

**Individual and Consolidated  
Interim Financial Information**

**International Meal Company  
Alimentação S.A.**

March 31, 2020  
with Independent Auditor's Report

Now available for delivery in São Paulo

# SEMOLINA BREAD

**1Q20  
RESULTS**



São Paulo, June 1, 2020 - International Meal Company Alimentação S.A. (B3: MEAL3), one of the largest multi-brand companies in the Latin American food retail industry, announces its results for the first quarter of 2020 (1Q20). Unless otherwise indicated, the information herein is presented in a consolidated manner, in millions of Brazilian reais (R\$), and in accordance with the International Financial Reporting Standards (IFRS) and the accounting principles adopted in Brazil.

## HIGHLIGHTS

(Non-IFRS 16 Figures)

Pro Forma Consolidated Same-store  
Sales (SSS)

**-9.0% in 1Q20**

Net Revenue  
**R\$ 367 M in 1Q20**  
(up 1.2% over 1Q19).

Adjusted EBITDA  
**R\$ (7 M) in 1Q20**  
(+R\$ 25 M in 1Q19)

Adjusted EBITDA Margin  
**-1.8% in 1Q20**  
(+6.9% in 1Q19)

Net Loss  
**R\$ (50 M) in 1Q20**  
(versus R\$ (5 M) in 1Q19)

Operating Cash Flow  
**R\$ (47 M) in 1Q20**  
(against R\$ (4 M) in 1Q19)

### CONFERENCE CALL IN PORTUGUESE

06/02/2020  
10:00 a.m. (Brasília) / 9:00 a.m. (US ET)

Webcast: [click here](#)

Telephone:  
+55 (11) 3127-4971/3728-5971

Code: IMC

### CONFERENCE CALL IN ENGLISH

06/02/2020  
11:00 a.m. (Brasília) / 10:00 a.m. (US ET)

Webcast: [click here](#)

Telephone:  
+1 (412) 317-6387

Code: IMC

[ir.internationalmealcompany.com](http://ir.internationalmealcompany.com)

## IFRS 16

The IASB published IFRS 16 - Leases in January 2016, effective as of January 1, 2019. The new standard requires lessees to recognize nearly all leases on the balance sheet, which will reflect their right to use an asset for a certain period of time and the associated liability for payments. For further information, please visit [https://www.ey.com/gl/en/issues/ifrs/ifrs\\_slider\\_leases](https://www.ey.com/gl/en/issues/ifrs/ifrs_slider_leases).

For a better analyses of the Company's numbers, all the performance comments related to 1Q20 will be based on the regulation prior to IFRS 16. Below, we present the consolidated effect on our financial statements. For additional details on IFRS results, please refer to page 31 of this document.

| Consolidated Results<br>(mm R\$)            | Prior IFRS 16<br>1Q20 |              | Audited<br>1Q20 | chg.          |
|---|-----------------------|--------------|-----------------|---------------|
| <b>Net Revenue</b>                          | <b>366,6</b>          |              | <b>366,6</b>    | <b>0,0%</b>   |
| <b>COGS</b>                                 | <b>(281,5)</b>        | <b>+0,3</b>  | <b>(281,1)</b>  | <b>0,1%</b>   |
| Depreciation & Amortization                 | (13,9)                | (0,4)        | (14,3)          | (3,0%)        |
| <b>Gross Profit</b>                         | <b>85,2</b>           |              | <b>85,5</b>     | <b>(0,4%)</b> |
| Gross Margin (%)                            | 23,2%                 |              | 23,3%           | (0,1)p.p.     |
| <b>Operating Expenses</b>                   | <b>(119,5)</b>        | <b>+10,9</b> | <b>(108,5)</b>  | <b>10,1%</b>  |
| Operating Expenses                          | (106,9)               | 29,5         | (77,4)          |               |
| Depreciation & Amortization                 | (12,6)                | (18,5)       | (31,1)          |               |
| (-) Special Items - Others                  | (10,1)                |              | (10,1)          |               |
| (-) Pre-Opening Expenses                    | (3,3)                 | 0,0          | (3,3)           |               |
| Amortization of investment in joint venture | (0,7)                 |              | (0,7)           |               |
| <b>Equity Income</b>                        | <b>1,3</b>            |              | <b>1,3</b>      |               |
| <b>EBIT</b>                                 | <b>(47,1)</b>         |              | <b>(35,8)</b>   |               |
| <b>Financial Results</b>                    | <b>(8,5)</b>          | <b>(8,6)</b> | <b>(17,1)</b>   |               |
| <b>EBT</b>                                  | <b>(55,5)</b>         |              | <b>(52,9)</b>   |               |
| <b>Taxes</b>                                | <b>5,3</b>            | <b>+1,4</b>  | <b>6,7</b>      |               |
| <b>Net Earnings</b>                         | <b>(50,2)</b>         | <b>+4,1</b>  | <b>(46,1)</b>   |               |
| (+) D&A and Asset Sale                      | 27,1                  | +18,9        | 46,1            | (41,1%)       |
| <b>EBITDA</b>                               | <b>(19,9)</b>         | <b>+30,1</b> | <b>10,3</b>     | <b>na</b>     |
| EBITDA Margin (%)                           | (5,4%)                |              | 2,8%            | na            |
| (+) Special Items - Others                  | 10,1                  |              | 10,1            |               |
| (+) Pre-Opening Expenses                    | 3,3                   | +0,0         | 3,3             |               |
| <b>Adjusted EBITDA<sup>1</sup></b>          | <b>(6,5)</b>          | <b>+30,2</b> | <b>23,7</b>     | <b>na</b>     |
| Adjusted EBITDA Margin (%)                  | (1,8%)                |              | 6,5%            | na            |

<sup>1</sup>Before special items (severance expenses, impairment due to store closures and stock option program).



## MESSAGE FROM THE MANAGEMENT

The first quarter of 2020 was to be the quarter for the consolidation of the operations of IMC, Pizza Hut and KFC were integrated, Central Kitchen opened, conversations for the expansion of Frango Assado well underway and our US operation with a robust store opening pipeline. However, in mid-March, with the Covid-19 pandemic, our focus shifted from consolidating the operation to strengthening IMC, since our sales have been strongly affected by the measures taken by governments in each of the regions where we operate, to combat the spread of the virus.

In January and February our consolidated pro forma same stores sales were 9.3% and the Pizza Hut and KFC operations performed 4.7% and 13.8%, respectively. Numbers that in March, already with the impact of the pandemic, turned to -39.6% in the consolidated.

### Same Store Sales with a good performance in the first two months (in R\$)

|                  | Jan-Feb | March   |
|------------------|---------|---------|
| Roads            | 8.9%    | (31.9%) |
| Air              | 0.7%    | (39.5%) |
| Malls Pro Forma  | 8.8%    | (44.1%) |
| Pizza Hut        | 4.7%    | (37.1%) |
| KFC              | 13.8%   | (45.8%) |
| Brazil Pro Forma | 7.3%    | (37.2%) |
| USA              | 16.8%   | (45.9%) |
| Caribbean        | 9.2%    | (34.1%) |
| IMC Pro Forma    | 9.5%    | (39.6%) |

Since then, some points have been important in the company's management

#### i) Safety and Health of employees and customers

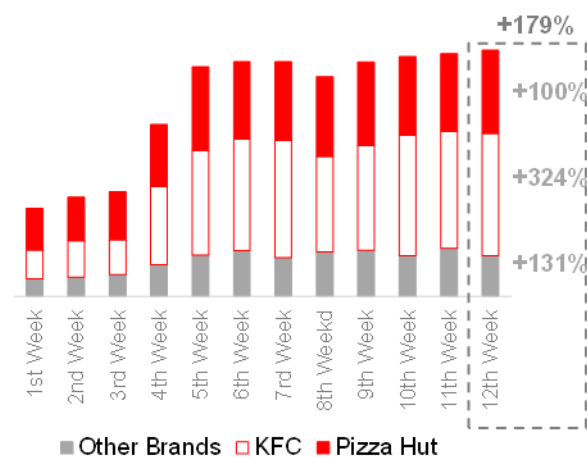
We follow our health and safety protocols, where we distribute equipment to our offices' employees to do the home office and protective equipment to store employees. We space tables in open restaurants and provide alcohol gel to customers.

#### ii) Reinforcement of Delivery - Alternatives for generating revenue in the period

The reinforcement in the delivery operation caused the revenue to grow 2.8x in the period (17 to 23/May vs. 1 to 7 / March pre-covid19). This was an important step to mitigate the effects of the drop in sales over-the-counter in stores. In addition to the already known Pizza Hut, KFC, Olive Garden, Viena and Batata Inglesa, we also inaugurated the delivery of Frango Assado in the city of São Paulo, a project that was anticipated, with the dishes being prepared in the kitchens of our Vianas.

### Delivery expanded 2.8x since the first week of March (1st to 7th) ...

(Brazilian Delivery Revenues by channel)

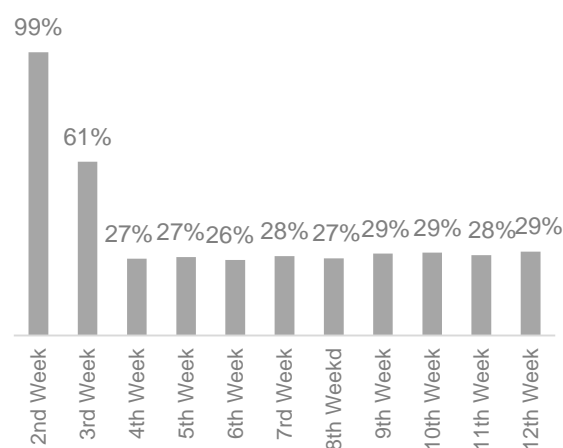


Other brands: Viena, Olive Garden, Batata Inglesa and Frango Assado

Source: IMC

### ... contributing to mitigate the drop in revenue in Brazil

(% of revenues Brazil consolidated vs. the 1st week of March)



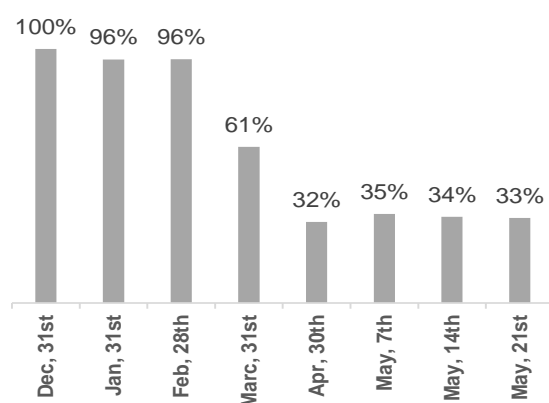
Source: IMC

### iii) Alternative to reduce expenses and preserve cash

We reduced the menu to focus only on high-turnover items, adjusted our base of stores available on delivery, focusing on efficiency (stores that absorbed 95% of the sale of others that were closed), suspension of investments in projects that were in the initial phase and, unfortunately, we had to make progress in reducing the team. We renegotiated rents, focused on a zero-based budget, in addition to already seeing a structural reduction in the post-pandemic situation. That said, we made progress in simplifying IMC, with the closure of operations, approximately 11% of the total, which were close to zero contribution margin.

#### We reduced the team ...

(Active Employees<sup>1</sup> at consolidated IMC Consolidada vs. Dec 2019)



<sup>1</sup>Active Employees = (Employee base Dec / 2019 - layoffs in the period - contract suspensions in the period)

Source: IMC

#### ... and we move forward in simplifying IMC by closing unprofitable stores

(Owned stores base; May 25th)

| Operations    | Total      | Permanently Closed | Final Stores | %              |
|---------------|------------|--------------------|--------------|----------------|
| Pizza Hut     | 34         | 0                  | 34           | 0.0%           |
| KFC           | 37         | 0                  | 37           | 0.0%           |
| Other Brands  | 66         | (16)               | 50           | (24.2%)        |
| Malls         | 137        | (16)               | 121          | (11.7%)        |
| Airports      | 44         | (12)               | 32           | (27.3%)        |
| Roads         | 25         | 0                  | 25           | 0.0%           |
| <b>Brazil</b> | <b>206</b> | <b>(28)</b>        | <b>178</b>   | <b>(13.6%)</b> |
| USA           | 22         | 0                  | 22           | 0.0%           |
| Caribbean     | 47         | (2)                | 45           | (4.3%)         |
| <b>IMC</b>    | <b>275</b> | <b>(30)</b>        | <b>245</b>   | <b>(10.9%)</b> |

Source: IMC

#### iv) Liquidity

In terms of liquidity, we renegotiated the terms of our debentures as a way of easing the company's cash flow in the short term by capitalizing semi-annual interest until the end of 2021 in exchange for an increase in rates. We renegotiated financing in the USA and the Caribbean, with a grace period for payments and extended payment terms (for the grace period) without increasing costs, and we also accessed the US government's PPP "Paychek Protection Program" for our operations in the USA (US\$ 11mm).

Below we highlight some of the main points negotiated with the debenture holders, and the full document can be found on the Investor Relations website ([ir.internationalmealcompany.com](http://ir.internationalmealcompany.com)).

#### Pre-negotiation debentures terms

|  | 1st Issue                       | 1st series                          | 2nd series              | 2a Issue                            | Total |
|--|---------------------------------|-------------------------------------|-------------------------|-------------------------------------|-------|
| Amount (R\$ million)                     | 250                             | 125                                 | 125                     | 150                                 | 400   |
| Interest                                 |                                 | CDI+1.15%                           | CDI+1.6%                | CDI+1.3%                            |       |
| Interest Payment                         | Semester                        |                                     |                         | Semester                            |       |
| Principal                                |                                 | 1/3 Mar 22, 1/3 Mar 23 e 1/3 Mar 24 | 1/2 Mar 25 e 1/2 Mar 26 | 1/3 Sep 23, 1/3 Sep 24 e 1/3 Sep 25 |       |
| Covenants (Net Debt/EBITDA not adjusted) | 3.0x measured quarterly         |                                     |                         | 3.0x measured quarterly             |       |
| Pre-payment                              | 45bps with lock-up until Dec/23 |                                     |                         | 45bps with lock-up until Sep/23     |       |

#### Post-negotiation debentures terms

|  | 1st Issue   | 1st series                          | 2nd series              | 2a Issue  | Total |
|--|---|-------------------------------------|-------------------------|---|-------|
| Amount (R\$ million)                     | 250   | 125                                 | 125                     | 150   | 400   |
| Interest                                 |   | CDI+4.85%                           | CDI+5.3%                | CDI+5.0%  |       |
| Interest Payment                         | Semester, with payments of May/20, Sep/20, Mar/21 e Sep/21 being capitalized                        |                                     |                         | Semester, being May/20, Sep/20, Mar/2021 e Sep/21   |       |
| Principal                                |   | 1/3 Mar 22, 1/3 Mar 23 e 1/3 Mar 24 | 1/2 Mar 25 e 1/2 Mar 26 | 1/3 Sep 23, 1/3 Sep 24 e 1/3 Sep 25   |       |
| Covenants (Net Debt/EBITDA not adjusted) | Measuring starting in Sep 21, being: (i) 3Q21: 7.5x; (ii) 4Q21: 5.0x; and (iii) 1Q22 onwards: 3.0x. |                                     |                         | Measuring starting in Sep 21, being: (i) 3Q21: 7.5x; (ii) 4Q21: 5.0x; and (iii) 1Q22 onwards: 3.0x. |       |
| Pre-payment                              | 45bps anytime   |                                     |                         | 45bps anytime   |       |

#### v) Change in the Expansion Guidance

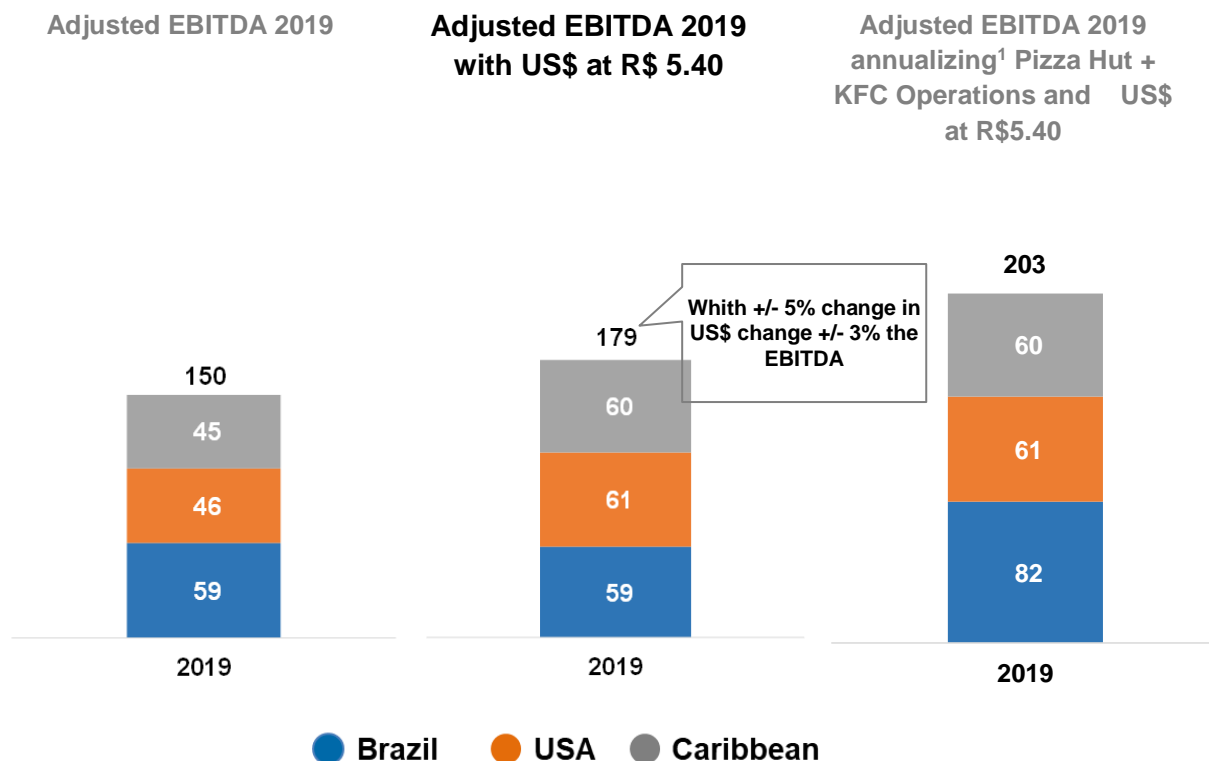
We continued with the postponement of the expansion guidance and stopped all projects that were in their initial phase and the cost of cancellation was low.

#### vi) Support to the community

In support of the community, we were pleased to distribute 9,000 Olive Garden meals to charities and 60,000 KFC sandwiches to healthcare professionals, all with the help of suppliers who secured supplies and logistics.

#### vii) Exchange Impact on Operations

Finally, we highlight an important point in IMC, which is the exchange rate. The devaluation of the Real in the last few weeks brings an important monetary benefit to the company. To illustrate a little more, using the adjusted 2019 numbers, each 5% variation in the Dollar, impacts the adjusted EBITDA by approximately 3%. At the currency levels today, our adjusted EBITDA for 2019 would be 20% higher.



<sup>1</sup>Annualized by multiplying by six the two months (Nov + Dec / 19) of Pizza Hut and KFC operation  
Colombian Peso updated at R\$ 0,001435 = COP 1

## Update and Outlook

Within our businesses we have:

- **Roads:** We continue with the 25 Frango Assado stores open (Pizza Hut closed) and operating at reduced hours. Expectation to move forward with the normalization of stores, as soon as road traffic shows a cooling off.
- **Airports:** Our 5 catering companies continue to operate, given that the airports are open, and we only have 2 stores open. According to the airlines and news in the media, the month of June should already show a recovery in the number of flights. Gol expects 100 daily flights for June 68 in May, LATAM estimates 9% of pre-covid19 capacity in June, ~ 18% in July and Azul with the expectation of 20% of flights vs. pre-covid period in June.
- **Malls:** We have 227 stores in operation, 59 of which are owned, and 90% with delivery.
- **USA:** We already have 16 stores open with revenues 54% below (17-23<sup>rd</sup> of May) vs. last year even with restrictions and reduced hours.
- **Caribbean:** Airports remain closed. While in Panama Copa Airlines expects to resume 10% of flights (vs the pre-covid19 operation) this month, in Colombia airports should be reopened now in June for domestic flights only.

Moving on to the performance of 1Q20, already with the effects of COVID-19 in March, same-store sales (SSS) in Reais (R\$) for the quarter fell 9.0%, with total net revenue reaching R\$ 366.6 million (+ 1.2% vs 1Q19) and gross profit of R\$ 85.2 million (23.2% margin, -6.6 pp y / y). Adjusted EBITDA was negative by R\$ 6.5 million and net loss was R\$ 50.2 million, higher than the loss of R\$ 4.8 million in 1Q19.

As for operating performance, adjusted EBITDA in Brazil was negative by R\$ 1.7 million (vs. R\$ 11.8 million in 1Q19). The Highways segment showed adjusted operating profit of R\$ 7.9 million, a reduction of 55.7%



compared to last year. In the segment (shopping malls + PH / KFC), the adjusted operating result was R\$ 3.4 million (vs. R\$ 2.3 million in 1Q19). Finally, the Airports segment posted an adjusted operating result of R\$ 2.3 million (vs. R\$ 7.7 million in 1Q19).

In the USA, our Margaritaville and LandShark restaurants recorded a 24.8% drop in same-store sales in dollars, with a negative adjusted EBITDA of US \$ 2.4 million (vs. positive US \$ 0.5 million in 1Q19). In the two months (Jan and Feb), same-store sales were + 4.3%. In reais, sales decreased by 12.0%, with a negative adjusted EBITDA of R\$ 11.1 million (vs. a positive R\$ 1.9 million in 1Q19).

In the Caribbean, the adjusted operating margin was 14.9% (vs. 24.0% in 1Q19) even with a month of COVID-19, with operating profit of R\$ 6.3 million (R\$ 11 , 2 million in 1Q19), despite the 15.0% drop in same-store sales performance in constant currency.

Finally, we remain attentive to the news and protocols to ensure the safety of everyone and are ready to resume activities within normal parameters as restrictions are lifted.

### **Management**

## COVID-19

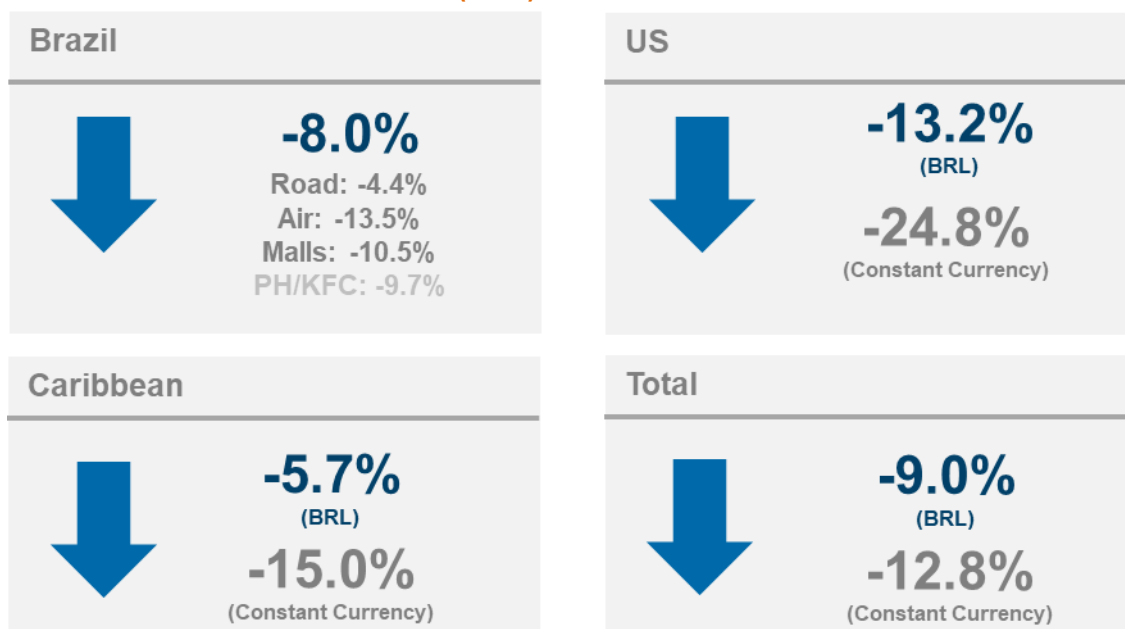
### Status of Operations on May 25, 2020

On May 25, 57% of our stores were open (49% owned stores), of which 80% were providing delivery services (66% owned stores).

| Store Base May 25th          | Total Stores (a+b) | Open (a)   | Open (% Total) | Open with delivery | Delivery (% open) | Closed (b) | Closed (% Total) | Closed Permanently | Closed Permanently (% Total) |
|------------------------------|--------------------|------------|----------------|--------------------|-------------------|------------|------------------|--------------------|------------------------------|
| <b>Total IMC</b>             | <b>500</b>         | <b>287</b> | <b>57%</b>     | <b>231</b>         | <b>80%</b>        | <b>213</b> | <b>43%</b>       | <b>30</b>          | <b>6%</b>                    |
| Owned                        | 245                | 119        | 49%            | 78                 | 66%               | 126        | 51%              | 30                 | 11%                          |
| Franchisee                   | 255                | 168        | 66%            | 153                | 91%               | 87         | 34%              | 0                  | 0%                           |
| <b>Brasil Total</b>          | <b>433</b>         | <b>259</b> | <b>60%</b>     | <b>206</b>         | <b>80%</b>        | <b>174</b> | <b>40%</b>       | <b>28</b>          | <b>6%</b>                    |
| Owned                        | 178                | 91         | 51%            | 53                 | 58%               | 87         | 49%              | 28                 | 14%                          |
| Franchisee                   | 255                | 168        | 66%            | 153                | 91%               | 87         | 34%              | 0                  | 0%                           |
| <b>Air</b>                   | <b>32</b>          | <b>7</b>   | <b>22%</b>     | <b>0</b>           | <b>0%</b>         | <b>25</b>  | <b>78%</b>       | <b>12</b>          | <b>27%</b>                   |
| <b>Malls</b>                 | <b>376</b>         | <b>227</b> | <b>60%</b>     | <b>206</b>         | <b>91%</b>        | <b>149</b> | <b>40%</b>       | <b>16</b>          | <b>4%</b>                    |
| Owned                        | 121                | 59         | 49%            | 53                 | 90%               | 62         | 51%              | 16                 | 12%                          |
| Franchisee                   | 255                | 168        | 66%            | 153                | 91%               | 87         | 34%              | 0                  | 0%                           |
| <b>PH</b>                    | <b>234</b>         | <b>149</b> | <b>64%</b>     | <b>133</b>         | <b>89%</b>        | <b>85</b>  | <b>36%</b>       | <b>0</b>           | <b>0%</b>                    |
| PH Equity                    | 34                 | 23         | 68%            | 20                 | 87%               | 11         | 32%              | 0                  | 0%                           |
| PH Franchisee                | 200                | 126        | 63%            | 113                | 90%               | 74         | 37%              | 0                  | 0%                           |
| <b>KFC</b>                   | <b>92</b>          | <b>62</b>  | <b>67%</b>     | <b>60</b>          | <b>97%</b>        | <b>30</b>  | <b>33%</b>       | <b>0</b>           | <b>0%</b>                    |
| KFC Equity                   | 37                 | 20         | 54%            | 20                 | 100%              | 17         | 46%              | 0                  | 0%                           |
| KFC Franchisee               | 55                 | 42         | 76%            | 40                 | 95%               | 13         | 24%              | 0                  | 0%                           |
| <b>Malls (Others Brands)</b> | <b>50</b>          | <b>16</b>  | <b>32%</b>     | <b>13</b>          | <b>81%</b>        | <b>34</b>  | <b>68%</b>       | <b>16</b>          | <b>24%</b>                   |
| <b>Roads</b>                 | <b>25</b>          | <b>25</b>  | <b>100%</b>    | <b>0</b>           | <b>0%</b>         | <b>0</b>   | <b>0%</b>        | <b>0</b>           | <b>0%</b>                    |
| <b>USA</b>                   | <b>22</b>          | <b>16</b>  | <b>73%</b>     | <b>13</b>          | <b>81%</b>        | <b>6</b>   | <b>27%</b>       | <b>0</b>           | <b>0%</b>                    |
| <b>Caribbean</b>             | <b>45</b>          | <b>12</b>  | <b>27%</b>     | <b>12</b>          | <b>100%</b>       | <b>33</b>  | <b>73%</b>       | <b>2</b>           | <b>4%</b>                    |

## COMMENTS ABOUT IMC'S PERFORMANCE (1Q20 vs 1Q19)

### PRO FORMA SAME-STORE SALES (SSS)



The same store sales index will be presented as pro forma due to the inclusion of the Pizza Hut and KFC operations, which were not present in 2019. In 1Q20, consolidated same-store sales decreased 9.0% in reais and 12.8% in constant currency.

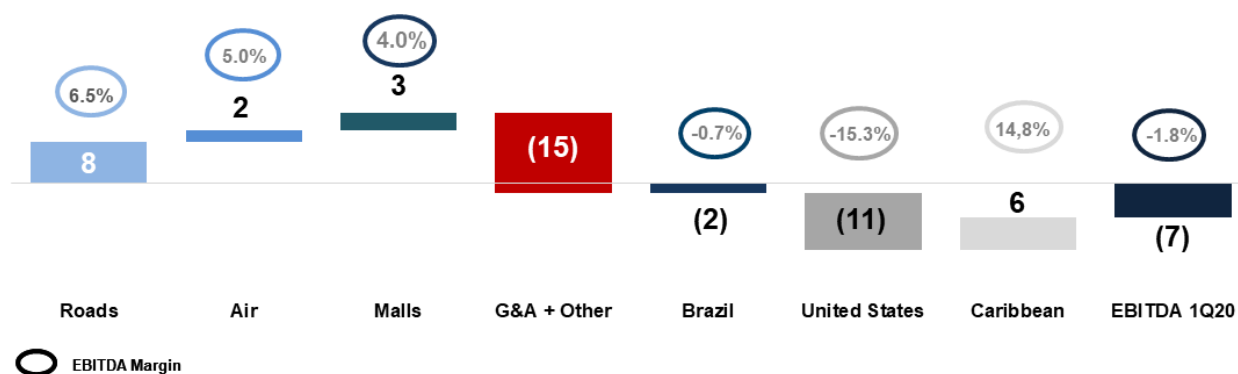
In Brazil, same-store sales in the the Roads segment fell 4.4% in 1Q20, reflecting the impact of the decline in highway traffic. In the Air segment, same-store sales fell 13.5%, as the catering segment was negatively impacted by a reduction in the number of flights, which also affected retail operations in airports due to lower passenger traffic. In the Malls segment, same-store sales dropped 10.6%, reflecting the temporary closure of malls. The Pizza Hut and KFC brands, which are part of the performance of shopping malls, fell by 9.7% in the period.

In the United States, same-store sales decreased 13.2% in reais and 24.8% in U.S. dollars, also reflecting the impacts of COVID-19 and the temporary closure of stores.

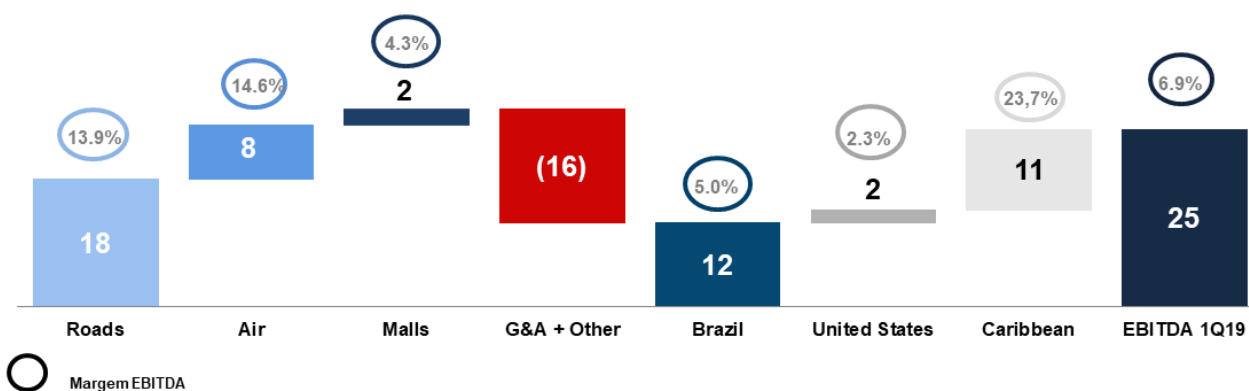
Same-store sales in the Caribbean fell 5.7% in reais and 15.0% in constant currency in 1Q20, reflecting the reduction in flight numbers due to the COVID-19 pandemic.

## 1Q20 EBITDA GROWTH

### 1Q20 EBITDA Bridge



### 1Q19 EBITDA Bridge



IMC's adjusted EBITDA totaled a negative ~R\$7 million in 1Q20, versus a positive ~R\$25 million in 1Q19. The drop in customer traffic, mainly due to the temporary closure of stores as a result of the impact of COVID-19, was the main effect on our operations.

In Brazil, EBITDA was negative by R\$ 2 million. In the Roads segment, adjusted operating result fell 56% from 1Q19, to ~R\$ 8 million, with a margin of 6.5% (-7.5 p.p. YoY). The Air segment reported adjusted operating result of ~R\$ 2 million, against ~R\$ 8 million in 1Q19. The adjusted operating result of the Malls segment, including Pizza Hut and KFC, was ~ R\$ 3 million vs. ~ R\$ 2 million in 2019.

In the U.S., EBITDA totaled a negative ~R\$ 11 million in 1Q20, versus a positive ~R\$ 2 million in 1Q19. In dollars, EBITDA came to a negative ~US\$ 2 million, versus a positive US\$ 0.5 million last year.

In the Caribbean, EBITDA came to ~R\$ 6 million, down from ~R\$ 11 million a year ago.

## CONSOLIDATED RESULTS

| (in R\$ million)                | 1Q20          | 1Q19         | YoY            | 1Q20 <sup>2</sup> | YoY <sup>2</sup> |
|---------------------------------|---------------|--------------|----------------|-------------------|------------------|
| <b>Net Revenues</b>             | <b>366.6</b>  | <b>362.4</b> | <b>1.2%</b>    | <b>351.6</b>      | <b>(3.0%)</b>    |
| COGS                            | (281.5)       | (254.3)      | 10.7%          | (271.6)           | 6.8%             |
| <b>Gross Profit</b>             | <b>85.2</b>   | <b>108.1</b> | <b>(21.2%)</b> | <b>80.0</b>       | <b>(26.0%)</b>   |
| <i>Gross Profit</i>             | 23.2%         | 29.8%        | -660bps        | 22.7%             | -709bps          |
| Operating Expenses <sup>1</sup> | (118.8)       | (103.1)      | 15.2%          | (114.5)           | 11.0%            |
| (+) Special Items - Other       | (10.1)        | (2.1)        | 379.9%         | (10.1)            | 379.9%           |
| (+) Store Pre-Openings          | (3.3)         | (1.4)        | 136.4%         | (3.2)             | 129.8%           |
| <b>EBIT</b>                     | <b>(47.1)</b> | <b>1.5</b>   | <b>na</b>      | <b>(47.9)</b>     | <b>na</b>        |
| (+) Depreciation & Amortization | (27.1)        | (19.9)       | 36.3%          | (26.0)            | 30.6%            |
| <b>EBITDA</b>                   | <b>(19.9)</b> | <b>21.4</b>  | <b>na</b>      | <b>(21.9)</b>     | <b>na</b>        |
| <i>EBITDA Margin</i>            | -5.4%         | 5.9%         | -1133bps       | -6.2%             | -1211bps         |
| (+) Special Items - Other       | 10.1          | 2.1          | 379.9%         | 10.1              | 379.9%           |
| (+) Store Pre-Openings          | 3.3           | 1.4          | 136.4%         | 3.2               | 129.8%           |
| <b>Adjusted EBITDA</b>          | <b>(6.5)</b>  | <b>24.9</b>  | <b>na</b>      | <b>(8.6)</b>      | <b>na</b>        |
| <i>Adjusted EBITDA Margin</i>   | -1.8%         | 6.9%         | -865bps        | -2.4%             | -930bps          |

<sup>1</sup>Before special items and pre-opening expenses; <sup>2</sup>In constant currencies as of the previous year.

The information in the table above is presented in reais and in constant currency (using the 1Q19 exchange rate to convert the 1Q20 results) to eliminate the effect of exchange rate fluctuations. **The comments below also refer to 1Q20 figures in constant currency.**

Consolidated adjusted EBITDA totaled a negative R\$ 8.6 million, versus a positive R\$ 24.9 million in 1Q19. The impacts of the COVID-19 pandemic were the main reasons for this decline. Revenue declined 3.0% from 1Q19.

## RESULTS BY GEOGRAPHIC REGION

|                                 | Brazil       | USA           | Caribbe     | Consolidated  | Brazil       | USA         | Caribbe     | Consolidated |                |
|---------------------------------|--------------|---------------|-------------|---------------|--------------|-------------|-------------|--------------|----------------|
| (in R\$ million)                | 1Q20         | 1Q20          | 1Q20        | 1Q20          | 1Q19         | 1Q19        | 1Q19        | % VA         | YoY            |
| <b>Net Revenue</b>              | <b>252.1</b> | <b>72.3</b>   | <b>42.3</b> | <b>366.6</b>  | <b>233.5</b> | <b>82.1</b> | <b>46.8</b> | <b>362.4</b> | <b>1.2%</b>    |
| COGS                            | (207.1)      | (53.4)        | (21.0)      | (281.5)       | (178.4)      | (54.0)      | (21.9)      | (254.3)      | 10.7%          |
| <b>Gross Profit</b>             | <b>45.0</b>  | <b>18.9</b>   | <b>21.3</b> | <b>85.2</b>   | <b>55.1</b>  | <b>28.1</b> | <b>24.9</b> | <b>108.1</b> | <b>(21.2%)</b> |
| <i>Gross Profit</i>             | 17.9%        | 26.1%         | 50.3%       | 23.2%         | 23.6%        | 34.3%       | 53.2%       | 29.8%        | -660bps        |
| Operating Expenses <sup>1</sup> | (66.3)       | (35.3)        | (17.3)      | (118.8)       | (55.5)       | (31.2)      | (16.3)      | (103.1)      | 15.3%          |
| (+) Depreciation & Amortization | 19.5         | 5.3           | 2.3         | 27.1          | 12.2         | 5.0         | 2.7         | 19.9         | 36.2%          |
| Special Items - Other           | 0.0          | 0.0           | 0.0         | (10.1)        | 0.0          | 0.0         | 0.0         | (2.1)        | 379.9%         |
| Store Pre-Openings              | (2.9)        | (0.4)         | (0.0)       | (3.3)         | (1.3)        | (0.0)       | (0.1)       | (1.4)        | 136.4%         |
| <b>EBITDA</b>                   | <b>(4.7)</b> | <b>(11.5)</b> | <b>6.2</b>  | <b>(19.9)</b> | <b>10.5</b>  | <b>2.0</b>  | <b>11.1</b> | <b>21.5</b>  | <b>na</b>      |
| <i>EBITDA Margin</i>            | -1.8%        | -15.9%        | 14.8%       | -5.4%         | 4.5%         | 2.4%        | 23.7%       | 5.9%         | na             |
| (+) Special Items               |              |               |             | 10.1          |              |             |             | 2.1          | 379.9%         |
| (+) Store Pre-Openings          |              |               |             | 3.3           |              |             |             | 1.4          |                |
| <b>Adjusted EBITDA</b>          |              |               |             | <b>(6.5)</b>  |              |             |             | <b>25.0</b>  | <b>na</b>      |
| <i>Adjusted EBITDA Margin</i>   |              |               |             | -1.8%         |              |             |             | 6.9%         | na             |

<sup>1</sup>Before special items and pre-opening expenses.



## RESULTS OF THE BRAZILIAN OPERATIONS

| (in R\$ million)                | 1Q20         | 1Q19         | YoY             |
|---------------------------------|--------------|--------------|-----------------|
| <b>Net Revenues</b>             | <b>252.1</b> | <b>233.5</b> | <b>8.0%</b>     |
| COGS                            | (207.1)      | (178.4)      | 16.1%           |
| <b>Gross Profit</b>             | <b>45.0</b>  | <b>55.1</b>  | <b>(18.2%)</b>  |
| <i>Gross Profit</i>             | <i>17.9%</i> | <i>23.6%</i> | <i>-573bps</i>  |
| Operating Expenses <sup>1</sup> | (66.3)       | (55.5)       | 19.4%           |
| (+) Depreciation & Amortization | 19.5         | 12.2         | 59.9%           |
| Store Pre-Openings              | (2.9)        | (1.3)        | 4.6%            |
| <b>EBITDA</b>                   | <b>(4.7)</b> | <b>10.5</b>  | <b>(144.4%)</b> |
| (+) Store Pre-Openings          | 2.9          | 1.3          | (126.3%)        |
| <b>Adjusted EBITDA</b>          | <b>(1.7)</b> | <b>11.8</b>  | <b>na</b>       |
| <i>Adjusted EBITDA Margin</i>   | <i>-0.7%</i> | <i>5.0%</i>  | <i>-573bps</i>  |

<sup>1</sup>Before special items and pre-opening expenses.

In Brazil, EBITDA was negative by R\$ 1.7 million in 1Q20, with a margin of -0.7%, versus R\$ 11.8 million and 5.0%, respectively, in 1Q19. The main drivers of this performance were i) a reduction in the operating hours of Frango Assado stores and a decrease in passenger vehicle traffic on highways, ii) a decrease in the number of flights and passenger traffic at airports and iii) the temporary closure of shopping malls due to the COVID-19 pandemic.

## RESULTS OF THE BRAZILIAN OPERATIONS – ROADS

| (in R\$ million)                 | 1Q20         | 1Q19         | YoY            |
|----------------------------------|--------------|--------------|----------------|
| <b>Net Revenues</b>              | <b>122.6</b> | <b>128.4</b> | <b>(4.5%)</b>  |
| Restaurants & Others             | 58.3         | 67.4         | (13.5%)        |
| Gas Stations                     | 64.3         | 61.0         | 5.4%           |
| COGS                             | (108.5)      | (103.0)      | 5.3%           |
| <b>Gross Profit</b>              | <b>14.1</b>  | <b>25.4</b>  | <b>(44.3%)</b> |
| <i>Gross Profit</i>              | <i>11.5%</i> | <i>19.8%</i> | <i>-823bps</i> |
| Operating Expenses <sup>1</sup>  | (11.7)       | (11.5)       | 1.8%           |
| Store Pre-Openings               | (0.1)        | (0.4)        | (85.4%)        |
| <b>EBIT</b>                      | <b>2.4</b>   | <b>13.5</b>  | <b>(82.2%)</b> |
| (+) Depreciation & Amortization  | 5.5          | 4.0          | 36.5%          |
| (+) Store Pre-Openings           | 0.1          | 0.4          | 85.4%          |
| <b>Adjusted Operating Income</b> | <b>7.9</b>   | <b>17.9</b>  | <b>(55.7%)</b> |
| <i>Adjusted Operating Margin</i> | <i>6.5%</i>  | <i>13.9%</i> | <i>-748bps</i> |

<sup>1</sup>Before special items and pre-opening expenses.

In the Roads segment, adjusted operating result reached R\$ 7.9 million, with a margin of 6.5%, versus R\$ 17.9 million and 13.6% (-7.48 p.p. YoY), respectively, in 1Q19.

Net revenue totaled R\$122.6 million, 4.5% lower than in 1Q19, mainly affected by the COVID-19, as some stores reduced their operating hours, and a decline in passenger vehicle traffic on highways due to the quarantine (-7.9% in Nova Dutra and -8.1% in AutoBan, for example). Same-store sales fell 4.4% in the period.

## RESULTS OF THE BRAZILIAN OPERATIONS – AIR

| (in R\$ million)                 | 1Q20         | 1Q19        | YoY             |
|----------------------------------|--------------|-------------|-----------------|
| <b>Net Revenues</b>              | <b>45.8</b>  | <b>52.9</b> | <b>(13.3%)</b>  |
| COGS                             | (33.2)       | (35.5)      | (6.5%)          |
| <b>Gross Profit</b>              | <b>12.6</b>  | <b>17.3</b> | <b>(27.2%)</b>  |
| <i>Gross Profit</i>              | 27.6%        | 32.8%       | -526bps         |
| Operating Expenses <sup>1</sup>  | (18.8)       | (15.0)      | 25.7%           |
| Store Pre-Openings               | (0.0)        | 0.0         | 0.0%            |
| <b>EBIT</b>                      | <b>(6.2)</b> | <b>2.4</b>  | <b>(360.6%)</b> |
| (+) Depreciation & Amortization  | 8.5          | 5.3         | 59.2%           |
| (+) Store Pre-Openings           | 0.0          | 0.0         | 0.0%            |
| <b>Adjusted Operating Income</b> | <b>2.3</b>   | <b>7.7</b>  | <b>(70.2%)</b>  |
| <i>Adjusted Operating Margin</i> | 5.0%         | 14.6%       | -955bps         |

<sup>1</sup>Before special items and pre-opening expenses.

The Air segment recorded operating income of R\$2.3 million in 1Q20 (vs. R\$7.7 million in 1Q19), with a margin of 5.0% (-9.55 p.p. vs. 1Q19). The main impact in the quarter was a reduction in the number of flights and passenger traffic after the beginning of COVID-19 quarantine, which caused our revenue to fall 13.3%. The number of flights at the airports where we have catering operations dropped 10.3% in the period, while passenger traffic at the airports where we have restaurants decreased 10.6%.

## RESULTS OF THE BRAZILIAN OPERATIONS – MALLS

| (in R\$ million)                 | 1Q20         | 1Q19         | YoY            |
|----------------------------------|--------------|--------------|----------------|
| <b>Net Revenues</b>              | <b>83.7</b>  | <b>52.2</b>  | <b>60.3%</b>   |
| <b>Restaurants &amp; Others</b>  | <b>40.1</b>  | <b>52.2</b>  | <b>(23.3%)</b> |
| <b>Pizza Hut and KFC</b>         | <b>43.6</b>  | <b>0.0</b>   | <b>na</b>      |
| COGS                             | (65.4)       | (39.9)       | 64.1%          |
| <b>Gross Profit</b>              | <b>18.3</b>  | <b>12.4</b>  | <b>47.8%</b>   |
| <i>Gross Profit</i>              | 21.8%        | 23.7%        | -184bps        |
| Operating Expenses <sup>1</sup>  | (20.4)       | (13.0)       | 57.6%          |
| Store Pre-Openings               | (2.9)        | (0.9)        | 235.1%         |
| <b>EBIT</b>                      | <b>(5.0)</b> | <b>(1.5)</b> | <b>335.1%</b>  |
| (+) Depreciation & Amortization  | 5.5          | 2.9          | 93.9%          |
| (+) Store Pre-Openings           | 2.9          | 0.9          | (61.4%)        |
| <b>Adjusted Operating Income</b> | <b>3.4</b>   | <b>2.3</b>   | <b>149.8%</b>  |
| <i>Adjusted Operating Margin</i> | 4.0%         | 4.3%         | +1bps          |

<sup>1</sup>Before special items and pre-opening expenses.

The operating result of the Malls segment was a loss of R\$ 3.4 million, versus income of R\$ 2.3 million in 1Q19.

Net revenue rose 60.3% (1Q20 vs. 1Q19), mainly due to the addition of Pizza Hut and KFC operations. Pizza Hut and KFC together recorded pro forma same-store sales decreased 10.5% in the quarter, due to the closing of several malls in the period. It should be noted that the operational performance was benefited by occasional negotiations with Yum! (R\$ 4.0m) and recovery of receivables from franchisees (R\$ 4.2m).

## PIZZA HUT and KFC

The two brands, added to our portfolio in November 2019, showed a 9.7% reduction in the same stores sales (own + 6% franchise royalties) in 1Q20. In the two-month period (Jan and Feb), the system's performance was + 10.3%. The revenue of the two brands (own stores plus royalties from franchisees) was R\$ 43.6 million, being mainly impacted by the drop in over-the-counter sales and the closing of shopping malls due to the pandemic. All KFC's own stores are located in shopping malls, while in Pizza Hut of the 34 own stores, 12 are located in shopping malls and 10 in Frango Assado stores. Delivery sales in operations grew 2.9x in the third week of May (17 to 23) vs. the first week of March (1 to 7, pre COVID-19).

|                 | Jan-Feb | March   | 1Q20    |
|-----------------|---------|---------|---------|
| Pizza Hut       | 4.7%    | (37.1%) | (11.2%) |
| KFC             | 13.8%   | (45.8%) | (8.8%)  |
| Pizza Hut + KFC | 10.3%   | (42.5%) | (9.7%)  |

## RESULTS OF THE U.S. OPERATIONS

| (in US\$ million)                 | 1Q20          | 1Q19         | YoY             |
|-----------------------------------|---------------|--------------|-----------------|
| <b>Net Revenues</b>               | <b>16.3</b>   | <b>21.7</b>  | <b>(24.8%)</b>  |
| COGS                              | (12.1)        | (14.3)       | (15.5%)         |
| <b>Gross Profit</b>               | <b>4.2</b>    | <b>7.4</b>   | <b>(42.7%)</b>  |
| <i>Gross Profit</i>               | <i>26.0%</i>  | <i>34.2%</i> | <i>-813bps</i>  |
| Operating Expenses <sup>1</sup>   | (7.9)         | (8.3)        | (5.2%)          |
| (+) Depreciation & Amortization   | 1.2           | 1.3          | 0.0%            |
| Store Pre-Openings                | (0.1)         | (0.0)        | 317.6%          |
| <b>EBIT</b>                       | <b>(2.5)</b>  | <b>0.5</b>   | <b>(652.8%)</b> |
| (+) Store Pre-Openings            | 0.1           | 0.0          | (10.2%)         |
| <b>Adjusted EBITDA</b>            | <b>(2.4)</b>  | <b>0.5</b>   | <b>na</b>       |
| <i>Adjusted EBITDA Margin (%)</i> | <i>-14.8%</i> | <i>2.1%</i>  | <i>na</i>       |

<sup>1</sup>Before special items and pre-opening expenses.

The U.S. operations consist mainly of Margaritaville, currently with 22 restaurants. The comments below, as well as the table above, are in local currency (US\$) to provide a better understanding of the region's results, excluding the impact of foreign exchange variation.

Adjusted EBITDA was a negative US\$ 2.4 million, versus a positive US\$ 0.5 million last year, mainly affected by lower store traffic as of March, which culminated in the closure of stores in late March (18 stores temporarily closed in late March). Same-store sales fell 24.8% in 1Q20, while demand for hotel rooms in the cities where we operate dropped 25.4% in the period.

## RESULTS OF THE CARIBBEAN OPERATIONS

| R\$ million                       | 1Q20         | 1Q19         | YoY            | 1Q20 <sup>2</sup> | YoY <sup>2</sup> |
|-----------------------------------|--------------|--------------|----------------|-------------------|------------------|
| <b>Net Revenues</b>               | <b>42.3</b>  | <b>46.8</b>  | <b>(9.7%)</b>  | <b>38.1</b>       | <b>(18.6%)</b>   |
| COGS                              | (21.0)       | (21.9)       | (4.1%)         | (19.1)            | (12.6%)          |
| <b>Gross Profit</b>               | <b>21.3</b>  | <b>24.9</b>  | <b>(14.6%)</b> | <b>19.0</b>       | <b>(23.8%)</b>   |
| <i>Gross Profit</i>               | <i>50.3%</i> | <i>53.2%</i> | <i>+2bps</i>   | <i>49.8%</i>      | <i>+1bps</i>     |
| Operating Expenses <sup>1</sup>   | (17.3)       | (16.3)       | 5.5%           | (15.4)            | (5.8%)           |
| (+) Depreciation & Amortization   | 2.3          | 2.7          | 7.0%           | 2.0               | (3.7%)           |
| Store Pre-Openings                | (0.0)        | (0.1)        | (72.1%)        | (0.0)             | (100.0%)         |
| <b>EBITDA</b>                     | <b>6.2</b>   | <b>11.1</b>  | <b>(43.7%)</b> | <b>5.6</b>        | <b>(49.4%)</b>   |
| (+) Store Pre-Openings            | 0.0          | 0.1          | 72.1%          | 0.0               | 100.0%           |
| <b>Adjusted EBITDA</b>            | <b>6.3</b>   | <b>11.2</b>  | <b>(44.0%)</b> | <b>5.6</b>        | <b>(50.0%)</b>   |
| <i>Adjusted EBITDA Margin (%)</i> | <i>14.9%</i> | <i>24.0%</i> | <i>-910bps</i> | <i>14.7%</i>      | <i>-923bps</i>   |

<sup>1</sup>Before special items and pre-opening expenses; <sup>2</sup>In constant currencies as of the previous year.

The information in the table above is presented in reais and in constant currency (using the 1Q19 exchange rate to convert the 1Q20 results) to eliminate the effect of exchange rate fluctuations. **The comments below also refer to 1Q20 figures in constant currency.**

Adjusted EBITDA reached R\$5.6 million in 1Q20, a 50.0% decrease compared to 1Q19, with an operating margin of 14.7%, 9.23 p.p. lower than in 1Q19.

Net revenue totaled R\$ 38.1 million, an 18.6% reduction compared to 1Q19. In our main operation in the region, passenger traffic declined 20.9% at terminal 1 of Panama airport in the period.

## ADJUSTED EBITDA AND ADJUSTED MARGIN

| (R\$ million)                                    | 1Q20          | 1Q19         | YoY           |
|--|---------------|--------------|---------------|
| <b>NET INCOME (LOSS)</b>                         | <b>(50.2)</b> | <b>(4.8)</b> | <b>943.0%</b> |
| (+) Income Taxes                                 | (5.3)         | (0.2)        | 3024.5%       |
| (+) Net Financial Result                         | 8.5           | 6.4          | 31.3%         |
| (+) D&A and Write-offs                           | 26.4          | 19.3         | 36.8%         |
| (+) Amortization of Investments in Joint Venture | 0.7           | 0.6          | 18.1%         |
| <b>EBITDA</b>                                    | <b>(19.9)</b> | <b>21.4</b>  | <b>na</b>     |
| (+) Special Items                                | 10.1          | 2.1          | 379.9%        |
| (+) Pre-Opening Expenses                         | 3.3           | 1.4          | 136%          |
| <b>Adjusted EBITDA</b>                           | <b>(6.5)</b>  | <b>24.9</b>  | <b>na</b>     |
| <i>EBITDA / Net Revenues</i>                     | <i>-5.4%</i>  | <i>5.9%</i>  | <i>na</i>     |
| <i>Adjusted EBITDA / Net Revenues</i>            | <i>-1.8%</i>  | <i>6.9%</i>  | <i>na</i>     |

Adjusted EBITDA came to a negative R\$ 6.5 million in 1Q20, versus a positive R\$ 24.9 million in 1Q19. Special items mainly refer to severance expenses totaling R\$ 4.6 million, due to layoffs; impairment of discontinued operations amounting to R\$3.5 million; and the stock option plan totaling R\$ 1.8 million.

## FINANCIAL RESULT, INCOME TAX AND NET INCOME

IMC had a net financial expense of R\$ 8.5 million in 1Q20, versus R\$ 6.4 million in 1Q19.

Current and deferred income taxes totaled a positive R\$ 5.3 million, compared to a positive R\$ 0.2 million in 1Q19.

The Company recorded a net loss of R\$ 50.2 million in 1Q20, against a net loss of R\$ 4.8 million in 1Q19.

## SELECTED CASH FLOW INFORMATION

| R\$ million                                    | 1Q20          | 1Q19          | YoY               |
|--|---------------|---------------|-------------------|
| <b>Adjusted EBITDA</b>                         | <b>(6.5)</b>  | <b>24.9</b>   | <b>(126.3%)</b>   |
| Special Items                                  | (4.8)         | (2.1)         | 127.7%            |
| (-) Store Pre-Openings Expenses                | (3.3)         | (1.4)         | 136.4%            |
| (+/-) Working Capital and Other Non-Cash Items | (29.7)        | (17.7)        | 68.1%             |
| <b>Operating Cash Flow</b>                     | <b>(44.3)</b> | <b>3.7</b>    | <b>(1294.3%)</b>  |
| (-) Paid Taxes                                 | (0.9)         | (4.5)         | -80.9%            |
| (-) Maintenance Capex                          | (2.5)         | (2.8)         | -10.8%            |
| <b>Net Operating Cash Flow</b>                 | <b>(47.7)</b> | <b>(3.6)</b>  | <b>1230.1%</b>    |
| <b>Operating Net Cash/EBITDA</b>               | <b>728.2%</b> | <b>-14.4%</b> | <b>742.6 p.p.</b> |

Operating cash flow fell R\$47.4 million (vs. a reduction of R\$3.6 million in 1Q19), mainly impacted by the effects of COVID-19 on the company's EBITDA.

## INVESTMENT ACTIVITIES

| (R\$ million)                     | 1Q20          | 1Q19          | YoY           |
|-----------------------------------|---------------|---------------|---------------|
| Property and Equipment            | (41.7)        | (15.9)        | 162.4%        |
| Additions to Intangible Assets    | (2.9)         | (1.1)         | 150.8%        |
| <b>(=) Total Invested (CAPEX)</b> | <b>(44.6)</b> | <b>(17.1)</b> | <b>161.6%</b> |
| Payment of Acquisitions           | (2.4)         | (1.5)         | 62.1%         |
| Dividends Received                | 3.3           | 2.2           | 47.0%         |
| Other*                            | 0.9           | 3.7           | -75.4%        |
| <b>Total Investments</b>          | <b>(42.8)</b> | <b>(12.6)</b> | <b>239.3%</b> |

\*Others related to the cash received from the sale of Puerto Rican, Mexican and Dominican operations.



| CAPEX (in R\$ million)               | 1Q20        | 1Q19        | YoY            |
|--------------------------------------|-------------|-------------|----------------|
| <b>Expansion</b>                     |             |             |                |
| <b>Brazilian Operations</b>          | <b>17.7</b> | <b>9.9</b>  | <b>78.1%</b>   |
| <i>Brazil - Air</i>                  | 0.6         | 1.6         | -62.3%         |
| <i>Brazil - Roads</i>                | 11.5        | 1.4         | 746.5%         |
| <i>Brazil - Malls</i>                | 5.5         | 6.9         | -20.2%         |
| <b>USA Operations</b>                | <b>6.3</b>  | <b>3.9</b>  | <b>61.3%</b>   |
| <b>KFC + PH Operations</b>           | <b>14.4</b> | <b>0.0</b>  | <b>-</b>       |
| <b>Caribbean Operations</b>          | <b>1.8</b>  | <b>0.2</b>  | <b>657.6%</b>  |
| <b>Holding</b>                       | <b>1.9</b>  | <b>0.2</b>  | <b>1039.9%</b> |
| <b>Total Expansion Investments</b>   | <b>42.1</b> | <b>14.3</b> | <b>195.4%</b>  |
| <b>Maintenance</b>                   |             |             |                |
| <b>Brazilian Operations</b>          | <b>1.3</b>  | <b>2.2</b>  | <b>-40.6%</b>  |
| <i>Brazil - Air</i>                  | 0.1         | 0.4         | -64.6%         |
| <i>Brazil - Roads</i>                | 0.5         | 1.3         | -59.5%         |
| <i>Brazil - Malls</i>                | 0.6         | 0.5         | 31.6%          |
| <b>USA Operations</b>                | <b>-0.3</b> | <b>0.4</b>  | <b>-179.3%</b> |
| <b>Caribbean Operations</b>          | <b>1.5</b>  | <b>0.1</b>  | <b>1043.5%</b> |
| <b>Holding</b>                       | <b>0.0</b>  | <b>0.1</b>  | <b>-100.0%</b> |
| <b>Total Maintenance Investments</b> | <b>2.5</b>  | <b>2.8</b>  | <b>-10.8%</b>  |
| <b>Total CAPEX Investments</b>       | <b>44.6</b> | <b>17.1</b> | <b>161.6%</b>  |

In 1Q20, CAPEX was impacted by investments in the central kitchen, Pizza Hut and KFC stores.

## NET DEBT

| R\$ million                    | 1Q20           | 1Q19           |
|--------------------------------|----------------|----------------|
| Debt                           | 552.6          | 380.4          |
| Financing of past acquisitions | 47.9           | 35.4           |
| <b>Total Debt</b>              | <b>600.5</b>   | <b>415.7</b>   |
| <b>(-) Cash</b>                | <b>(276.6)</b> | <b>(232.0)</b> |
| <b>Net Debt</b>                | <b>323.9</b>   | <b>183.7</b>   |

At the end of 1Q20, net debt was R\$ 323.9 million, including cash, cash equivalents and short-term investments.

Given that we were still under negotiation with the debenture holders at the end of the quarter (March 31) and in compliance with the accounting pronouncement CPC (R1) 26 - Financial statements, we reclassified the debenture liabilities to current liabilities.

With the conclusion of these negotiations at the General Debenture Holders' Meeting held on May 27, 2020, the balances are presented again in non-current liabilities. The presentation of the balances of loans and financing would be as follows, if the negotiations were concluded in a period prior to March 31, 2020:

| R\$ million  | Audited    | Change | Pro forma  |
|--------------|------------|--------|------------|
| Current      | 444        | (390)  | 54         |
| Non Current  | 109        | 390    | 499        |
| <b>Total</b> | <b>553</b> |        | <b>553</b> |

## NUMBER OF STORES

| (end of period)                              | 1Q20       | 1Q19       | YoY           | Var. (#)   |
|--|------------|------------|---------------|------------|
| <b>Brazil</b>                                | <b>176</b> | <b>145</b> | <b>21.4%</b>  | <b>31</b>  |
| <i>Air</i>                                   | 30         | 31         | -3.2%         | -1         |
| <i>Roads</i>                                 | 25         | 25         | 0.0%          | 0          |
| <i>Shopping Malls</i>                        | 121        | 89         | 36.0%         | 32         |
| <i>Pizza Hut</i>                             | 33         | 0          | n.a.          | 33         |
| <i>KFC</i>                                   | 35         | 0          | n.a.          | 35         |
| <i>Viena / Batata Inglesa / Olive Garden</i> | 53         | 89         | -40.4%        | -36        |
| <b>USA</b>                                   | <b>22</b>  | <b>22</b>  | <b>0.0%</b>   | <b>0</b>   |
| <b>Caribbean</b>                             | <b>39</b>  | <b>43</b>  | <b>-9.3%</b>  | <b>-4</b>  |
| <b>Total Number of Owned Stores</b>          | <b>237</b> | <b>210</b> | <b>12.9%</b>  | <b>27</b>  |
| <b>Brazil</b>                                | <b>254</b> | <b>0</b>   | <b>n.a.</b>   | <b>254</b> |
| <i>Shopping Malls</i>                        | 254        | 0          | n.a.          | 254        |
| <i>Pizza Hut</i>                             | 199        | 0          | n.a.          | 199        |
| <i>KFC</i>                                   | 55         | 0          | n.a.          | 55         |
| <b>Total Number of Franchisee Stores</b>     | <b>254</b> | <b>0</b>   | <b>n.a.</b>   | <b>254</b> |
| <b>Total Owned + Franchisee</b>              | <b>491</b> | <b>210</b> | <b>133.8%</b> | <b>281</b> |
| <b>Catering</b>                              | <b>13</b>  | <b>14</b>  | <b>-7.1%</b>  | <b>-1</b>  |
| <i>Brazil</i>                                | 5          | 6          | -16.7%        | 0          |
| <i>Caribbean</i>                             | 8          | 8          | 0.0%          | 0          |
| <b>Total Owned + Franchisee + Catering</b>   | <b>504</b> | <b>224</b> | <b>125.0%</b> | <b>280</b> |

At the end of 1Q20, the Company had 491 stores, a net increase of 281 stores compared to 1Q19, due to the merger of Pizza Hut and KFC. Of the total, 237 are company-owned stores and 254 are franchises.

## CONSOLIDATED INCOME STATEMENT (non-IFRS 16)

| (R\$ thousand)                          | 1Q20             | 1Q19             |
|---|------------------|------------------|
| <b>NET REVENUE</b>                      | <b>366,642</b>   | <b>362,392</b>   |
| <b>COST OF SALES AND SERVICES</b>       | <b>(281,480)</b> | <b>(254,286)</b> |
| <b>GROSS PROFIT</b>                     | <b>85,162</b>    | <b>108,106</b>   |
| <b>OPERATING INCOME (EXPENSES)</b>      |                  |                  |
| Commercial and operating expenses       | (85,929)         | (73,751)         |
| General and administrative expenses     | (36,188)         | (27,559)         |
| Depreciation and amortization           | (12,552)         | (7,148)          |
| Redução do valor recuperável dos ativos | (3,481)          | 0                |
| Other income (expenses)                 | 5,306            | (708)            |
| Equity income result                    | 624              | 2,520            |
| Net financial expenses                  | (8,466)          | (6,446)          |
| <b>EARNINGS BEFORE TAXES</b>            | <b>(55,524)</b>  | <b>(4,985)</b>   |
| <b>Income Taxes</b>                     | <b>5,301</b>     | <b>170</b>       |
| <b>NET PROFIT (LOSS)</b>                | <b>(50,223)</b>  | <b>(4,815)</b>   |

## CONSOLIDATED BALANCE SHEET (non-IFRS 16)

| (R\$ thousand)                              | 1Q20             | 4Q19             | 1Q19             |
|---|------------------|------------------|------------------|
| <b>ASSETS</b>                               |                  |                  |                  |
| <b>CURRENT ASSETS</b>                       |                  |                  |                  |
| Cash and cash equivalents                   | 276,557          | 332,806          | 232,003          |
| Accounts receivable                         | 60,927           | 62,905           | 79,582           |
| Inventories                                 | 54,725           | 53,202           | 34,175           |
| Derivatives                                 | 637              | 149              | 72               |
| Other current assets                        | 125,879          | 107,217          | 76,031           |
| <b>Total current assets</b>                 | <b>518,725</b>   | <b>556,279</b>   | <b>421,863</b>   |
| <b>NONCURRENT ASSETS</b>                    |                  |                  |                  |
| Deferred income taxes                       | 21,707           | 17,509           | 9,513            |
| Derivatives                                 | 0                | 0                | 36               |
| Other noncurrent assets                     | 50,056           | 53,803           | 55,345           |
| Property and equipment                      | 418,764          | 372,677          | 262,092          |
| Intangible assets                           | 1,355,234        | 1,300,340        | 851,539          |
| <b>Total noncurrent assets</b>              | <b>1,845,761</b> | <b>1,744,329</b> | <b>1,178,525</b> |
| <b>TOTAL ASSETS</b>                         | <b>2,364,486</b> | <b>2,300,608</b> | <b>1,600,388</b> |
| <b>LIABILITIES AND EQUITY</b>               |                  |                  |                  |
| <b>CURRENT LIABILITIES</b>                  |                  |                  |                  |
| Trade accounts payable                      | 179,660          | 188,097          | 64,324           |
| Loans, financing and acquisitions' payables | 457,351          | 89,596           | 46,463           |
| Salaries and payroll charges                | 60,859           | 65,935           | 55,442           |
| Other current liabilities                   | 70,825           | 59,274           | 43,489           |
| <b>Total current liabilities</b>            | <b>768,695</b>   | <b>402,902</b>   | <b>209,718</b>   |
| <b>NONCURRENT LIABILITIES</b>               |                  |                  |                  |
| Loans, financing and acquisitions' payables | 143,751          | 513,634          | 369,392          |
| Provision for labor, civil and tax disputes | 82,363           | 84,680           | 12,071           |
| Deferred income tax liability               | 74,593           | 80,892           | 69,833           |
| Other noncurrent liabilities                | 68,933           | 62,142           | 22,565           |
| <b>Total noncurrent liabilities</b>         | <b>369,640</b>   | <b>741,348</b>   | <b>473,861</b>   |
| <b>EQUITY</b>                               |                  |                  |                  |
| Capital and reserves                        | 1,161,271        | 1,112,045        | 886,926          |
| Accumulated losses                          | (57,251)         | 4,224            | 3,999            |
| Other comprehensive income                  | 122,131          | 40,089           | 25,884           |
| <b>Total equity</b>                         | <b>1,226,151</b> | <b>1,156,358</b> | <b>916,809</b>   |
| <b>TOTAL LIABILITIES AND EQUITY</b>         | <b>2,364,486</b> | <b>2,300,608</b> | <b>1,600,388</b> |

## CASH FLOW STATEMENT (non-IFRS 16)

| (R\$ thousand)   | 1Q20            | 1Q19            |
|--|-----------------|-----------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                             |                 |                 |
| Loss for the quarter   | (50,223)        | (4,815)         |
| Depreciation and amortization  | 26,425          | 19,313          |
| Impairment of intangible assets (using)                                | (4,586)         | (81)            |
| Investment amortization  | 695             | 589             |
| Equity income result   | 1,957           | (3,108)         |
| Provision for labor, civil and tax disputes                            | 1,631           | 1,450           |
| Income taxes   | (8,192)         | (171)           |
| Interest expenses  | 7,591           | 6,618           |
| Effect of exchange rate changes  | 16              | (24)            |
| Disposal of property and equipment                                     | 4,654           | 142             |
| Deferred Revenue, Rebates  | (459)           | (1,196)         |
| Expenses in payments to employees based in stock plan                  | 1,826           | 600             |
| Others   | (8,470)         | 3,136           |
| Changes in operating assets and liabilities                            | (20,666)        | (18,742)        |
| Cash generated from operations   | (44,320)        | 3,711           |
| Income tax paid  | (860)           | (4,497)         |
| Interest paid  | (12,358)        | (5,058)         |
| <b>Net cash generated by (used in) operating activities</b>            | <b>(57,538)</b> | <b>(5,844)</b>  |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                             |                 |                 |
| Payment of business acquisitions made in prior years                   | (2,432)         | (1,500)         |
| Dividends received   | 3,275           | 2,228           |
| Sale of controlling interest in discontinued operations, net of cash   | 908             | 3,694           |
| Additions to intangible assets   | (2,874)         | (1,146)         |
| Additions to property and equipment                                    | (41,725)        | (15,904)        |
| <b>Net cash used in investing activities from continued operations</b> | <b>(42,848)</b> | <b>(12,628)</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                             |                 |                 |
| Shares in Treasury   | 47,399          | (96,856)        |
| New loans  | -               | 238,710         |
| Payment of loans   | (37,010)        | (159,852)       |
| <b>Net cash used in financing activities</b>                           | <b>10,389</b>   | <b>(17,998)</b> |
| <br>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS       | <br>33,748      | <br>(88)        |
| <b>NET INCREASE (DECREASE) FOR THE PERIOD</b>                          | <b>(56,249)</b> | <b>(36,558)</b> |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD</b>            | <b>332,806</b>  | <b>268,561</b>  |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF PERIOD</b>                  | <b>276,557</b>  | <b>232,003</b>  |



## APPENDIX – Detailed 1Q20 Results (non-IFRS 16)

### CONSOLIDATED RESULTS

| (in R\$ million)                    | 1Q20           | 1Q19           | YoY           | 1Q20 <sup>2</sup> | YoY <sup>2</sup> |
|-------------------------------------|----------------|----------------|---------------|-------------------|------------------|
| <b>Net Revenue</b>                  | <b>366.6</b>   | <b>362.4</b>   | <b>1.2%</b>   | <b>351.6</b>      | <b>-3.0%</b>     |
| Restaurants & Others                | 302.3          | 301.4          | 0.3%          | 287.3             | -4.7%            |
| Gas Stations                        | 64.3           | 61.0           | 5.4%          | 64.3              | 5.4%             |
| Brazil                              | 252.1          | 233.5          | 8.0%          | 252.1             | 8.0%             |
| US                                  | 72.3           | 82.1           | -12.0%        | 61.4              | -25.2%           |
| Caribbean                           | 42.3           | 46.8           | -9.7%         | 38.1              | -18.6%           |
| <b>Cost of Sales and Services</b>   | <b>(281.5)</b> | <b>(254.3)</b> | <b>10.7%</b>  | <b>(271.6)</b>    | <b>6.8%</b>      |
| Direct Labor                        | (101.3)        | (95.9)         | 5.6%          | (96.1)            | 0.2%             |
| Food                                | (86.4)         | (77.5)         | 11.5%         | (83.2)            | 7.4%             |
| Others                              | (21.3)         | (19.6)         | 8.8%          | (20.5)            | 4.7%             |
| Fuel and Automotive Accessories     | (58.6)         | (49.1)         | 19.4%         | (58.6)            | 19.4%            |
| Depreciation & Amortization         | (13.9)         | (12.2)         | 14.0%         | (13.2)            | 8.6%             |
| <b>Gross Profit</b>                 | <b>85.2</b>    | <b>108.1</b>   | <b>-21.2%</b> | <b>80.0</b>       | <b>-26.0%</b>    |
| <i>Gross Margin (%)</i>             | 23.2%          | 29.8%          | -6.6p.p.      | 22.7%             | -7.1p.p.         |
| <b>Operating Expenses</b>           | <b>(118.8)</b> | <b>(103.1)</b> | <b>15.2%</b>  | <b>(114.5)</b>    | <b>11.0%</b>     |
| Selling and Operating               | (39.1)         | (38.2)         | 2.5%          | (35.4)            | -7.4%            |
| Rents of Stores                     | (43.0)         | (35.5)         | 21.1%         | (40.8)            | 14.8%            |
| Depreciation & Amortization         | (12.6)         | (7.1)          | 75.6%         | (12.2)            | 70.2%            |
| J.V. Investment Amortization        | (0.7)          | (0.6)          | 18.1%         | (0.6)             | 4.9%             |
| Equity income result                | 1.3            | 3.1            | -57.6%        | 1.2               | -61.3%           |
| General & Administrative and Others | (24.7)         | (24.8)         | -0.1%         | (26.7)            | 8.0%             |
| Special Items - Other               | (10.1)         | (2.1)          | 379.9%        | (10.1)            | 379.9%           |
| Store Pre-Openings                  | (3.3)          | (1.4)          | 136.4%        | (3.2)             | 129.8%           |
| <b>EBIT</b>                         | <b>(47.1)</b>  | <b>1.5</b>     | <b>na</b>     | <b>(47.9)</b>     | <b>na</b>        |
| (+) D&A                             | 27.1           | 19.9           | 36.3%         | 26.0              | 30.6%            |
| <b>EBITDA</b>                       | <b>(19.9)</b>  | <b>21.4</b>    | <b>na</b>     | <b>(21.9)</b>     | <b>na</b>        |
| <i>EBITDA Margin (%)</i>            | (5.4%)         | 5.9%           | -11.3p.p.     | -6.2%             | -12.1p.p.        |
| (+) Special Items - Other           | 10.1           | 2.1            | 379.9%        | 10.1              | 379.9%           |
| (+) Store Pre-Openings              | 3.3            | 1.4            | 136.4%        | 3.2               | 129.8%           |
| <b>Adjusted EBITDA<sup>1</sup></b>  | <b>(6.5)</b>   | <b>24.9</b>    | <b>na</b>     | <b>(8.6)</b>      | <b>na</b>        |
| <i>Adjusted EBITDA Margin (%)</i>   | -1.8%          | 6.9%           | -8.6p.p.      | -2.4%             | -9.3p.p.         |

<sup>1</sup>Before special items and pre-opening expenses; <sup>2</sup>In constant currencies as of the previous year.

## RESULTS BY GEOGRAPHIC REGION

| (in R\$ million)                      | Brazil<br>1Q20 | USA<br>1Q20   | Caribbe<br>1Q20 | Consolidated<br>1Q20 | Brazil<br>1Q19 | USA<br>1Q19   | Caribbe<br>1Q19 | Consolidated<br>1Q19 | YoY           |
|---------------------------------------|----------------|---------------|-----------------|----------------------|----------------|---------------|-----------------|----------------------|---------------|
| <b>Net Revenue</b>                    | <b>252.1</b>   | <b>72.3</b>   | <b>42.3</b>     | <b>366.6</b>         | <b>233.5</b>   | <b>82.1</b>   | <b>46.8</b>     | <b>362.4</b>         | <b>1.2%</b>   |
| Restaurants & Others                  | 144.2          | 72.3          | 42.3            | 258.7                | 172.4          | 82.1          | 46.8            | 301.4                | -14.1%        |
| Gas Stations                          | 64.3           | 0.0           | 0.0             | 64.3                 | 61.0           | 0.0           | 0.0             | 61.0                 | 5.4%          |
| <b>Cost of Sales and Services</b>     | <b>(207.1)</b> | <b>(53.4)</b> | <b>(21.0)</b>   | <b>(281.5)</b>       | <b>(178.4)</b> | <b>(54.0)</b> | <b>(21.9)</b>   | <b>(254.3)</b>       | <b>10.7%</b>  |
| Direct Labor                          | (62.7)         | (29.8)        | (8.8)           | (101.3)              | (58.6)         | (28.9)        | (8.5)           | (95.9)               | 5.6%          |
| Food                                  | (60.8)         | (14.3)        | (11.3)          | (86.4)               | (49.2)         | (15.9)        | (12.4)          | (77.5)               | 11.5%         |
| Others                                | (15.6)         | (5.1)         | (0.6)           | (21.3)               | (14.1)         | (5.0)         | (0.6)           | (19.6)               | 8.8%          |
| Fuel and Automotive Accessories       | (58.6)         | 0.0           | 0.0             | (58.6)               | (49.1)         | 0.0           | 0.0             | (49.1)               | 19.4%         |
| Depreciation & Amortization           | (9.3)          | (4.2)         | (0.4)           | (13.9)               | (7.5)          | (4.2)         | (0.5)           | (12.2)               | 14.0%         |
| <b>Gross Profit</b>                   | <b>45.0</b>    | <b>18.9</b>   | <b>21.3</b>     | <b>85.2</b>          | <b>55.1</b>    | <b>28.1</b>   | <b>24.9</b>     | <b>108.1</b>         | <b>-21.2%</b> |
| <b>Operating Expenses<sup>1</sup></b> | <b>(66.3)</b>  | <b>(35.3)</b> | <b>(17.3)</b>   | <b>(118.8)</b>       | <b>(55.5)</b>  | <b>(31.2)</b> | <b>(16.3)</b>   | <b>(103.1)</b>       | <b>15.3%</b>  |
| Selling and Operating                 | (12.6)         | (19.8)        | (6.7)           | (39.1)               | (13.8)         | (18.1)        | (6.3)           | (38.2)               | 2.5%          |
| Rents of Stores                       | (28.1)         | (9.1)         | (5.8)           | (43.0)               | (20.9)         | (9.4)         | (5.3)           | (35.5)               | 21.1%         |
| Depreciation & Amortization           | (10.2)         | (0.5)         | (1.9)           | (12.6)               | (4.7)          | (0.1)         | (2.2)           | (7.1)                | 77.8%         |
| J.V. Investment Amortization          | 0.0            | (0.7)         | 0.0             | (0.7)                | 0.0            | (0.6)         | 0.0             | (0.6)                | 18.1%         |
| Equity income result                  | 0.0            | 1.3           | 0.0             | 1.3                  | 0.0            | 3.1           | 0.0             | 3.1                  | -57.6%        |
| General & Administrative              | (15.4)         | (6.6)         | (2.8)           | (24.7)               | (16.1)         | (6.1)         | (2.5)           | (24.8)               | -0.1%         |
| Special Items - Other                 |                |               |                 | (10.1)               |                |               |                 | (2.1)                | 379.9%        |
| Store Pre-Openings                    | (2.9)          | (0.4)         | (0.0)           | (3.3)                | (1.3)          | (0.0)         | (0.1)           | (1.4)                | 136.4%        |
| <b>EBIT</b>                           | <b>(24.2)</b>  | <b>(16.8)</b> | <b>4.0</b>      | <b>(47.1)</b>        | <b>(1.7)</b>   | <b>(3.1)</b>  | <b>8.4</b>      | <b>1.5</b>           | <b>na</b>     |
| (+) D&A                               |                |               |                 | 27.1                 |                |               |                 | 19.9                 | 36.2%         |
| <b>EBITDA</b>                         |                |               |                 | <b>(19.9)</b>        |                |               |                 | <b>21.4</b>          | <b>na</b>     |
| (+) Special Items                     |                |               |                 | 10.1                 |                |               |                 | 2.1                  | 379.9%        |
| (+) Store Pre-Openings                |                |               |                 | 3.3                  |                |               |                 | 1.4                  |               |
| <b>Adjusted EBITDA</b>                |                |               |                 | <b>(6.5)</b>         |                |               |                 | <b>24.9</b>          | <b>na</b>     |

<sup>1</sup>Before special items and pre-opening expenses.

## RESULTS OF THE BRAZILIAN OPERATIONS

| (in R\$ million)   | 1Q20           | 1Q19           | YoY             |
|--|----------------|----------------|-----------------|
| <b>Net Revenue</b>   | <b>252.1</b>   | <b>233.5</b>   | <b>8.0%</b>     |
| Restaurants & Others   | 144.2          | 172.4          | (16.4%)         |
| Gas Stations   | 64.3           | 61.0           | 5.4%            |
| <b>Cost of Sales and Services</b>                              | <b>(207.1)</b> | <b>(178.4)</b> | <b>16.1%</b>    |
| Direct Labor   | (62.7)         | (58.6)         | 7.1%            |
| Food   | (60.8)         | (49.2)         | 23.6%           |
| Others   | (15.6)         | (14.1)         | 11.2%           |
| Fuel and Automotive Accessories                                | (58.6)         | (49.1)         | 19.4%           |
| Depreciation & Amortization                                    | (9.3)          | (7.5)          | 24.2%           |
| <b>Gross Profit</b>  | <b>45.0</b>    | <b>55.1</b>    | <b>(18.2%)</b>  |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(66.3)</b>  | <b>(55.5)</b>  | <b>19.4%</b>    |
| Selling and Operating  | (12.6)         | (13.8)         | (8.8%)          |
| Rents of Stores  | (28.1)         | (20.9)         | 34.7%           |
| Depreciation & Amortization                                    | (10.2)         | (4.7)          | 116.8%          |
| General & Administrative Others <sup>2</sup>                   | (15.4)         | (16.1)         | (4.6%)          |
| Store Pre-Openings   | (2.9)          | (1.3)          | 126.3%          |
| <b>EBITDA</b>  | <b>(24.2)</b>  | <b>(1.7)</b>   | <b>1314.5%</b>  |
| (+) Depreciation & Amortization                                | 19.5           | 12.2           | 59.9%           |
| <b>EBITDA</b>  | <b>(4.7)</b>   | <b>10.5</b>    | <b>(144.4%)</b> |
| (+) Store Pre-Openings   | 2.9            | 1.3            | 126.3%          |
| <b>Adjusted EBITDA</b>   | <b>(1.7)</b>   | <b>11.8</b>    | <b>(114.8%)</b> |
| Expansion Capex  | 17.7           | 9.9            | 78.1%           |
| Maintenance Capex  | 1.3            | 1.3            | 0.0%            |
| <b>Total Capex</b>   | <b>19.0</b>    | <b>11.2</b>    | <b>68.9%</b>    |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>3</sup></b> | <b>(3.1)</b>   | <b>10.5</b>    | <b>0.0%</b>     |

<sup>1</sup>Before special items and pre-opening expenses; <sup>2</sup>Not allocated in segments; <sup>3</sup>Maint. Capex vs Op. Res.

## RESULTS OF THE BRAZILIAN OPERATIONS – ROADS

| (in R\$ million)   | 1Q20           | 1Q19           | YoY           |
|--|----------------|----------------|---------------|
| <b>Net Revenue</b>   | <b>122.6</b>   | <b>128.4</b>   | <b>-4.5%</b>  |
| Restaurants & Others   | 58.3           | 67.4           | -13.5%        |
| Gas Stations   | 64.3           | 61.0           | 5.4%          |
| <b>Cost of Sales and Services</b>                              | <b>(108.5)</b> | <b>(103.0)</b> | <b>5.3%</b>   |
| Direct Labor   | (23.2)         | (24.2)         | -4.2%         |
| Food   | (21.3)         | (20.5)         | 3.8%          |
| Others   | (5.9)          | (6.0)          | -1.6%         |
| Fuel and Automotive Accessories                                | (53.3)         | (49.1)         | 8.7%          |
| Depreciation & Amortization                                    | (4.7)          | (3.2)          | 46.4%         |
| <b>Gross Profit</b>  | <b>14.1</b>    | <b>25.4</b>    | <b>-44.3%</b> |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(11.7)</b>  | <b>(11.5)</b>  | <b>1.8%</b>   |
| Selling and Operating  | (6.5)          | (5.3)          | 23.1%         |
| Rents of Stores  | (4.5)          | (5.4)          | -17.9%        |
| Depreciation & Amortization                                    | (0.8)          | (0.8)          | -4.1%         |
| Store Pre-Openings   | (0.1)          | (0.4)          | -85.4%        |
| <b>EBIT</b>  | <b>2.4</b>     | <b>13.5</b>    | <b>-82.2%</b> |
| (+) Depreciation & Amortization                                | 5.5            | 4.0            | 36.5%         |
| <b>EBITDA</b>  | <b>7.9</b>     | <b>17.5</b>    | <b>-55.1%</b> |
| (+) Store Pre-Openings   | 0.1            | 0.4            | -85.4%        |
| <b>Adjusted Operating Income</b>                               | <b>7.9</b>     | <b>17.9</b>    | <b>-55.7%</b> |
| Expansion Capex  | 11.5           | 1.4            | 746.5%        |
| Maintenance Capex  | 0.5            | 1.3            | -59.5%        |
| <b>Total Capex</b>   | <b>12.1</b>    | <b>2.7</b>     | <b>348.1%</b> |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>2</sup></b> | <b>7.4</b>     | <b>16.6</b>    | <b>184.6%</b> |

<sup>1</sup>Before special items; <sup>2</sup>Maint. Capex vs. Op. Res.

## RESULTS OF THE BRAZILIAN OPERATIONS – AIR

| (in R\$ million)   | 1Q20          | 1Q19          | YoY            |
|--|---------------|---------------|----------------|
| <b>Net Revenue</b>   | <b>45.8</b>   | <b>52.9</b>   | <b>-13.3%</b>  |
| Restaurants & Others   | 45.8          | 52.9          | -13.3%         |
| <b>Cost of Sales and Services</b>                              | <b>(33.2)</b> | <b>(35.5)</b> | <b>-6.5%</b>   |
| Direct Labor   | (16.6)        | (17.4)        | -4.5%          |
| Food   | (11.7)        | (12.9)        | -9.9%          |
| Others   | (3.4)         | (3.3)         | 1.6%           |
| Depreciation & Amortization                                    | (1.5)         | (1.9)         | -16.7%         |
| <b>Gross Profit</b>  | <b>12.6</b>   | <b>17.3</b>   | <b>-27.2%</b>  |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(18.8)</b> | <b>(15.0)</b> | <b>25.7%</b>   |
| Selling and Operating  | (4.2)         | (4.2)         | -1.3%          |
| Rents of Stores  | (7.7)         | (7.3)         | 5.9%           |
| Depreciation & Amortization                                    | (6.9)         | (3.5)         | 99.7%          |
| Store Pre-Openings   | (0.0)         | 0.0           | 0.0%           |
| <b>EBIT</b>  | <b>(6.2)</b>  | <b>2.4</b>    | <b>-360.8%</b> |
| (+) Depreciation & Amortization                                | 8.5           | 5.3           | 59.2%          |
| <b>EBITDA</b>  | <b>2.3</b>    | <b>7.7</b>    | <b>-70.2%</b>  |
| Store Pre-Openings   | (0.0)         | 0.0           | 0.0%           |
| <b>Adjusted Operating Income<sup>1</sup></b>                   | <b>2.3</b>    | <b>7.7</b>    | <b>-70.2%</b>  |
| Expansion Capex  | 0.6           | 1.6           | -62.3%         |
| Maintenance Capex  | 0.1           | 0.4           | -64.6%         |
| <b>Total Capex</b>   | <b>0.8</b>    | <b>2.1</b>    | <b>-62.7%</b>  |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>2</sup></b> | <b>2.2</b>    | <b>7.3</b>    | <b>-1.0%</b>   |

<sup>1</sup>Before special items; <sup>2</sup>Maint. Capex vs. Op. Res.



## RESULTS OF THE BRAZILIAN OPERATIONS – MALLS

| (in R\$ million)   | 1Q20          | 1Q19          | YoY           |
|--|---------------|---------------|---------------|
| <b>Net Revenue</b>   | <b>83.7</b>   | <b>52.2</b>   | <b>60.3%</b>  |
| Restaurants & Others   | 40.1          | 52.2          | -23.3%        |
| Pizza Hut and KFC  | 43.6          | 0.0           | 0.0%          |
| <b>Cost of Sales and Services</b>                              | <b>(65.4)</b> | <b>(39.9)</b> | <b>64.1%</b>  |
| Direct Labor   | (22.9)        | (17.0)        | 34.9%         |
| Food   | (27.8)        | (15.7)        | 77.2%         |
| Others   | (6.4)         | (4.7)         | 34.1%         |
| Depreciation & Amortization                                    | (3.1)         | (2.4)         | 25.9%         |
| <b>Gross Profit</b>  | <b>18.3</b>   | <b>12.4</b>   | <b>47.8%</b>  |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(20.4)</b> | <b>(13.0)</b> | <b>57.6%</b>  |
| Selling and Operating  | (2.0)         | (4.4)         | -54.6%        |
| Rents of Stores  | (16.0)        | (8.2)         | 95.3%         |
| Depreciation & Amortization                                    | (2.5)         | (0.4)         | 472.0%        |
| Store Pre-Openings   | (2.9)         | (0.9)         | 217.9%        |
| <b>EBIT</b>  | <b>(5.0)</b>  | <b>(1.5)</b>  | <b>235.1%</b> |
| (+) Depreciation & Amortization                                | 5.5           | 2.9           | 93.9%         |
| <b>EBITDA</b>  | <b>0.5</b>    | <b>1.4</b>    | <b>-61.4%</b> |
| Store Pre-Openings   | 2.9           | 0.9           | 217.9%        |
| <b>Adjusted Operating Income</b>                               | <b>3.4</b>    | <b>2.3</b>    | <b>49.8%</b>  |
| Expansion Capex  | 5.5           | 6.9           | -20.2%        |
| Maintenance Capex  | 0.6           | 0.5           | 31.6%         |
| <b>Total Capex</b>   | <b>6.1</b>    | <b>7.4</b>    | <b>-16.9%</b> |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>2</sup></b> | <b>2.8</b>    | <b>1.8</b>    | <b>-69.3%</b> |

<sup>1</sup>Before special items; <sup>2</sup>Maint. Capex vs. Op. Res.

## RESULTS OF THE U.S. OPERATIONS

| (in US\$ Million)  | 1Q20          | 1Q19          | YoY            |
|--|---------------|---------------|----------------|
| <b>Net Revenue</b>   | <b>16.3</b>   | <b>21.7</b>   | <b>-24.8%</b>  |
| Restaurants & Others   | 16.3          | 21.7          | -24.8%         |
| <b>Cost of Sales and Services</b>                              | <b>(12.1)</b> | <b>(14.3)</b> | <b>-15.5%</b>  |
| Direct Labor   | (6.7)         | (7.6)         | -11.8%         |
| Food   | (3.2)         | (4.2)         | -22.9%         |
| Others   | (1.1)         | (1.3)         | -13.4%         |
| Depreciation & Amortization                                    | (0.9)         | (1.1)         | -15.6%         |
| <b>Gross Profit</b>  | <b>4.2</b>    | <b>7.4</b>    | <b>-42.7%</b>  |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(7.9)</b>  | <b>(8.3)</b>  | <b>-5.2%</b>   |
| Selling and Operating  | (4.4)         | (4.8)         | -7.4%          |
| Rents of Stores  | (2.0)         | (2.5)         | -18.2%         |
| Depreciation & Amortization                                    | (0.1)         | (0.1)         | 57.1%          |
| J.V. Investment Amortization                                   | (0.2)         | (0.2)         | 0.0%           |
| Equity income result   | 0.3           | 0.8           | -60.1%         |
| General & Administrative and Others                            | (1.5)         | (1.6)         | -9.6%          |
| Store Pre-Openings   | (0.1)         | (0.0)         | 19893%         |
| <b>EBIT</b>  | <b>(3.7)</b>  | <b>(0.9)</b>  | <b>317.6%</b>  |
| (+) Depreciation & Amortization                                | 1.2           | 1.3           | -10.2%         |
| <b>EBITDA</b>  | <b>(2.5)</b>  | <b>0.5</b>    | <b>-652.8%</b> |
| (+) Store Pre-Openings   | 0.1           | 0.0           | 19893%         |
| <b>Adjusted EBITDA</b>   | <b>(2.4)</b>  | <b>0.5</b>    | <b>-633.2%</b> |
| Expansion Capex  | 1.4           | 1.0           | 37.8%          |
| Maintenance Capex  | (0.1)         | 0.1           | -167.8%        |
| <b>Total Capex</b>   | <b>1.4</b>    | <b>1.1</b>    | <b>20.7%</b>   |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>2</sup></b> | <b>(3.8)</b>  | <b>(0.7)</b>  | <b>456.4%</b>  |

<sup>1</sup>Before special items; <sup>2</sup>Maint. Capex vs. Op. Res.

## RESULTS OF THE CARIBBEAN OPERATIONS

| (in R\$ million)   | 1Q20          | 1Q19          | YoY           | 1Q20 <sup>2</sup> | YoY <sup>2</sup> |
|--|---------------|---------------|---------------|-------------------|------------------|
| <b>Net Revenue</b>   | <b>42.3</b>   | <b>46.8</b>   | <b>-9.7%</b>  | <b>38.1</b>       | <b>-18.6%</b>    |
| Restaurants & Others   | 42.3          | 46.8          | -9.7%         | 38.1              | -18.6%           |
| <b>Cost of Sales and Services</b>                              | <b>(21.0)</b> | <b>(21.9)</b> | <b>-4.1%</b>  | <b>(19.1)</b>     | <b>-12.6%</b>    |
| Direct Labor   | (8.8)         | (8.5)         | 3.5%          | (8.0)             | -5.5%            |
| Food   | (11.3)        | (12.4)        | -9.4%         | (10.2)            | -17.8%           |
| Others   | (0.6)         | (0.6)         | 8.6%          | (0.6)             | 3.8%             |
| Depreciation & Amortization                                    | (0.4)         | (0.5)         | -18.2%        | (0.3)             | -24.8%           |
| <b>Gross Profit</b>  | <b>21.3</b>   | <b>24.9</b>   | <b>-14.6%</b> | <b>19.0</b>       | <b>-23.8%</b>    |
| <b>Operating Expenses<sup>1</sup></b>                          | <b>(17.3)</b> | <b>(16.3)</b> | <b>5.5%</b>   | <b>(15.4)</b>     | <b>-5.8%</b>     |
| Selling and Operating  | (6.7)         | (6.3)         | 7.0%          | (6.0)             | -3.7%            |
| Rents of Stores  | (5.8)         | (5.3)         | 9.2%          | (5.1)             | -4.6%            |
| Depreciation & Amortization                                    | (1.9)         | (2.2)         | -13.9%        | (1.7)             | -23.3%           |
| General & Administrative and Others                            | (2.8)         | (2.5)         | 11.3%         | (2.6)             | 1.8%             |
| Store Pre-Openings   | (0.0)         | (0.1)         | -72.1%        | (0.0)             | -100.0%          |
| <b>EBIT</b>  | <b>4.0</b>    | <b>8.4</b>    | <b>-52.9%</b> | <b>3.6</b>        | <b>-57.6%</b>    |
| (+) Depreciation & Amortization                                | 2.3           | 2.7           | -14.6%        | 2.0               | -23.6%           |
| <b>EBITDA</b>  | <b>6.2</b>    | <b>11.1</b>   | <b>-43.7%</b> | <b>5.6</b>        | <b>-49.4%</b>    |
| (+) Store Pre-Openings   | 0.0           | 0.1           | -72.1%        | (0.0)             | -100.0%          |
| <b>Adjusted EBITDA</b>   | <b>6.3</b>    | <b>11.2</b>   | <b>-44.0%</b> | <b>5.6</b>        | <b>-50.0%</b>    |
| Expansion Capex  | 1.8           | 0.2           | 657.6%        | 1.7               | 583.3%           |
| Maintenance Capex  | 1.5           | 0.1           | 1043.5%       | 1.3               | 931.2%           |
| <b>Total Capex</b>   | <b>3.3</b>    | <b>0.4</b>    | <b>790.7%</b> | <b>3.0</b>        | <b>703.2%</b>    |
| <b>Adjusted Operating Inc. - Maintenance Capex<sup>3</sup></b> | <b>4.8</b>    | <b>11.1</b>   | <b>-56.5%</b> | <b>4.3</b>        | <b>-61.2%</b>    |

<sup>1</sup>Before Special Items; <sup>2</sup>In constant currency with respect to the same period in the previous year; <sup>3</sup>VA vs. Op. Res.

## APPENDIX II – 1Q20 and 12M19 Results under IFRS 16

### Geographic Region – 1Q20

| (in R\$ million)                      | Brazil         |               | USA           |               | Caribbean     |               | Consolidated   |               |
|---------------------------------------|----------------|---------------|---------------|---------------|---------------|---------------|----------------|---------------|
|                                       | 1Q20           | % VA          | 1Q20          | % VA          | 1Q20          | % VA          | 1Q20           | % VA          |
| <b>Net Revenue</b>                    | <b>252.1</b>   | <b>100.0%</b> | <b>72.3</b>   | <b>100.0%</b> | <b>42.3</b>   | <b>100.0%</b> | <b>366.6</b>   | <b>100.0%</b> |
| Restaurants & Others                  | 187.8          | 74.5%         | 72.3          | 100.0%        | 42.3          | 100.0%        | 302.3          | 82.5%         |
| Gas Stations                          | 64.3           | 25.5%         | 0.0           | 0.0%          | 0.0           | 0.0%          | 64.3           | 17.5%         |
| <b>Cost of Sales and Services</b>     | <b>(206.8)</b> | <b>-82.0%</b> | <b>(53.4)</b> | <b>-73.9%</b> | <b>(21.0)</b> | <b>-49.6%</b> | <b>(281.1)</b> | <b>-76.7%</b> |
| Direct Labor                          | (62.7)         | -24.9%        | (29.8)        | -41.2%        | (8.8)         | -20.7%        | (101.3)        | -27.6%        |
| Food                                  | (60.8)         | -24.1%        | (14.3)        | -19.8%        | (11.3)        | -26.7%        | (86.4)         | -23.6%        |
| Others                                | (20.5)         | -8.1%         | (5.1)         | -7.0%         | (0.3)         | -0.6%         | (25.8)         | -7.0%         |
| Fuel and Automotive Accessories       | (53.3)         | -21.2%        | 0.0           | 0.0%          | 0.0           | 0.0%          | (53.3)         | -14.5%        |
| Depreciation & Amortization           | (9.4)          | -3.7%         | (4.2)         | -5.8%         | (0.7)         | -1.6%         | (14.3)         | -3.9%         |
| <b>Gross Profit</b>                   | <b>45.3</b>    | <b>18.0%</b>  | <b>18.9</b>   | <b>26.1%</b>  | <b>21.3</b>   | <b>50.4%</b>  | <b>85.5</b>    | <b>23.3%</b>  |
| <b>Operating Expenses<sup>1</sup></b> | <b>(59.7)</b>  | <b>-23.7%</b> | <b>(34.9)</b> | <b>-48.3%</b> | <b>(16.6)</b> | <b>-39.3%</b> | <b>(111.2)</b> | <b>-30.3%</b> |
| Selling and Operating                 | (16.7)         | -6.6%         | (19.8)        | -27.4%        | (6.7)         | -15.9%        | (43.2)         | -11.8%        |
| Rents of Stores                       | (9.1)          | -3.6%         | (4.1)         | -5.6%         | (1.5)         | -3.4%         | (14.6)         | -4.0%         |
| Store Pre-Openings                    | (2.9)          | -1.1%         | (0.4)         | -0.5%         | (0.0)         | -0.1%         | (3.3)          | -0.9%         |
| Depreciation & Amortization           | (20.3)         | -8.1%         | (5.1)         | -7.1%         | (5.6)         | -13.3%        | (31.1)         | -8.5%         |
| J.V. Investment Amortization          | 0.0            | 0.0%          | (0.7)         | -1.0%         | 0.0           | 0.0%          | (0.7)          | -0.2%         |
| Equity income result                  | 0.0            | 0.0%          | 1.3           | 1.8%          | 0.0           | 0.0%          | 1.3            | 0.4%          |
| Other revenues (expenses)             | 13.5           | 5.3%          | 0.6           | 0.8%          | 0.2           | 0.5%          | 14.3           | 3.9%          |
| General & Administrative              | (24.2)         | -9.6%         | (6.7)         | -9.3%         | (3.0)         | -7.1%         | (33.9)         | -9.3%         |
| (+) Depreciation & Amortization       | 29.8           | 11.8%         | 10.0          | 13.9%         | 6.3           | 14.8%         | 46.1           | 12.6%         |
| <b>Operating Income</b>               | <b>15.4</b>    | <b>6.1%</b>   | <b>(6.0)</b>  | <b>-8.3%</b>  | <b>11.0</b>   | <b>25.9%</b>  | <b>20.4</b>    | <b>5.6%</b>   |
| Special Items - Other                 |                |               |               |               |               |               | (10.1)         | -2.7%         |
| <b>EBIT</b>                           |                |               |               |               |               |               | <b>(35.8)</b>  | <b>-9.8%</b>  |
| (+) D&A and Write-offs                |                |               |               |               |               |               | 46.1           | 12.6%         |
| <b>EBITDA</b>                         |                |               |               |               |               |               | <b>10.3</b>    | <b>2.8%</b>   |
| (+) Special Items                     |                |               |               |               |               |               | 10.1           | 2.7%          |
| Store Pre-Openings                    |                |               |               |               |               |               | (3.3)          | -0.9%         |
| <b>Adjusted EBITDA</b>                |                |               |               |               |               |               | <b>23.7</b>    | <b>6.5%</b>   |

<sup>1</sup>Before special items.

## Brazil – 1Q20

| (in R\$ million)  | Air           | % VA          | Road           | % VA          | Malls         | % VA          | 1Q20           | % VA          |
|---|---------------|---------------|----------------|---------------|---------------|---------------|----------------|---------------|
| <b>Net Revenue</b>  | <b>45.8</b>   | <b>100.0%</b> | <b>122.6</b>   | <b>100.0%</b> | <b>83.7</b>   | <b>100.0%</b> | <b>252.1</b>   | <b>100.0%</b> |
| Restaurants & Others  | 45.8          | 100.0%        | 58.3           | 47.5%         | 83.7          | 100.0%        | 187.8          | 74.5%         |
| Gas Stations  | 0.0           | 0.0%          | 64.3           | 52.5%         | 0.0           | 0.0%          | 64.3           | 25.5%         |
| <b>Cost of Sales and Services</b>   | <b>(33.2)</b> | <b>-72.4%</b> | <b>(108.2)</b> | <b>-88.2%</b> | <b>(65.4)</b> | <b>-78.2%</b> | <b>(206.8)</b> | <b>-82.0%</b> |
| Direct Labor  | (16.6)        | -36.2%        | (23.2)         | -18.9%        | (22.9)        | -27.4%        | (62.7)         | -24.9%        |
| Food  | (11.7)        | -25.4%        | (21.3)         | -17.4%        | (27.8)        | -33.3%        | (60.8)         | -24.1%        |
| Others  | (3.3)         | -7.1%         | (5.6)          | -4.6%         | (11.6)        | -13.9%        | (20.5)         | -8.1%         |
| Fuel and Automotive Accessories   | 0.0           | 0.0%          | (53.3)         | -43.5%        | 0.0           | 0.0%          | (53.3)         | -21.2%        |
| Depreciation & Amortization   | (1.7)         | -3.7%         | (4.7)          | -3.8%         | (3.1)         | -3.6%         | (9.4)          | -3.7%         |
| <b>Gross Profit</b>   | <b>12.6</b>   | <b>27.6%</b>  | <b>14.4</b>    | <b>11.8%</b>  | <b>18.3</b>   | <b>21.8%</b>  | <b>45.3</b>    | <b>18.0%</b>  |
| <b>Operating Expenses<sup>1</sup></b>                                     | <b>(18.0)</b> | <b>-39.3%</b> | <b>(11.0)</b>  | <b>-9.0%</b>  | <b>(3.6)</b>  | <b>-4.3%</b>  | <b>(56.8)</b>  | <b>-22.5%</b> |
| Selling and Operating   | (4.2)         | -9.1%         | (6.5)          | -5.3%         | (6.0)         | -7.2%         | (16.7)         | -6.6%         |
| Rents of Stores   | (2.1)         | -4.5%         | (2.0)          | -1.6%         | (5.0)         | -6.0%         | (9.1)          | -3.6%         |
| Depreciation & Amortization   | (11.4)        | -24.8%        | (2.7)          | -2.2%         | (6.3)         | -7.6%         | (20.3)         | -8.1%         |
| Other revenues (expenses) <sup>2</sup>                                    | (0.4)         | -0.9%         | 0.1            | 0.1%          | 13.7          | 16.4%         | 13.5           | 5.3%          |
| General & Administrative <sup>2</sup>                                     |               |               |                |               |               |               | (22.0)         | -8.7%         |
| Corporate (Holding) <sup>2</sup>  |               |               |                |               |               |               | (2.2)          | -0.9%         |
| (+) Depreciation & Amortization   | 13.0          | 28.4%         | 7.4            | 6.0%          | 9.4           | 11.2%         | 29.8           | 11.8%         |
| <b>Operating income Pre-openings stores</b>                               | <b>7.7</b>    | <b>16.8%</b>  | <b>10.8</b>    | <b>8.8%</b>   | <b>24.0</b>   | <b>28.7%</b>  | <b>18.3</b>    | <b>7.3%</b>   |
| Store Pre-Openings  | 0.0           | 0.0%          | (0.1)          | 0.0%          | (2.8)         | -3.4%         | (2.9)          | -1.1%         |
| <b>Operating Income</b>   | <b>7.7</b>    | <b>16.8%</b>  | <b>10.7</b>    | <b>8.8%</b>   | <b>21.2</b>   | <b>25.3%</b>  | <b>15.4</b>    | <b>6.1%</b>   |
| Expansion Capex   |               |               |                |               |               |               | 17.7           | 7.0%          |
| Maintenance Capex   |               |               |                |               |               |               | 1.3            | 0.5%          |
| <b>Total Capex</b>  |               |               |                |               |               |               | <b>19.0</b>    | <b>7.5%</b>   |
| <b>Operating Inc. Pre-openings stores - Maintenance Capex<sup>3</sup></b> |               |               |                |               |               |               | <b>17.0</b>    | <b>6.7%</b>   |

<sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments; <sup>3</sup>Maintenance CAPEX vs. Op. Res.

## United States – 1Q20

| (in R\$ million)   | 1Q20          | % VA          | 1Q19          | % VA          |
|--|---------------|---------------|---------------|---------------|
| <b>Net Revenue</b>   | <b>72.3</b>   | <b>100.0%</b> | <b>82.1</b>   | <b>100.0%</b> |
| Restaurants & Others   | 72.3          | 100.0%        | 82.1          | 100.0%        |
| <b>Cost of Sales and Services</b>  | <b>(53.4)</b> | <b>-73.9%</b> | <b>(53.9)</b> | <b>-65.6%</b> |
| Direct Labor   | (29.8)        | -41.2%        | (28.9)        | -35.2%        |
| Food   | (14.3)        | -19.8%        | (15.9)        | -19.4%        |
| Others   | (5.1)         | -7.0%         | (4.9)         | -5.9%         |
| Depreciation & Amortization  | (4.2)         | -5.8%         | (4.2)         | -5.1%         |
| <b>Gross Profit</b>  | <b>18.9</b>   | <b>26.1%</b>  | <b>28.3</b>   | <b>34.4%</b>  |
| <b>Operating Expenses<sup>1</sup></b>                                    | <b>(34.5)</b> | <b>-47.8%</b> | <b>(30.9)</b> | <b>-37.7%</b> |
| Selling and Operating  | (19.8)        | -27.4%        | (18.1)        | -22.0%        |
| Rents of Stores  | (4.1)         | -5.6%         | (5.4)         | -6.5%         |
| Depreciation & Amortization  | (5.1)         | -7.1%         | (4.0)         | -4.9%         |
| J.V. Investment Amortization   | (0.7)         | -1.0%         | (0.6)         | -0.7%         |
| Equity income result   | 1.3           | 1.8%          | 3.1           | 3.8%          |
| Other revenues (expenses)  | 0.6           | 0.8%          | (0.2)         | -0.2%         |
| General & Administrative   | (6.7)         | -9.3%         | (5.8)         | -7.1%         |
| (+) Depreciation & Amortization  | 10.0          | 13.9%         | 8.8           | 10.7%         |
| <b>Adjusted EBITDA</b>   | <b>(5.6)</b>  | <b>-7.8%</b>  | <b>6.1</b>    | <b>7.5%</b>   |
| Store Pre-Openings   | (0.4)         | -0.5%         | 0.0           | 0.0%          |
| <b>Operating Income</b>  | <b>(6.0)</b>  | <b>-8.3%</b>  | <b>6.1</b>    | <b>7.5%</b>   |
| Expansion Capex  | 6.3           | 8.8%          | 3.9           | 4.8%          |
| Maintenance Capex  | (0.3)         | -0.4%         | 0.4           | 0.4%          |
| <b>Total Capex</b>   | <b>6.1</b>    | <b>8.4%</b>   | <b>4.3</b>    | <b>5.2%</b>   |
| <b>Operating Inc. Store Pre-Openings - Maintenance Capex<sup>3</sup></b> | <b>(5.3)</b>  | <b>-7.4%</b>  | <b>5.8</b>    | <b>7.0%</b>   |

<sup>1</sup>Before special items; <sup>2</sup>Maintenance CAPEX vs. Op. Res.



## Caribbean – 1Q20

| (in R\$ million)   | 1Q20          | % VA          | 1Q19          | % VA          |
|--|---------------|---------------|---------------|---------------|
| <b>Net Revenue</b>   | <b>42.3</b>   | <b>100.0%</b> | <b>46.8</b>   | <b>100.0%</b> |
| Restaurants & Others   | 42.3          | 100.0%        | 46.8          | 100.0%        |
| <b>Cost of Sales and Services</b>  | <b>(21.0)</b> | <b>-49.6%</b> | <b>(21.9)</b> | <b>-46.7%</b> |
| Direct Labor   | (8.8)         | -20.7%        | (8.5)         | -18.1%        |
| Food   | (11.3)        | -26.7%        | (12.4)        | -26.6%        |
| Others   | (0.3)         | -0.6%         | (0.3)         | -0.5%         |
| Depreciation & Amortization  | (0.7)         | -1.6%         | (0.7)         | -1.5%         |
| <b>Gross Profit</b>  | <b>21.3</b>   | <b>50.4%</b>  | <b>24.9</b>   | <b>53.3%</b>  |
|  |               | 0.0%          |               | 0.0%          |
| <b>Operating Expenses<sup>1</sup></b>                                    | <b>(16.6)</b> | <b>-39.2%</b> | <b>(15.8)</b> | <b>-33.8%</b> |
| Selling and Operating  | (6.7)         | -15.9%        | (6.3)         | -13.4%        |
| Rents of Stores  | (1.5)         | -3.4%         | (1.7)         | -3.5%         |
| Depreciation & Amortization  | (5.6)         | -13.3%        | (5.4)         | -11.6%        |
| Other revenues (expenses)  | 0.2           | 0.5%          | 0.3           | 0.7%          |
| General & Administrative   | (3.0)         | -7.1%         | (2.8)         | -6.0%         |
| (+) Depreciation & Amortization  | 6.3           | 14.8%         | 6.1           | 13.1%         |
| <b>Adjusted EBITDA</b>   | <b>11.0</b>   | <b>26.0%</b>  | <b>15.3</b>   | <b>32.6%</b>  |
| Store Pre-Openings   | (0.0)         | -0.1%         | (0.1)         | -0.3%         |
| <b>Operating Income</b>  | <b>11.0</b>   | <b>25.9%</b>  | <b>15.2</b>   | <b>32.4%</b>  |
| Expansion Capex  | 1.8           | 4.3%          | 0.2           | 0.5%          |
| Maintenance Capex  | 1.5           | 3.5%          | 0.1           | 0.3%          |
| <b>Total Capex</b>   | <b>3.3</b>    | <b>7.8%</b>   | <b>0.4</b>    | <b>0.8%</b>   |
| <b>Operating Inc. Store Pre-Openings - Maintenance Capex<sup>3</sup></b> | <b>7.7</b>    | <b>18.2%</b>  | <b>14.9</b>   | <b>31.8%</b>  |

<sup>1</sup>Before special items; <sup>2</sup>In constant currencies as of the previous year; <sup>3</sup>Maintenance CAPEX vs. Op. Res.

## Balance Sheet

| (R\$ thousand)                              | 1Q20             | 1Q19             |
|---|------------------|------------------|
| <b>ASSETS</b>                               |                  |                  |
| <b>CURRENT ASSETS</b>                       |                  |                  |
| Cash and cash equivalents                   | 276,557          | 232,003          |
| Accounts receivable                         | 60,927           | 79,582           |
| Inventories                                 | 54,725           | 34,175           |
| Derivatives                                 | 637              | 72               |
| Other current assets                        | 125,879          | 76,031           |
| <b>Total current assets</b>                 | <b>518,725</b>   | <b>421,863</b>   |
| <b>NONCURRENT ASSETS</b>                    |                  |                  |
| Deferred income taxes                       | 21,707           | 10,666           |
| Other noncurrent assets                     | 50,056           | 55,381           |
| Property and equipment                      | 418,764          | 262,092          |
| Intangible assets                           | 1,355,234        | 851,539          |
| Right of use                                | 417,886          | 400,475          |
| <b>Total noncurrent assets</b>              | <b>2,263,647</b> | <b>1,580,153</b> |
| <b>TOTAL ASSETS</b>                         | <b>2,782,372</b> | <b>2,002,016</b> |
| <b>LIABILITIES AND EQUITY</b>               |                  |                  |
| <b>CURRENT LIABILITIES</b>                  |                  |                  |
| Trade accounts payable                      | 179,660          | 64,324           |
| Loans, financing and acquisitions' payables | 457,351          | 46,463           |
| Salaries and payroll charges                | 60,859           | 55,442           |
| Other current liabilities                   | 70,825           | 43,489           |
| Liabilities from Right of use               | 103,339          | 85,642           |
| <b>Total current liabilities</b>            | <b>872,034</b>   | <b>295,360</b>   |
| <b>NONCURRENT LIABILITIES</b>               |                  |                  |
| Loans, financing and acquisitions' payables | 143,751          | 369,392          |
| Provision for labor, civil and tax disputes | 82,363           | 12,071           |
| Deferred income tax liability               | 73,148           | 69,833           |
| Other noncurrent liabilities                | 44,530           | 22,565           |
| Liabilities from Right of use               | 336,310          | 319,229          |
| <b>Total noncurrent liabilities</b>         | <b>680,102</b>   | <b>793,090</b>   |
| <b>EQUITY</b>                               |                  |                  |
| Capital and reserves                        | 1,161,271        | 886,926          |
| Accumulated losses                          | -53,166          | 811              |
| Other comprehensive income                  | 122,131          | 25,829           |
| <b>Total equity</b>                         | <b>1,230,236</b> | <b>913,566</b>   |
| <b>TOTAL LIABILITIES AND EQUITY</b>         | <b>2,782,372</b> | <b>2,002,016</b> |

## Cash Flow

| (R\$ thousand)   | 1Q20            | 1Q19            |
|--|-----------------|-----------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                           |                 |                 |
| Loss for the quarter   | (46,138)        | (8,003)         |
| Depreciation and amortization  | 26,425          | 19,313          |
| Depreciation of right of use   | 18,944          | 17,222          |
| Impairment of intangible assets (using)                              | (4,586)         | (81)            |
| Impairment of intangible assets (provision)                          | 3,481           | -               |
| Investment amortization  | 695             | 589             |
| Equity income result   | 1,957           | (3,108)         |
| Provision for labor, civil and tax disputes                          | 1,631           | 1,450           |
| Income taxes   | (6,747)         | (1,324)         |
| Interest expenses  | 7,591           | 6,618           |
| Effect of exchange rate changes                                      | 16              | (24)            |
| Interest on lease  | 8,640           | 8,930           |
| Disposal of property and equipment                                   | 4,654           | 142             |
| Deferred Revenue, Rebates  | (459)           | (2,034)         |
| Expenses in payments to employees based in stock plan                | 1,826           | 600             |
| Others   | (8,470)         | 3,135           |
| Changes in operating assets and liabilities                          | (20,666)        | (17,904)        |
| Cash generated from operations                                       | (11,206)        | 25,521          |
| Income tax paid  | (860)           | (4,497)         |
| Interest on lease paid   | (3,168)         | (4,098)         |
| Interest paid  | (12,358)        | (5,058)         |
| <b>Net cash generated by (used in) operating activities</b>          | <b>(27,592)</b> | <b>11,868</b>   |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                           |                 |                 |
| Additions to investments in subsidiaries                             | (2,432)         | (1,500)         |
| Dividends received   | 3,275           | 2,228           |
| Sale of controlling interest in discontinued operations, net of cash | 908             | 3,694           |
| Additions to intangible assets                                       | (2,874)         | (1,146)         |
| Additions to property and equipment                                  | (41,725)        | (15,904)        |
| <b>Net cash used in investing activities</b>                         | <b>(42,848)</b> | <b>(12,628)</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                           |                 |                 |
| Capital Increase (Reduction)   | -               | -               |
| Shares in Treasury   | 47,399          | 3,144           |
| Dividends Paid   | -               | (100,000)       |
| Right of use ("lease")   | (21,248)        | (17,956)        |
| New loans  | -               | 238,710         |
| Payment of loans   | (37,010)        | (159,852)       |
| <b>Net cash used in financing activities</b>                         | <b>(10,859)</b> | <b>(35,954)</b> |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS         | 25,050          | 155             |
| <b>NET INCREASE (DECREASE) FOR THE PERIOD</b>                        | <b>(56,249)</b> | <b>(36,559)</b> |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD</b>          | <b>332,806</b>  | <b>268,561</b>  |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF PERIOD</b>                | <b>276,557</b>  | <b>232,002</b>  |

## APPENDIX - CURRENCY CONVERSION TABLE

|      | US\$  |         | COP      |          |
|------|-------|---------|----------|----------|
|      | EoP   | Average | EoP      | Average  |
| 1Q16 | 3.559 | 3.857   | 0.001183 | 0.001201 |
| 2Q16 | 3.210 | 3.501   | 0.001149 | 0.001174 |
| 3Q16 | 3.246 | 3.246   | 0.001115 | 0.001102 |
| 4Q16 | 3.298 | 4.433   | 0.001116 | 0.001093 |
| 1Q17 | 3.168 | 3.145   | 0.001099 | 0.001078 |
| 2Q17 | 3.308 | 3.215   | 0.001086 | 0.001101 |
| 3Q17 | 3.168 | 3.190   | 0.001079 | 0.001082 |
| 4Q17 | 3.308 | 3.249   | 0.001109 | 0.001088 |
| 1Q18 | 3.324 | 3.247   | 0.001190 | 0.001137 |
| 2Q18 | 3.856 | 3.604   | 0.001320 | 0.001269 |
| 3Q18 | 4.004 | 3.954   | 0.001353 | 0.001337 |
| 4Q18 | 3.875 | 3.805   | 0.001194 | 0.001202 |
| 1Q19 | 3.897 | 3.772   | 0.001224 | 0.001204 |
| 2Q19 | 3.832 | 3.921   | 0.001195 | 0.001203 |
| 3Q19 | 4.164 | 3.968   | 0.001197 | 0.001188 |
| 4Q19 | 4.031 | 4.117   | 0.001229 | 0.001210 |
| 1Q20 | 5.199 | 4.466   | 0.001284 | 0.001257 |

## MANAGEMENT NOTE

There may be some minor differences between the financial information presented in the charts and graphs in this release and that in the audited consolidated financial statements due to rounding.

Any and all non-accounting information or information arising from non-accounting figures, as well as comparable historical information, has not been reviewed by the independent auditors.

## GLOSSARY

**Company:** International Meal Company Alimentação S.A. or IMCASA.

**EBITDA and adjusted EBITDA:** the Company calculates EBITDA as net income, before income and social contribution taxes, financial income (expenses) and depreciation and amortization.

Adjusted EBITDA reflects EBITDA, adjusted to exclude the effects of transactions that are deemed by Management as being unrepresentative of the normal course of business and/or do not impact cash generation, such as provisions for store closures, corporate restructuring expenses and consulting expenses related to projects' implementation.

According to the accounting practices adopted in IFRS, EBITDA and the adjusted EBITDA are not measures of financial performance and should not be considered as an alternative to net income, as an indicator of operating performance, as an alternative to operating cash flow, or as an indicator of liquidity.

Due to the fact that the calculation of EBITDA does not consider income and social contribution taxes, financial income (expense), depreciation and amortization, EBITDA is an indicator of the Company's overall financial performance, which is unaffected by changes in income and social contribution tax rates, fluctuations in interest rates or levels of depreciation and amortization.

Therefore, the Company believes that adjusted EBITDA serves as a significant comparative tool to periodically measure its operating performance and to base certain decisions of an administrative nature. The Company believes that adjusted EBITDA provides a better understanding not only of its financial performance but also of its ability to pay interest and principal on its debt and to incur more debt to finance its capital expenditures and working capital.

However, because adjusted EBITDA does not consider certain costs inherent in its business, which could, in turn, significantly affect earnings, such as interest, taxes, depreciation, capital expenditures and other related charges, EBITDA has limitations that affect its use as an indicator of the Company's profitability.

**Master franchise:** an arrangement in which a company allows one person or business the right to sell its products or services in a particular area or country. A master franchise typically involves control of the franchise rights for an entire geographical region.

**Net store openings:** references to "net store openings", "net store closures" or similar expressions correspond to the sum of stores opened or reopened in a given period less the sum of the stores closed in the same period.

**Same-store sales (SSS):** corresponds to sales of stores opened for more than 12 months for Pizza Hut and KFC stores or 18 months for other brands in comparable periods, excluding stores that were temporarily closed. If a store is included in the calculation of comparable store sales for only a part of one of the periods compared, then this store will be included in the calculation of the corresponding portion of the other period. Some of the reasons for the temporary closure of the Company's stores include renovation or remodeling, rebuilding, road construction and natural disasters. When there is a variation in the area of a store included in comparable store sales, said store is excluded from the comparable store sales. The variation in same-store sales is a measure used in the retail market as an indicator of the performance of the implemented business strategies

and initiatives, and also represents the trends of the local economy and consumers. The Company's sales are recorded and analyzed based on the functional currency of each country where the Company operates. Therefore, as the Company's financial information is converted and demonstrated in reais, the Brazilian currency, using average exchange rates of the periods compared, the values of same-store sales may present gains or losses resulting from the exchange rate of the currency of the country where that same store is located. Same-store sales are not a measure of financial performance according to the accounting practices adopted in Brazil (BR GAAP) or IFRS. Same-store sales do not have a standardized meaning in the market, and the Company's definition may not be the same definition of same-store sales used by other companies.

## DISCLAIMER

This report contains forward-looking information. Such information does not refer to historical facts only, but reflects IMC's Management's wishes and expectations. The words "anticipates", "wants", "expects", "forecasts", "intends", "plans", "predicts", "projects", "aims" and the like are intended to identify statements that necessarily involve known and unknown risks. Known risks include uncertainties not limited to the impact of price and product competitiveness, acceptance of products on the market, product transitions from the Company and its competitors, regulatory approval, currency, currency fluctuations, supply and production hurdles and changes in product sales, among other risks. This report also contains information prepared by the Company only for information and reference purposes, which, therefore, has not been audited. This report is up-to-date, and IMC has no obligation to update it with new information and/or future events. There may be some minor differences between the financial information presented in the charts and graphs in this release and that in the audited financial statements due to rounding. Any and all non-accounting information or information arising from non-accounting figures, as well as comparable historical information, has not been reviewed by the independent auditors.

**A free translation from Portuguese into English of Independent Auditor's Review Report on Quarterly Information prepared in Brazilian currency in accordance with NBC TG 21 (R3) – Interim Financial Reporting and IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), and the rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Information (ITR)**

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## **Independent auditor's review report on quarterly information**

The Shareholders and Officers

**International Meal Company Alimentação S.A.**

São Paulo - SP

### **Introduction**

We have reviewed the accompanying individual and consolidated interim financial information, contained in the Quarterly Information Form (ITR) of International Meal Company Alimentação S.A. (the "Company") for the quarter ended March 31, 2020, comprising the statement of financial position as of March 31, 2020 and the related statements of profit or loss, of comprehensive income, of changes in equity and of cash flows for the three-month period then ended, including the explanatory notes.

Management is responsible for preparation of the individual and consolidated interim financial information in accordance with Accounting Pronouncement NBC TG 21 (R3) – Interim Financial Reporting, and IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the fair presentation of this information in conformity with the rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of the Quarterly Information Form (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

### **Scope of review**

We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion on the individual and consolidated interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the quarterly information referred to above is not prepared, in all material respects, in accordance with NBC TG 21(R3) and IAS 34 applicable to the preparation of Quarterly Information (ITR), and

presented consistently with the rules issued by the Brazilian Securities and Exchange Commission (CVM).

## **Other matters**

### **Statements of value added**

The abovementioned quarterly information includes the individual and consolidated statements of value added (SVA) for the three-month period ended March 31, 2020, prepared under Company's Management responsibility and presented as supplementary information by IAS 34. These statements have been subject to review procedures performed together with the review of the quarterly information with the objective to conclude whether they are reconciled to the interim financial information and the accounting records, as applicable, and if its format and content are in accordance with the criteria set forth by NBC TG 09 – Statement of Value Added. Based on our review, nothing has come to our attention that causes us to believe that they were not prepared, in all material respects, consistently with the overall individual and consolidated interim financial information.

São Paulo, May 29, 2020.

ERNST & YOUNG  
Auditores Independentes S.S.  
CRC-2SP034519/O-6

Antonio Humberto Barros dos Santos  
Accountant CRC-1SP161745/O-3



## International Meal Company Alimentação S.A. and Subsidiaries

### Balance sheets

March 31, 2020 and December 31, 2019

(Amounts in thousands of reais - R\$)

|   | <u>Note</u> | <u>Parent</u>    |                   | <u>Consolidated</u> |                   |
|---|-------------|------------------|-------------------|---------------------|-------------------|
|   |             | <u>3/31/2020</u> | <u>12/31/2019</u> | <u>3/31/2020</u>    | <u>12/31/2019</u> |
| Assets  |             |                  |                   |                     |                   |
| Current assets                                |             |                  |                   |                     |                   |
| Cash and cash equivalents                     | 8           | 96,852           | 140,081           | 276,557             | 332,806           |
| Trade receivables                             | 9           | 17,377           | 15,503            | 60,927              | 62,905            |
| Inventories                                   | 10          | 3,525            | 4,030             | 54,725              | 53,202            |
| Taxes recoverable                             | 11          | 18,129           | 20,099            | 94,281              | 90,260            |
| Derivative financial instruments              | 7.c)        | -                | -                 | 637                 | 149               |
| Prepaid expenses                              |             | 1,912            | 1,189             | 18,723              | 8,646             |
| Other current assets                          |             | 525              | 807               | 12,875              | 8,311             |
| Total current assets                          |             | 138,320          | 181,709           | 518,725             | 556,279           |
| Noncurrent assets                             |             |                  |                   |                     |                   |
| Trade receivables                             | 9           | 701              | 776               | 1,300               | 1,376             |
| Judicial deposits                             |             | 3,575            | 3,355             | 14,509              | 13,666            |
| Receivables from related parties              | 29.b)       | 186,947          | 128,285           | 2,201               | 2,535             |
| Deferred income tax and social contribution   | 20.a)       | -                | -                 | 21,707              | 17,509            |
| Other noncurrent assets                       |             | 3,793            | 3,809             | 5,698               | 13,394            |
|   |             | 195,016          | 136,225           | 45,415              | 48,480            |
| Long-term achievable                          |             |                  |                   |                     |                   |
| Investments in subsidiaries and joint venture | 12          | 1,260,733        | 1,200,319         | 26,348              | 22,832            |
| Property, plant and equipment                 | 13          | 21,903           | 22,900            | 418,764             | 372,677           |
| Intangible assets                             | 14          | 121,568          | 123,165           | 1,355,234           | 1,300,340         |
| Right of use                                  | 15          | 16,732           | 16,258            | 417,886             | 385,042           |
| Total noncurrent assets                       |             | 1,615,952        | 1,498,867         | 2,263,647           | 2,129,371         |
| Total assets                                  |             | 1,754,272        | 1,680,576         | 2,782,372           | 2,685,650         |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

# International Meal Company Alimentação S.A. and Subsidiaries

## Balance sheets

March 31, 2020 and December 31, 2019

(Amounts in thousands of reais - R\$)

|   | Note  | Parent    |            | Consolidated |            |
|---|-------|-----------|------------|--------------|------------|
|   |       | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| Liabilities and equity                            |       |           |            |              |            |
| Current liabilities                               |       |           |            |              |            |
| Trade payables                                    | 16    | 15,369    | 14,568     | 179,660      | 188,097    |
| Borrowings and debentures                         | 17    | 389,845   | 7,485      | 443,938      | 83,202     |
| Payroll and related taxes                         |       | 17,737    | 17,909     | 60,859       | 65,935     |
| Taxes payable                                     |       | 856       | 2,030      | 28,728       | 27,367     |
| Deferred revenue                                  |       | 669       | 833        | 17,111       | 16,361     |
| Installment payment of business acquisitions      | 18    | -         | -          | 13,413       | 6,394      |
| Agreements and installment payment of labor suits |       | 103       | 283        | 666          | 1,133      |
| Right of use ("lease")                            | 15    | 5,226     | 4,942      | 103,339      | 92,060     |
| Other current liabilities                         |       | -         | -          | 24,320       | 14,413     |
| Total current liabilities                         |       | 429,805   | 48,050     | 872,034      | 494,962    |
| Noncurrent liabilities                            |       |           |            |              |            |
| Borrowings and debentures                         | 17    | -         | 387,789    | 109,314      | 478,470    |
| Payables to related parties                       | 29.c) | 51,165    | 51,059     | 2,785        | 3,080      |
| Agreements and installment payment of labor suits |       | 59        | 74         | 59           | 74         |
| Provision for labor, civil and tax risks          | 19    | 6,018     | 6,809      | 82,363       | 84,680     |
| Deferred revenue                                  |       | 731       | 803        | 16,790       | 19,231     |
| Deferred income tax and social contribution       | 20.a) | 20,570    | 25,859     | 73,148       | 77,502     |
| Installment payment of business acquisitions      | 18    | -         | -          | 34,437       | 35,164     |
| Right of use ("lease")                            | 15    | 12,432    | 12,094     | 336,310      | 309,162    |
| Other noncurrent liabilities                      |       | 3,257     | 2,933      | 24,897       | 38,219     |
| Total noncurrent liabilities                      |       | 94,232    | 487,420    | 680,103      | 1,045,582  |
| Equity  |       |           |            |              |            |
| Capital   | 21    | 786,065   | 786,065    | 786,065      | 786,065    |
| Capital reserve                                   |       | 344,442   | 297,043    | 344,442      | 297,043    |
| Reserve for stock option plan                     | 22    | 30,763    | 28,937     | 30,763       | 28,937     |
| Accumulated losses                                |       | (53,166)  | (7,028)    | (53,166)     | (7,028)    |
| Other comprehensive income (loss)                 |       | 122,131   | 40,089     | 122,131      | 40,089     |
| Total equity                                      |       | 1,230,235 | 1,145,106  | 1,230,235    | 1,145,106  |
| Total liabilities and equity                      |       | 1,754,272 | 1,680,576  | 2,782,372    | 2,685,650  |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

# International Meal Company Alimentação S.A. and Subsidiaries

## Statements of profit or loss

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$, except basic and diluted loss per share)

|  | <b>Note</b>      | <b>Parent</b>                    |                                  | <b>Consolidated</b>              |                                  |
|--|------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|  |                  | <b>1/1/2020 to<br/>3/31/2020</b> | <b>1/1/2019 to<br/>3/31/2019</b> | <b>1/1/2020 to<br/>3/31/2020</b> | <b>1/1/2019 to<br/>3/31/2019</b> |
| Net revenue  | <b>23</b>        | <b>32,610</b>                    | 36,594                           | <b>366,642</b>                   | 362,392                          |
| Cost of sales and services   | <b>28</b>        | <b>(24,642)</b>                  | (25,920)                         | <b>(281,145)</b>                 | (253,987)                        |
| Gross profit   |                  | <b>7,968</b>                     | 10,674                           | <b>85,497</b>                    | 108,405                          |
| Operating income (expenses)  |                  |                                  |                                  |                                  |                                  |
| Selling and operating expenses   | <b>24 and 28</b> | <b>(4,824)</b>                   | (4,761)                          | <b>(57,477)</b>                  | (54,015)                         |
| General and administrative expenses  | <b>25 and 28</b> | <b>(6,299)</b>                   | (8,212)                          | <b>(35,180)</b>                  | (26,312)                         |
| Depreciation and amortization  | <b>28</b>        | <b>(7,126)</b>                   | (3,891)                          | <b>(31,066)</b>                  | (23,793)                         |
| Impairment (reversal) of assets  |                  | <b>(876)</b>                     | -                                | <b>(3,481)</b>                   | -                                |
| Other operating income (expenses), net   | <b>26</b>        | <b>(1,941)</b>                   | (176)                            | <b>5,306</b>                     | (708)                            |
| Share of profit (loss) of investees  | <b>12 and 28</b> | <b>(33,706)</b>                  | 1,982                            | <b>624</b>                       | 2,519                            |
| Operating profit (loss) before finance income (expense) and income tax and social contribution |                  | <b>(46,804)</b>                  | (4,384)                          | <b>(35,777)</b>                  | 6,096                            |
| Finance income (expense), net  | <b>27</b>        | <b>(5,442)</b>                   | (4,950)                          | <b>(17,107)</b>                  | (15,423)                         |
| Profit (loss) before income tax and social contribution  |                  | <b>(52,246)</b>                  | (9,334)                          | <b>(52,884)</b>                  | (9,327)                          |
| Current income tax and social contribution   | <b>20.c)</b>     | -                                | -                                | <b>(911)</b>                     | (986)                            |
| Deferred income tax and social contribution  | <b>20.c)</b>     | <b>6,108</b>                     | 1,331                            | <b>7,657</b>                     | 2,310                            |
| Profit (loss) for the year   |                  | <b>(46,138)</b>                  | (8,003)                          | <b>(46,138)</b>                  | (8,003)                          |
| Earnings (loss) per share - R\$  |                  |                                  |                                  |                                  |                                  |
| Basic (cents per share)  |                  | <b>(0.23549)</b>                 | (0.04976)                        | <b>(0.23549)</b>                 | (0.04976)                        |
| Diluted (cents per share)  |                  | <b>(0.23549)</b>                 | (0.04976)                        | <b>(0.23549)</b>                 | (0.04976)                        |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

## International Meal Company Alimentação S.A. and Subsidiaries

Statements of comprehensive income (loss)

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$)

|  | Parent                   |                          | Consolidated             |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 1/1/2020 to<br>3/31/2020 | 1/1/2019 to<br>3/31/2019 | 1/1/2020 to<br>3/31/2020 | 1/1/2019 to<br>3/31/2019 |
| Profit for the period  | <b>(46,138)</b>          | (8,003)                  | <b>(46,138)</b>          | (8,003)                  |
| Translation adjustments in the<br>balance sheet of foreign subsidiaries                | <b>82,042</b>            | 2,607                    | <b>82,042</b>            | 2,607                    |
|  | <b>82,042</b>            | 2,607                    | <b>82,042</b>            | 2,607                    |
| Total comprehensive income for the<br>period, attributable to owners of the<br>Company | <b>35,904</b>            | (5,396)                  | <b>35,904</b>            | (5,396)                  |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

## International Meal Company Alimentação S.A. and Subsidiaries

### Statements of changes in equity

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$)

|  | Capital reserve |                |                 |                       | Reserve for stock option plan | Earnings reserve |                  |                        | Accumulated losses | Other comprehensive income (loss) | Total equity     |
|--|-----------------|----------------|-----------------|-----------------------|-------------------------------|------------------|------------------|------------------------|--------------------|-----------------------------------|------------------|
|  | Capital         | Legal reserve  | Treasury shares | Total capital reserve |                               | Legal reserve    | Earnings reserve | Total earnings reserve |                    |                                   |                  |
| Balance as of December 31, 2019                                      | 786,065         | 337,960        | (40,917)        | 297,043               | 28,937                        | -                | -                | -                      | (7,028)            | 40,089                            | 1,145,106        |
| Loss for the period  | -               | -              | -               | -                     | -                             | -                | -                | -                      | (46,138)           | -                                 | (46,138)         |
| Translation adjustments in the balance sheet of foreign subsidiaries | -               | -              | -               | -                     | -                             | -                | -                | -                      | -                  | 82,042                            | 82,042           |
| Total comprehensive income (loss) for the period                     | -               | -              | -               | -                     | -                             | -                | -                | -                      | (46,138)           | 82,042                            | 35,904           |
| Treasury shares sold   | -               | 12,033         | 35,366          | 47,399                | -                             | -                | -                | -                      | -                  | -                                 | 47,399           |
| Stock option plan  | -               | -              | -               | -                     | 1,826                         | -                | -                | -                      | -                  | -                                 | 1,826            |
| Balance as of March 31, 2020   | <b>786,065</b>  | <b>349,993</b> | <b>(5,551)</b>  | <b>344,442</b>        | <b>30,763</b>                 | -                | -                | -                      | <b>(53,166)</b>    | <b>122,131</b>                    | <b>1,230,235</b> |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

## International Meal Company Alimentação S.A. and Subsidiaries

Statements of changes in equity--Continued

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$)

|  | Capital reserve |               |                 |                       | Reserve for stock option plan | Earnings reserve |                  |                        | Accumulated losses | Other comprehensive income (loss) | Total equity |
|--|-----------------|---------------|-----------------|-----------------------|-------------------------------|------------------|------------------|------------------------|--------------------|-----------------------------------|--------------|
|  | Capital         | Legal reserve | Treasury shares | Total capital reserve |                               | Legal reserve    | Earnings reserve | Total earnings reserve |                    |                                   |              |
| Balance as of December 31, 2018                                      | 876,281         | 134,759       | (51,151)        | 83,608                | 23,293                        | 578              | 8,236            | 8,814                  | -                  | 23,222                            | 1,015,218    |
| Loss for the period  | -               | -             | -               | -                     | -                             | -                | -                | -                      | (8,003)            | -                                 | (8,003)      |
| Translation adjustments in the balance sheet of foreign subsidiaries | -               | -             | -               | -                     | -                             | -                | -                | -                      | -                  | 2,607                             | 2,607        |
| Total comprehensive loss for the period                              | -               | -             | -               | -                     | -                             | -                | -                | -                      | (8,003)            | 2,607                             | (5,396)      |
| Capital reduction  | (100,000)       | -             | -               | -                     | -                             | -                | -                | -                      | -                  | -                                 | (100,000)    |
| Treasury shares sold   | -               | (1,682)       | 4,826           | 3,144                 | -                             | -                | -                | -                      | -                  | -                                 | 3,144        |
| Stock option plan  | -               | -             | -               | -                     | 600                           | -                | -                | -                      | -                  | -                                 | 600          |
| Balance as of March 31, 2019   | 776,281         | 133,077       | (46,325)        | 86,752                | 23,893                        | 578              | 8,236            | 8,814                  | (8,003)            | 25,829                            | 913,566      |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

# International Meal Company Alimentação S.A. and Subsidiaries

## Statements of cash flows

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$)

|   | Note      | Parent    |           | Consolidated |           |
|---|-----------|-----------|-----------|--------------|-----------|
|   |           | 3/31/2020 | 3/31/2019 | 3/31/2020    | 3/31/2019 |
| Cash flows from operating activities  |           |           |           |              |           |
| Profit for the period   |           | (46,138)  | (8,003)   | (46,138)     | (8,003)   |
| Adjustments to reconcile profit for the period from continuing operations to net cash used in operating activities: |           |           |           |              |           |
| Depreciation and amortization   | 28        | 7,406     | 4,179     | 26,425       | 19,313    |
| Depreciation of right of use  |           | 936       | 926       | 18,944       | 17,222    |
| Impairment of intangible assets (utilization)   | 13 and 14 | -         | -         | (4,654)      | -         |
| Impairment of intangible assets (provision/reversal)  | 13 and 14 | 875       | -         | 3,481        | (81)      |
| Gain (loss) on disposal of property, plant and equipment and intangible assets                                      | 13 and 14 | (309)     | -         | 4,654        | 142       |
| Amortization of investment in joint venture   |           | -         | -         | 695          | 589       |
| Share of profit (loss) of investees   | 12        | 33,706    | (1,982)   | 1,957        | (3,108)   |
| Provision for (reversal of) labor, civil and tax risks  | 19        | 216       | 684       | 1,630        | 1,460     |
| Income tax and social contribution  | 20 c)     | (6,108)   | (1,331)   | (6,746)      | (1,324)   |
| Interest on borrowings  | 27        | 5,533     | 4,493     | 7,182        | 6,177     |
| Interest on business acquisitions and on commercial rights  | 27        | -         | -         | 409          | 441       |
| Interest on lease   | 15        | 456       | 456       | 8,640        | 8,977     |
| Exchange gains (losses)   | 27        | 131       | 15        | 16           | (24)      |
| Share-based payment   |           | 1,826     | 600       | 1,826        | 600       |
| Deferred revenue and discounts recognized   |           | (235)     | (535)     | (459)        | (1,196)   |
| Several provisions and others   |           | 714       | 2,491     | (8,402)      | 3,125     |
|   |           | (991)     | 1,993     | 9,460        | 44,310    |
| Changes in operating assets and liabilities:  |           |           |           |              |           |
| Trade receivables   |           | (1,883)   | 1,790     | 5,726        | 555       |
| Inventories   |           | 504       | 201       | (3,692)      | 3,689     |
| Taxes recoverable   |           | 1,780     | 1,518     | 5,649        | 5,744     |
| Prepaid expenses  |           | (723)     | (308)     | (1,346)      | (5,281)   |
| Trade payables  |           | 999       | (3,359)   | (16,726)     | (18,231)  |
| Rebates and commercial agreements   |           | -         | -         | -            | (838)     |
| Related parties   |           | (58,662)  | 9,545     | 40           | -         |
| Payment of labor, civil and tax risks   | 19        | (1,202)   | (421)     | (3,645)      | (1,981)   |
| Other assets and liabilities  |           | (53)      | 2,926     | (6,592)      | 1,699     |
| Cash generated by operating activities  |           | (60,231)  | 13,885    | (11,206)     | 29,666    |
| Income tax and social contribution paid   |           | -         | (1,112)   | (860)        | (4,497)   |
| Interest paid on borrowings   |           | (11,495)  | (3,605)   | (11,953)     | (4,644)   |
| Interest paid on lease liability ("right of use")   |           | (148)     | (163)     | (3,168)      | (4,098)   |
| Interest paid on business acquisitions and on commercial rights   |           | -         | -         | (405)        | (414)     |
| Net cash provided by (used in) operating activities   |           | (71,874)  | 9,005     | (27,592)     | 16,013    |
| Cash flows from investing activities  |           |           |           |              |           |
| Capital increase in subsidiaries  |           | (15,357)  | -         | -            | -         |
| Payment of business acquisitions made in prior years  |           | -         | -         | (2,432)      | (1,500)   |
| Dividends received  | 12        | -         | -         | 3,275        | 2,228     |
| Proceeds from sale of discontinued operation  |           | -         | -         | 908          | 3,694     |
| Additions to intangible assets, net of balance payable in installments  |           | (1,192)   | (9)       | (2,874)      | (1,146)   |
| Additions to property, plant and equipment, net of balance payable in installments                                  |           | (1,109)   | (826)     | (41,725)     | (15,904)  |
| Net cash used in investing activities   |           | (17,658)  | (835)     | (42,848)     | (12,628)  |
| Cash flow from financing activities   |           |           |           |              |           |
| Payment of dividends  |           | -         | -         | -            | -         |
| Capital reduction   | 21.a)     | -         | (100,000) | -            | (100,000) |
| Treasury shares sold  |           | 47,399    | 3,144     | 47,399       | 3,144     |
| New borrowings, net of borrowing costs  |           | -         | 238,710   | -            | 238,710   |
| Amortization of lease liability ("right of use")  |           | (1,096)   | (1,302)   | (21,248)     | (22,054)  |
| Repayment of borrowings   |           | -         | (150,000) | (37,010)     | (159,852) |
| Net cash provided by (used in) financing activities   |           | 46,303    | (9,448)   | (10,859)     | (40,052)  |
| Effect of exchange rate changes on cash and cash equivalents  |           | -         | -         | 25,050       | 109       |
| NET CHANGE IN THE PERIOD  |           | (43,229)  | (1,278)   | (56,249)     | (36,558)  |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  |           | 140,081   | 130,228   | 332,806      | 268,561   |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD  |           | 96,852    | 128,950   | 276,557      | 232,003   |

The accompanying notes are an integral part of this individual and consolidated interim financial information.

## International Meal Company Alimentação S.A. and Subsidiaries

### Statements of value added

Three-month periods ended March 31, 2020 and 2019

(Amounts in thousands of reais - R\$)

|  | Note  | Parent          |                | Consolidated     |                  |
|--|-------|-----------------|----------------|------------------|------------------|
|  |       | 3/31/2020       | 3/31/2019      | 3/31/2020        | 3/31/2019        |
| Revenues   |       |                 |                |                  |                  |
| Sales of goods, products and services                  | 23    | 36,257          | 39,061         | 396,534          | 386,532          |
| Other revenues   | 26    | 3               | 563            | 11,451           | 1,601            |
| Allowance for expected credit losses                   |       | (84)            | 98             | 2,009            | 42               |
|  |       | <b>36,176</b>   | <b>39,722</b>  | <b>409,994</b>   | <b>388,175</b>   |
| Inputs purchased from third parties                    |       |                 |                |                  |                  |
| Cost of sales and services                             | 28    | (8,299)         | (9,420)        | (147,209)        | (129,016)        |
| Materials, electric power, outside services and others |       | (6,028)         | (6,353)        | (47,471)         | (38,236)         |
| Others   |       | 3,899           | 14,927         | (31,656)         | (19,190)         |
|  |       | <b>(10,428)</b> | <b>(846)</b>   | <b>(226,336)</b> | <b>(186,442)</b> |
| Gross value added                                      |       | <b>25,748</b>   | <b>38,876</b>  | <b>183,658</b>   | <b>201,733</b>   |
| Depreciation and amortization                          | 28    | (7,406)         | (5,105)        | (27,120)         | (37,124)         |
| Impairment of intangible assets (uses)                 |       | (876)           | -              | (3,481)          | -                |
| Value added created by the Company                     |       | <b>17,466</b>   | <b>33,771</b>  | <b>153,057</b>   | <b>164,609</b>   |
| Value added received in transfer                       |       |                 |                |                  |                  |
| Share of profit (loss) of investees                    | 12    | (33,706)        | 1,982          | 1,319            | 3,108            |
| Exchange rate changes                                  | 27    | (131)           | (15)           | (16)             | 24               |
| Finance income   | 27    | 1,321           | 1,204          | 1,969            | 3,412            |
|  |       | <b>(32,516)</b> | <b>3,171</b>   | <b>3,272</b>     | <b>6,544</b>     |
| Total value added for distribution                     |       | <b>(15,050)</b> | <b>36,942</b>  | <b>156,329</b>   | <b>171,153</b>   |
| Value added distributed                                |       |                 |                |                  |                  |
| Personnel:   |       |                 |                |                  |                  |
| Payroll and related taxes                              |       | 18,782          | 20,132         | 120,117          | 110,527          |
| Management fees  |       | 4,237           | 4,762          | 4,237            | 4,762            |
| Share-based payment                                    | 30    | 1,549           | 492            | 1,549            | 492              |
|  | 28    | <b>24,568</b>   | <b>25,386</b>  | <b>125,903</b>   | <b>115,781</b>   |
| Taxes, fees and contributions:                         |       |                 |                |                  |                  |
| Taxes on sales   | 23    | 3,552           | 3,477          | 21,754           | 16,891           |
| Income tax and social contribution                     | 20.c) | (6,108)         | 9,334          | (7,657)          | 9,327            |
|  |       | <b>(2,556)</b>  | <b>12,811</b>  | <b>14,097</b>    | <b>26,218</b>    |
| Lenders and lessors:                                   |       |                 |                |                  |                  |
| Interest   |       | 5,989           | 4,949          | 16,231           | 15,642           |
| Royalties  |       | -               | -              | 7,096            | 4,948            |
| Rentals  |       | 3,087           | 1,799          | 39,140           | 16,567           |
|  |       | <b>9,076</b>    | <b>6,748</b>   | <b>62,467</b>    | <b>37,157</b>    |
| Shareholders:  |       |                 |                |                  |                  |
| Profit (loss) for the period                           |       | <b>(46,138)</b> | <b>(8,003)</b> | <b>(46,138)</b>  | <b>(8,003)</b>   |
|  |       | <b>(46,138)</b> | <b>(8,003)</b> | <b>(46,138)</b>  | <b>(8,003)</b>   |
|  |       | <b>(15,050)</b> | <b>36,942</b>  | <b>156,329</b>   | <b>171,153</b>   |

The accompanying notes are an integral part of this individual and consolidated interim financial information.



# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 1. General information

### 1.1. Operations

International Meal Company Alimentação S.A. ("Company"), headquartered at Avenida das Nações Unidas, 4.777, 12o andar, in the city of São Paulo, State of São Paulo, established in 1965, is a publicly-held company with shares traded on B3 S.A. - Brasil, Bolsa, Balcão ("B3") under the ticker symbol "MEAL3" and listed in the Novo Mercado (New Market) segment.

The Company and its subsidiaries ("Group") are engaged in the sale of food and beverages to restaurants, snack bars and coffee shops ("stores") and in the sale of food for airline catering services ("catering"). The Group also subleases stores and spaces for promotional and commercial purposes in its store chain, with the sale of fuel, and provides general services related to these segments.

As of March 31, 2020, the Group has operations in Brazil, Panama, Colombia, and the United States of America.

### 1.2. Acquisition of MultiQSR

On October 31, 2019, the following events took place: consummation and closing of the incorporation of the shares issued by MultiQSR Gestão de Restaurantes S.A. ("MultiQSR") by the Company ("Merger"), as approved at the Company's Extraordinary General Meeting held on August 28, 2019, whereby the Martins Family became shareholders of the Company holding 29,387,930 common shares issued by the Company; and the subsequent transfer of 4,077,931 common shares of the Company from the Martins Family to Kentucky Fried Chicken International Holdings LLC and Pizza Hut International LLC, companies that hold the rights of master franchises of KFC and Pizza Hut brands and subsidiaries of Yum! Brands Inc. ("Yum!"), Yum! now holds 2.08% of the Company's capital and the Martins Family now holds 12.92% of the Company's capital. MultiQSR has a contract with Yum!, through which it can operate exclusively the KFC and Pizza Hut brands in Brazil

This transaction was recorded as a business combination, based on the requirements of CPC 15 (R1) - Business Combination (equivalent to IFRS 3 - Business Combinations).

## 2. Preparation and presentation of the interim financial information

The Company's individual and consolidated interim financial information has been prepared in accordance with NBC TG 21 (R3) – Demonstração intermediária and IAS 34 Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), and is presented in a manner consistent with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Financial Information (ITR), identified as "Parent" and "Consolidated", respectively.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 2. Preparation and presentation of interim financial information--Continued

The individual and consolidated interim financial information has been prepared based on the historical cost, except for (i) certain financial instruments; and (ii) assets and liabilities arising from business combinations measured at their fair values, when applicable.

As required by CVM Official Letter 03, of April 28, 2011, the following are the explanatory notes that were included in the latest annual financial statements (year ended December 31, 2019, disclosed on March 30, 2020), which, since there were no significant changes in the quarter, have not been fully included in this individual and consolidated interim financial information.

| Explanatory notes not included in the interim financial information | Location of the full explanatory note in the annual financial statements for the year ended December 31, 2019 |
|---|---|
| Investments – full note   | Note 12   |
| Payroll and related taxes — full note                               | Note 18   |
| Installment payment of business acquisitions – full note            | Note 19   |
| Deferred revenue — full note  | Note 21   |
| Income tax and social contribution – full note                      | Note 22   |

During the preparation of the interim financial information, the effects caused by the COVID-19 crisis were considered, as described below:

### 2.1. Analysis of the effects of COVID-19

On January 30, 2020, the World Health Organization (WHO) announced that the “new-corona virus” (COVID-19) is a global health emergency. The outbreak triggered significant decisions by governments and private sector entities, which, added to the potential impact of the outbreak, increased the degree of uncertainty about the amounts recognized in the financial statements.

On March 10, 2020, the Brazilian Securities and Exchange Commission (CVM) issued Official Letter CVM/SNC/SEP 02/20, instructing Publicly-held Companies to carefully assess the impacts of COVID-19 on their businesses and report in the financial statements the main risks and uncertainties arising from such assessment, observing the applicable accounting standards.

In this sense, among the several risks and uncertainties to which the Company is exposed, Management has paid particular attention to economic events related to going concern and/or to accounting estimates used, such as: recoverability of financial and non-financial assets, income taxes, measurement of lease assets and liabilities, fair value measurement, provisions and contingent liabilities, recognition of revenue and liquidity, and compliance with financial commitments.

The detailed assessments and conclusions regarding the impacts of the pandemic on the main transactions of the Company are presented below.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 2. Preparation and presentation of interim financial information--Continued

### 2.1. Analysis of the effects of COVID-19--Continued

#### Impairment of financial assets (NBC TG 48)

As disclosed in note 7 - Financial instruments, the Company is subject to credit risk regarding its balances of cash and cash equivalents, financial investments, receivables from credit card company and receivables from franchisees and airlines.

Financial investments and bank deposits

The Company has balances receivable from financial institutions, in the amount of R\$ 276,557. These funds are held at solid financial institutions and, although in the current scenario there is a possibility of an increase in the default of its customers, there are no indications of a significant increase in the credit risk of these counterparties. In addition, it should be noted that the Central Bank of Brazil has implemented several measures to increase the liquidity of financial institutions, so that no part is expected due to the pandemic.

Trade receivables (allowance for expected credit losses)

The credit risk of the balance of "trade receivables" is mitigated by the fact that approximately 70% of the Company's sales are made through debit and credit cards. Concentration of operations on the main credit card companies, normally linked to solid financial institutions.

Consequently, the Company considers that the risk of default by credit card companies is extremely low and that the effects of the pandemic on these counterparties are not significant and, therefore, no additional loss is expected.

Transactions with airlines have been reduced due to decisions from government and private sector entities to prevent the spread of the disease. As of March 31, 2020, the Company did not observe any additional risks to receivables from these companies.

#### Impairment of non-financial assets(NBC TG 01 R4)

Inventories

Considering that the Company's main activity is food trade, the Company's operations have been considered by the public authorities as essential, making it possible to carry out inventories through the partial operation of certain segments (highways) or by delivery.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 2. Preparation and presentation of interim financial information--Continued

### 2.1. Analysis of the effects of COVID-19--Continued

#### Inventories--Continued

Thus, as in stores, the distribution center and carriers were authorized to operate, through the adoption of measures to contain the spread of the virus. Purchase orders with suppliers have been placed in a reduced volume, and products continue to be delivered normally, with no interruption in the supply chain.

#### Analysis and impairment of assets with indefinite useful lives

The Company monitors the future cash flow generation capacity of its segments to ensure that the discounted cash flows at present value are not lower than the investment made.

Given the current context, we have updated the calculations of impairment of our assets by reviewing the projected sales for the current year and, as of March 31, 2020, we did not identify the need to recognize a provision:

#### Income tax (NBC TG 32 R4)

We have updated the projections and analyses made at December 31, 2019 on the recoverability of income tax, considering the effects of COVID-19, and we have not identified the need to recognize an additional provision, in addition to those already recognized in the interim financial information.

#### Measurement of lease assets and liabilities (NBC TG 06-R3)

The Company is assessing, on a preventive basis, cash preservation measures, such as the deferral or reduction of rents related to properties that are temporarily closed.

Given the number of contracts under negotiation and the low possibility of termination of these contracts, we do not expect significant effects on lease liabilities due to the COVID-19 pandemic.

#### Fair value measurement

The Company holds financial liabilities denominated in foreign currency. These transactions are measured at fair value through profit or loss, being the only transactions measured in this way.

Given the nature of these transactions, and that the counterparties (financial institutions) are not expected to experience significant impacts on their transactions, in a manner that compromises the credit risk of these institutions, we consider that COVID-19 does not have impacts on the fair value measurement of our operations.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 2. Preparation and presentation of interim financial information--Continued

### 2.1. Analysis of the effects of COVID-19--Continued

#### Provisions and contingent liabilities

We assessed the nature of our provisions and contingent liabilities and consider that COVID-19 has no impact on the accounting measurement of these transactions.

#### Revenue recognition

We assessed the Company's revenue recognition criteria, as well as the existence of any changes in the return policies or other performance commitments assumed with our customers and considering that no changes occurred in our recognition practices, we consider that COVID -19 has no impact on the Company's revenues.

#### Liquidity and compliance with financial commitments

As of March 31, 2020, the Company has not complied with the net debt/EBITDA ratio defined in its debenture contracts, due to the impacts of COVID-19 on its operations.

The Company has sought dialogue with its debenture holders in order to find the best way to negotiate these debts.

As required by CPC 26 (R1) Presentation of financial statements, the debts corresponding to the debentures were classified in their entirety as Company's current liabilities.

It should be noted that all other clauses of all other commitments have been complied with by the Company.

#### Liquidity and compliance with financial commitments

At March 31, 2020, the Company reclassified all liabilities related to debentures to current liabilities in compliance with the provisions of CPC 26 (R1) Presentation of Financial Statements since it was in the process of negotiating the amendment to the debenture indentures with the debenture holders, due to the impacts of COVID-19 on operations.

At a general meeting of debenture holders suspended on May 13, 2020 and resumed and concluded on May 27, 2020, the amendment to the debenture indentures was decided about that, among other topics, as detailed in note 33 – Events After the Reporting Period, suspends the measurement of financial ratios as at March 31, 2020.

It should be noted that all other clauses of all other commitments have been complied with by the Company

# **International Meal Company Alimentação S.A. and Subsidiaries**

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## **2. Preparation and presentation of interim financial information--Continued**

### **2.1. Analysis of the effects of COVID-19--Continued**

#### Operational continuity

The Company assessed its ability to continue operating, through the realization of a stressed cash flow with the scenario considered until December 31, 2020.

Based on the analysis carried out, the Company concluded that there is no indication that its capacity for operational continuity could be compromised, concluding that the Group has full capacity to continue with its operational activities, normally.

## **3. Significant accounting policies**

The accounting policies adopted in preparing this individual and consolidated interim financial information were the same as those adopted in preparing the individual and consolidated financial statements for the year ended December 31, 2019, disclosed on March 30, 2020 and, accordingly, they should be read in conjunction. The accounting practices adopted in Brazil comprise the Brazilian Corporate Law and the pronouncements, guidelines and interpretations issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM), and in accordance with the International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB).

### **3.1. Basis of consolidation**

The consolidated interim financial information includes the interim financial information of the Company and its subsidiaries.

Control over an entity is achieved when the company has the power to govern the financial and operating policies of an entity so as to benefit from its activities.

When necessary, the subsidiaries' interim financial information is adjusted to conform their accounting policies to those set by the Group.

All intragroup transactions, balances, income and expenses were fully eliminated in the consolidated interim financial information.

In the Company's individual interim financial information, investments in subsidiaries are accounted for under the equity method.

The investments disclosed in note 12 represent the same consolidated companies disclosed in the individual and consolidated financial statements for the year ended December 31, 2019, disclosed on March 30, 2020.

# **International Meal Company Alimentação S.A. and Subsidiaries**

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## **3. Significant accounting policies--Continued**

### **3.2. Functional and reporting currency**

The financial statements of each subsidiary included in the consolidated interim financial information are prepared based on the functional currency of each entity. The functional currency of an entity is the currency of the primary economic environment in which it operates. The Company defines the functional currency of each of its subsidiaries analyzing which currency significantly influences the sales price of its products and services and the currency in which most of its operating and administrative costs is paid or incurred.

The interim financial information is presented in Reais (R\$), which is the Group's reporting currency, and the translation adjustments are recognized in the statement of comprehensive income (loss) in line item "Translation adjustments in the balance sheet of foreign subsidiaries".

## **4. Key estimates and judgments**

The preparation of interim financial information requires the Company's management to use certain accounting estimates and judgment in applying the accounting policies. The accounting estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical experience and other factors that are considered to be reasonable in the circumstances. Actual results may differ from those estimates. The effects resulting from the revision of accounting estimates are recognized in the period in which the review is made.

The key assumptions and estimates used for the individual and consolidated interim financial information for the three-month period ended March 31, 2020 are the same as those adopted in the individual and consolidated financial statements for the year ended December 31, 2019, disclosed on March 30, 2020.

## **5. Business combination**

On October 31, 2019, the incorporation of the shares issued by MultiQSR Gestão de Restaurantes SA ("MultiQSR") was consummated and closed by the Company ("Incorporation"), as approved at the Company's Extraordinary General Meeting held on August 28, 2019.

On the acquisition date (October 31, 2019), MultiQSR, through its subsidiaries, held: (a) 13 Pizza Hut restaurants in Brazil and the exclusive right to operate and subfranchise Pizza Hut restaurants in Brazil; and (b) 20 KFC restaurants in Brazil and the exclusive right to operate and subfranch KFC restaurants in Brazil. In Brazil, MultiQSR owned and sub-franchised restaurants totaled 180 Pizza Hut restaurants and 46 KFC restaurants. The exclusive contract also allows MultiQSR to open a certain number of new restaurants.

The transaction amounted to R\$ 216,883, equivalent to 29,387,930 common shares issued by the Company, which were transferred to the Martins Family and valued at the market value of the Company's share on October 31, 2019.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 5. Business combination--Continued

In accordance with NBC TG 15 (RA) / IFRS 3 - Business Combination, the fair value of the assets acquired and liabilities assumed for the purpose of determining the allocation of the price paid on the acquisition is shown below:

|   | Fair value at acquisition date |
|---|--------------------------------|
| <b>Assets</b>                           |                                |
| Cash and cash equivalents               | 22,630                         |
| Trade receivables                       | 4,711                          |
| Inventories                             | 5,563                          |
| Property, plant and equipment           | 35,856                         |
| Intangible assets                       | 289,909                        |
| Non-compete agreement                   | 976                            |
| Franchisor master contract              | 275,631                        |
| Subfranchising master contract          | 7,670                          |
| Key money                               | 5,257                          |
| Software                                | 375                            |
| Right-of-use assets                     | 30,232                         |
| Other assets                            | 5,722                          |
| <b>Total assets</b>                     | <b>394,623</b>                 |
| <b>Liabilities</b>                      |                                |
| Trade payables                          | 84,368                         |
| Salaries and charges                    | 13,139                         |
| Borrowings                              | 87,854                         |
| Contingencies                           | 69,922                         |
| Deferred revenue                        | 20,774                         |
| Lease liabilities ("right of use")      | 31,519                         |
| Other liabilities                       | 29,867                         |
| <b>Total liabilities</b>                | <b>337,443</b>                 |
| <b>Total net assets</b>                 | <b>57,180</b>                  |
| <b>Fair value of consideration paid</b> | <b>216,883</b>                 |
| <b>Goodwill</b>                         | <b>159,703</b>                 |

The fair value adjustment is substantially composed of net intangible assets identified and allocated as a master franchisor agreement, sub-franchise agreement, non-compete agreement and key money.

The estimated useful life for amortization of master franchisor and sub-franchise agreements is up to 20 years. Key money will be amortized over the contractual period, i.e. 5 to 10 years.

Goodwill is R\$ 159,703.

Net revenue and loss from operations of the acquired business, added to the Group's results for the year ended March 31, 2020, are R\$ 35,511 and R\$ 4,361, respectively.



## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 5. Business combination--Continued

#### Fair value measurement

| Acquired assets   | Valuation technique  |
|---|--|
| Inventories   | Fair value of food inventories calculated based on the margin (mark-up) at 10/31/2019  |
| Property, plant and equipment   | Fair value of PP&E calculated based on a direct comparative method of market data and cost method  |
| Franchisor master contract  | Fair value calculated based on the relief from royalty profit method. We calculated the future value of the royalties needed to maintain the contract and discounted the post-tax cash flow of royalties at present value.   |
| Base of franchisees and owned restaurants   | Profit method: Discounted cash flow (Within/Without). Cash flow projections used a scenario that considered the existence of a base of owned restaurants and franchisees and, also, the non-existence of a base of owned restaurants and franchisees, affecting volume, sales price and margins. |
| Non-compete clause  | Profit method: Discounted cash flow (Within/Without). 2 projections were used to calculate the discounted cash flow. Projection A: considering the non-compete clause. Projection B: considering the inexistence of a non-compete clause, affecting volume, sales price and margins              |
| Sales Point Key Money   | Market comparison method. Compare the values of key money contracted and in effect with the prices charged in the market at 10/31/2019   |
| Contingencies   | Risks identified in due diligence  |
| Fine for transfer rental agreements in shopping malls (considered in other liabilities) | Risks identified in due diligence  |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 6. Segment information

The information reported to the Group's chief decision maker, for the purpose of capital allocation and segment performance evaluation, is more specifically focused on the categories of customer for each type of product and service. The main categories of customers for these products and services are restaurants in shopping malls, airports and highways. Each of these operating segments is managed separately, considering that each one of these product lines requires different resources, including differentiated marketing approaches. The Company's main products consist of meals and related services.

The chief operating decision maker evaluates the performance of the operating segments based on the operating profit before the effects of depreciation and amortization, interest and income tax.

Therefore, the Group's reportable segments pursuant to CPC 22/IFRS 8 – Segment Reporting are as follows:

- Shopping malls: meals in restaurant chains and coffee shops located in shopping malls in Brazil and in the Caribbean provision of services to franchisees of the KFC and Pizza Hut brands.
- Airports: supply of meals in restaurants and coffee shops and for airline companies (catering) in Brazil and in the Caribbean.
- Highways: food courts in service stations and restaurant chains located along highways, and sale of vehicle fuel.
- United States of America: meals in restaurants in captive markets in the United States of America and consumables in the retail market.
- Others: comprise corporate costs not allocated directly to each of the business segments.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 6. Segment information--Continued

|   | Consolidated |                |          |                          |         |
|---|--------------|----------------|----------|--------------------------|---------|
|   | Airports     | Shopping malls | Highways | United States of America | Others  |
| March 31, 2020:   |              |                |          |                          |         |
| Net revenue   | 77,067       | 94,709         | 122,584  | 72,282                   | -       |
| Operating profit (loss) (*)                                       | 12,485       | 5,319          | 5,941    | (5,102)                  | (4,876) |
| Depreciation and amortization                                     | (9,889)      | (6,415)        | (5,464)  | (5,347)                  | (5)     |
| Amortization - right of use                                       | (6,927)      | (5,443)        | (1,899)  | (4,675)                  | -       |
| Impairment of property, plant and equipment and intangible assets | (876)        | (2,605)        | -        | -                        | -       |
| Finance income (expense)  | (8,404)      | (3,980)        | (2,267)  | (2,615)                  | 159     |
| Income tax benefit (expense)                                      | 5,573        | 1,482          | (309)    | -                        | -       |
|   |              |                |          |                          |         |
|   | Consolidated |                |          |                          |         |
|   | Airports     | Shopping malls | Highways | United States of America | Others  |
| March 31, 2019:   |              |                |          |                          |         |
| Net revenue   | 88,051       | 63,845         | 128,387  | 82,109                   | -       |
| Operating profit (loss) (*)                                       | 21,506       | 3,759          | 16,207   | 6,290                    | (4,542) |
| Depreciation and amortization                                     | (13,659)     | (8,468)        | (6,180)  | (8,804)                  | (13)    |
| Impairment of property, plant and equipment and intangible assets |              |                |          |                          |         |
| Finance income (expense)  | (8,402)      | (1,651)        | (2,585)  | (2,973)                  | 188     |
| Income tax benefit (expense)                                      | 886          | (750)          | (406)    | 1,594                    | -       |

(\*) Excluding the effects of depreciation, amortization and amortization of right of use.

The reconciliation of operating profit, adjusted by profit before taxes, is as follows:

|   | Consolidated |           |
|---|--------------|-----------|
|   | 3/31/2020    | 3/31/2019 |
| Reconciliation of loss for the period:  |              |           |
| Operating profit from reportable segments, excluding the effects of depreciation and amortization | 18,643       | 47,762    |
| Operating loss from other segments, excluding the effects of depreciation and amortization        | (4,876)      | (4,542)   |
|   | 13,767       | 43,220    |
| Depreciation and amortization   | (27,120)     | (19,902)  |
| Amortization of right of use asset  | (18,944)     | (17,222)  |
| Impairment of intangible assets   | (3,481)      | -         |
| Finance income (expense)  | (17,107)     | (15,423)  |
| Income tax and social contribution  | 6,747        | 1,324     |
| Loss for the period   | (46,138)     | (8,003)   |

The Company's total assets by business segment are as follows:

|                                      | Consolidated |            |
|--------------------------------------|--------------|------------|
|                                      | 3/31/2020    | 12/31/2019 |
| Shopping malls                       | 760,764      | 898,845    |
| Airports                             | 840,620      | 728,928    |
| Highways                             | 559,044      | 559,039    |
| United States of America             | 615,927      | 496,088    |
| Subtotal                             | 2,776,355    | 2,682,900  |
| Assets not allocated to the segments | 3,232        | 2,750      |
|                                      | 2,779,587    | 2,685,650  |

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 6. Segment information--Continued

### a) Disclosures at the Company's level

#### *Geographical information*

The Group operates in the following main areas: Brazil, the Caribbean (Colombia and Panama), and the United States of America. Segment reporting on the Group's sales by geographic market based on the location of its customers, regardless of the origin of assets/services, is as follows:

|                          | Consolidated   |                |
|--------------------------|----------------|----------------|
|                          | 3/31/2020      | 3/31/2019      |
| Net revenue:             |                |                |
| Brazil                   | 252,093        | 233,471        |
| The Caribbean            | 42,267         | 46,812         |
| United States of America | 72,282         | 82,109         |
|                          | <b>366,642</b> | <b>362,392</b> |

### b) Information on major customers

The Group does not have customers or a group of customers under common control accounting for more than 10% of its revenue..

## 7. Financial instruments

### a) Capital management

The Group's Management manages the Group's capital to ensure the continuity of the Group as a going concern and to maximize its funds to allow for investments in new stores, refurbishments, and redesign of existing stores, as well as the acquisition of other entities.

The Group's capital structure consists of financial liabilities with financial institutions, currency swap derivatives, cash and cash equivalents and financial investments, including issued capital and retained earnings.

The Group can change its capital type and structure, depending on economic conditions, to optimize its financial leverage. In addition, Management periodically reviews the capital structure and its capacity to settle its liabilities taking the appropriate actions, when necessary, to balance the Group's debt and liquidity ratios.

### b) Significant accounting policies

For details on the significant accounting policies and practices adopted, including the criteria used to recognize revenues and expenses for each class of financial assets and financial liabilities, see the individual and consolidated financial statements for the year ended December 31, 2019, disclosed on March 30, 2020.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 7. Financial instruments--Continued

### c) Categories of financial instruments

Management considers that the carrying amounts of financial assets and liabilities recorded at amortized cost in the individual and consolidated interim financial information approximate their fair values, since these are short-term instruments or are instruments indexed to the variation of the CDI for the main financial assets, or indexed to the LIBOR interest rate for the main financial liabilities. The Group conducted swap derivative transactions, which are used only to mitigate the exposure to foreign currency fluctuations of certain borrowings, so that the balance of the capital structure is maintained. The main financial instruments are distributed as follows:

|  | Carrying amount and fair value |                |                |                |
|--|--------------------------------|----------------|----------------|----------------|
|  | Parent                         |                | Consolidated   |                |
|  | 3/31/2020                      | 12/31/2019     | 3/31/2020      | 12/31/2019     |
| Financial assets                                     |                                |                |                |                |
| Trade receivables and receivables at amortized cost: |                                |                |                |                |
| Cash and cash equivalents                            | 96,852                         | 140,081        | 276,557        | 332,806        |
| Currency swap derivatives (item f)                   | -                              | -              | 637            | 149            |
| Trade receivables                                    | 18,078                         | 16,279         | 62,227         | 64,281         |
| Receivables from related parties                     | 186,946                        | 128,285        | 2,201          | 2,535          |
|  | <b>301,876</b>                 | <b>284,645</b> | <b>341,622</b> | <b>399,771</b> |
|  |                                |                |                |                |
|  | Carrying amount and fair value |                |                |                |
|  | Parent                         |                | Consolidated   |                |
|  | 3/31/2020                      | 12/31/2019     | 3/31/2020      | 12/31/2019     |
| Financial liabilities                                |                                |                |                |                |
| Financial liabilities recognized at amortized cost:  |                                |                |                |                |
| Trade payables                                       | 15,369                         | 14,568         | 179,660        | 188,097        |
| Borrowings and debentures                            | 389,845                        | 395,274        | 553,252        | 561,672        |
| Payables to related parties                          | 51,165                         | 51,059         | -              | 3,080          |
| Installment payment of business acquisitions         | -                              | -              | 47,850         | 41,558         |
|  | <b>456,379</b>                 | <b>460,901</b> | <b>780,762</b> | <b>794,407</b> |

### d) Liquidity

Liquidity management entails maintaining sufficient funds, such as cash, securities, and committed credit facilities, to manage the capacity to settle our obligations.

Management monitors the Group's liquidity level considering the expected cash flows against unused credit facilities.

The table below details the remaining contractual maturity of the Group's financial assets and financial liabilities, and the agreed repayment terms. The tables below were prepared using the undiscounted cash flows of the financial assets and financial liabilities based on the nearest date on which the Group can be required to make the related payment or collect its receivables. As interest flows are based on floating rates, the undiscounted amount obtained is based on the interest curves in the twelve-month period ended March 31, 2020. Accordingly, the disclosed balances do not match the balances stated in the balance sheets.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 7. Financial instruments--Continued

#### d) Liquidity--Continued

|  | Weighted average<br>effective interest<br>rate - % | Parent               |                  |                       |                  |                 | Total     |
|--|--|----------------------|------------------|-----------------------|------------------|-----------------|-----------|
|  |  | Less than<br>1 month | 1 to 3<br>months | 3 months<br>to 1 year | 1 to 5 year<br>s | Over 5<br>years |           |
| March 31, 2020:  |  |                      |                  |                       |                  |                 |           |
| Trade payables   | -  | (14,851)             | (128)            | -                     | -                | -               | (14,979)  |
| Trade receivables  | -  | 16,198               | 1,036            | 227                   | 616              | -               | 18,077    |
| Borrowings and debentures                                    | 6.81%  | -                    | (470,358)        | -                     | -                | -               | (470,358) |
| Right of use ("lease")                                       | 11.99%   | (488)                | (1,463)          | (3,902)               | (12,908)         | (1,015)         | (19,776)  |
|  | Weighted average<br>effective interest<br>rate - % | Consolidated         |                  |                       |                  |                 | Total     |
|  |  | Less than<br>1 month | 1 to 3<br>months | 3 months<br>to 1 year | 1 to 5 year<br>s | Over 5<br>years |           |
| March 31, 2020:  |  |                      |                  |                       |                  |                 |           |
| Trade payables   | -  | (163,092)            | (6,398)          | (8,117)               | (2,053)          | -               | (179,660) |
| Trade receivables  | -  | 43,114               | 5,434            | 6,045                 | 7,634            | -               | 62,227    |
| Derivative financial instrument<br>of exchange swap (item f) | 8.42%  | -                    | -                | 674                   | -                | -               | 674       |
| Borrowings and debentures                                    | 5.76%  | -                    | (473,907)        | (36,900)              | (136,909)        | -               | (647,716) |
| Right of use ("lease")                                       | 9.06%  | (9,644)              | (28,932)         | (77,153)              | (305,938)        | (60,841)        | (482,508) |
| Installment payment of<br>business acquisitions              | 5.75%  | -                    | (2,148)          | (13,055)              | (36,770)         | -               | (51,973)  |

#### e) Credit risk

Credit risk refers to the risk of a counterparty not complying with its contractual obligations, which would result in financial losses for the Group. Group sales are basically made using various means of payment, especially credit and debit cards, which reduce significantly the risk of default. A portion of the catering segment sales is made to airlines, the creditworthiness of which is monitored. As a result of such management, expected losses are recorded in 'Allowance for expected credit losses', as described in Note 9.

The Group is also exposed to credit risks related to financial instruments contracted for the management of its business, which consist basically of cash and cash equivalents and short-term investments. Management believes that the credit risk of transactions with financial institutions is low, as these are considered by the market as prime banks.

#### f) Currency risk

As referred to in Note 17, the Group contracted a US dollar-denominated loan plus a spread from 4.05% to 4.81% per year, with a swap instrument classified in Level 2, contracted on the same date and with the same financial institution, exchanging 100% of this debt for the interbank deposit rate (CDI) plus spread from 2.35% to 3.0% per year.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 7. Financial instruments--Continued

As of March 31, 2020 and 2019, due to this financial instrument, the following results were obtained:

|  | 3/31/2020 | 3/31/2019 |
|--|-----------|-----------|
| Notional amount in thousands of US dollars                             | 4,596     | 4,528     |
| Average contracting rate - real - R\$                                  | 3.81      | 3.87      |
| Notional amount in reais - R\$   | 17,510    | 17,510    |
| Long position (purchased)  |           |           |
| US dollar - US\$ thousand - plus interest from 4.05% to 4.81% per year | 637       | 108       |
| Short position (sold)  |           |           |
| CDI plus interest from 1.75% to 3.0% per year                          | 16        | 22        |
| Balances at the end of the period                                      | 653       | 130       |

#### g) Interest rate risk

The Group has loans and debt agreements denominated in U.S. dollars (US\$), Colombian pesos (COP) and Brazilian reais (R\$), indexed to LIBOR (long-term rate), Colombian Banking Reference Index - IBR and Interbank Deposit Rate - CDI. There is an inherent risk in these liabilities due to usual fluctuations of rates in the markets in which they were contracted.

The Group does not have any derivative contract to mitigate this risk since Management understands there is no significant risk of abrupt fluctuation of these interest rates.

#### *Sensitivity analysis*

In order to conduct the sensitivity analysis of the interest rate charged on existing borrowings and other obligations, the Group uses, for a probable scenario, the market rate obtained on Brazilian stock exchanges, and considers a 25% and 50% increase in such rate for Scenarios I and II, respectively. The sensitivity analysis results for a twelve-month period are as follows:

|   | Consolidated |            |             |
|---|--------------|------------|-------------|
|   | Probable     | Scenario I | Scenario II |
| Swap (p.a.) - CDI plus interest of 3.1% per year            | 8.42%        | 9.78%      | 11.13%      |
| Estimated charges   | 148          | 172        | 195         |
| Debentures - CDI plus interest from 1.15% to 1.60% per year | 6.77%        | 8.12%      | 9.48%       |
| Estimated charges   | 27,138       | 32,572     | 38,006      |
| 30-day LIBOR plus interest of 1.95% per year                | 2.87%        | 3.10%      | 3.33%       |
| Estimated charges   | 2,178        | 6,823      | 2,526       |
| 180-day LIBOR plus interest from 3.40% to 4.05% per year    | 4.36%        | 4.60%      | 4.85%       |
| Estimated charges   | 2,796        | 2,951      | 3,105       |
| IBR (p.a.) plus interest of 3.70% per year                  | 6.85%        | 7.64%      | 8.43%       |
| Estimated charges   | 822          | 916        | 1,011       |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 7. Financial instruments--Continued

#### h) Debt-to-equity ratio

|   | Parent    |            | Consolidated |            |
|---|-----------|------------|--------------|------------|
|   | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| Debt (i)  | 389,845   | 395,274    | 553,252      | 561,672    |
| Derivative financial instrument of exchange swap    | -         | -          | (637)        | (149)      |
| Installment payment of business acquisitions        | -         | -          | 47,850       | 41,558     |
| Cash and cash equivalents and financial investments | (96,852)  | (140,081)  | (276,557)    | (332,806)  |
| Net debt  | 292,993   | 255,193    | 323,908      | 270,275    |
| Equity (ii)   | 1,230,235 | 1,145,106  | 1,230,235    | 1,145,106  |
| Debt-to-equity ratio                                | 0.288     | 0.223      | 0.263        | 0.236      |

(i) Debt is defined as short- and long-term borrowings and debentures, as detailed in Note 17.

(ii) Equity includes the Group's total share capital and reserves, managed as capital.

### 8. Cash and cash equivalents

|                       | Parent    |            | Consolidated |            |
|-----------------------|-----------|------------|--------------|------------|
|                       | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| Cash                  | 58        | 246        | 4,674        | 5,705      |
| Banks                 | 8         | 1          | 132,514      | 108,289    |
| Financial investments | 96,786    | 139,834    | 139,369      | 218,812    |
|                       | 96,852    | 140,081    | 276,557      | 332,806    |

Financial investments classified as cash and cash equivalents are broken down as follows:

| Transactions             | Average yield          | Liquidity | Country  | Parent       |            |
|--------------------------|------------------------|-----------|----------|--------------|------------|
|                          |                        |           |          | 3/31/2020    | 12/31/2019 |
| Bank deposit certificate | 98.5% to 103.0% of CDI | Immediate | Brazil   | 96,676       | 136,392    |
| Overnight deposits       | 30% to 60% of CDI      | Immediate | Brazil   | 110          | 3,036      |
| Others                   | 80% to 100% of CDI     | Immediate | Brazil   | -            | 406        |
|                          |                        |           |          | 96,786       | 139,834    |
| Transactions             | Average yield          | Liquidity | Country  | Consolidated |            |
|                          |                        |           |          | 3/31/2020    | 12/31/2019 |
| Bank deposit certificate | 90% to 103.0% of CDI   | Immediate | Brazil   | 122,863      | 180,952    |
| Lease bill               | 100.2 to 101.5% of CDI | Immediate | Brazil   | -            | 13,675     |
| Overnight deposits       | 30% to 60% of CDI      | Immediate | Brazil   | 6,418        | 6,536      |
| Overnight deposits       | 7.41 % p.a.            | Immediate | Colombia | -            | 11,336     |
| Others                   | 70% to 90% of CDI      | Immediate | Brazil   | 10,088       | 6,313      |
|                          |                        |           |          | 139,369      | 218,812    |



## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 9. Trade receivables

|   | Parent    |            | Consolidated |            |
|---|-----------|------------|--------------|------------|
|   | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| Means of payment (credit and debit cards, and meal tickets) | 256       | 686        | 4,989        | 13,066     |
| Trade receivables   | 19,734    | 17,882     | 37,761       | 38,152     |
| Rebates and commercial agreements                           | 1,858     | 1,311      | 11,823       | 12,871     |
| Trade receivables from franchisees (*)                      | -         | -          | 24,081       | 19,246     |
| Others  | 62        | 150        | 992          | 374        |
|   | 21,910    | 20,029     | 79,646       | 84,709     |
| Allowance for expected credit losses                        | (3,832)   | (3,750)    | (17,419)     | (19,428)   |
|   | 18,078    | 16,279     | 62,227       | 64,281     |
| Current   | 17,377    | 15,503     | 60,927       | 62,905     |
| Noncurrent  | 701       | 776        | 1,300        | 1,376      |
|   | 18,078    | 16,279     | 62,227       | 64,281     |

(\*) As from the acquisition of Multi QSR's operations, they include amounts receivable from franchisees of the KFC and Pizza Hut brands, mainly related to franchise fees calculated based on percentages on the sales of franchised stores.

The balance of 'Trade receivables' before deduction of allowance for expected credit losses is denominated in the following local currencies of the countries where the Group operates:

|                                | Consolidated |            |
|--------------------------------|--------------|------------|
|                                | 3/31/2020    | 12/31/2019 |
| In Brazilian reais - R\$       | 57,706       | 59,270     |
| In US dollars - US\$ (*)       | 8,262        | 11,846     |
| In Mexican pesos - MXN\$ (*)   | 1,172        | 1,006      |
| In Colombian pesos - COP\$ (*) | 12,506       | 11,587     |
|                                | 79,646       | 83,709     |

(\*) The foreign currency-denominated balances refer to trade receivables from the corresponding countries of origin; therefore, there are no foreign exchange differences between the recognized revenue and the related receivables disclosed in the statement of profit or loss.

The balance of 'Trade receivables' refers mainly to receivables from airlines and franchisees.

Receivables are comprised of current and past-due receivables, as follows:

|                                      | Parent    |            | Consolidated |            |
|--------------------------------------|-----------|------------|--------------|------------|
|                                      | 3/31/2020 | 12/31/2019 | 9/31/2020    | 12/31/2019 |
| Current                              | 11,268    | 14,593     | 42,665       | 55,230     |
| Past due:                            |           |            |              |            |
| Up to 30 days                        | 6,800     | 1,583      | 12,785       | 6,861      |
| 31 to 60 days                        | 10        | 103        | 2,953        | 5,400      |
| 61 to 90 days                        | -         | -          | 10,792       | 3,479      |
| Over 90 days                         | 3,832     | 3,750      | 10,451       | 12,739     |
|                                      | (3,832)   | (3,750)    | (17,419)     | (19,428)   |
| Allowance for expected credit losses | 18,078    | 16,279     | 62,227       | 64,281     |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 9. Trade receivables--Continued

As described in Note 17, the Group pledged receivables from credit and debit card companies as collateral for borrowings. As of March 31, 2020, the balance receivable related to this collateral is R\$ 1,473 (R\$ 1,829 as of December 31, 2019) in consolidated. The terms and conditions of this transaction include mainly pledging to banks as collateral current and future receivables originating from credit and debit card sales up to the debt limit. This collateral could be enforced by banks in case of default of a borrowing.

#### Allowance for expected credit losses

The variation of the allowance for expected credit losses is as follows:

|                                       | Parent    |            | Consolidated |            |
|---------------------------------------|-----------|------------|--------------|------------|
|                                       | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| At the beginning of the period/year   | (3,750)   | (3,844)    | (19,428)     | (4,131)    |
| Additions                             | (82)      | (6)        | (1,730)      | (173)      |
| Additions due to business combination | -         | -          | -            | (15,068)   |
| Reversals and write-offs              | -         | 100        | 3,750        | 55         |
| Exchange rate changes                 | -         | -          | (11)         | (111)      |
| At the end of the period/year         | (3,832)   | (3,750)    | (17,419)     | (19,428)   |

#### Rebates and commercial agreements

These amounts are set in contracts or agreements and comprise amounts relating to discounts based on sales volume, joint marketing programs and other similar programs.

The Group did not recognize any present value adjustment since all transactions are short term and it considers the effect of these adjustments immaterial when compared with the individual and consolidated interim financial information taken as a whole.

### 10. Inventories

|   | Parent    |            | Consolidated |            |
|---|-----------|------------|--------------|------------|
|   | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| Food and beverages                        | 2,575     | 3,138      | 25,313       | 29,512     |
| Fuel and vehicle accessories              | -         | -          | 4,272        | 5,834      |
| Nonfood products and souvenirs for resale | -         | -          | 15,324       | 9,009      |
| Supplies and fixtures                     | 1,212     | 1,195      | 10,820       | 9,948      |
| Provision for inventory losses            | (262)     | (303)      | (1,004)      | (1,101)    |
|   | 3,525     | 4,030      | 54,725       | 53,202     |

As of March 31, 2020, the total cost of inventories sold disclosed in line item 'Cost of sales and services' was R\$ 8,299 (R\$ 9,420 as of March 31, 2019) in parent and R\$ 141,951 (R\$ 129,016 as of March 31, 2019) in consolidated (see Note 28).

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 11. Taxes recoverable

|  | Parent        |               | Consolidated  |               |
|--|---------------|---------------|---------------|---------------|
|  | 3/31/2020     | 12/31/2019    | 3/31/2020     | 12/31/2019    |
| Prepaid income tax and social contribution             | -             | -             | 13,099        | 11,520        |
| Withholding income tax (IRRF) on financial investments | 5,227         | 7,055         | 12,943        | 13,988        |
| Taxes on revenue (PIS and COFINS)(*)                   | 12,601        | 12,727        | 66,493        | 63,091        |
| Others   | 301           | 317           | 1,746         | 1,661         |
|  | <b>18,129</b> | <b>20,099</b> | <b>94,281</b> | <b>90,260</b> |

(\*) During the fourth quarter of 2019 the Company and certain subsidiaries obtained a final and unappealable decision in a joint lawsuit in which it claimed for the right to exclude ICMS from the PIS and COFINS tax bases. The lawsuit was filed in 2015, guaranteeing the right to recognition of the tax credit as from the statutory period in 2010. The amount recorded for this lawsuit was R\$ 5,391 in parent, of which R\$ 3,397 in principal and R\$ 1,993 in monetary restatement and R\$18.384 in consolidated, of which R\$ 11,567 in principal and R\$ 6,817 in monetary restatement.

The offsetting of these credits against other federal taxes will occur as soon as the Company and certain subsidiaries obtain approval in the administrative proceeding with the Federal Revenue Service of Brazil.

## 12. Investments

The list of the Company's subsidiaries and the variation in investments for the year ended December 31, 2019 are presented in the financial statements for the year then ended, disclosed on March 30, 2020.

### Information on subsidiaries

The variation in investments in subsidiaries for the three-month period ended March 31, 2020 is as follows:

|   | Tob's        | Pimenta Verde and Niad | Gas stations  | IMC USA        | IMC The Caribbean | Multi QSR      | Total            |
|---|--------------|------------------------|---------------|----------------|-------------------|----------------|------------------|
| Balance as of December 31, 2018                 | 4,634        | 528,312                | 51,900        | 226,052        | 132,035           | -              | 942,933          |
| Share of profit (loss) of investees             | 32           | 15,302                 | 7,168         | 13,248         | 2,602             | (4,359)        | 33,993           |
| Decrease in investment                          | -            | (7,697)                | (2,660)       | -              | -                 | -              | (10,357)         |
| Business acquisition                            | -            | -                      | -             | -              | -                 | 216,883        | 216,883          |
| Translation adjustments                         | -            | -                      | -             | 9,810          | 7,057             | -              | 16,867           |
| Balance as of December 31, 2019                 | 4,666        | 535,917                | 56,408        | 249,110        | 141,694           | 212,524        | 1,200,319        |
| Share of profit (loss) of investees             | (82)         | (20,691)               | 792           | (18,629)       | 2,666             | 2,238          | (33,706)         |
| Amortization of right of use of Master Franquia | -            | -                      | -             | -              | -                 | (3,279)        | (3,279)          |
| Capital increase                                | -            | -                      | -             | 15,357         | -                 | -              | 15,357           |
| Translation adjustments                         | -            | -                      | -             | 69,805         | 12,237            | -              | 82,042           |
| Balance as of March 31, 2020                    | <b>4,584</b> | <b>515,226</b>         | <b>57,200</b> | <b>315,643</b> | <b>156,597</b>    | <b>211,483</b> | <b>1,260,733</b> |

The variation in investments in joint-venture presented in the consolidated interim financial information is as follows:

|  | <u>Margaritaville (Orlando)</u> |
|--|---------------------------------|
| Balance as of December 31, 2019                  | 22,832                          |
| Share of profit (loss) of investees (*)          | 624                             |
| Dividends received                               | (3,275)                         |
| Translation adjustments of foreign joint venture | 6,167                           |
| Balance as of March 31, 2020                     | <b>26,348</b>                   |

(\*) Share of profit (loss) of investees net of the amortization of investment in joint venture incurred in the three-month period ended March 31, 2020 in the amount of R\$ 695. The investment is amortized, because the joint venture has a determined finite duration.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 13. Property, plant and equipment

The activity in property, plant and equipment for the year ended December 31, 2019 is presented in the financial statements for the year then ended, disclosed on March 30, 2020. The activity in the three-month period ended March 31, 2020 is as follows:

|   | Parent                      |               |                                      |                            |
|---|-----------------------------|---------------|--------------------------------------|----------------------------|
|   | Balance as of<br>12/31/2019 | Additions (*) | Transfers, write-<br>offs and others | Balance as of<br>3/31/2020 |
| <u>Cost</u>                               |                             |               |                                      |                            |
| Machinery and equipment                   | 25,404                      | -             | 195                                  | 25,599                     |
| Furniture and fixtures                    | 7,908                       | -             | 50                                   | 7,958                      |
| Leasehold improvements                    | 30,129                      | -             | 260                                  | 30,389                     |
| Computers, vehicles and other items       | 25,863                      | -             | 459                                  | 26,322                     |
| Works and construction in progress        | 480                         | 1,068         | (677)                                | 871                        |
| Total cost                                | 89,784                      | 1,068         | 287                                  | 91,139                     |
| <u>Depreciation</u>                       |                             |               |                                      |                            |
| Machinery and equipment                   | (19,067)                    | (442)         | 10                                   | (19,499)                   |
| Furniture and fixtures                    | (6,711)                     | (151)         | 16                                   | (6,846)                    |
| Leasehold improvements                    | (17,987)                    | (507)         | -                                    | (18,494)                   |
| Computers, vehicles and other items       | (22,711)                    | (403)         | -                                    | (23,114)                   |
| Total depreciation                        | (66,476)                    | (1,503)       | 26                                   | (67,953)                   |
| <u>Provision for impairment of assets</u> |                             |               |                                      |                            |
| Leasehold improvements                    | -                           | (683)         | -                                    | (683)                      |
| Machinery, equipment and facilities       | -                           | (192)         | -                                    | (192)                      |
| Computers, vehicles and other items       | (408)                       | -             | -                                    | (408)                      |
| Total provision                           | (408)                       | (875)         | -                                    | (1,283)                    |
| Total, net                                | 22,900                      | (1,310)       | 313                                  | 21,903                     |

|   | Consolidated                |       |               |                                      |                                       |                            |
|---|-----------------------------|-------|---------------|--------------------------------------|---------------------------------------|----------------------------|
|   | Balance as of<br>12/31/2019 | Uses  | Additions (*) | Transfers, write-<br>offs and others | Effects of<br>exchange<br>differences | Balance as<br>of 3/31/2020 |
| <u>Cost</u>                               |                             |       |               |                                      |                                       |                            |
| Land and buildings                        | 6,161                       | -     | -             | (1,504)                              | 208                                   | 4,865                      |
| Machinery, equipment and facilities       | 245,739                     | -     | 4,872         | (19,680)                             | 9,717                                 | 240,648                    |
| Furniture and fixtures                    | 90,307                      | -     | 1,242         | (8,371)                              | 9,084                                 | 92,262                     |
| Leasehold improvements                    | 419,083                     | -     | 8,080         | (7,254)                              | 44,755                                | 464,664                    |
| Computers, vehicles and other items       | 82,372                      | -     | 2,035         | 50                                   | 4,924                                 | 89,381                     |
| Works and construction in progress        | 41,641                      | -     | 20,437        | (5,153)                              | 7,828                                 | 64,753                     |
| Total cost                                | 885,303                     | -     | 36,666        | (41,912)                             | 76,516                                | 956,573                    |
| <u>Depreciation</u>                       |                             |       |               |                                      |                                       |                            |
| Land and buildings                        | (3,192)                     | -     | 149           | -                                    | (139)                                 | (3,182)                    |
| Machinery and equipment                   | (149,887)                   | -     | (4,491)       | 15,041                               | (6,615)                               | (145,952)                  |
| Furniture and fixtures                    | (66,110)                    | -     | (1,735)       | 4,042                                | (7,777)                               | (71,580)                   |
| Leasehold improvements                    | (219,109)                   | -     | (10,554)      | 9,568                                | (26,509)                              | (246,604)                  |
| Computers, vehicles and other items       | (68,287)                    | -     | (1,307)       | 7,940                                | (4,091)                               | (65,745)                   |
| Total depreciation                        | (506,585)                   | -     | (17,938)      | 36,591                               | (45,131)                              | (533,063)                  |
| <u>Provision for impairment of assets</u> |                             |       |               |                                      |                                       |                            |
| Machinery and equipment                   | (2,109)                     | 1,087 | (546)         | -                                    | -                                     | (1,568)                    |
| Furniture and fixtures                    | (106)                       | 55    | -             | -                                    | -                                     | (51)                       |
| Leasehold improvements                    | (3,261)                     | 2,130 | (2,363)       | 367                                  | -                                     | (3,127)                    |
| Computers, vehicles and other items       | (565)                       | 932   | -             | (367)                                | -                                     | 0                          |
| Total provision                           | (6,041)                     | 4,204 | (2,909)       | -                                    | -                                     | (4,746)                    |
| Total, net                                | 372,677                     | 4,204 | 15,819        | (5,321)                              | 31,385                                | 418,764                    |

(\*) The value of property, plant and equipment additions presented in the cash flow statements reflects what was actually paid over the three-month period ended on 03/31/2020. Thus, in the statements of cash flows, from the additions of property, plant and equipment in the three-month period ended March 31, 2020, the amount of R\$ 41 was added in parent and the amount of R\$ 5,059 in the consolidated.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 13. Property, plant and equipment--Continued

|                                     | Parent        |               | Consolidated   |                |
|-------------------------------------|---------------|---------------|----------------|----------------|
|                                     | 3/31/2020     | 12/31/2019    | 3/31/2020      | 12/31/2019     |
| Net balances                        |               |               |                |                |
| Land and buildings                  | -             | -             | 1,683          | 2,969          |
| Machinery and equipment             | 5,908         | 6,337         | 93,128         | 93,743         |
| Furniture and fixtures              | 1,112         | 1,197         | 20,631         | 24,091         |
| Leasehold rights                    | 11,212        | 12,142        | 214,933        | 196,713        |
| Computers, vehicles and other items | 2,800         | 2,744         | 23,636         | 13,520         |
| Works and construction in progress  | 871           | 480           | 64,753         | 41,641         |
|                                     | <b>21,903</b> | <b>22,900</b> | <b>418,764</b> | <b>372,677</b> |

Depreciation charges are allocated as follows:

|  | Parent    |           | Consolidated |           |
|--|-----------|-----------|--------------|-----------|
|  | 3/31/2020 | 3/31/2019 | 3/31/2020    | 3/31/2019 |
| Allocated to cost of sales and services          | 1,244     | 1,247     | 14,303       | 12,772    |
| Allocated to general and administrative expenses | 259       | 306       | 5,273        | 2,058     |
| Total depreciation expenses                      | 1,503     | 1,553     | 19,576       | 14,830    |
| PIS and COFINS credits on depreciation (*)       | (164)     | (155)     | (740)        | (607)     |
| Total depreciation expenses, net of tax credits  | 1,339     | 1,398     | 18,836       | 14,223    |

(\*) PIS and COFINS credits on items on property, plant and equipment allocated to operations.

## 14. Intangible assets

The activity in intangible assets for the year ended December 31, 2019 is presented in the financial statements for the year then ended, disclosed on March 30, 2020. The activity in the three-month period ended March 31, 2020 is as follows:

|   | Parent                      |               |                                      |                            |
|---|-----------------------------|---------------|--------------------------------------|----------------------------|
|   | Balance as of<br>12/31/2019 | Additions (*) | Transfers, write-<br>offs and others | Balance as of<br>3/31/2020 |
| <u>Cost:</u>                              |                             |               |                                      |                            |
| Goodwill                                  | 91,790                      | -             | -                                    | 91,790                     |
| Software                                  | 21,326                      | -             | 8,329                                | 29,655                     |
| Rights over trademarks                    | 4,100                       | -             | -                                    | 4,100                      |
| Commercial rights                         | 30,748                      | -             | -                                    | 30,748                     |
| Licensing rights                          | 70,130                      | -             | -                                    | 70,130                     |
| Leasehold rights                          | 25,532                      | -             | -                                    | 25,532                     |
| Intangibles in progress                   | 7,173                       | 1,192         | (8,329)                              | 36                         |
| Total cost                                | 250,799                     | 1,192         | -                                    | 251,991                    |
| <u>Amortization:</u>                      |                             |               |                                      |                            |
| Software                                  | (17,143)                    | (508)         | -                                    | (17,651)                   |
| Commercial rights                         | (19,256)                    | (799)         | -                                    | (20,055)                   |
| Licensing rights                          | (63,495)                    | (1,153)       | -                                    | (64,648)                   |
| Leasehold rights                          | (25,203)                    | (329)         | -                                    | (25,532)                   |
| Total amortization                        | (125,097)                   | (2,789)       | -                                    | (127,886)                  |
| <u>Provision for impairment of assets</u> |                             |               |                                      |                            |
| Rights over trademarks                    | (2,537)                     | -             | -                                    | (2,537)                    |
|   | (2,537)                     | -             | -                                    | (2,537)                    |
| Total, net                                | 123,165                     | (1,597)       | -                                    | 121,568                    |

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 14. Intangible assets--Continued

|   | Consolidated                |      |               |   |                                       |                            |
|---|-----------------------------|------|---------------|---|---------------------------------------|----------------------------|
|   | Balance as of<br>12/31/2019 | Uses | Additions (*) | Transfers,<br>write-offs,<br>and others | Effects of<br>exchange<br>differences | Balance as<br>of 3/31/2020 |
| <u>Cost</u>   |                             |      |               |   |                                       |                            |
| Goodwill  | 864,833                     | -    | -             | -                                       | 58,254                                | 923,087                    |
| Software  | 37,490                      | -    | 512           | 6,413                                   | 176                                   | 44,591                     |
| Rights over trademarks                                  | 66,919                      | -    | -             | 553                                     | 938                                   | 68,410                     |
| Commercial rights                                       | 118,898                     | -    | 1,051         | 1,689                                   | 1,324                                 | 119,584                    |
| Licensing rights  | 394,137                     | -    | 76            | 1,253                                   | 3,864                                 | 399,330                    |
| Right over trademarks and<br>exploitation of franchises | 7,670                       | -    | -             | -                                       | -                                     | 7,670                      |
| Leasehold rights  | 27,536                      | -    | -             | 184                                     | 190                                   | 27,910                     |
| Non-compete agreements                                  | 3,880                       | -    | -             | 523                                     | 147                                   | 3,504                      |
| Intangibles in progress and other<br>assets             | 7,909                       | -    | 1,235         | (8,288)                                 | 35                                    | 891                        |
| Total cost  | 1,529,272                   | -    | 2,874         | (2,097)                                 | 64,928                                | 1,594,977                  |
| <u>Amortization:</u>                                    |                             |      |               |   |                                       |                            |
| Software  | (29,478)                    | -    | (764)         | 1,351                                   | (120)                                 | (29,011)                   |
| Commercial rights                                       | (67,412)                    | -    | (2,503)       | 267                                     | (1,088)                               | (70,736)                   |
| Licensing rights  | (95,114)                    | -    | (4,789)       | -                                       | (3,320)                               | (103,223)                  |
| Leasehold rights  | (25,204)                    | -    | (329)         | -                                       | -                                     | (25,533)                   |
| Non-compete agreements                                  | (3,232)                     | -    | -             | -                                       | 701                                   | (2,531)                    |
| Intangibles in progress and other<br>assets             | (620)                       | -    | -             | -                                       | (28)                                  | (648)                      |
| Total amortization                                      | (221,060)                   | -    | (8,385)       | 1,618                                   | (3,855)                               | (231,682)                  |
| <u>Provision for impairment of assets</u>               |                             |      |               |   |                                       |                            |
| Software  | (497)                       | 8    | (5)           | -                                       | -                                     | (494)                      |
| Rights over trademarks                                  | (7,351)                     | -    | -             | -                                       | -                                     | (7,351)                    |
| Commercial rights                                       | (6)                         | 374  | (567)         | -                                       | -                                     | (199)                      |
| Licensing rights  | (17)                        | -    | -             | -                                       | -                                     | (17)                       |
| Total cost  | (7,871)                     | 382  | (572)         | -                                       | -                                     | (8,061)                    |
|   | 1,300,341                   | 382  | (6,083)       | (479)                                   | 61,073                                | 1,355,234                  |

|  | Parent    |            | Consolidated |            |
|--|-----------|------------|--------------|------------|
|  | 3/31/2020 | 12/31/2019 | 3/31/2020    | 12/31/2019 |
| <u>Net balances</u>                                  |           |            |              |            |
| Goodwill (a)   | 91,790    | 91,790     | 923,087      | 864,833    |
| Software   | 12,004    | 4,183      | 15,086       | 7,515      |
| Rights over trademarks (b)                           | 1,563     | 1,563      | 61,059       | 59,568     |
| Commercial rights (c)                                | 10,693    | 11,492     | 48,649       | 51,480     |
| Licensing rights (d)                                 | 5,482     | 6,635      | 296,090      | 298,590    |
| Right over trademarks and exploitation of franchises | -         | -          | 7,670        | 7,670      |
| Non-compete agreements                               | -         | 329        | 973          | 2,332      |
| Leasehold rights (e)                                 | -         | -          | 2,377        | 1,064      |
| Intangibles in progress and other assets             | 36        | 7,173      | 243          | 7,289      |
|  | 121,568   | 123,165    | 1,355,234    | 1,300,340  |

Amortization charges on other intangible assets are recognized in line item 'General and administrative expenses', in the statement of profit or loss.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 14. Intangible assets--Continued

### Main intangible assets

#### a) *Goodwill*

##### Allocation of goodwill to cash-generating units

Goodwill is allocated to each cash-generating unit, defined as follows:

- Shopping malls - Brazil: fast food in restaurant chains and coffee shops located in shopping malls in Brazil and provision of services to franchisees of the KFC and Pizza Hut brands, after the acquisition of MultiQSR operations..
- Shopping malls - the Caribbean (Panama and Colombia): fast food in restaurant chains and coffee shops located in shopping malls in the Caribbean.
- Airports - Brazil: meals served in restaurants and coffee shops, and airline catering and other related services in Brazil.
- Airports - the Caribbean (Panama and Colombia): meals served in restaurants and coffee shops, and airline catering and other related services in the Caribbean.
- Highways - Brazil: food courts in service stations and restaurant chains located along highways, and sale of vehicle fuel.
- United States of America: meals in restaurants in captive markets in the United States of America and consumables in the retail market.

#### a) *Goodwill--Continued*

The carrying amount of the goodwill was allocated to the following cash-generating units:

|                          | <b>Consolidated</b> |                   |
|--------------------------|---------------------|-------------------|
|                          | <b>3/31/2020</b>    | <b>12/31/2019</b> |
| Brazil:                  |                     |                   |
| Shopping malls           | 347,607             | 347,607           |
| Airports                 | 91,790              | 91,790            |
| Highways                 | 206,187             | 206,187           |
|                          | <b>645,584</b>      | <b>645,584</b>    |
| The Caribbean:           |                     |                   |
| Shopping malls           | 1,116               | 1,068             |
| Airports                 | 21,393              | 20,476            |
|                          | <b>22,509</b>       | <b>21,544</b>     |
| United States of America |                     |                   |
|                          | <b>254,994</b>      | <b>197,705</b>    |
|                          | <b>923,087</b>      | <b>864,833</b>    |

#### b) *Rights over trademarks*

Refers to those trademarks identified in the acquisitions made. Including Viena, Frango Assado, Batata Inglesa, Brunella, and Rede J&C Delícias (the Caribbean).

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 14. Intangible assets--Continued

#### Main intangible assets--Continued

##### c) *Commercial rights*

Refer to amounts paid to acquire commercial rights and/or acquired in business combinations.

##### d) *Rights over trademarks and exploitation of franchises.*

A portion of the price attributable to the acquisition of catering operations was allocated to the licenses and permits to operate airline-catering services and restaurants in certain airports.

After the acquisition of MultiQSR operations, the Company acquired the right to operate exclusively the KFC and Pizza Hut brands in Brazil under Master Franchise agreements.

##### e) *Leasehold rights*

Refers to the portion of the purchase price allocated to lease agreements entered into with airport authorities (leasehold rights) and/or airport managers for the lease of space in the airports to operate restaurants, snack bars, coffee shops, and other similar retail outlets.

#### Impairment testing for assets with indefinite useful lives

Assets with indefinite useful lives are tested for impairment annually or whenever there are indications that some of the cash-generating units might be impaired. As of March 31, 2020, Management concluded there are no indications that any of the cash-generating units is impaired.

### 15. Right of use and lease liabilities (“right of use”)

The changes in the right-of-use assets and lease liabilities (“right of use”) are substantially comprised of real estate contracts.

The activity in the three-month period ended March 31, 2020 is as follows:

#### a) Changes in the right-of-use asset

|                                | Parent        |                         |           | Total         |
|--------------------------------|---------------|-------------------------|-----------|---------------|
|                                | Real estate   | Machinery and equipment | Vehicles  |               |
| Balance as of 12/31/2019       | 15,158        | 1,066                   | 34        | 16,258        |
| (-) Accumulated depreciation   | (987)         | (75)                    | (30)      | (1,092)       |
| (+) Additions                  | 1,446         | 114                     | 6         | 1,566         |
| <b>Balance as of 3/31/2020</b> | <b>15,617</b> | <b>1,105</b>            | <b>10</b> | <b>16,732</b> |



# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 15. Right of use and lease liabilities ("right-of-use")—Continued

### a) Changes in the right-of-use asset--Continued

|                                | Consolidated   |                         |           |                |
|--------------------------------|----------------|-------------------------|-----------|----------------|
|                                | Real estate    | Machinery and equipment | Vehicles  | Total          |
| Balance as of 12/31/2019       | 383,942        | 1,066                   | 34        | 385,042        |
| (-) Accumulated depreciation   | (18,839)       | (75)                    | (30)      | (18,944)       |
| (+) Additions                  | 39,100         | 114                     | 6         | 39,220         |
| (-) Write-offs                 | (12,434)       | -                       | -         | (12,434)       |
| (+) Exchange rate changes      | 25,002         | -                       | -         | 25,002         |
| <b>Balance as of 3/31/2020</b> | <b>416,771</b> | <b>1,105</b>            | <b>10</b> | <b>417,886</b> |

### b) Change in the lease liability ("right of use")

|                                | Parent        |                         |           |               |
|--------------------------------|---------------|-------------------------|-----------|---------------|
|                                | Real estate   | Machinery and equipment | Vehicles  | Total         |
| Balance as of 12/31/2019       | 15,881        | 1,119                   | 36        | 17,036        |
| (+) Interest                   | 423           | 32                      | 1         | 456           |
| (-) Principal paid             | (1,041)       | (53)                    | (2)       | (1,096)       |
| (-) Interest paid              | (103)         | (43)                    | (2)       | (148)         |
| (+) Additions                  | 1,292         | 114                     | 6         | 1,412         |
| <b>Balance as of 3/31/2020</b> | <b>16,452</b> | <b>1,169</b>            | <b>39</b> | <b>17,658</b> |

|            |        |     |    |        |
|------------|--------|-----|----|--------|
| Current    | 4,935  | 278 | 13 | 5,226  |
| Noncurrent | 11,516 | 891 | 26 | 12,432 |

|                                | Consolidated   |                         |           |                |
|--------------------------------|----------------|-------------------------|-----------|----------------|
|                                | Real estate    | Machinery and equipment | Vehicles  | Total          |
| Balance as of 12/31/2019       | 400,067        | 1,119                   | 36        | 401,222        |
| (+) Interest                   | 8,607          | 32                      | 1         | 8,640          |
| (-) Principal paid             | (21,193)       | (53)                    | (2)       | (21,248)       |
| (-) Interest paid              | (3,123)        | (43)                    | (2)       | (3,168)        |
| (+) Additions                  | 39,100         | 114                     | 6         | 39,220         |
| (-) Write-offs                 | (12,434)       | -                       | -         | (12,434)       |
| (+) Exchange rate changes      | 27,417         | -                       | -         | 27,417         |
| <b>Balance as of 3/31/2020</b> | <b>438,441</b> | <b>1,169</b>            | <b>40</b> | <b>439,649</b> |

|            |         |     |    |         |
|------------|---------|-----|----|---------|
| Current    | 103,048 | 278 | 14 | 103,339 |
| Noncurrent | 335,393 | 891 | 26 | 336,310 |

### c) Schedule of the right-of-use liabilities ("lease") recognized in noncurrent liabilities

| Year             | Parent        | Consolidated   |
|------------------|---------------|----------------|
| 9 months of 2021 | 3,942         | 89,129         |
| 2022             | 3,296         | 78,481         |
| 2023             | 3,557         | 109,601        |
| 2024             | 1,065         | 56,666         |
| Over 5 years     | 572           | 2,433          |
|                  | <b>12,432</b> | <b>336,310</b> |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 15. Right of use and lease liabilities ("lease")—Continued

#### d) Short-term leases, leases of low-value assets and variables:

As of March 31, 2020, payments made by the Company relating to short-term lease contracts and low value assets totaled R\$ 2,783 (R\$ 2,146 as of March 31, 2019), payments for contracts with variable value totaled R\$ 14,580 (R\$ 15,811 as of March 31, 2019).

#### e) Additional information:

If the Group had adopted the calculation methodology projecting the inflation embedded in the nominal incremental rate and bringing it to present value by the nominal incremental rate, the following data should be considered:

|                          | <u>Inflation to be<br/>projected per year</u> | <u>Average contract<br/>term</u> |
|--------------------------|---|----------------------------------|
| Brazil operations        | 3.30%   | 5 years                          |
| International operations |   |                                  |
| United States of America | 1.54%   | 6 years                          |
| Panama                   | 1.54%   | 5 years                          |
| Colombia                 | 3.71%   | 3 years                          |

### 16. Trade payables

|                    | <u>Parent</u>    |                   | <u>Consolidated</u> |                   |
|--------------------|------------------|-------------------|---------------------|-------------------|
|                    | <u>3/31/2020</u> | <u>12/31/2019</u> | <u>3/31/2020</u>    | <u>12/31/2019</u> |
| Product suppliers  | <b>8,817</b>     | 9,143             | <b>115,398</b>      | 110,220           |
| Service providers  | <b>6,309</b>     | 4,980             | <b>61,828</b>       | 74,949            |
| Suppliers - others | <b>243</b>       | 445               | <b>2,434</b>        | 2,928             |
|                    | <b>15,369</b>    | 14,568            | <b>179,660</b>      | <b>188,097</b>    |

### 17. Borrowings and debentures

|   | <u>Financial charges</u>  | <u>Maturity</u>              | <u>Parent</u>    |                   | <u>Consolidated</u> |                   |
|---|---|------------------------------|------------------|-------------------|---------------------|-------------------|
|   |   |                              | <u>3/31/2020</u> | <u>12/31/2019</u> | <u>3/31/2020</u>    | <u>12/31/2019</u> |
| CCB international - Swap - Brazil (a)                 | CDI + spread of 3.1% p.a.                                       | Quarterly up to 9/14/20      | -                | -                 | <b>2,330</b>        | 2,634             |
| Bank Credit Note - CCB – United States of America (b) | LIBOR + spread of 1.95% p.a.                                    | Monthly until 11/21/2023     | -                | -                 | <b>75,965</b>       | 62,958            |
| Bank Credit Note – CCB – The Caribbean (c)            | 180-day LIBOR (or IBR 6-months) + spread from 3.4% to 3.7% p.a. | Semi-annual up to 10/12/2022 | -                | -                 | <b>76,067</b>       | 60,280            |
| Debentures 1 <sup>st</sup> Series (d)                 | CDI + spread from 1,15% p.a.                                    | Annual until 03/15/2024      | <b>124,771</b>   | 127,273           | <b>124,771</b>      | 127,273           |
| Debentures 2 <sup>nd</sup> Series (d)                 | CDI + spread from 1,60% p.a.                                    | Annual until 3/15/2026       | <b>123,655</b>   | 127,426           | <b>123,655</b>      | 127,426           |
| Single series issuance (e)                            | CDI + spread from 1,30% p.a.                                    | Annual until 9/10/2025       | <b>151,058</b>   | 152,949           | <b>151,058</b>      | 152,949           |
| Costs to be recognized                                |   |                              | <b>(9,825)</b>   | (13,623)          | <b>(9,825)</b>      | (13,623)          |
| Others  |   |                              | <b>186</b>       | 1,249             | <b>9,231</b>        | 41,775            |
|   |   |                              | <b>389,845</b>   | 395,274           | <b>553,252</b>      | 561,672           |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 17. Borrowings and debentures--Continued

Classified as:

|   | Parent         |                | Consolidated   |                |
|---|----------------|----------------|----------------|----------------|
|   | 3/31/2020      | 12/31/2019     | 3/31/2020      | 12/31/2019     |
| Current:                                    |                |                |                |                |
| Foreign currency-denominated borrowings     | -              | -              | 7,982          | 35,530         |
| Local currency-denominated borrowings (R\$) | 389,845        | 7,485          | 435,956        | 47,672         |
|   | <b>389,845</b> | <b>7,485</b>   | <b>443,938</b> | <b>83,202</b>  |
| Noncurrent:                                 |                |                |                |                |
| Foreign currency-denominated borrowings     | -              | -              | 104,425        | 87,708         |
| Local currency-denominated borrowings (R\$) | -              | 387,789        | 4,889          | 390,762        |
|   | <b>-</b>       | <b>387,789</b> | <b>109,314</b> | <b>478,470</b> |

#### Guarantees and commitments

- (a) US dollar denominated borrowing subject to 4.05% interest p.a. plus exchange fluctuation. This loan is backed by the co-obligated guarantors represented by certain subsidiaries of the Company, a swap collateral assignment and liens on debit and credit rights arising from sales made by the Company's subsidiaries using debit and credit cards. The agreement contains certain covenants that require the compliance with the net debt-to-EBITDA ratio and the debt service coverage ratio, annually calculated based on the financial statements. As of March 31, 2020, the Group was compliant with these covenants.

The Group conducts swap transactions to exchange US dollar-denominated payables at fixed rates for the Brazilian real (R\$) pegged to 100% of the CDI plus spread of 3.1% per year. The Group conducts swap transactions with the same counterparty. These transactions are classified as derivatives, as described in Note 7.e.

- (b) Borrowing raised in US dollars - US\$ with annual floating interest rate determined by bank of 1.95% above the daily Libor of the month. The borrowing is guaranteed by the parent company International Meal Company Alimentação S.A. and has certain covenants calculated based on the financial statements. As of March 31, 2019, the Group was compliant with these covenants.
- (c) Borrowings payable in 10 semiannual installments beginning March 2018 and collateralized by certain Company's subsidiaries. The agreement contains certain covenants that require the compliance with the net debt-to-EBITDA ratio, the debt service coverage ratio and the total indebtedness, calculated based on the financial statements, which are measured semiannually. As of March 31, 2019, the Group was compliant with these covenants.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 17. Borrowings and debentures--Continued

#### Guarantees and commitments--Continued

- (d) First issue of 250,000 simple non-convertible debentures, in two series of 125,000 debentures each, with unit par value of R\$ 1,000.00, of the unsecured type with collateral, issued on March 18, 2019, with interest of 100% of the accumulated variation of the average rates of DI – Interbank Deposits of one day, plus a spread (surcharge) of 1.15% per year, with maturity in 2024, with interest paid semiannually until the due date for the first series, and 1.60% per year, with maturity in 2026 for the second series. The financial ratios established in the agreement are evaluated quarterly, by the trustee, and consist basically of net debt-to-EBITDA ratios. At March 31, 2020, the Company reclassified all debentures to current liabilities in compliance with the provisions of CPC 26 (R1) Presentation of Financial Statements since it was in the process of negotiating the amendment to the debenture indentures with the debenture holders, due to the impacts of COVID-19 on its operations. At a general meeting of debenture holders suspended on May 13, 2020 and resumed and concluded on May 27, 2020, the amendment to the debenture indentures was decided about that, among other topics, as detailed in note 33 – Events After the Reporting Period, suspends the measurement of financial ratios as at March 31, 2020.
- (e) Second issue of 150,000 simple non-convertible debentures, in two series of 150,000 debentures each (only one series was issued up to December 31, 2019), with unit par value of R\$ 1,000.00, of the unsecured type with collateral, issued September 14, 2019, with interest of 100% of the accumulated variation of the average rates of DI - Interbank Deposits of one day, plus a spread (surcharge) of 1.30% per year, with maturity in 2025, with interest paid semiannually until the due date. The financial ratios established in the agreement are evaluated quarterly, by the trustee, and consist basically of net debt-to-EBITDA ratios. At March 31, 2020, the Company reclassified all debentures to current liabilities in compliance with the provisions of CPC 26 (R1) Presentation of Financial Statements since it was in the process of negotiating the amendment to the debenture indentures with the debenture holders, due to the impacts of COVID-19 on its operations. At a general meeting of debenture holders suspended on May 13, 2020 and resumed and concluded on May 27, 2020, the amendment to the debenture indentures was decided about that, among other topics, as detailed in note 33 – Events After the Reporting Period, suspends the measurement of financial ratios as at March 31, 2020.

The maturities of the portion recorded in noncurrent liabilities are as follows:

|                     | <u>Consolidated</u> |
|---------------------|---------------------|
| 9 months of 2021    | 8,627               |
| 2022                | 59,305              |
| 2023                | 27,840              |
| 2024 and thereafter | 13,542              |
|                     | <u>109,314</u>      |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 18. Installment payment of business acquisitions

|   | Consolidated  |               |
|---|---------------|---------------|
|   | 3/31/2020     | 12/31/2019    |
| Business acquisitions in Brazil                       | 9,150         | 9,864         |
| Business acquisitions in other countries (5.75% p.a.) | 38,700        | 31,694        |
|   | <b>47,850</b> | <b>41,558</b> |
| Current   | 13,413        | 6,394         |
| Noncurrent  | 34,437        | 35,164        |

The maturities of the portion recorded in noncurrent liabilities are as follows:

|                     | Consolidated  |
|---------------------|---------------|
| 2021                | 7,021         |
| 2022                | 9,715         |
| 2023                | 7,562         |
| 2024 and thereafter | 10,139        |
|                     | <b>34,437</b> |

### 19. Provision for labor, civil and tax risks

The Group is a party to labor and social security, civil and tax proceedings. The Group filed appeals against claims filed with courts. Judicial deposits were made when required by the authorities.

|  | Parent       |              | Consolidated  |               |
|--|--------------|--------------|---------------|---------------|
|  | 3/31/2020    | 12/31/2019   | 3/31/2020     | 12/31/2019    |
| Labor and social security (a)                    | 5,622        | 6,190        | 10,692        | 12,084        |
| Civil (b)  | 395          | 619          | 2,559         | 2,512         |
| Tax (c)  | -            | -            | 49            | 36            |
| Business combination – business acquisitions (d) | -            | -            | 42,057        | 43,043        |
| Business combination – PPA allocation (d)        | -            | -            | 27,006        | 27,006        |
|  | <b>6,018</b> | <b>6,809</b> | <b>82,363</b> | <b>84,680</b> |

- (a) Provision recognized to cover labor and social security risks arising from labor relationships established in the normal course of its businesses. As the Group is a defendant in labor lawsuits that have similar nature, that is, lawsuits with recurring content filed in general by plaintiffs who held certain positions and functions and that make claims based on common offenders, it is understood that the best estimate of the risk of loss (and consequently of the recognition of a provision) is the assessment of the historical performance based on actual losses on lawsuits of such nature. Based on the analyses performed by the Company, the historical losses of the last five (5) years were on average approximately 13% when compared with the amounts of the respective causes.
- (b) The Group is a party to civil and various other lawsuits, such as, claim of economic imbalance or claims filed by suppliers/manufacturers, related to quality discounts. Management recognized a provision for lawsuits in which the risk of loss is considered probable, based on the opinion of the Company's legal counsel.
- (c) The Group is exposed to risks related to challenges by tax authorities (federal, state and municipal) and, based on the opinion of its legal counsel, recognized a provision to cover probable losses for such risks.
- (d) The balance arises from the business combination with Multi QSR (Note 5).

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 19. Provision for labor, civil and tax risks--Continued

The Group is a party to tax and civil lawsuits that, according to the opinion of its legal counsel, involve possible risk of losses amounting to R\$ 5,009 in Parent and 30,389 in Consolidated and, therefore, no provision for these lawsuits was recognized.

Among the main lawsuits classified as possible loss we highlight the infringement notices issued against the subsidiary Comercial Frango Assado (merged into Pimenta Verde in August 2017) in November 2012, relating to the requirement of PIS and COFINS tax credit for the period from January to December 2009. The amount involved is R\$ 6,254. The lawsuit is under discussion at the administrative level.

As of March 31, 2020, the Group has a total exposure related to labor lawsuits in the amount of R\$ 43,887 (R\$ 31,423 as of December 31, 2019) in Parent and R\$ 89,421 (R\$ 87,023 as of December 31, 2019) in Consolidated, and of this amount R\$ 36,330 (R\$ 10,083 as of December 31, 2019) refers to lawsuits for which the likelihood of loss was assessed as possible in Parent and R\$ 17,185 (R\$ 28,857 as of December 31, 2019) in Consolidated.

The Group uses the average percentage of approximately 13% applied to the total amount of exposure when recognizing a provision.

The activity in the provision for risks in the periods is as follows:

|                                 | Parent                    |     |       |         |
|---------------------------------|---------------------------|-----|-------|---------|
|                                 | Labor and social security | Tax | Civil | Total   |
| Balance as of December 31, 2018 | 3,880                     | -   | 924   | 4,804   |
| Additions                       | 666                       | -   | 18    | 684     |
| Uses                            | (843)                     | -   | -     | (843)   |
| Balance as of March 31, 2019    | 3,703                     | -   | 942   | 4,645   |
| Balance as of December 31, 2019 | 6,190                     | -   | 619   | 6,809   |
| Additions                       | 214                       | -   | 2     | 216     |
| Uses*                           | (782)                     | -   | (225) | (1,007) |
| Balance as of March 31, 2020    | 5,622                     | -   | 396   | 6,018   |

|                                   | Consolidated              |        |       |         |
|-----------------------------------|---------------------------|--------|-------|---------|
|                                   | Labor and social security | Tax    | Civil | Total   |
| Balance as of December 31, 2018   | 10,956                    | -      | 1,944 | 12,900  |
| Additions                         | 1,391                     | -      | 69    | 1,460   |
| Reversals                         | -                         | -      | (10)  | (10)    |
| Uses                              | (2,173)                   | -      | -     | (2,173) |
| Exchange rate changes             | -                         | -      | (106) | (106)   |
| Balance as of March 31, 2019      | 10,174                    | -      | 1,897 | 12,071  |
| Balance as of December 31, 2019   | 12,084                    | 35     | 2,512 | 14,631  |
| Purchase price allocation (PPA)   | 6,663                     | 19,365 | 978   | 27,006  |
| Additions by business combination | 31,916                    | 8,869  | 2,258 | 43,043  |
| Balance as of December 31, 2019   | 50,663                    | 28,269 | 5,748 | 84,680  |
| Additions                         | 1,569                     | 14     | 47    | 1,630   |
| Uses*                             | (3,966)                   | -      | (235) | (4,201) |
| Exchange rate changes             | -                         | -      | 254   | 254     |
| Balance as of March 31, 2020      | 48,266                    | 28,283 | 5,814 | 82,363  |

(\*) The uses of the provision for labor risks in the three-month period ended March 31, 2020 plus the net variation of the provision for agreements and installment payment of labor lawsuits totaled R\$ 1,007 in Parent and R\$ 4,201 in Consolidated.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 19. Provision for labor, civil and tax risks--Continued

#### Business combination

(i) Labor and social security

Labor and social security risks arising mainly from: a) employment relationship with uniprofessional legal entities paid through issuance of invoice and (ii) salary supplement through incentive card. The risks were identified and determined in due diligence and the practice was suspended after the conclusion of the business combination.

(ii) Tax

Tax risks arising mainly from: (a) non-payment of Tax on Financial Transactions (IOF) on loans with related parties and (ii) limit on the deductibility of royalties remitted abroad. The risks were identified and determined in due diligence and the practice was suspended after the conclusion of the business combination.

(iii) Civil

Risks of different nature identified in due diligence.

### 20. Income tax and social contribution

a) Deferred income tax and social contribution

Deferred income tax and social contribution arise from recognized tax loss carryforwards and temporary differences. These tax credits are recorded in noncurrent assets and noncurrent liabilities, based on expected future earnings, as per the prevailing tax law.

As of March 31, 2020 and December 31, 2019, deferred income tax and social contribution is as follows:

|  | <b>Parent</b>    |                   |
|--|------------------|-------------------|
|  | <b>3/31/2020</b> | <b>12/31/2019</b> |
| Tax loss carryforwards   | <b>10,299</b>    | 5,081             |
| Temporary differences:   |                  |                   |
| Provision for labor, civil and tax risks   | <b>1,913</b>     | 2,315             |
| Provision for disposal of assets   | <b>436</b>       | 139               |
| Deferred income tax liability on amortization of goodwill of companies acquired    | <b>(41,299)</b>  | (40,768)          |
| Deferred tax liability arising from fair value allocation of business combinations | -                | (643)             |
| Adjustments from standard IFRS 16  | <b>368</b>       | 67                |
| Accrued liabilities and others   | <b>7,713</b>     | 7,950             |
|  | <b>(20,570)</b>  | (25,859)          |
| Assets   | -                | -                 |
| Liabilities  | <b>(20,570)</b>  | (25,859)          |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 20. Income tax and social contribution--Continued

#### a) Deferred income tax and social contribution--Continued

|   | Consolidated    |                 |
|---|-----------------|-----------------|
|   | 3/31/2020       | 12/31/2019      |
| Tax loss carryforwards  | 105,242         | 101,212         |
| Temporary differences:  |                 |                 |
| Provision for labor, civil and tax risks  | 6,361           | 6,039           |
| Provision for disposal of assets  | 1,832           | 2,231           |
| Accrued liabilities   | 9,505           | 9,409           |
| Asset appreciation and difference between accounting and tax law depreciation rates   | 18,712          | 20,074          |
| Deferred income tax liability on amortization of goodwill of companies acquired and merged and/or derived from fair value allocation of business combinations | (199,519)       | (196,418)       |
| Adjustments from standard IFRS 16   | 1,445           | 1,154           |
| Other temporary differences   | 4,981           | (3,693)         |
|   | <b>(51,441)</b> | <b>(59,992)</b> |
| Assets  | 21,707          | 17,509          |
| Liabilities   | <b>(73,148)</b> | <b>(77,502)</b> |
|   | <b>(51,441)</b> | <b>(59,992)</b> |

In accordance with CPC 32, the Company, based on the expected generation of future taxable profits and based on a technical study approved by Management, recognizes the tax assets and liabilities on the deductible temporary differences and on the accumulated tax losses, which can be carried forward indefinitely and can be utilized up to the limit of 30% of the annual taxable profits. The carrying amount of the deferred tax asset and liability is reviewed quarterly and the projections are reviewed annually.

#### b) Realization of deferred income tax and social contribution

Based on the history of realization of assets and liabilities that gave rise to the balance of deferred income tax and social contribution, as well as the projected profit or loss for the next years, the realization schedule was estimated as follows:

|                    | Parent        | Consolidated   |
|--------------------|---------------|----------------|
| Year               |               |                |
| Up to 1 year       | 860           | 5,529          |
| From 1 to 2 years  | 4,007         | 25,749         |
| From 2 to 3 years  | 4,383         | 28,163         |
| From 3 to 5 years  | 4,847         | 31,141         |
| From 5 to 7 years  | 5,379         | 34,566         |
| From 7 to 10 years | 2,569         | 16,504         |
|                    | <b>22,045</b> | <b>141,652</b> |

As of March 31, 2020, the Group has tax loss carryforwards amounting to R\$ 324,714 (R\$ 297,682 as of December 31, 2019) for which it recognized deferred taxes and the amount of R\$ 88,590 (R\$ 80,437 as of December 31, 2019) for which no deferred taxes were recognized since until that date there were no projections of future taxable income to confirm their realization.



## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 20. Income tax and social contribution--Continued

#### c) Reconciliation of income tax and social contribution at statutory and effective rates

|  | Parent       |           |
|--|--------------|-----------|
|  | 3/31/2020    | 3/31/2019 |
| Profit (loss) before income tax and social contribution                | (52,246)     | (9,334)   |
| Statutory tax rate   | 34%          | 34%       |
| Income tax and social contribution at statutory rate                   | 17,764       | 3,174     |
| Adjustments made:  |              |           |
| Permanent differences (*)  | (633)        | (1,012)   |
| Share of profit (loss) of investees                                    | (6,794)      | (1)       |
| Deferred income tax credits on tax loss carryforwards not recognized   | (1,968)      | (2,349)   |
| Other permanent differences  | (2,261)      | 1,519     |
| Income tax and social contribution                                     | 6,108        | 1,331     |
| Current  | -            | -         |
| Deferred   | 6,108        | 1,331     |
|  | 6,108        | 1,331     |
|  | Consolidated |           |
|  | 3/31/2020    | 3/31/2019 |
| Loss before income tax and social contribution                         | (54,884)     | (9,327)   |
| Statutory tax rate   | 34%          | 34%       |
| Income tax and social contribution benefit (expense) at statutory rate | 17,981       | 3,171     |
| Adjustments made:  |              |           |
| Permanent differences (*)  | 373          | (753)     |
| Effect on differences of statutory tax rates of foreign subsidiaries   | (243)        | 983       |
| Deferred income tax credits on tax loss carryforwards not recognized   | (10,393)     | (4,458)   |
| Others   | (972)        | 2,381     |
| Income tax and social contribution                                     | 6,746        | 1,324     |
| Current  | (911)        | (986)     |
| Deferred   | 7,657        | 2,310     |
|  | 6,746        | 1,324     |

(\*) Include: (a) expenses on foreign subsidiaries' nondeductible depreciation or amortization expenses; (b) share of profit (loss) of investees expenses; (c) other nondeductible expenses; and (d) stock options.

### 21. Equity

#### a) Capital

The Company is authorized to increase capital by up to 40,584,077 common shares without par value.

As of March 31, 2020, the Company's capital comprises 195,919,530 shares (195,919,530 as of December 31, 2019) that represent an amount of R\$ 786,065 (R\$ 786,065 as of December 31, 2019).

At the Extraordinary General Meeting held on October 4, 2018, the Company's Board of Directors approved the reduction of the Company's issued capital by R\$ 100,000, without reduction in the number of shares, which was carried out on February 8, 2019.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 21. Equity--Continued

### a) Capital--Continued

At the Extraordinary General Meeting held on August 28, 2019, the Company's capital increase resulting from the Incorporation of Shares of MultiQSR was approved (see note 1b), in the amount of R\$ 9,784 (nine million, seven hundred and eighty-four thousand), through the issuance of 29,387,930 (twenty-nine million, three hundred and eighty-seven thousand, nine hundred and thirty) registered common shares without par value, therefore, the Company's capital is now divided into 195,919,530 (one hundred and ninety-five million, nine hundred and nineteen thousand, five hundred and thirty) registered common shares without par value.

A capital reserve of R\$ 207,099 was recognized, which corresponds to the difference between the amount of the capital increase mentioned above and the amount attributed to the consideration paid (R\$ 216,883) for the acquisition of MultiQSR, based on the market value of the Company's shares at October 31, 2019.

### b) Allocation of profit

A portion of 5% of the profit shall be deducted to recognize the legal reserve, which cannot exceed 20% of the capital.

Shareholders are entitled to a noncumulative annual dividend of at least 25% of the profit, in conformity with Article 202 of Law 6404/76.

The remaining balance, after deducting legal costs, shall be allocated as decided by the Annual Shareholders' Meeting, in conformity with applicable legislation.

In conformity with applicable legal provisions and as decided by the Annual Shareholders' Meeting, the Company may pay to its shareholders interest on capital which may be deducted from the mandatory minimum dividend.

### c) Treasury shares

On November 7, 2019, Company's Board of Directors approved a "share buyback program" effective through November 7, 2020 (inclusive) and for a volume of up to 4,911,436 (four million, nine hundred and eleven thousand and four hundred and thirty-six) common shares with the objective of increasing shareholder value generation.

On January 8, 2020, the Company's Board of Directors approved the closing of the Company's program to buy back Company shares approved by the Board of Directors on November 7, 2019 ("Buyback Program"); and authorized the sale of shares, by the Executive Board, issued by the Company and held in treasury.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 21. Equity--Continued

#### c) Treasury shares--Continued

The activity in treasury shares in the three-month period ended March 31, 2020 was as follows:

|                                     | Number of<br>shares | Amount       | Average<br>price per<br>share - R\$ |
|-------------------------------------|---------------------|--------------|-------------------------------------|
| Balance as of December 31, 2019     | 6,790,600           | 40,917       | 6.03                                |
| (-) Treasury shares sold            | (5,800,000)         | (34,974)     | 6.03                                |
| (-) Stock options exercised         | (65,000)            | (392)        | 6.03                                |
| <b>Balance as of March 31, 2020</b> | <b>925,600</b>      | <b>5,551</b> | <b>6.03</b>                         |

#### d) Other comprehensive income (loss)

Refer to differences arising on translating foreign currency-denominated profit or loss calculated on the equity of foreign subsidiaries.

### 22. Share-based payment plan

Under the Stock Option Plan ("Stock Option Plan - 2015"), approved at the Extraordinary General Meeting held on April 30, 2015, the Company and its subsidiaries' management and employees ("Beneficiaries") are eligible to receive stock options for common shares issued by the Company ("Option").

The granting of options must meet the maximum limit of 8,326,580 common shares, corresponding to 5% of the Company's capital.

The Stock Option Plan – 2015 is managed by the Company's Board of Directors or, at its discretion, by the Compensation Committee ("Committee"), and, where applicable, its members will have full powers to, subject to the terms and conditions of the plan and, in the case of the Committee, the guidelines of the Company's Board of Directors, organize and manage the plan and the stock option agreements within its scope.

The Board of Directors or the Committee, where appropriate, will define: (a) the Beneficiaries; (b) the total number of Company's shares subject to grant; (c) the division of grant in lots, if applicable; (d) the exercise price; (e) possible restrictions on the shares received through the exercise of the option; and (f) possible provisions on penalties, in conformity with the general guidelines set forth in the Plan, and will determine the terms and conditions of each option in a Stock Option Agreement ("Agreement"), to be entered into among the Company and each Beneficiary. The Agreement will define the number and class of shares which the Beneficiary will be entitled to acquire or subscribe upon exercise of the option and any other terms and conditions, in conformity with the general guidelines set forth in the Plan.

The exercise price is updated monthly by the fluctuation of the Extended Consumer Price Index (IPCA) or the variation of the General Market Price Index from Fundação Getúlio Vargas (IGP-M/FGV) from the grant date.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 22. Share-based payment plan--Continued

Subject to the condition of remaining in the Company, at every 12 months the Beneficiaries will acquire the right to exercise the percentage of vested options set out in each Agreement, within a maximum period of up to two years after the vesting period.

The options will be exercised through the issuance of new shares and/or disposal of treasury shares held by the Company, based on the option to be adopted by the Board of Directors or Committee.

With characteristics similar to the Stock Option Plan - 2015, on October 27, 2017, the Board of Directors approved the Stock Options Plan - 2017 with option grants limited to 4,550,000 common shares, equivalent on that date to 2.73% of the Company's capital. Different from Stock Option Plan - 2015, under this plan, the beneficiaries may exercise the vested options within a maximum period of six months after the vesting period.

At the Extraordinary General Meeting held on August 28, 2019, the Stock Option Plan - 2019 was approved, with options granted limited to 4,325,000 common shares, equivalent to 2.21% of the Company's capital. The 2019 Stock Option Plan has characteristics similar to previous plans.

The position of the granted options outstanding as of March 31, 2020 is as follows:

| Exercise of grant               | Number of shares  |  |                    |                  | Fair value of the option <sup>(1)</sup> | Exercise price <sup>(1)</sup> |         |
|---------------------------------|-------------------|--|--------------------|------------------|---|-------------------------------|---------|
|                                 | Granted           | Not exercised due to withdrawal <sup>(2)</sup> | Exercised          | Outstanding      |   | On grant                      | Updated |
| <u>Stock Option Plan - 2015</u> |                   |  |                    |                  |   |                               |         |
| 2015                            | 2,700,000         | (1,508,000)                                    | (1,192,000)        | -                | 4.75, <sup>(3)</sup>                    | 4.00                          | 4.90    |
| 2016                            | 3,900,000         | (1,067,000)                                    | (2,733,000)        | 100,000          | 2.19                                    | 4.00                          | 4.67    |
| 2017                            | 4,050,000         | (1,791,250)                                    | (1,405,000)        | 853,750          | 3.19                                    | 6.56                          | 7.66    |
| 2018                            | 100,000           | -  | -                  | 100,000          | 1.95                                    | 6.75                          | 6.75    |
| 2019                            | 350,000           | -  | -                  | 350,000          | 3.02                                    | 6.00                          | 6.00    |
|                                 | <b>11,100,000</b> | <b>(4,366,250)</b>                             | <b>(5,330,000)</b> | <b>1,403,750</b> |   |                               |         |
| <u>Stock Option Plan - 2017</u> |                   |  |                    |                  |   |                               |         |
| 2017                            | 4,300,000         | (990,000)                                      | -                  | 3,310,000        | 2.99                                    | 7.47                          | 8.41    |
| 2018                            | 900,000           | (20,000)                                       | (25,000)           | 855,000          | 1.98                                    | 6.37                          | 6.51    |
|                                 | <b>5,200,000</b>  | <b>(1,010,000)</b>                             | <b>(25,000)</b>    | <b>4,165,000</b> |   |                               |         |
| <u>Stock Option Plan - 2019</u> |                   |  |                    |                  |   |                               |         |
| 2019                            | 3,550,000         | (250,000)                                      | -                  | 3,300,000        | 3.04                                    | 7.57                          | 7.93    |
|                                 | <b>3,550,000</b>  | <b>(250,000)</b>                               | <b>-</b>           | <b>3,300,000</b> |   |                               |         |
|                                 | <b>19,850,000</b> | <b>(5,626,250)</b>                             | <b>(5,355,000)</b> | <b>8,868,750</b> |   |                               |         |

(1) Amounts expressed in R\$.

(2) As set out in the grant agreement, the beneficiaries who resigned and/or are terminated from the Company lose the right to exercise the non-vested options.

(3) Corresponds to the fair value of the stock option plan at the grant date, without the impact of the clauses amended in 2016.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 22. Share-based payment plan--Continued

The activity in granted options outstanding for the three-month period ended March 31, 2020 is as follows:

|   | Stock Option<br>Plan - 2015 | Stock Option<br>Plan - 2017 | Stock Option<br>Plan - 2019 | Total            |
|---|-----------------------------|-----------------------------|-----------------------------|------------------|
| Number of options outstanding as of December 31, 2019     | 1,473,750                   | 4,390,000                   | 3,500,000                   | 9,363,750        |
| (-) Not exercised due to withdrawal / expired             |                             |                             |                             |                  |
| 2019 grant  | -                           | -                           | (200,000)                   | (200,000)        |
| 2017 grant  | (30,000)                    | (200,000)                   | -                           | (230,000)        |
| (-) Exercised   |                             |                             |                             |                  |
| 2017 grant  | (40,000)                    | (25,000)                    | -                           | (65,000)         |
| <b>Number of options outstanding as of March 31, 2020</b> | <b>1,403,750</b>            | <b>4,165,000</b>            | <b>3,300,000</b>            | <b>8,868,750</b> |

The fair value of the options was calculated on the grant date of each plan and based on the Black & Scholes pricing model. The effects were reflected in line item 'General and administrative expenses' in the statement of profit or loss, and in line item 'Reserve for stock option plan' in equity, as follows:

| <u>Exercise of grant</u> | As of<br>12/31/2019 | Appropriated<br>to the results<br>in 2020 | As of<br>3/31/2020 | Amounts to be<br>recorded in<br>future periods<br>(1) |
|--------------------------|---------------------|---|--------------------|---|
| Stock Option Plan - 2015 |                     |   |                    |   |
| 2015                     | 5,659               | -   | 5,659              | -   |
| 2016                     | 6,207               | 7   | 6,213              | -   |
| 2017                     | 6,939               | 85  | 7,024              | 182   |
| 2018                     | 88                  | 14  | 101                | 94  |
| 2019                     | 279                 | 102                                       | 382                | 674   |
|                          | 19,172              | 208                                       | 19,379             | 950   |
| Stock Option Plan - 2017 |                     |   |                    |   |
| 2017                     | 7,641               | 472                                       | 8,115              | 1,780   |
| 2018                     | 784                 | 135                                       | 921                | 820   |
|                          | 8,425               | 607                                       | 9,036              | 2,600   |
| Stock Option Plan - 2019 |                     |   |                    |   |
| 2019                     | 1,340               | 1,012                                     | 2,348              | 7,685   |
|                          | 1,340               | 1,012                                     | 2,348              | 7,685   |
| <b>Total</b>             | <b>28,937</b>       | <b>1,827</b>                              | <b>30,763</b>      | <b>11,235</b>   |

(1) The weighted average of the remaining contractual period is of 12.6 months.

# International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

## 22. Share-based payment plan--Continued

In determining the fair value of stock options, the following economic assumptions were used:

|  | <u>Weighted average</u> |
|--|-------------------------|
| Expected life of the option <sup>(1)</sup> | <b>2.6 years</b>        |
| Volatility <sup>(2)</sup>                  | <b>41.9%</b>            |
| Risk-free rate <sup>(3)</sup>              | <b>5.0%</b>             |

(1) Represents the period in which it is believed that the options will be exercised and was determined based on the assumption that the beneficiaries will exercise their options within the limit of maturity;

(2) The estimated volatility took into consideration the weighing of the history of trading of Company shares;

(3) The Company used as risk-free interest rate the reference rate of BM&F available at the calculation date and with maturity equivalent to the option term.

## 23. Net revenue

| <u>Disaggregated revenue</u>     | <u>Parent</u>   |               |              |
|----------------------------------|-----------------|---------------|--------------|
|                                  | <u>Catering</u> | <u>Retail</u> | <u>Total</u> |
| Gross revenue                    | 29,344          | 6,913         | 36,257       |
| Taxes on sales                   | (2,908)         | (645)         | (3,553)      |
| Returns and rebates              | (70)            | (24)          | (94)         |
| Net revenue as of March 31, 2020 | 26,366          | 6,244         | 32,610       |
| Gross revenue                    | 30,279          | 8,782         | 39,061       |
| Taxes on sales                   | (2,826)         | (651)         | (3,477)      |
| Returns and rebates              | 1,027           | (17)          | 1,010        |
| Net revenue as of March 31, 2019 | 28,480          | 8,114         | 36,594       |

| <u>Disaggregated revenue</u>     | <u>Consolidated</u> |                 |               |              |
|----------------------------------|---------------------|-----------------|---------------|--------------|
|                                  | <u>Franchisees</u>  | <u>Catering</u> | <u>Retail</u> | <u>Total</u> |
| Gross revenue                    | 9,054               | 43,127          | 344,353       | 396,534      |
| Taxes on sales                   | (1,380)             | (3,694)         | (16,680)      | (21,754)     |
| Returns and rebates              | -                   | (68)            | (8,070)       | (8,138)      |
| Net revenue as of March 31, 2020 | 7,674               | 39,365          | 319,603       | 366,642      |
| Gross revenue                    | -                   | 45,312          | 341,220       | 386,532      |
| Taxes on sales                   | -                   | (3,733)         | (13,158)      | (16,891)     |
| Returns and rebates              | -                   | 1,026           | (8,275)       | (7,249)      |
| Net revenue as of March 31, 2019 | -                   | 42,605          | 319,787       | 362,392      |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 24. Selling and operating expenses

|                              | Parent         |                | Consolidated    |                 |
|------------------------------|----------------|----------------|-----------------|-----------------|
|                              | 3/31/2020      | 3/31/2019      | 3/31/2020       | 3/31/2019       |
| Payroll                      | (1,821)        | (1,703)        | (3,186)         | (2,991)         |
| Publicity and advertising    | (49)           | (82)           | (9,184)         | (5,588)         |
| Variable rental expenses     | (1,864)        | (1,742)        | (14,580)        | (15,811)        |
| Third party services         | (320)          | (540)          | (9,112)         | (7,345)         |
| Credit and debit card fees   | (80)           | (69)           | (4,057)         | (4,597)         |
| Royalties                    | -              | -              | (7,096)         | (4,948)         |
| Maintenance                  | (13)           | (12)           | (4,080)         | (3,832)         |
| Logistics                    | (250)          | (219)          | (2,222)         | (1,315)         |
| Communication infrastructure | (100)          | (80)           | (763)           | (751)           |
| Fees and charges             | (121)          | (91)           | (3,709)         | (3,271)         |
| Other expenses               | (206)          | (223)          | 512             | (3,566)         |
|                              | <b>(4,824)</b> | <b>(4,761)</b> | <b>(57,477)</b> | <b>(54,015)</b> |

### 25. General and administrative expenses

|  | Parent         |                | Consolidated    |                 |
|--|----------------|----------------|-----------------|-----------------|
|  | 3/31/2020      | 3/31/2019      | 3/31/2020       | 3/31/2019       |
| Payroll  | (8,415)        | (10,495)       | (19,080)        | (15,864)        |
| Office rental  | (28)           | (60)           | -               | (340)           |
| Third party services                                   | (2,654)        | (2,227)        | (6,239)         | (4,116)         |
| Travel expenses  | (181)          | (186)          | (811)           | (619)           |
| Maintenance and utilities                              | (466)          | (628)          | (937)           | (1,055)         |
| Share-based payments                                   | (1,826)        | (600)          | (1,826)         | (600)           |
| Store launchings                                       | -              | -              | (3,314)         | (829)           |
| Expense recovery – apportionment among related parties | 8,098          | 8,084          | -               | -               |
| Expenses related to association agreement              | -              | (411)          | -               | (854)           |
| Other expenses   | (827)          | (1,689)        | (2,973)         | (2,035)         |
|  | <b>(6,299)</b> | <b>(8,212)</b> | <b>(35,180)</b> | <b>(26,312)</b> |

### 26. Other operating income (expenses), net

|  | Parent         |              | Consolidated   |                |
|--|----------------|--------------|----------------|----------------|
|  | 3/31/2020      | 3/31/2019    | 3/31/2020      | 3/31/2019      |
| Other expenses:  |                |              |                |                |
| Loss on sale and/or write-off of fixed assets              | -              | -            | (62)           | -              |
| Provision for labor, civil and tax risks, net of reversals | (215)          | (683)        | (796)          | (1,450)        |
| Costs with closure of stores                               | -              | -            | (684)          | (160)          |
| Organizational restructuring                               | (1,631)        | -            | (4,603)        | -              |
| Other expenses   | (98)           | (56)         | -              | (699)          |
|  | <b>(1,944)</b> | <b>(739)</b> | <b>(6,145)</b> | <b>(2,309)</b> |
| Other income:  |                |              |                |                |
| Rebates and commercial agreements                          | 3              | 127          | 2,624          | 708            |
| Gain on sales of fixed assets and commercial rights        | -              | -            | 823            | -              |
| Recovery of tax credits                                    | -              | 435          | 5,849          | 876            |
| Other revenues   | -              | 1            | 2,155          | 17             |
|  | <b>3</b>       | <b>563</b>   | <b>11,451</b>  | <b>1,601</b>   |
| Total, net   | <b>(1,941)</b> | <b>(176)</b> | <b>5,306</b>   | <b>(708)</b>   |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 27. Finance income (expense), net

|   | Parent         |                | Consolidated    |                 |
|---|----------------|----------------|-----------------|-----------------|
|   | 3/31/2020      | 3/31/2019      | 3/31/2020       | 3/31/2019       |
| Finance income:                                 |                |                |                 |                 |
| Income from financial investments               | 1,290          | 1,204          | 1,879           | 1,833           |
| Inflation adjustment gains                      | 31             | -              | 90              | 1,555           |
| Other finance income                            | -              | -              | -               | 24              |
|   | <b>1,321</b>   | <b>1,204</b>   | <b>1,969</b>    | <b>3,412</b>    |
| Finance expense:                                |                |                |                 |                 |
| Interest on borrowings                          | (5,533)        | (3,714)        | (7,182)         | (6,177)         |
| Transaction cost amortization                   | (560)          | (1,529)        | (560)           | (1,529)         |
| Interest on business acquisitions               | -              | -              | (409)           | (441)           |
| Exchange losses                                 | (131)          | (15)           | (16)            | -               |
| Interest on lease liability ("right of use")    | (456)          | (456)          | (8,640)         | (8,977)         |
| Inflation adjustment, interest and banking fees | (6)            | (400)          | (1,243)         | (709)           |
| Other finance expenses                          | (77)           | (739)          | (1,026)         | (1,002)         |
|   | <b>(6,763)</b> | <b>(6,154)</b> | <b>(19,076)</b> | <b>(18,835)</b> |
| Total, net                                      | <b>(5,442)</b> | <b>(4,950)</b> | <b>(17,107)</b> | <b>(15,423)</b> |

### 28. Expenses by nature

|   | Parent          |                 | Consolidated     |                  |
|---|-----------------|-----------------|------------------|------------------|
|   | 3/31/2020       | 3/31/2019       | 3/31/2020        | 3/31/2019        |
| Inventory costs                           | (8,299)         | (9,420)         | (141,951)        | (129,016)        |
| Royalty costs                             | -               | -               | (5,259)          | -                |
| Personnel expenses                        | (24,568)        | (25,386)        | (125,903)        | (115,781)        |
| Selling expenses                          | (49)            | (82)            | (9,184)          | (5,588)          |
| Third party services                      | (2,974)         | (2,768)         | (15,409)         | (11,533)         |
| Operating expenses                        | (5,273)         | (5,530)         | (53,250)         | (50,645)         |
| Depreciation and amortization             | (7,406)         | (4,179)         | (26,425)         | (19,313)         |
| Amortization - right of use               | (936)           | (926)           | (18,944)         | (17,222)         |
| Expense recovery – related parties        | 8,098           | 8,084           | -                | -                |
| Impairment of assets                      | (876)           | -               | (3,481)          | -                |
| Share of profit (loss) of investees       | (33,706)        | 1,982           | 1,319            | 3,108            |
| Amortization – Investment "joint Venture" | -               | -               | (695)            | (589)            |
| Other expenses                            | (1,484)         | (2,577)         | (8,543)          | (9,009)          |
|   | <b>(77,473)</b> | <b>(40,802)</b> | <b>(407,725)</b> | <b>(355,588)</b> |
| Classified as:                            |                 |                 |                  |                  |
| Cost of sales and services                | (24,642)        | (25,920)        | (281,145)        | (253,987)        |
| Selling and operating expenses            | (4,824)         | (4,761)         | (57,477)         | (54,015)         |
| General and administrative expenses       | (6,299)         | (8,212)         | (35,180)         | (26,312)         |
| Depreciation and amortization             | (6,190)         | (2,965)         | (12,122)         | (6,571)          |
| Depreciation of right of use              | (936)           | (926)           | (18,944)         | (17,222)         |
| Impairment of assets                      | (876)           | -               | (3,481)          | -                |
| Share of profit (loss) of investees       | (33,706)        | 1,982           | 624              | 2,519            |
|   | <b>(77,473)</b> | <b>(40,802)</b> | <b>(407,725)</b> | <b>(355,588)</b> |



## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 29. Related parties

The Parent and its subsidiaries carry out transactions related to the Company's financial, commercial and operating aspects.

Yum! Brands, Inc. (Yum!) is a related party, since it is a shareholder of the Company. The Company entered into a Master Franchise agreement and is required to pay franchise fees and royalties to Yum!.

#### a) *Franchise Fees and Royalties*

These transactions are carried out under exclusive conditions provided for in agreements between Yum! and the Company, which represents the brands in Brazil, and there are no comparable conditions in the market.

In addition, in view of the Master Franchise agreement between KSR Master and PHSR Master, the Company is entitled to receive a monthly service fee for the franchisee management activities in the country. For this service, the Company receives a monthly revenue equivalent to 1% of the net revenue of restaurants operated by these franchisees. These transactions are also carried out under specific conditions, as per the agreement with franchisees.

Due to the aforementioned agreements, the subsidiaries of the direct subsidiary MultiQSR, shown below, have the following amounts recorded at March 31, 2020:

|                   | <b>KSR<br/>Master</b> | <b>PHSR<br/>Master</b> | <b>Inventure</b> | <b>PHSR<br/>Gestão</b> | <b>Miller</b> | <b>Barão<br/>Geraldo</b> | <b>Chácara<br/>Primavera</b> |
|-------------------|-----------------------|------------------------|------------------|------------------------|---------------|--------------------------|------------------------------|
| Liabilities       |                       |                        |                  |                        |               |                          |                              |
| Royalties payable | <b>3,069</b>          | <b>3,005</b>           | <b>1,885</b>     | <b>431</b>             | <b>562</b>    | <b>15</b>                | <b>90</b>                    |
| Profit or loss    |                       |                        |                  |                        |               |                          |                              |
| Royalty expenses  | -                     | -                      | <b>1,848</b>     | <b>417</b>             | <b>339</b>    | -                        | -                            |

#### b) *Shared expenses*

In order to enhance the corporate structure, the Company and its subsidiaries agreed to share costs and expenses, focused mainly in sharing back-office and corporate structures. Intercompany reimbursement transactions are performed only among companies in Brazil.

|                                  | <b>Parent</b>    |                  |
|----------------------------------|------------------|------------------|
|                                  | <b>3/31/2020</b> | <b>3/31/2019</b> |
| <u>Reimbursement of expenses</u> |                  |                  |
| Viena Chain                      | <b>6,990</b>     | 6,999            |
| Frango Assado Chain              | <b>1,108</b>     | 1,085            |
|                                  | <b>8,098</b>     | 8,084            |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 29. Related parties--Continued

#### c) *Purchase and sale transactions:*

The Company and its subsidiaries conduct trading transactions, mainly purchases and sales, carried out under usual market conditions and prices, when any.

#### Sales transactions:

|               | <b>Parent</b>    |                   |
|---------------|------------------|-------------------|
|               | <b>3/31/2020</b> | <b>12/31/2019</b> |
| Viena Chain   | <b>5,783</b>     | 5,657             |
| Frango Assado | <b>198</b>       | 213               |
|               | <b>5,981</b>     | <b>5,870</b>      |

#### d) *Other transactions*

With the full integration of operations with its subsidiaries, the Company carries out transactions involving transfers of funds and balances in checking accounts. Outstanding balances are as follows:

#### *Assets*

|               | <b>Parent</b>    |                   | <b>Consolidated</b> |                   |
|---------------|------------------|-------------------|---------------------|-------------------|
|               | <b>3/31/2020</b> | <b>12/31/2019</b> | <b>3/31/2020</b>    | <b>12/31/2019</b> |
| Viena Chain   | <b>109,723</b>   | 81,023            | -                   | -                 |
| Frango Assado | <b>6,801</b>     | 6,485             | -                   | -                 |
| MultiQSR      | <b>70,423</b>    | 40,777            | -                   | -                 |
| BRS Gestão    | -                | -                 | <b>698</b>          | 698               |
| TBB Gestão    | -                | -                 | <b>1,378</b>        | 1,715             |
| WW Holding    | -                | -                 | <b>125</b>          | 122               |
|               | <b>186,947</b>   | 128,285           | <b>2,201</b>        | 2,535             |

#### *Liabilities*

|            | <b>Parent</b>    |                   | <b>Consolidated</b> |                   |
|------------|------------------|-------------------|---------------------|-------------------|
|            | <b>3/31/2020</b> | <b>12/31/2019</b> | <b>3/31/2020</b>    | <b>12/31/2019</b> |
| Tobs       | <b>420</b>       | 611               | -                   | -                 |
| Panamá     | <b>50,745</b>    | 50,448            | -                   | -                 |
| TBB Gestão | -                | -                 | <b>85</b>           | 494               |
| WW Holding | -                | -                 | <b>2,700</b>        | 2,586             |
|            | <b>51,165</b>    | 51,059            | <b>2,785</b>        | 3,080             |

The guarantees provided by Group companies for own or related-party financing are disclosed in Note 16.

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 30. Compensation of key management personnel

For the three-month period ended March 31, 2020, key management compensation totaled R\$ 4,237 (R\$ 4,762 as of March 31, 2019) in Parent and Consolidated, including the amount of R\$ 1,549 (R\$ 492 as of March 31, 2019) related to the share-based payment plan. This amount was recorded in line item "General and administrative expenses". Management does not have post-retirement benefits or other short- and long-term benefits.

### 31. Insurance

The Group has an insurance policy that considers principally risk of concentration and its materiality, providing insurance coverage considered sufficient in light of the type of business and according to advice from insurance brokers.

As of March 31, 2020, insurance coverage is as follows:

|  | Consolidated   |
|--|----------------|
| Civil liability  | 54,139         |
| Sundry risks - inventories and property, plant and equipment | 622,734        |
| Vehicles   | 67,584         |
| Others   | 6,879          |
|  | <b>751,336</b> |

### 32. Earnings (loss) per share

#### Basic

Basic earnings (loss) per share are calculated by dividing profit (loss) for the period by the weighted average number of common shares in the period.

#### Diluted

Diluted earnings (loss) per share are calculated by adjusting the weighted average number of outstanding common shares, considering the conversion of all potential common shares that would result in dilution.

The table below shows the calculation of earnings (loss) per share pursuant to CPC 41/IAS 33 - Earnings per Share:

|   | Parent and Consolidated |                |
|---|-------------------------|----------------|
|   | 3/31/2020               | 3/31/2019      |
| Basic and diluted numerator   |                         |                |
| Profit (loss) for the period attributable to Company's shareholders used to calculate total basic and diluted earnings (loss) per share | (46,138)                | (8,003)        |
| Outstanding shares:   |                         |                |
| Basic and diluted denominator (thousands of shares)   | 195,920                 | 160,826        |
| Weighted average number of stock options granted  | -                       | 4,221          |
| Weighted average number of available shares   | <b>195,920</b>          | <b>165,047</b> |
| Basic earnings (loss) per share - R\$   | <b>(0.23549)</b>        | (0.04976)      |
| Diluted earnings (loss) per share - R\$   | <b>(0.23549)</b>        | (0.04976)      |

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 33. Events after the reporting period

#### General meeting of debenture holders

On May 27, 2020, the General Meeting of Debenture Holders (1<sup>st</sup> and 2<sup>nd</sup> issue), which had been suspended on May 13, 2020, was resumed and decided the following:

- (i) Suspension of verification of the Financial Ratio based on the reviewed consolidated quarterly financial information (ITRs) as at March 31, June 30 and September 30, 2020 and March 31 and June 30, 2021; and on the audited annual consolidated financial statements as at December 31, 2020;
- (ii) That the measurement of the Financial Ratio as from September 30, 2021, should comply with the following ratios: (a) for September 30, 2021: 7.5x; (b) for December 31, 2021: 5.0x; and (c) as from March 31, 2022: 3.0x;
- (iii) Change in the remuneration rate as from May 30, 2020, as follows:
  - 1<sup>st</sup> issue of debentures, 1<sup>st</sup> series: from CDI + 1.15% p.a. to CDI + 4.85% p.a.;
  - 1<sup>st</sup> issue of debentures, 2<sup>nd</sup> series: from CDI + 1.60% p.a. to CDI + 5.30% p.a.;
  - 2<sup>nd</sup> issue, single series: from CDI + 1.30% p.a. to CDI + 5.00% p.a.
- (iv) Creation of an event of incorporation of the Remuneration to the Nominal Unit Value of the debentures, to be carried out on May 30, 2020, calculated on a pro rata temporis basis considering Business Days elapsed, from the Remuneration Payment Date immediately before, until the Date of Incorporation;
- (v) Incorporation of the Remuneration payment installments originally scheduled to occur in September 2020, March 2021 and September 2021, under the terms of the debenture indenture, at the unit nominal value of each series;
- (vi) Authorization for the Issuer to carry out the Total Optional Early Redemption of the Debentures at any time, upon payment of a premium corresponding to 0.45% (point forty-five percent) per year, on a pro rata temporis basis, considering 252 (two hundred and fifty-two) Business Days, as well as the number of Business Days to elapse between the date of the Early Redemption of the Debentures and the Maturity Date of the respective series,
- (vii) Inclusion of new Events of Default and Accelerated Maturity, which will be applicable exclusively in the period from July 1, 2020 to December 31, 2021; namely, (a) Limitation, on an individual or aggregate basis, of up to R\$ 90 million for investments in capital goods (CAPEX) for expansion, also this amount may be increased by an equivalent amount if there is a respective capital increase in the Company; (b) Minimum cash level to be maintained of R\$ 30 million; and (iii) Prohibition of capital reduction, repurchase of shares and distribution and/or payment of dividends (excepting minimum mandatory dividends).

## International Meal Company Alimentação S.A. and Subsidiaries

Notes to the interim financial information--Continued

March 31, 2020

(Amounts in thousands of reais - R\$, unless otherwise stated)

### 33. Events after the reporting period--Continued

#### Paycheck Protection Program (PPP)

On April 27, 2020, the United States government launched a financial aid program for American companies called the *Paycheck Protection Program* (PPP), which consists of helping companies keep their workforce employed during the COVID-19 crisis .

Entities affected by COVID-19 may be eligible for the program and comply with the premises below:

- (i) be a small business;
- (ii) any company or non-profit organization with more than 500 employees; and
- (iii) any company with NAICS code starting with 72 (accommodation and food services) that has more than one physical location and more than 500 employees

The loan will be fully forgiven if the funds are used for payroll costs, mortgage interest, rent and utilities (at least 75% of the amount forgiven must have been used for payroll costs). Loan payments will also be postponed for six months. No collateral or personal guarantees are required. Neither the government nor the creditors will charge fees to small businesses.

All loans granted under the program will be deferred for a period of six months, but interest will continue to accrue during the deferral period. Any portion of the loan that is not converted into a concession will have an annual interest rate of 1% with a maximum term of 2 years.

IMCMV Holdings, Inc applied for a loan for 22 of its stores (subsidiaries) represented by a total of 1,751 employees. Loan applications totaled \$ 11 million. All loans were approved on May 6, 2020, and the funds went into the cash of the subsidiaries until May 12, 2020.

IMCMV Holdings, Inc applied for 22 individual loans represented by a total of 1,751 employees. The loan request summarized the amount of USD 10.9M, the amounts were approved on April 28, 2020 and USD 5.3M were released on May 0, 2020. The difference is expected to be released by May 1, 2020.

### 34. Authorization of the individual and consolidated interim financial information

At the meeting held on May 29, 2020, the Board of Directors approved and authorized for issue this individual and consolidated interim financial information.

**Comments on the business projections**

There are no comments to be reported

**Other relevant information**

There is no relevant information to be disclosure.

**Opinion of the supervisory board or equivalent institute**

Not applicable



## **Opinion of Executive Board on the Financial Statements**

In accordance with section VI of article 25 of CVM Instruction 480, of December 7, 2009, the Board states that in the reviewed, discussed and agreed with the Company's Interim Financial Information Form (ITR), for the year-end March 31, 2020.

São Paulo, May 29, 2020.

Newton Maia Salomão Alves  
Chief Executive Officer

Maristela Aparecida do Nascimento  
Chief Financial Officer

## **Opinion of Executive Board on Independent Auditor's Report**

In accordance with section V of article 25 of CVM Instruction 480, of December 7, 2009, the Board states that in the reviewed, discussed and agreed with the Independent Auditors' Report on the Company's Interim Financial Information Form (ITR), for the year-end March 31, 2020.

São Paulo, May 29, 2020.

Newton Maia Salomão Alves  
Chief Executive Officer

Maristela Aparecida do Nascimento  
Chief Financial Officer