9)*	*1.7%*	(14.2)	(15.3)	-7.2%	*(15.7)*	*2.3%*
Store Pre-Openings	0.0	(0.3)	-100.0%	*0.0*	*-100.0%*	0.0	(1.1)	-100.0%	*0.0*	*-100.0%*
Depreciation & Amortization	(1.9)	(2.1)	-7.6%	*(1.9)*	*-5.8%*	(5.9)	(7.0)	-15.5%	*(6.5)*	*-7.7%*
J.V. Investment Amortization	0.0	0.0	0.0%	*0.0*	*0.0%*	0.0	0.0	0.0%	*0.0*	*0.0%*
Equity income result	0.0	0.0	0.0%	*0.0*	*0.0%*	0.0	0.0	0.0%	*0.0*	*0.0%*
Other revenues (expenses)	0.3	0.6	-47.1%	*0.3*	*-46.0%*	0.9	1.3	-27.3%	*1.2*	*-8.2%*
General & Administative	(2.0)	(2.2)	-6.0%	*(2.1)*	*-4.3%*	(6.2)	(6.6)	-6.0%	*(6.7)*	*2.2%*
(+) Depreciation & Amortization	2.3	2.4	-4.8%	*2.3*	*-3.0%*	6.9	8.5	-18.6%	*7.6*	*-11.1%*
Operating Income	**12.6**	**13.2**	**-5.0%**	***12.7***	***-3.6%***	**35.4**	**36.1**	**-2.0%**	***39.1***	***8.4%***
Expansion Capex	0.0	0.1	-86.6%	*0.0*	*-86.4%*	0.4	1.0	-57.1%	*0.5*	*-53.1%*
Maintenance Capex	0.4	1.5	-70.2%	*0.4*	*-69.7%*	2.0	3.0	-34.6%	*2.2*	*-28.5%*
Total Capex	**0.4**	**1.5**	**-71.1%**	***0.5***	***-70.6%***	**2.4**	**4.0**	**-40.2%**	***2.6***	***-34.7%***
Operating Inc. - Maintenance Capex³	**12.1**	**11.8**	**3.0%**	***12.3***	***4.6%***	**33.4**	**33.1**	**1.0%**	***37.0***	***11.8%***

¹Before special items; ²Not allocated in segments; ³VA vs. Op. Inc.

The information in the table above is presented in Reais and in Reais in constant currency (using the 3Q16 FX rate to convert the results on 3Q16 and 3Q17), to eliminate the effect of exchange rate changes. The comments below refer to 3Q17 constant currency numbers.

Net revenues reached R$46.6 million, down 0.5% YoY, as a result of a softer performance in Colombia (airports and malls) that offset the positive performance in Panama (airports and malls), which was also impacted by the hurricanes in the region.

As a consequence of lower sales, there was a lower dilution of selling and operating expenses (-120bps).

The focus on operational excellence partially mitigated those impacts with an improvement in food cost of 30bps, a 20pbs improvement in labor cost and a 20bps improvement in G&A expenses. There was also a 60bps reduction in store pre-opening expenses.

Operating income came in at R$12.7 million in 3Q17, down 4% compared to 3Q16, with an operating margin of 27.4% down from 28.2% in 3Q16.

In 9M17, operating income totaled R$39.1 million, with a 26.7% margin from R$36.1 million and 24.5% in 9M16, respectively. Operating income after maintenance Capex reached R$37.0 million, or a 94% cash conversion rate.

ADJUSTED EBITDA AND ADJUSTED MARGIN

EBITDA RECONCILIATION (R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
NET INCOME (LOSS) FROM CONTINUED OPERATIONS	**21.8**	**11.9**	**83.2%**	**19.6**	**(15.3)**	**n.a.**
(+) Income Taxes	8.6	4.4	n.a.	17.6	7.3	140.5%
(+) Net Financial Result	2.8	0.9	n.a.	5.7	13.3	-57.1%
(+) D&A and Write-offs	18.8	21.9	-14.1%	61.2	70.2	-12.9%
(+) Amortization of Investments in Joint Venture	0.5	0.5	-1.7%	1.5	1.7	-10.4%
EBITDA	**52.5**	**39.5**	**32.7%**	**105.6**	**77.3**	**36.7%**
(+) Special Items	1.3	1.2	15.1%	3.2	5.7	-43.8%
Adjusted EBITDA	**53.8**	**40.7**	**32.2%**	**108.8**	**82.9**	**31.2%**
EBITDA / Net Revenues	*13.1%*	*9.9%*		*9.4%*	*6.6%*	
Adjusted EBITDA / Net Revenues	*13.4%*	*10.1%*		*9.7%*	*7.0%*	

The Company's Adjusted EBITDA, excluding special items, reached R$53.8 million in 3Q17, with an adjusted EBITDA margin of 13.4% vs. 10.1% in 3Q16. The special items refer to the stock option plan. In 9M17, Adjusted EBITDA reached R$108.8 million, from R$82.9 million in 9M16, with a margin of 9.7%, 270bps higher YoY.

FINANCIAL RESULT, INCOME TAX AND NET INCOME

The Company recorded a net financial expense of R$2.8 million, compared to R$0.9 million in 3Q16.

Income taxes totaled a R$8.6 million in 3Q17, versus R$4.4 million in 3Q16.

The Company recorded a net income of R$21.8 million in 3Q17, compared to a net income of R$11.9 million in 3Q16. In 9M17 the Company had a net income of R$19.6 million compared to a net loss of R$15.3 million in 9M16.

SELECTED CASH FLOW INFORMATION

OPERATING ACTIVITIES

EBITDA Reconcilation to Operating Cash Flow (R$ Million)	3Q17	3Q16	Var. (%)	2017	2016	Var. (%)
Adjusted EBITDA	**53.8**	**40.7**	**32.2%**	**108.8**	**82.9**	**31.2%**
Special Items	(1.3)	(1.2)	n.a.	(3.2)	(5.7)	n.a.
(+/-) Other Non-Cash Impact on IS	(2.1)	3.4		8.4	23.2	
(+/-) Working Capital	(8.7)	(0.8)		(34.9)	(16.6)	
Operating Cash Before Taxes and Interest	**41.7**	**42.1**	**-0.9%**	**79.1**	**83.9**	**-5.7%**
(-) Paid Taxes	(0.3)	(0.8)		(10.4)	(3.9)	
(-) Maintenance Capex	(7.9)	(3.8)		(15.7)	(13.0)	
Net Cash Generated by Operating Activities	**33.6**	**37.5**	**-10.6%**	**53.0**	**67.0**	**-20.9%**
Operating Net Cash/EBITDA	**62.4%**	**92.2%**	**-29.8 p.p.**	**48.7%**	**80.8%**	**-32.1 p.p.**

Operating cash flow totaled +R$33.6 million in 3Q17 (compared to +R$37.5 million in 3Q16), mostly impacted by improved results and higher working capital needs. Operating net cash over Adjusted EBITDA reached 62% in 3Q17, from 92% in 3Q16.

INVESTING ACTIVITIES

(R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
Property and Equipment	(13.0)	(10.7)	21.1%	(34.3)	(39.5)	-13.3%
Additions to Intangible Assets	(2.0)	(4.3)	-53.9%	(4.2)	(37.5)	-88.8%
(=) Total Invested (CAPEX)	**(14.9)**	**(15.0)**	**-0.5%**	**(38.5)**	**(77.0)**	**-50.1%**
Payment of Acquisitions	(0.1)	(1.1)	-93.5%	(4.7)	(79.3)	-94.1%
Dividends and Sale Proceeds	3.4	3.0	13.4%	0.0	174.8	-100.0%
Sale of controlling interest in disc. Ops.	0.0	5.7				
Total Investments	**(11.6)**	**(7.4)**	**57.1%**	**(43.2)**	**18.4**	**-334.3%**

CAPEX (in R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
Expansion						
Brazilian Operations	**3.8**	**6.6**	**-42.0%**	**16.6**	**42.6**	**-61.0%**
Brazil - Air	0.8	3.7	-79.3%	5.7	37.4	-84.7%
Brazil - Roads	2.8	1.7	68.5%	7.1	2.0	260.5%
Brazil - Malls	0.2	1.3	-80.8%	3.8	3.3	16.4%
USA Operations	**1.5**	**4.1**	**-63.9%**	**3.2**	**17.2**	**-81.7%**
Caribbean Operations	**0.0**	**0.1**	**-86.6%**	**0.4**	**1.0**	**-57.1%**
Holding	**1.5**	**0.4**	**324.7%**	**2.3**	**3.1**	**-28.3%**
Total Expansion Investments	**6.9**	**11.2**	**-38.6%**	**22.5**	**64.0**	**-64.9%**
Maintenance						
Brazilian Operations	**6.4**	**1.0**	**557.5%**	**11.7**	**3.2**	**263.4%**
Brazil - Air	0.4	0.4	11.9%	1.0	1.2	-12.9%
Brazil - Roads	4.7	0.1	na	7.2	0.6	na
Brazil - Malls	1.3	0.5	139.1%	3.5	1.5	136.8%
USA Operations	**0.8**	**0.4**	**122.1%**	**1.5**	**2.7**	**-45.4%**
Caribbean Operations	**0.4**	**1.5**	**-70.2%**	**2.0**	**3.0**	**-34.6%**
Holding	**0.2**	**1.0**	**-82.1%**	**0.6**	**4.1**	**-86.4%**
Total Maintenance Investments	**7.9**	**3.8**	**105.2%**	**15.7**	**13.0**	**21.1%**
Total CAPEX Investments	**14.7**	**15.0**	**-2.0%**	**38.2**	**77.0**	**-50.4%**

Regarding Expansion CAPEX, in 3Q17 IMC invested mainly in stores at the Brazilian roads and airports, as well as in new stores in the US.

FINANCING ACTIVITIES

The Company's financing cash flow in 3Q17 was mainly affected by the capital reduction that took place in September (affecting the “Capital Contributions” line) and the US debt rollover: +R$63M in new loans and R$62M in payments of loans.

(R$ million)	3Q17	3Q16	HA (%)	2017	2016	HA (%)
Capital Contribuitions	(48.3)	0.4	n.a.	(48.3)	46.8	n.a.
Capital Contribuitions - minority ir	(2.1)	0.2	n.a.	(2.1)	0.2	n.a.
Treasury Shares	1.2	(2.1)	n.a.	(4.5)	(10.4)	-56.9%
New Loans	62.7	1.0	n.a.	62.7	2.3	n.a.
Payment of Loans	(61.8)	(71.3)	-13.3%	(95.1)	(155.5)	-38.9%
Net Cash Generated by Financing	**(48.4)**	**(71.8)**	**-32.6%**	**(87.4)**	**(116.6)**	**-25.1%**

NET DEBT

The Company ended the first nine months of 2017 with a net cash position of R$0.02 million, including cash, cash equivalents and short-term investments, as well as sellers finance and agreements entered into with the current operators of concessions at private airports.

R$ million	3Q17	3Q16
Debt	93.7	140.9
Financing of past acquisitions	36.3	27.5
Point of Sales rights	0.0	4.5
Total Debt	**130.0**	**173.0**
(-) Cash	**(130.0)**	**(222.4)**
Net Debt	**0.02**	**(49.4)**

CONDENSED INCOME STATEMENT

CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (R$ thousand)	3Q17	3Q16	2017	2016
NET REVENUE	**400,077**	**401,166**	**1,127,600**	**1,177,442**
COST OF SALES AND SERVICES	**(263,431)**	**(269,306)**	**(776,129)**	**(811,270)**
GROSS PROFIT	**136,646**	**131,860**	**351,471**	**366,172**
OPERATING INCOME (EXPENSES)				
Commercial and operating expenses	(84,405)	(86,684)	(240,768)	(260,662)
General and administrative expenses	(21,994)	(27,824)	(67,765)	(80,759)
Depreciation and amortization	(6,894)	(7,944)	(21,955)	(27,010)
Impairment	0	0	0	0
Other income (expenses)	9,370	6,821	17,819	2,488
Equity income result	482	938	4,168	5,158
Net financial expenses	(2,751)	(878)	(5,713)	(13,330)
INCOME (LOSS) BEFORE INCOME TAXES	**30,454**	**16,289**	**37,257**	**(7,943)**
Income Taxes	**(8,612)**	**(4,367)**	**(17,637)**	**(7,333)**
NET INCOME (LOSS) FOR THE QUARTER FROM CONTINUED OPERATIONS	**21,842**	**11,922**	**19,620**	**(15,276)**
RESULT FROM DISCONTINUED OPERATIONS	**0**	**0**	**0**	**3,972**
NET INCOME (LOSS) FOR THE QUARTER	**21,842**	**11,922**	**19,620**	**(11,304)**

CONDENSED BALANCE SHEET

CONDENSED STATEMENTS OF FINANCIAL POSITION (R$ thousand)	3Q17	4Q16
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	130,020	190,108
Accounts receivable	76,606	70,567
Inventories	37,998	35,101
Derivatives	1,494	5,169
Other current assets	53,329	48,038
Assets from discontinued operations	0	0
Total current assets	**299,447**	**348,983**
NONCURRENT ASSETS		
Deferred income taxes	3,432	626
Derivatives	1,752	1,399
Other noncurrent assets	58,279	63,197
Property and equipment	230,322	252,429
Intangible assets	822,884	836,774
Total noncurrent assets	**1,116,669**	**1,154,425**
TOTAL ASSETS	**1,416,116**	**1,503,408**
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Trade accounts payable	68,813	85,815
Loans and financing	37,959	61,797
Salaries and payroll charges	64,807	63,976
Other current liabilities	33,196	37,005
Liabilities from Discontinued operations	0	0
Total current liabilities	**204,775**	**248,593**
NONCURRENT LIABILITIES		
Loans and financing	95,328	104,313
Provision for labor, civil and tax disputes	17,109	26,997
Deferred income tax liability	76,068	62,569
Other noncurrent liabilities	22,332	20,140
Total noncurrent liabilities	**210,837**	**214,019**
EQUITY		
Capital and reserves	999,050	1,152,775
Accumulated losses	19,620	(104,097)
Other comprehensive income	(25,853)	(18,024)
Total equity	**992,817**	**1,030,654**
Non-Controlling Interest	7,687	10,142
TOTAL LIABILITIES AND EQUITY	**1,416,116**	**1,503,408**

CASH FLOW STATEMENT

CONDENSED STATEMENTS OF CASH FLOWS (R$ thousand)	3Q17	3Q16	2017	2016
CASH FLOW FROM OPERATING ACTIVITIES				
Net income (loss) for the quarter	21,842	11,922	19,620	(15,276)
Depreciation and amortization	18,765	21,853	61,168	70,236
Impairment of intangible assets (using)	(50)	(3,931)	(19,336)	(13,836)
Investiment amortization	497	506	1,490	1,663
Equity income result	(979)	(1,444)	(5,658)	(6,821)
Provision for labor, civil and tax disputes	(91)	4,238	1,513	3,140
Income taxes	8,612	4,367	17,637	7,333
Interest expenses	4,050	4,268	9,992	19,712
Effect of exchange rate changes	(331)	336	(446)	24,175
Disposal of property and equipment	550	4,217	20,249	14,647
Deferred Revenue, Rebates	(4,076)	(1,526)	(4,152)	(3,384)
Expenses in payments to employees based in stock plan	1,339	1,163	3,180	5,654
Others	257	(3,072)	8,742	(6,731)
Changes in operating assets and liabilities	**(8,658)**	**(792)**	**(34,868)**	**(16,613)**
Cash generated from operations	41,727	42,105	79,131	83,899
Income tax paid	(309)	(751)	(10,374)	(3,894)
Interest paid	(2,723)	(4,248)	(2,955)	(19,216)
Net cash generated by (used in) operating activities	**38,695**	**37,106**	**65,802**	**60,789**
CASH FLOW FROM INVESTING ACTIVITIES				
Acquisitions of controlling interest, net of cash	(71)	(1,088)	(4,706)	(79,339)
Dividends received	3,401	3,000	7,844	8,359
Sale of controlling interest in discontinued operations, net of cash	-	5,716	-	174,796
Additions to intangible assets	(1,993)	(4,324)	(4,210)	(37,541)
Additions to property and equipment	(12,956)	(10,700)	(34,256)	(39,490)
Net cash used in investing activities from continued operations	**(11,619)**	**(7,396)**	**(35,328)**	**26,785**
Net cash used in investing activities from discontinued operations	-	-	-	-
Net cash used in investing activities	**(11,619)**	**(7,396)**	**(35,328)**	**26,785**
CASH FLOW FROM FINANCING ACTIVITIES				
Capital contribuitions	(48,333)	425	(48,333)	46,807
Capital contribuitions from minority interest	(2,138)	158	(2,138)	158
Shares in Treasury	1,159	(2,069)	(4,475)	(10,375)
New loans	62,694	964	62,694	2,297
Payment of loans	(61,792)	(71,283)	(95,064)	(155,481)
Net cash used in financing activities	**(48,410)**	**(71,805)**	**(87,316)**	**(116,594)**
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQ	(4,120)	2,750	(3,246)	(37,967)
NET INCREASE (DECREASE) FOR THE PERIOD	**(25,454)**	**(39,345)**	**(60,088)**	**(66,987)**
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	**162,352**	**261,749**	**190,108**	**289,390**
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	**136,898**	**222,404**	**130,020**	**222,403**

APPENDIX - CURRENCY CONVERSION TABLE

	US$		COP	
	EoP	Average	EoP	Average
1Q13	2.019	1.995	0.001100	0.001100
2Q13	2.226	2.062	0.001200	0.001100
3Q13	2.235	2.285	0.001200	0.001200
4Q13	2.348	2.272	0.001200	0.001200
1Q14	2.266	2.369	0.001200	0.001200
2Q14	2.205	2.234	0.001200	0.001200
3Q14	2.438	2.276	0.001200	0.001200
4Q14	2.687	2.548	0.001100	0.001200
1Q15	3.208	2.865	0.001200	0.001200
2Q15	3.103	3.073	0.001200	0.001200
3Q15	3.973	3.540	0.001300	0.001300
4Q15	3.905	3.841	0.001200	0.001300
1Q16	3.559	3.857	0.001200	0.001200
2Q16	3.210	3.501	0.001100	0.001200
3Q16	3.246	3.246	0.001126	0.001100
4Q16	3.298	3.204	0.001126	0.001100
1Q17	3.168	3.145	0.001099	0.001078
2Q17	3.308	3.215	0.001086	0.001101
3Q17	3.168	3.190	0.001079	0.001082

MANAGEMENT NOTE

There may some minor differences between the financial information presented in the charts and graphs in this release and that in the Audited Condensed Financial Statements due to rounding.

Any and all non-accounting information or information arising from non-accounting figures, in addition to comparable historical information, has not been reviewed by the independent auditors.

GLOSSARY

Net store openings: References to “net store openings”, “net store closures” or similar expressions correspond to the sum of stores opened or reopened in a given period less the sum of the stores closed in the same period.

Company: International Meal Company Alimentação S.A. or IMCASA.

EBITDA: The Company calculates EBITDA as net income, before income tax and social contribution tax, financial income (expenses) and depreciation and amortization. According to the accounting practices adopted in Brazil (BR GAAP) or IFRS, EBITDA is not a measure of financial performance and should not be considered as an alternative to net income as an indicator of operating performance, as an alternative to operating cash flow, or as an indicator of liquidity. EBITDA does not have a standard meaning and the Company’s definition of EBITDA may not be comparable with the definition of EBITDA used by other companies. Due to the fact that the calculation of EBITDA does not consider the income tax and social contribution tax, financial income (expense), depreciation and amortization, EBITDA is an indicator of the Company’s overall financial performance, which is unaffected by changes in income tax and social contribution tax rates, fluctuations in interest rates or levels of depreciation and amortization. Therefore, the Company believes that EBITDA serves as a significant comparative tool to measure, periodically, its operating performance and to base certain decisions of an administrative nature. The Company believes that EBITDA provides a better understanding of not only of its financial performance, but also its ability to pay interest and principal on its debt and to incur more debt to finance its capital expenditures and working capital. However, because EBITDA does not consider certain costs inherent in its business, which could, in turn, significantly affect earnings, such as interest, taxes, depreciation, capital expenditures and other related charges, EBITDA has limitations that affect its use as an indicator of the Company’s profitability.

Adjusted EBITDA: Adjusted EBITDA reflects EBITDA, adjusted to exclude the effects of transactions deemed by management as being unrepresentative of the normal course of business and/or do not impact cash generation. Adjusted EBITDA is used as a tool to measure and evaluate the Company’s performance, focusing on the continuity of its operations and is believed that adjusted EBITDA is a useful tool for investors, by enabling a more comprehensive and standardized comparative analysis of the information on the past and current results of the Company’s management. According to the accounting practices adopted in Brazil (BR GAAP) or IFRS, Adjusted EBITDA is not a measure of financial performance and should not be considered as an alternative to net income as an indicator of operating performance, as an alternative to operating cash flow, or as an indicator of liquidity. Adjusted EBITDA does not have a standard meaning and the Company’s definition of Adjusted EBITDA may not be comparable with the definition of the Adjusted EBITDA used by other companies. However, because Adjusted EBITDA does not consider certain costs inherent in its business, which could, in turn, significantly affect earnings, such as interest, taxes, depreciation, capital expenditures and other related charges, Adjusted EBITDA has limitations that affect its use as an indicator of the Company’s profitability.

Same-store sales (SSS): corresponds to the sales of stores that have maintained operations in comparable periods, excluding stores that were temporarily closed. If a store is included in the calculation of comparable store sales for only a part of one of the periods compared, then this store will be included in the calculation of the corresponding portion of another period. Some of the reasons for the temporary closure of the Company's stores include renovation or remodeling, rebuilding, road construction and natural disasters. When there is a variation in the area of a store included in comparable store sales, said store is excluded from the comparable store sales. The variations in same-store sales is a measure used in the retail market as an indicator of the performance of the implemented business strategies and initiatives, and also represent the trends of the local economy and consumers. The Company's sales are recorded and analyzed based on the functional currency of each country where the Company operates. Therefore, as the Company's financial information is converted and demonstrated in reais (R$), Brazilian currency, using average exchange rates of the periods compared, the values of same-store sales may present gains or losses resulting from the exchange rate of the currency of the country where that same store is located. Same-store sales are not a measure of financial performance according to the accounting practices adopted in Brazil (BR GAAP) or IFRS. Same-store sales do not have a standardized meaning in the market, and the Company's definition may not be the same definition of same-store sales in used by other companies.

DISCLAIMER

This report contains forward-looking information. Such information does not refer to historical facts only, but reflect IMC's management's wishes and expectations. The words "anticipates", "wants", "expects", "forecasts", "intends", "plans", "predicts", "projects", "aims" and the like are intended to identify statements that necessarily involve known and unknown risks. Known risks include uncertainties not limited to the impact of price and product competitiveness, acceptance of products on the market, product transitions from the Company and its competitors, regulatory approval, currency, currency fluctuations, supply and production hurdles and changes in product sales, among other risks. This report also contains information prepared by the Company only for information and reference purposes; therefore, it has not been audited. This report is up-to-date, and IMC has no obligation to update it with new information and/or future events. There may some minor differences between the financial information presented in the charts and graphs in this release and that in the Audited Financial Statements due to rounding. Any and all non-accounting information or information arising from non-accounting figures, in addition to comparable historical information, has not been reviewed by the independent auditors.