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# Information From Company / Paid-up Capital

Number of shares (Units)	Current Quarter 03/31/2016
Paid-in Capital	
Common	166,531,600
Preferred	0
Total	166,531,600
Treasury shares	
Common	337,257
Preferred	0
Total	337,257

# **Individual FSs / Statements of Financial Positions - Assets**

Account		<b>Current Period</b>	<b>Previous Period</b>
Code	Description of Account	03/31/2016	12/31/2015
1	Total Assets	1,287,095	1,394,754
1.01	Total Current Assets	195,533	526,230
1.01.01	Cash and Cash Equivalents	151,386	233,996
1.01.03	Trade receivables	20,952	22,976
1.01.04	Inventories	6,848	5,626
1.01.06	Taxes recoverable	13,313	10,661
1.01.07	Prepaid Expenses	1,401	975
1.01.08	Other Current Assets	1,633	251,996
1.01.08.02	Assets Classified as Held for Sale	0	251,387
1.01.08.03	Others	1,633	609
1.01.08.03.01	Other assets and advances	556	524
1.01.08.03.02	Derivatives	1,077	85
1.02	Total Noncurrent Assets	1,091,562	868,524
1.02.01	Assets Realizable over the Long Term	87,459	32,921
1.02.01.01	Short-term investments	1,000	1,000
1.02.01.08	Receivables from Related Parties	77,840	21,592
1.02.01.09	Other Noncurrent Assets	8,619	10,329
1.02.01.09.03	Escrow Deposits	2,699	2,345
1.02.01.09.05	Other Noncurrent Assets	5,920	5,840
1.03.01.09.06	Derivatives	0	2,144
1.02.02	Investments	799,445	625,150
1.02.03	Property, Plant and Equipment	32,665	34,867
1.02.04	Intangible assets	171,993	175,586

# **Individual FSs / Statements of Financial Positions - Liabilities**

Code Description of Account 03/31/2016 12/31/20	
Code Description of Account 03/31/2016 12/31/20	015
2 Total Liabilities and Equity 1,287,095 1,39	4,754
2.01 Total Current Liabilities 64,875 4	8,947
2.01.01 Payroll and related taxes 12,444 1	6,287
2.01.02 Trade Payables 19,523 1	5,381
2.01.03 Taxes payable 6,010	1,060
2.01.04 Borrowings 12,020	1,029
2.01.05 Other Obligations 14,878 1	5,190
2.01.05.02 Others 14,878 1	5,190
2.01.05.02.04 Deferred revenue 3,186	3,186
2.01.05.02.06 Installment payment of business acquisitions 1,028	892
2.01.05.02.07 Installment payment of rights over points of sales 9,454 1	0,188
2.01.05.02.08 Other Current Liabilities 1,210	924
2.02 Total Noncurrent Liabilities 92,979 15	3,678
2.02.01 Borrowings 1,148 1	3,899
2.02.02 Other Obligations 60,224 10	9,266
2.02.02.01 Payable to related parties 17,777 6	6,819
2.02.02.02 Others 42,447 4	2,447
2.02.02.02.04 Installment payment of rights over points of sales 42,447 4	2,447
2.02.03 Deferred Taxes 24,990 2	3,726
2.02.03.01 Deferred income tax and social contribution 24,990 2	3,726
2.02.04 Provisions 4,706	4,446
2.02.04.01 Provisions For Labor, Civil and Tax Risks 4,706	4,446
2.02.06 Deferred revenue 1,911	2,341
2.02.06.02 Deferred revenue 1,911	2,341
2.03 Total Equity 1,129,241 1,19	2,129
2.03.01 Issued capital 919,852 90	8,256
2.03.02 Capital Reserve 250,650 21	4,406
2.03.02.07 Capital reserve 246,146 21	1,359
2.03.02.08 Reserve for stock option plan 4,504	3,047
2.03.05 Accumulated losses -51,084 -2	7,667
2.03.08 Other Comprehensive Income 9,823 9	7,134
2.03.08.01 Other Comprehensive Income 9,823 2	4,697
2.03.08.02 Amounts recognized in other comprehensive income 0 7	2,437
and accumulated in equity relating to assets held for sale	

# Individual FSs / Statements of profit or loss

		Accumulated in the Current	Accumulated in Previous
		Period	Period
Account		01/01/2016 to	01/01/2015 to
Code	Description of Account	03/31/2016	03/31/2015
3.01	Net Revenue	45,444	49,495
3.02	Cost of sales and Services	-32,967	-39,321
3.03	Gross Profit	12,477	10,174
3.04	Operating Income (Expenses)	-48,935	-16,019
3.04.01	Selling and operating expenses	-10,847	-8,378
3.04.02	General and Administrative Expenses	-11,386	-7,542
3.04.02.01	General and Administrative Expenses	-6,910	-4,038
3.04.02.02	Depreciation and amortization	-4,476	-3,504
3.04.04	Other Operating Income	1,380	613
3.04.05	Other Operating Expenses	-1,162	-422
3.04.06	Share of profit (loss) of investees	-26,920	-290
3.05	Operating Profit (Loss) Before Finance Income		
	(Costs) and Income Tax and Social Contribution	-36,458	-5,845
3.06	Financial Income (Costs), Net	3,449	-3,680
3.07	Loss Before Income Tax and Social Contribution	-33,009	-9,525
3.08	Income Tax and Social Contribution	5,620	3,280
3.09	Loss For The Period from Continuing Operations	-27,389	-6,245
3.10	Loss For The Period from Discontinued Operations	3,972	6,703
3.11	Profit (Loss) in the Period	-23,417	458
3.99	Earnings per Share (Reais / Share)		
3.99.01	Basic Earnings per Share		
3.99.01.01	ON	-0.14395	0.00542
3.99.02	Diluted Earnings per Share		
3.99.02.01	ON	-0.14395	0.00542

# Individual FSs / Statements of Comprehensive Income

Account Code	Description of Account	Accumulated in the Current Period 01/01/2016 to 03/31/2016	Accumulated in Previous Period 01/01/2015 to 12/31/2015
4.01	Profit Loss For The Period	-23,417	458
4.02	Other comprehensive income	-5,151	50,601
4.03	Total Comprehensive income (loss) for the period	-28,568	51,059

# Individual FSs / Statements of Cash Flows - Indirect Method Financial Statements in Thousands of Reais

		Accumulated in	Accumulated in
		the Current Period	<b>Previous Period</b>
Account		01/01/2016 to	01/01/2015 to
Code	Description of Account	03/31/2016	03/31/2015
6.01	Net Cash Provided by Operating Activities	1,290	-4,559
6.01.01	Cash Provided by Operating Activities	4,160	-1,283
6.01.01.01	Profit in the Period	-27,389	-6,245
6.01.01.02	Depreciation and amortization	6,233	5,462
6.01.01.03	Equity in Subsidiaries	26,920	290
6.01.01.04	Deferred Income and Rebates Recognized	-430	-389
6.01.01.05	Provision for Labor, Civil and Tax Risks	359	422
6.01.01.06	Income Tax and Social Contribution	-5,620	-3,280
6.01.01.07	Interest on loans	367	288
6.01.01.08	Write-off of Property, Plant and Equipment and		
	Intangible Assets	5,159	33
6.01.01.09	Interest on Acquisition of Companies and Rights		
	Over Point of Sales	1,745	2,076
6.01.01.10	Several Provisions and Others	-2,512	-2,228
6.01.01.13	Payment Based for Share	1,457	0
6.01.01.15	Impairment of intangible assets	-3,440	0
6.01.01.16	Exchange gains (losses)	1,311	2,288
6.01.02	Changes in Operating Assets and Liabilities	-2,090	-1,742
6.01.02.01	Accounts Receivable	2,012	-408
6.01.02.02	Inventories	-1,222	561
6.01.02.03	Taxes	-2,708	4,022
6.01.02.04	Prepaid Expenses	-2,515	-4,602
6.01.02.05	Trade Payables	3,962	-481
6.01.02.07	Others assets and liabilities	-1,619	-834
6.01.03	Others	-780	-1,534
6.01.03.02	Paid Interest on loans	-735	-62
6.01.03.03	Paid Interest on Acquisition of Companies and Rights		
	Over Point of Sales	-45	1,472
6.02	Net Cash Used in Investing Activities	-130.045	1,156
6.02.01	Additions to Intangibles Assets	-2,939	-3,959
6.02.02	Additions of Property, Plant and Equipment	-1,724	-4,828
6.02.05	Acquisition of Companies, net of cash	0	-6,000
6.02.06	Capital increase in subsidiaries	-20,012	0
6.02.07	Loans granted to Parent, net of returns	-105,370	15,943
6.03	Net Cash Provided By (Used in) Financing		
	Activities	46,145	1,734
6.03.01	Amortization of loan	-238	-121
6.03.02	New loans	0	1,855
6.03.07	Capital Increase	46,383	0
6.05	Increased (Decreased) in Cash and Cash Equivalents	-82,610	-1,669
6.05.01	Initial Cash and Cash Equivalents	233,996	5,885
6.05.02	Final Cash and Cash Equivalents	151,386	4,216

# Individual FSs / Statements of Changes in Equity 01/01/2016 to 03/31/2016

			Capital Reserves.		Retained	Othor	
			Options Granted		Earnings (Profits	Other	
Account			and Shares	Earnings	or Losses	Comprehensive	Total
Code	Description of Account	Capital	in Treasury	Reserves	Accumulated)	Income	Equity
5.01	Initial Balances	908,256	214,406	0	-27,667	97,134	1,192,129
5.03	Initial Adjusted Balances	908,256	214,406	0	-27,667	97,134	1,192,129
5.04	Capital Transaction With Partners	11,596	36,244	0	0	0	47,840
5.04.01	Capital Increase	11,596	34,787	0	0	0	46,383
5.04.08	Stock option plan	0	1,457	0	0	0	1,457
5.05	Total Comprehensive Income (loss)	0	0	0	-23,417	-87,311	-110,728
5.05.01	Profit in the Period	0	0	0	-23,417	0	-23,417
5.05.02	Other comprehensive income (loss)	0	0	0	0	-87,311	-87,311
5.05.02.04	Translation adjustments in the statement of financial						
	position of foreign subsidiaries	0	0	0	0	-5,151	-5,151
5.05.02.08	Write-off of translation adjustments in the statement of						
	financial position of discontinued operations	0	0	0	0	-82,160	-82,160
5.07	End Balances	919,852	250,650	0	-51,084	9,823	1,129,241

# Individual FSs / Statements of Changes in Shareholders' Equity 01/01/2015 to 03/31/2015

			<b>Capital Reserves,</b>		Retained		
			<b>Options Granted</b>		Earnings	Other	
Account			and Shares in	<b>Earnings</b>	(Accumulated	Comprehensi	Total
Code	Description of Account	Capital	Treasury	Reserves	<b>Profits or Losses)</b>	ve Income	Equity
5.01	Initial Balances	837,803	0	71,234	0	2,035	911,072
5.03	Initial Adjusted Balances	837,803	0	71,234	0	2,035	911,072
5.05	Total Comprehensive Income (loss)	0	0	0	458	50,601	51,059
5.05.01	Profit in the Period	0	0	0	458	0	458
5.05.02	Other comprehensive income (loss)	0	0	0	0	50,601	50,601
5.05.02.04	Translation adjustments in the statement of financial						
	position of foreign subsidiaries	0	0	0	0	50,601	50,601
5.07	End Balances	837,803	0	71,234	458	52,636	962,131

# **Individual FSs / Statements of Value Added**

			Accumulated in
		Accumulated in	Previous
		the Current Period	Period
Account		01/01/2016 to	01/01/2015 to
Code	Description of Account	03/31/2016	03/31/2015
7.01	Revenues	52,128	56,007
7.01.01	Sales of Goods, Products and Services	50,764	55,431
7.01.02	Other Revenues	1,380	613
7.01.04	Allowance for Doubtful Debts	-16	-37
7.02	Input Acquired from Third Parties	-17,247	-19,656
7.02.01	Cost of Sales and Services	-12,355	-14,943
7.02.02	Materials, Electric power, outside services and		
	other	-7,568	-6,775
7.02.04	Others	2,676	2,062
7.03	Gross Value Added	34,881	36,351
7.04	Retentions	-6,223	-5,462
7.04.01	Depreciation, Amortization and Exhaustion	-6,233	-5,462
7.05	Wealth Created by the Company	28,648	30,889
7.06	Wealth Received In Transfer	-20,463	-1,278
7.06.01	Share of profit (loss) of investees	-26,920	-290
7.06.02	Finance Income	7,768	1,300
7.06.03	Others	-1,311	-2,288
7.06.03.01	Exchange rate changes	-1,311	-2,288
7.07	Total Wealth For Distribution	8,185	29,611
7.08	Wealth Distributed	8,185	29,611
7.08.01	Personnel	27,632	24,829
7.08.01.01	Payroll and Related Taxes	24,781	23,621
7.08.01.04	Others	2,851	1,208
7.08.01.04.01	Management Fees	1,394	1,208
7.08.01.04.02	Share-based payment	1,457	0
7.08.02	Taxes, Fees and Contributions	-496	2,505
7.08.03	Lenders and Lessors	8,438	8,522
7.08.03.01	Interest	2,112	2,364
7.08.03.02	Rental	6,241	6,021
7.08.03.03	Others	85	137
7.08.04	Shareholders	-27,389	-6,245
7.08.04.03	Retained Earnings (Accumulated Losses) for The		
	Period	-27,389	-6,245

# Consolidated FSs / Statements of Financial Positions - Assets

Account		<b>Current Period</b>	<b>Previous Period</b>
Code	Description of Account	03/31/2016	12/31/2015
1	Total Assets	1,719,710	2,226,023
1.01	Current Assets	493,610	964,661
1.01.01	Cash and Cash Equivalents	336,104	289,390
1.01.03	Trade Receivable	64,904	70,586
1.01.04	Inventories	39,543	41,917
1.01.06	Taxes Recoverable	31,622	30,297
1.01.07	Prepaid Expenses	7,988	6,128
1.01.08	Other Current Assets	13,449	526,343
1.01.08.02	Assets Classified as Held for Sale	0	511,492
1.01.08.03	Others	13,449	14,851
1.01.08.03.01	Other Current Assets	3,170	1,994
1.01.08.03.02	Derivatives	10,279	12,857
1.02	Noncurrent Assets	1,226,100	1,261,362
1.02.01	Assets Realizable over the Long Term	50,583	43,233
1.02.01.01	Short-term investments	3,260	3,320
1.02.01.06	Deferred Income Tax and Social Contribution	699	720
1.02.01.09	Other Noncurrent Assets	46,624	39,193
1.02.01.09.03	Escrow Deposits	10,962	9,854
1.02.01.09.05	Other Noncurrent Assets	23,139	11,083
1.03.01.09.06	Derivatives	12,523	18,256
1.02.02	Investments	36,733	40,009
1.02.03	Property, Plant and Equipment	265,041	281,654
1.02.04	Intangible Assets	873,743	896,466

# **Consolidated FSs / Statements of Financial Positions - Liabilities**

Account Code	Description of Account	Current Period 03/31/2016	Previous Period 12/31/2015
2	Total Liabilities and Equity	1,719,710	2,226,023
2.01	Current Liabilities	273,456	574,253
2.01.01	Payroll and related taxes	45,051	47,543
2.01.01	Trade Payables	77,192	78,723
2.01.02	Taxes Payable	15,097	
2.01.03	Loans and Financing	97,715	10,479 96,864
2.01.04	Other Obligations	38,401	80,539
2.01.05	Others	38,401	80,539
2.01.05.02	Deferred Revenue	9,851	
2.01.05.02.04		1,211	10,031 37,604
2.01.05.02.00	Installment Payment of Business Acquisitions Installment payment of Rights Over Points of Sales	9,454	
2.01.05.02.07	Other Current Liabilities	•	10,188
		17,885	22,716
2.01.07	Liabilities Directly Related to Assets Classified as Held for Sale	0	260 105
2.02		206.077	260,105
2.02	Total Noncurrent Liabilities	306,077	447,642
2.02.01	Borrowings	173,353	263,457
2.02.02	Other Obligations	60,856	114,822
2.02.02.02	Others	60,856	114,822
2.02.02.02.03	Installment Payment of Business Acquisitions	9,523	62,565
2.02.02.02.04	Installment Payment of Rights Over Points of Sales	42,447	42,447
2.02.02.02.05	Other Noncurrent Liabilities	8,886	9,810
2.02.03	Deferred Taxes	50,383	47,858
2.02.03.01	Deferred Income Tax and Social Contribution	50,383	47,858
2.02.04	Provisions	14,342	13,596
2.02.04.01	Provisions For Labor, Civil and Tax Risks	14,342	13,596
2.02.06	Deferred revenue	7,143	7,909
2.02.06.02	Deferred revenue	7,143	7,909
2.03	Equity	1,140,177	1,204,128
2.03.01	Issued Capital	919,852	908,256
2.03.02	Capital Reserve	250,650	214,406
2.03.02.07	Capital Reserve	246,146	211,359
2.03.02.08	Reserve for Stock Option Plan	4,504	3,047
2.03.05	Accumulated losses	-51,084	-27,667
2.03.08	Other Comprehensive Income	9,823	97,134
2.03.08.01	Other Comprehensive Income	9,823	24,697
2.03.08.02	Amounts recognized in other comprehensive		
	income and accumulated in equity relating to	_	
2 02 00	assets held for sale	0	72,437
2.03.09	Non-Controlling Interest	10,936	11,999

# **Consolidated FSs / Statements of Profit or Loss**

		Accumulated in the Current Period	Accumulated in Previous Period
Account Code	Description of Associat	01/01/2016 to 03/31/2016	01/01/2015 to 03/31/2015
	Description of Account		
3.01	Net Revenue	388,483	366,580
3.02	Cost of Sales and Services	-277,235	-266,470
3.03	Gross Profit	111,248	100,110
3.04	Operating Income (Expenses)	-119,741	-96,902
3.04.01	Selling and Operating Expenses	-84,873	-70,267
3.04.02	General and Administrative Expenses	-35,837	-30,086
3.04.02.01	General and Administrative Expenses	-26,222	-20,536
3.04.02.02	Depreciation and amortization	-9,615	-9,550
3.04.04	Other Operating Income	2,491	4,178
3.04.05	Other Operating Expenses	-3,719	-2,301
3.04.06	Share of Profit (Loss) of Investees	2,197	1,574
3.05	Operating Profit (Loss) Before Finance Income		
	(Cost) and Income Tax and Social Contribution	-8,493	3,208
3.06	Finance Income (costs), Net	-21,643	-13,607
3.07	Loss Before Income Tax and Social Contribution	-30,136	-10,399
3.08	Income Tax and Social Contribution	2,747	4,154
3.09	Loss For the Period from Continuing Operations	-27,389	-6,245
3.10	Loss For the Period from Discontinued Operations	3,972	6,703
3.11	Profit (Loss) in the Period	-23,417	458
3.11.01	Owners of the Company	-23,417	458
3.99	Earnings per Share (Reais / Share)	,	
3.99.01	Basic Earnings per Share		
3.99.01.01	ON	-0.14395	0.00542
3.99.02	Diluted Earnings per Share	0.14333	0.00542
3.99.02.01	ON	-0.14395	0.00542
3.33.02.01	OIT	0.14333	0.00342

# **Consolidated FSs / Statements of Comprehensive Income**

Account Code	Description of Account	Accumulated in the Current Period 01/01/2016 to 03/31/2016	Accumulated in Previous Period 01/01/2015 to 03/31/2015
4.01	Profit Loss for the Period	-23,417	458
4.02	Other comprehensive income	-6,214	50,601
4.03	Total Comprehensive income (loss) for the period	-29,631	51,059
4.03.01	Owners of the Company	-28,568	51,059
4.03.02	Non-Controlling interests	-1,063	0

# Consolidated FSs / Statements of Cash Flow - Indirect Method Financial Statements in Thousands of Reais

		Accumulated in the	Accumulated in
Account		Current Period 01/01/2016 to	Previous Period
Code	Description of Account	03/31/2016	01/01/2015 to 03/31/2015
6.01	Net cash generated by (used in) operating activities	8,363	13,659
6.01.01	Cash Provided by Operating Activities	26,605	31,328
6.01.01.01	Loss for the period from continuing operations	-27,389	-6,245
6.01.01.02	Depreciation and Amortization	25,022	23,816
6.01.01.03	Equity in Subsidiaries	-2,806	-1,909
6.01.01.04	Deferred Income and Rebates Recognized	-952	-938
6.01.01.05	Provision for Labor, Civil and Tax Risks	1,589	1,761
6.01.01.06	Income Tax and Social Contribution	-2,747	-4,154
6.01.01.07	Interest on Loans	7,532	8,127
6.01.01.07		7,332	0,127
0.01.01.06	Write-off of Property, Plant and Equipment and Intangible Assets	3,788	161
6.01.01.09	Interest on Acquisition of Companies and Rights Over Point of	3,700	101
0.01.01.09	Sales	2,845	3,649
6.01.01.10	Several Provisions and Others	-3,407	4,359
6.01.01.11	Amortization of Investment in Joint Venture	609	335
6.01.01.13	Payments Based on Share	1,457	0
6.01.01.15	Impairment of intangible assets	-3,552	0
6.01.01.16	Exchange gains (losses)	24,616	2,366
6.01.02	Changes in Operating Assets and Liabilities	-6,914	4,608
6.01.02.01	Accounts Receivable	5,036	2,827
6.01.02.02	Inventories	2,243	-2,995
6.01.02.03	Taxes	-1,199	6,032
6.01.02.04	Prepaid Expenses	-2,256	-5,554
6.01.02.05	Trade Payables	-7,126	-6,927
6.01.02.07	Other Assets and Liabilities	-3,633	1,939
6.01.02.08	Commercial Agreements	21	70
6.01.03	Others	-11,328	-13,061
6.01.03.01	Paid Income Tax and Social Contribution on Profit	-1,742	-1,673
6.01.03.02	Paid Interest on loans	-7,448	-7,715
6.01.03.03	Paid Interest on Acquisition of Companies and Rights Over	7,440	7,713
0.01.03.03	Point of Sales	-2,138	-3,673
6.02	Net Cash Used in Investing Activities	77,266	-19,538
6.02.01	Acquisition of Companies, net of cash	-3,029	-4,073
6.02.02	Additions to Intangibles Assets	-12,661	-10,296
6.02.03	Additions of Property, Plant and Equipment	169,080	, 0
6.02.04	Dividends	2,067	1,279
6.02.05	Loans granted to Parent, net of returns	-78,191	-12,065
6.02.06	Cash and Equivalents Incorporate	0	-6,416
6.02.08	Spun-off cash and cash equivalents	0	12,033
6.03	Net Cash Provided By (Used in) Financing Activities	-15,519	992
6.03.02	Amortization of Loans	-61,902	-1,510
6.03.03	New loans	0	2,502
6.03.05	Capital Increase	46,383	0
6.04	Exchange Rate Variation on Cash and Cash	. 5,365	· ·
	Equivalents	-23,369	3,860
	1	_5,533	5,555

6.05	Increased (Decreased) in Cash and Cash Equivalents	46,714	-1,027
6.05.01	Initial Cash and Cash Equivalents	289,390	84,820
6.05.02	Final Cash and Cash Equivalents	336,104	83,793

# Consolidated FSs / Statements of Changes in Equity 01/01/2016 to 03/31/2016

Account Code	Description of Account	Capital	Capital Reserves. Options Granted and Shares in Treasury	Earnings Reserves	Retained Earnings (Profits or Losses Accumulated)	Other Comprehensive Income	Equity	Participation of Non- controlling Shareholders	Consolidated Equity
5.01	Initial Balances	908,256	214,406	0	-27,667	97,134	1,192,129	11,999	1,204,128
5.03	Initial Adjusted Balances	908,256	214,406	0	-27,667	97,134	1,192,129	11,999	1,204,128
5.04	Capital Transaction Whit Partners	11,596	36,244	0	0	0	47,840	0	47,840
5.04.01	Capital Increase	11,596	34,787	0	0	0	46,383	0	46,383
5.04.08	Stock option plan	0	1,457	0	0	0	1,457	0	1,457
5.05	Total Comprehensive Income (loss)	0	0	0	-23,417	-87,311	-110,728	-1,063	-111,791
5.05.01	Profit in the Period	0	0	0	-23,417	0	-23,417	0	-23,417
5.05.02	Other comprehensive income (loss)	0	0	0	0	-87,311	-87,311	-1,063	-88,374
5.05.02.04	Translation adjustments in the statement of	0	0	0	0	-5,151	-5,151	-1,063	-6,214
5.05.02.08	financial position of foreign subsidiaries Write-off of translation adjustments in the statement of	0	0	0	0	-82,160	-82,160	0	-82,160
	financial position of discontinued operations					ŕ	•		•
5.07	End Balances	919,852	250,650	0	-51,084	9,823	1,129,241	10,936	1,140,177

# Consolidated FSs / Statements of Changes in Equity 01/01/2015 to 03/31/2015

Account Code	Description of Account	Capital	Capital Reserves. Options Granted and Shares in Treasury	Earnings Reserves	Retained Earnings (Profits or Losses Accumulated)	Other Comprehensive Income	Equity	Participation of Non- controlling Shareholders	Consolidated Equity
5.01	Initial Balances	837,803	0	71,234	0	2,035	911,072	0	911,072
5.03	Initial Adjusted Balances	837,803	0	71,234	0	2,035	911,072	0	911,072
5.05	Total Comprehensive Income (loss)	0	0	0	458	50,601	51,059	0	51,059
5.05.01	Profit in the Period	0	0	0	458	0	458	0	458
5.05.02	Other comprehensive income (loss)	0	0	0	0	50,601	50,601	0	50,601
5.05.02.04	Translation adjustments in the statement of					·		•	·
	financial position of foreign subsidiaries	0	0	0	0	50,601	50,601	0	50,601
5.07	End Balances	837,803	0	71,234	458	52,636	962,131	0	962,131

# Consolidated FSs / Statements of Value Added

Account		Accumulated in the Current Period 01/01/2016 to	Previous Period 01/01/2015 to
Code	Description of Account	03/31/2016	03/31/2015
7.01	Revenues	421,682	401,377
7.01.01	Sales of Goods, Products and Services	419,255	397,236
7.01.02	Other Revenues	2,491	4,178
7.01.04	Allowance for Doubtful Debts	-64	-37
7.02	Input Acquired from Third Parties	-208,425	-194,830
7.02.01	Cost of Sales and Services	-140,304	-136,595
7.02.02	Materials, Electric power, outside services and		
	other	-43,198	-36,870
7.02.04	Others	-24,923	-21,365
7.03	Gross Value Added	213,257	206,547
7.04	Retentions	-25,631	-24,152
7.04.01	Depreciation, Amortization and Exhaustion	-25,631	-24,152
7.05	Wealth Created by the Company	187,626	182,395
7.06	Wealth Received In Transfer	-6,592	1,358
7.06.01	Share of profit (loss) of investees	2,806	1,909
7.06.02	Finance Income	15,218	1,815
7.06.03	Others	-24,616	-2,366
7.06.03.01	Exchange rate changes	-24,616	-2,366
7.07	Total Wealth For Distribution	181,034	183,753
7.08	Wealth Distributed	181,034	183,753
7.08.01	Personnel	126,246	112,644
7.08.01.01	Payroll and Related Taxes	123,395	110,116
7.08.01.04	Others	2,851	2,528
7.08.01.04.01	Management Fees	1,394	2,528
7.08.01.04.02	Share-based payment	1,457	0
7.08.02	Taxes, Fees and Contributions	23,321	22,843
7.08.03	Lenders and Lessors	58,856	54,511
7.08.03.01	Interest	10,337	11,776
7.08.03.02	Rental	43,218	38,611
7.08.03.03	Others	5,261	4,124
7.08.04	Shareholders	-27,389	-6,245
7.08.04.03	Retained Earnings (Accumulated Losses) for The	•	•
	Period	-27,389	-6,245

# **1Q16 RESULTS**

São Paulo, May 11, 2016 - International Meal Company Alimentação S.A. (BM&FBOVESPA: MEAL3), one of the largest multi-brand companies in the Latin American food retail industry, announces its results for the first quarter (1Q16). Unless otherwise indicated, the information herein is presented in a consolidated manner and in millions of Brazilian reais (R\$), and in accordance with the International Financial Reporting Standards (IFRS) and the accounting principles adopted in Brazil.

#### IR CONTACTS

Jose Agote (CFO, IRO)

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Phone number: +55 (11) 3041-9653 ri@internationalmealCompany.com

MEAL3 on 3.31.2016 R\$4.41

# CONFERENCE CALL - PORTUGUESE

05/12/2016

2:00 p.m. (Brasília) / 1:00 p.m. (US ET)

Webcast: click here

**Phone number:** +55 (11) 3127-4971/

3728-5971

#### **CONFERENCE CALL - ENGLISH:**

05/12/2016

3:30 p.m. (Brasília) / 2:30 p.m. (US ET)

Webcast: click here

**Phone number:** +1 (412) 317 6795 or

on

ri.internationalmealCompany.com.br

#### **HIGHLIGHTS**

The information below does not include the operations in Mexico, Puerto Rico and the Dominican Republic, thus reflecting the Company's situation after the sale of those operations, completed in the early months of 2016

Zero Leverage: R\$25.2mn Net Cash Position

Cash Flow: 105% EBITDA-to-Operating Cash conversion (1,320bps up vs. 1Q15)

Net Revenue: R\$388.5 million in 1Q16 (6.0% up vs. 1Q15)

Same-store sales (SSS): 9.0% increase vs. 1Q15

Adjusted EBITDA: R\$18.6 million in 1Q16 (32% down vs. 1Q15)

#### MESSAGE FROM MANAGEMENT

After delivering on our first strategy – i.e. to deleverage the Company – we turned our focus to our second one – Operational Excellence (Opex). It aims to achieve effectiveness and efficiency in execution, creating a delightful customer experience in each of our stores. It also involves the rationalization of our portfolio and corporate structures, leading to a more focused, simpler and healthier Company with positive productivity every year. Also, we continue to make progress towards process improvements with clear accountabilities and a reward system aligned with the best interest of customers and shareholders.

On the financial side, EBITDA was down R\$8.8M vs 1Q15, R\$13.4M of that coming from Brazil. The pressure on Brazilian results came from higher inflation which could not be fully offset by price, and reduced sales volumes which could not yet be fully offset by cost reductions. Volume decline seems to have come largely from the decline in the size of segments in which we operate, since our market share position is rather flat quarter on quarter.

We are taking strong actions to offset the adversities in Brazil, while building the foundation for when the market comes back. To offset inflation we are working on price and product mix. In 1Q16, these initiatives were able to offset only 31% of inflation. In March however, these initiatives already offset 72% of inflation (100% ex-catering and airport rents). Our progress is shown by the increase in average ticket (12-16% depending on the segment) in the last 9 months and the successful examples of menu engineering implemented. Having said that, it is still critical that we achieve an affordable and sustainable solution for the increase in airport rents.

To offset lower volumes, we are reducing cost reductions and improving Opex. Combined, these efforts offset 92% of the volume decline impact in 1Q16. In March/April we reduced the size and cost of Brazil's operation and administrative areas (annualized savings ex-severance costs of ~R\$28M vs our run rate). These actions should be more visible as of 3Q16. On the Opex front, by May we closed 7 loss-making stores (annualized -R\$1.7M operating income in 2015). Another 32 loss-making stores are scheduled to close this year. We are starting to roll-out category management to all Frango Assado mini-markets and to implement a few role-model stores to test programs of improved efficiency. The results of some of these initiatives are evidenced by the rather stable market share despite store closures, the improvement in our ratio of drinks, and the flat Airport margin ex-rent in 1Q16 despite negative sales growth. The projects related to our strategies continue to be governed by the project management methodology and cadence.

Given the uncertainty of Brazil's macro-economic environment in the near term, we will continue to focus on cost reduction and cash preservation. Having said that, we remain confident in our strategy and in building the right foundation to deliver our financial commitments over the long haul.

# **New financial reporting model**

IMC introduced a new earnings reporting model in 3Q15 to boost its visibility. The new format describes our earnings results broken down by segment and geographic region, as well as the effect of exchange rate changes on them clearly. Since the sale of IMC's assets in Mexico, Puerto Rico and the Dominican Republic has been completed, as mentioned above, the results of those operations have been reclassified to the discontinued operations account, thus leading to changes in the results reported in 1Q15, mainly in the Caribbean. The presentation of the Company's 2014 and 2015 results in the new format can be found on our investor relations website: ri.internationalmealcompany.com/

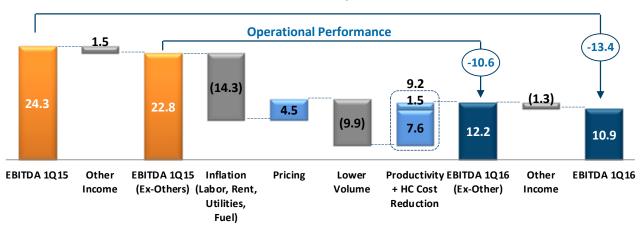
# **COMMENTS ABOUT IMC'S PERFORMANCE**

### **OVERVIEW OF THE 1Q16**

			Vs.
(in R\$ million)	1Q15	1Q16	1Q15
Brazil	24.3	10.9	(13.4)
Airports	6.9	4.1	(2.8)
Roads	17.7	14.4	(3.3)
Malls	9.2	4.0	(5.2)
G&A	(9.5)	(11.6)	(2.1)
<b>United States</b>	1.4	0.2	(1.2)
Caribbean	7.9	12.4	4.5
Holding	(6.3)	(4.9)	1.4
Adj. EBITDA	27.4	18.6	(8.8)

In 1Q16, IMC's focus on operational excellence (headcount and costs reduction, as well as initiatives to improve average ticket) helped to partially mitigate the inflationary pressure on costs and expenses (labor, food, rent and utilities) and the Brazilian softer macroeconomic scenario that impacted sales volume and consequently operational leverage. Brazilian operations were responsible for more than 100% of the EBITDA reduction presented in 1Q16 compared to 1Q15 (R\$13.4 million of a total of R\$8.8 million decline YoY). The pressure on Brazilian results came from higher costs as a result of scaling inflation and reduced sales volumes as a consequence of lower consumer spending in general.

#### **EBITDA Brazil**



To offset inflation we are working on price and product mix, therefore improving our average ticket. In 1Q16 such initiatives (totaling R\$4.5 million) offset 31% of inflation (R\$14.3 million). In March the offset ramped up to 72%. Under stable conditions (i.e. without a further deterioration of consumer spending) we expect that the continued improvements in timing and pricing methodology will continue to improve the inflation offset, as attested by the increase in average ticket (12-16% depending on the segment) in Brazil (last 9 months) and the effectiveness of the menu engineering efforts presented so far (e.g. the substitution of French fries vs. onion rings at Carl's Jr's combos, which has an estimated 2,000 bps improvement in contribution margin for each item substituted, among others). Furthermore, we are still focusing on the renegotiation of Airport rent agreements.

To offset lower volumes we have made headcount adjustments (R\$7.6 million) and implemented efforts to improved productivity (R\$1.5 million), which offset 92% of the impact from volume reduction (R\$9.9 million) in 1Q16. We expect continued progress as we: i) further reduced the operations and administrative headcount in April (annual savings of R\$27.9 million versus our run rate); ii) closed 7 loss-making stores YTD (-R\$1.7M operating income in 2015); iii) will roll-out the category management project to all Frango Assado mini-markets; and iv) are testing improved efficiency efforts at the store level with a differentiated organizational structure, incentives and operational levers. The results of some of these initiatives are evidenced by the fact that we had a rather stable market share (despite store closures) quarter on quarter, we have

already improved our drinkability ratio and achieved flat Air margin excluding rents (a major focus of the Company) despite negative sales growth - all of our efforts have been executed based on a PMO (project management) methodology.

In the US, out of the R\$1.2 million reduction year-on-year, R\$0.8 million was related to the FX fluctuation within the months of the quarter and YoY. The operations were negatively affected by negative same store sales (SSS) in US\$ and higher G&A expenses that were partially offset by lower labor and food cost. G&A increase was driven by the severance cost and the change in CEO in our US operations. It is important to note that the Company is already working on initiatives to revert the downward trend in the SSS, evidenced by the lower SSS decline month-on-month in the 1Q16. Most relevant initiatives are: i) suggestive selling focused on the spring and summer seasons (that represent most of the years' results), ii) menu engineering; iii) group sales; and iv) stricter control over produced food (theoretical vs. actual food cost).

In the Caribbean, IMC was able to sustain strong double digit SSS, combined with margin improvements, leading to a R\$4.5 million increase in 1Q16 versus 1Q15. Having said that, Panama's competitive environment is changing in both the airport and mall segments, challenging our SSS for the coming quarters.

The Company also posted a reduction of R\$1.4 million in holding expenses or a 50bps improvement.

Overall results in 1Q16 show an adjusted EBITDA decrease of R\$8.8 million (32% down vs. 1Q15). In April the Company concluded a headcount adjustment in the operations and headquarters that would represent estimated annual savings of R\$27.9 million versus our run rate year to date (of which R\$15.1 million will be captured in the last 8 months of 2016, net of a R\$3.5 million negative impact from severance costs). It is important to note that besides that, IMC is still implementing several projects aiming to improve: i) same store sales (increasing the number of tickets and the average ticket); day parts offering; product innovation; improved drinkability ratio; combo/promo offering; menu engineering; category management; pricing; suggestive sales, among others; ii) sales growth through the launching of new concepts – such as the "Grab & Fly" kiosks in the Guarulhos airport; new locations (focusing on the right locations); and iii) efficiency through the improved labor productivity and reduced food costs. The Company is also negotiating its lease agreements in the Brazilian airport segment and closing loss making stores, seeking to improve its profitability and efficiency.

Our short term focus is to reduce cost and preserve cash, while implementing process improvements and the Operational Excellence and organic growth projects to establish the foundation for future growth when market conditions improve.

#### **CONSOLIDATED RESULTS**

(in R\$ million)	1Q16	1Q15	%НА	1Q16³	% HA³
Net Revenue	388.5	366.6	6.0%	361.0	-1.5%
Restaurants & Others	334.0	313.3	6.6%	306.5	-2.2%
Gas Stations	54.5	53.3	2.2%	54.5	2.2%
Cost of Sales and Services	(277.2)	(266.5)	4.0%	(259.4)	-2.7%
Direct Labor	(102.4)	(99.0)	3.5%	(93.9)	-5.1%
Food	(93.2)	(91.4)	1.9%	(86.8)	-5.0%
Others	(22.1)	(18.7)	18.2%	(20.8)	11.2%
Fuel and Automotive Accessories	(44.1)	(43.1)	2.3%	(44.1)	2.3%
Depreciation & Amortization	(15.4)	(14.3)	8.0%	(13.8)	-3.6%
Gross Profit	111.2	100.1	11.1%	101.6	1.5%
Gross Margin (%)	28.6%	27.3%		28.1%	
Operating Expenses <sup>1</sup>	(118.3)	(96.9)	22.1%	(107.7)	11.1%
Selling and Operating	(43.5)	(33.0)	31.9%	(38.0)	15.3%
Rents of Stores	(41.3)	(37.3)	10.9%	(38.5)	3.2%
Store Pre-Openings	(0.9)	(0.4)	104.4%	(0.7)	67.2%
Depreciation & Amortization	(9.6)	(9.5)	0.7%	(9.1)	-4.5%
J.V. Investment Amortization	(0.6)	(0.3)	81.6%	(0.4)	33.4%
Equity income result	2.8	1.9	47.0%	2.2	14.0%
Other revenues (expenses)	(1.2)	1.9	-165.5%	(1.2)	-166.0%
General & Administative	(19.0)	(13.8)	37.5%	(17.3)	25.7%
Corporate (Holding) <sup>2</sup>	(4.9)	(6.3)	-22.1%	(4.5)	-29.0%
Special Items - Write-offs	0.0	0.0	-	0.0	-
Special Items - Other	(1.5)	0.0	-	(1.5)	-
EBIT	(8.5)	3.2	-364.8%	(7.5)	-333.9%
(+) D&A and Write-offs	25.6	24.2	6.1%	23.3	-3.4%
EBITDA	17.1	27.4	-37.4%	15.8	-42.2%
EBITDA Margin (%)	4.4%	7.5%	-3.1р.р.	4.4%	-3.1р.р.
(+) Special Items - Other	1.5	0.0	-	1.5	-
Adjusted EBITDA	18.6	27.4	-32.0%	17.3	-36.8%
Adjusted EBITDA Margin (%)	4.8%	7.5%		4.8%	

 $<sup>^1</sup>$ Before special items;  $^2$ Not allocated in segments and countries;  $^3$  in constant currencies as of the prior year

Net revenue totaled R\$388.5 million in 1Q16, up 6.0% vs. 1Q15 or down 1.5% excluding the impact from the exchange rate changes. Sales were negatively affected by 31 net store closures (29 of which in Brazil), shown in the section "Number of stores". Food cost was down by 5% (a 90bps improvement) in 1Q16 as a result of operational improvements (e.g. stricter controls, mix).

Worth noticing, in 3Q15 the Company improved its controls and since then is more accurately allocating personnel costs and expenses. As a result, indirect labor cost is now allocated in operating expenses. For that reason and a better comparison, labor costs should be combined with "sales and operating expenses". Labor cost and expenses, consequently totaled R\$131.9 million, roughly stable in nominal terms (in constant currency), as headcount adjustments mitigated inflationary pressures on payroll.

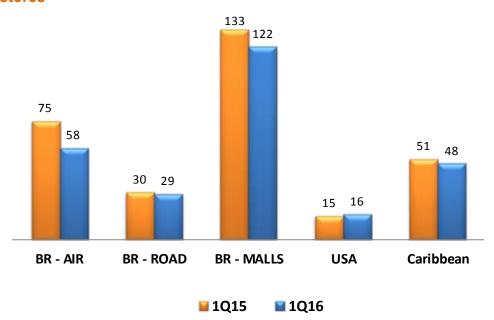
In 1Q16, adjusted EBITDA was R\$18.6 million, down 32.0% in Brazilian reais, or 36.8% in constant currencies. EBITDA margin was 4.8%, down from 7.5% in 1Q15. Main drivers of R\$10M EBITDA reduction year-on-year in constant currencies are: a) reduction of R\$5.7M in Gross Profit less other labor related expenses (S&OPex, G&A and Holding) largely due to

inflation and lower volumes partially offset by Opex improvements (pricing, cost reduction and productivity), b) R\$1.2M of higher rents, driven by Brazil airports, and c) R\$3.1M in other expenses impacted by higher legal provisions (note: 2015 results included taxes recoveries and provisions reversion).

Worth noticing, G&A and Holding expenses combined are up 8% (Brazil inflation and higher USA expenses due to change of CEO) as we used savings at the holding level to build the Company's competences in areas such as in-store experience, pricing and PMO.

Finally, in 1Q16 the Company had R\$1.5 million in special items, related to the Company's stock option plan.

#### **Number of stores**



NUMBER OF STORES (end of period)	1Q16	4Q15	1Q15	Qo Var. (%)	Q Var. (#)	Yo Var. (%)	Y Var. (#)
Brazil	209	218	238	-4.1%	-9	-12.2%	-29
Airports	58	62	75	-6.5%	-4	-22.7%	-17
Roads	29	29	30	0.0%	0	-3.3%	-1
Shopping Malls	122	127	133	-3.9%	-5	-8.3%	-11
USA	16	16	15	0.0%	0	6.7%	1
Caribbean	48	47	51	2.1%	1	-5.9%	-3
Total Number of Stores	273	281	304	-2.8%	-8	-10.2%	-31

By March, 2016, the Company had 273 stores, a net reduction of 31 stores YoY. We opened 1 store in 2016 and closed 9 – 4 of which in Airports and 5 in Shopping Malls.

Most store closures in Brazil are connected with the loss-making store closure program. In the current economic situation, stores are opened only after the execution of strict feasibility studies and some to fulfill commitments signed in the past. Besides that, we are focusing our 2016 CAPEX in the refurbishment and rebranding of existing stores in order to create a better customer experience to further promote sales.

### Same-store sales (SSS)

(in R\$ million)	1Q16	1Q15	HA (%)
Brazil	252.4	249.9	1.0%
BR - Air	68.2	69.7	-2.2%
BR - Roads	121.0	116.1	4.3%
BR - Roads - Restaurants	66.6	63.9	4.3%
BR - Roads - Gas Station	54.4	52.2	4.3%
BR - Malls	63.3	64.2	-1.5%
USA	71.2	56.2	26.6%
Caribbean	52.2	38.7	35.2%
Total Same Store Sales	375.9	344.8	9.0%
In constant currencies (in R\$ million)	1Q16	1Q15	HA (%)
Brazil	252.4	249.9	1.0%
USA	54.2	56.2	-3.6%
Caribbean	43.5	38.7	12.7%
Total Same Store Sales	350.2	344.8	1.5%

Please check the definition of same-store sales (SSS) in the glossary.

Same store sales totaled R\$375.9 million in 1Q16, up 9.0% YoY in Brazilian reais or 1.5% in constant currencies.

In Brazil, the 1.0% increase in same store sales was led by the Road segment, which grew by 4.3% YoY, despite the 1.9% lower flow of toll-paying vehicles (heavy, light and motorcycles) YoY according to Associação Brasileira de Concessionárias de Rodovias, or the Brazilian Association of Highway Concessionaires (ABCR). Such improvement is a consequence of the sales initiatives implemented that helped increase the average ticket by 14%, including pricing, category management, new mix and planogram of products at our checkouts and ultimately improving consumers' experiences in our stores.

Same store sales at Brazilian airports fell by 2.2% in 1Q16 following a sharp drop in the flow of passengers throughout Brazilian airports in late 2015 and early 2016 (-5%, Jan-Feb YoY), that was partially mitigated by the Company's sales efforts that led to a higher average ticket compensating the lower costumer volume. Those efforts included menu engineering initiatives, as well as a new pricing policy and pricing initiatives. In addition, we revamped our operations and their respective menus to meet different demands at different day parts.

Same stores sales in the Malls segment fell by 1.5% in 1Q16. Industry sales continues to suffer from the softer macroeconomic scenario (market SSS -3.3% in 1Q16 vs. 1Q15 – source: IFB), however IMC was able to partially offset this negative impact through the new pricing policy, the new menu launched at Viena Express stores and initiatives designed to boost sales of beverages and desserts. We are working on a few role-model Viena stores to test, learn and scale more efficient and effective operating models.

US SSS in local currency was -3.6%. However, the negative trend in both F&B and Retail (excluding Syracuse which benefited from its opening in 2015) is showing improvements every month, giving us confidence that the new retail assortment and new operational excellence initiatives are on the right track. Short-term initiatives to revert this trend include changing the product assortment in retail, pricing and suggestive sales. Also, US's management team is working on mid to long-term initiatives (such as menu engineering, group sales, among others).

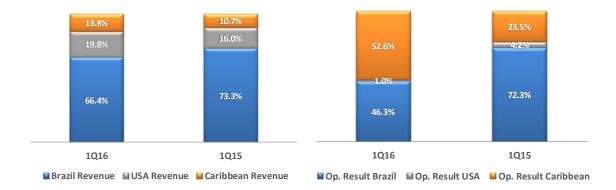
In the Caribbean, mature operations combined with a more favorable macroeconomic scenario lead to a strong 12.7% SSS growth. However, the change in the competitive environment in Panama's Air and Mall operations are challenging our SSS going forward.

#### RESULTS BY BUSINESS SEGMENT AND GEOGRAPHIC REGION

	Brazil	USA	Caribbean	Conso	lidado	Brasil	EUA	Caribbean	Co	nsolidat	ed
(in R\$ million)	2016	2016	2016	2016	% AV	2015	2015	2015	2015	% AV	% AH
Net Revenue	257.9	77.1	53.5	388.5	100.0%	268.6	58.7	39.3	366.6	100.0%	6.0%
Restaurants & Others	203.4	77.1	53.5	334.0	86.0%	215.3	58.7	39.3	313.3	85.5%	6.6%
Gas Stations	54.5	0.0	0.0	54.5	14.0%	53.3	0.0	0.0	53.30	14.5%	2.2%
Cost of Sales and Services	(195.9)	(54.5)	(26.8)	(277.2)	-71.4%	(203.7)	(41.5)	(21.3)	(266.5)	-72.7%	4.0%
Direct Labor	(64.5)	(28.5)	(9.5)	(102.4)	-26.4%	(69.4)	(21.9)	(7.7)	(99.0)	-27.0%	3.5%
Food	(61.8)	(15.2)	(16.1)	(93.2)	-24.0%	(66.8)	(12.0)	(12.6)	(91.4)	-24.9%	1.9%
Others	(16.5)	(5.2)	(0.4)	(22.1)	-5.7%	(14.7)	(3.7)	(0.3)	(18.7)	-5.1%	18.2%
Fuel and Automotive Accessories	(44.1)	0.0	0.0	(44.1)	-11.4%	(43.1)	0.0	0.0	(43.1)	-11.8%	2.3%
Depreciation & Amortization	(9.0)	(5.6)	(8.0)	(15.4)	-4.0%	(9.7)	(3.9)	(0.6)	(14.3)	-3.9%	8.0%
Gross Profit	62.0	22.6	26.7	111.2	28.6%	64.9	17.2	18.0	100.1	27.3%	11.1%
Operating Expenses <sup>1</sup>	(66.7)	(28.9)	(17.8)	(113.4)	-29.2%	(57.6)	(20.2)	(12.7)	(90.6)	-24.7%	25.1%
Selling and Operating	(18.6)	(17.9)	(7.1)	(43.5)	-11.2%	(14.2)	(13.5)	(5.3)	(33.0)	-9.0%	31.9%
Rents of Stores	(28.3)	(7.4)	(5.6)	(41.3)	-10.6%	(27.9)	(5.2)	(4.1)	(37.3)	-10.2%	10.9%
Store Pre-Openings	(0.3)	(0.0)	(0.5)	(0.9)	-0.2%	(0.3)	(0.1)	(0.0)	(0.4)	-0.1%	104.4%
Depreciation & Amortization	(6.6)	(0.4)	(2.7)	(9.6)	-2.5%	(7.3)	(0.2)	(2.0)	(9.5)	-2.6%	0.7%
J.V. Investment Amortization	0.0	(0.6)	0.0	(0.6)	-0.2%	0.0	(0.3)	0.0	(0.3)	-0.1%	81.6%
Equity income result	0.0	2.8	0.0	2.8	0.7%	0.0	1.9	0.0	1.9	0.5%	47.0%
Other revenues (expenses)	(1.3)	(0.1)	0.2	(1.2)	-0.3%	1.5	0.0	0.3	1.9	0.5%	n/a
General & Administative	(11.6)	(5.3)	(2.1)	(19.0)	-4.9%	(9.5)	(2.8)	(1.5)	(13.8)	-3.8%	37.5%
(+) Depreciation & Amortization	15.6	6.6	3.5	25.6	6.6%	17.1	4.4	2.6	24.2	6.6%	6.1%
Operating Income	10.9	0.2	12.4	23.5	6.1%	24.3	1.4	7.9	33.7	9.2%	-30.2%
Corporate (Holding) <sup>2</sup>				(4.9)	-1.3%				(6.3)	-1.7%	-22.1%
Special Items - Wright-offs				0.0	0.0%						
Special Items - Other				(1.5)	-0.4%				0.0	0.0%	-
EBIT	(4.7)	(6.3)	8.9	(8.5)	-2.2%	7.3	(3.0)	5.3	3.2	0.9%	
(+) D&A and Write-offs				25.6	6.6%				24.2		6.1%
EBITDA	_			17.1	4.4%				27.4	7.5%	-37.4%
(+) Special Items				1.5	0.4%				0.0	0.0%	-
Adjusted EBITDA				18.6	4.8%				27.4	7.5%	-32.0%

<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments and countries

Brazilian operations accounted for 66.4% of sales in 1Q16, vs. 73.3% in 1Q15. The lower share of Brazilian operations in total sales is mainly due to the sales growth in the Caribbean and the positive impact of the FX rate on both Caribbean and US sales, as well as the lower revenues in Brazil due to the closure of loss-making stores, and the pressure of the macroeconomic scenario on SSS.



The geographic breakdown of operating income was also impacted by the exchange rate changes, as well as the lower margins of Brazilian operations, which accounted for 46.3% of the 1Q16 operating income, vs. 72.3% in 1Q15.

# **Results of the Brazilian Operations**

	10	1Q16		1Q15		
(in R\$ million)	1Q16	% VA	1Q15	% VA	% HA	
Net Revenue	257.9	100.0%	268.6	100.0%	-4.0%	
Restaurants & Others	203.4	78.9%	215.3	80.2%	-5.5%	
Gas Stations	54.5	21.1%	53.3	19.8%	2.2%	
Cost of Sales and Services	(195.9)	-76.0%	(203.7)	-75.8%	-3.8%	
Direct Labor	(64.5)	-25.0%	(69.4)	-25.8%	-7.1%	
Food	(61.8)	-24.0%	(66.8)	-24.9%	-7.4%	
Others	(16.5)	-6.4%	(14.7)	-5.5%	12.0%	
Fuel and Automotive Accessories	(44.1)	-17.1%	(43.1)	-16.1%	2.3%	
Depreciation & Amortization	(9.0)	-3.5%	(9.7)	-3.6%	-7.0%	
Gross Profit	62.0	24.0%	64.9	24.2%	-4.5%	
Operating Expenses <sup>1</sup>	(66.7)	-25.9%	(57.6)	-21.5%	15.7%	
Selling and Operating	(18.6)	-7.2%	(14.2)	-5.3%	31.2%	
Rents of Stores	(28.3)	-11.0%	(27.9)	-10.4%	1.4%	
Store Pre-Openings	(0.3)	-0.1%	(0.3)	-0.1%	17.2%	
Depreciation & Amortization	(6.6)	-2.5%	(7.3)	-2.7%	-10.5%	
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	
Other revenues (expenses)	(1.3)	-0.5%	1.5	0.6%	-186.6%	
General & Administative <sup>2</sup>	(11.6)	-4.5%	(9.5)	-3.5%	22.6%	
(+) Depreciation & Amortization	15.6	6.1%	17.1	6.4%	-8.5%	
Operating Income	10.9	4.2%	24.3	9.1%	-55.2%	
Expansion Capex	3.7	1.4%	6.2	2.3%	-40.6%	
Maintenance Capex	2.1	0.8%	3.7	1.4%	-43.4%	
Total Capex	5.8	0.8% <b>2.2%</b>	3.7 <b>9.9</b>	3.7%	-43.4% - <b>41.7%</b>	
Operating Inc Capex <sup>3</sup>	5.1	46.8%	14.4	59.1%	-64.6%	
- Pot dellig life capex	. 3			JJ.170	U-1.U/0	

<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments; <sup>3</sup> AV vs. Op. Inc.

Brazilian operations top line was mainly impacted by the softer macroeconomic scenario, that impacted consumer's confidence leading to a lower flow of passengers in Airports (-5%, Jan-Feb YoY), lower spending on shopping malls (market SSS -3.3% in 1Q16 YoY) and also a lower flow of vehicles in roads (-1.9% in 1Q16 YoY), all of which impacted same store

sales. It is also important to note that compared to 1Q15, there was a 29 stores reduction in the Brazilian operations (-17 in airports, -1 in roads and -11 in shopping malls) in 1Q16. Those effects were partially mitigated by IMC's sales initiatives that included: i) pricing: separating the stores in regional-brand clusters setting specific prices for each specific product; ii) menu engineering: focusing on higher margin products and suggestive sales; iii) product assortment and mix; iv) up selling; v) improved drinkability ratio; vi) product quality and product innovation; among others.

All in all, the revenues of Brazilian operations fell by 4.0% in 1Q16. The Road segment was the most resilient in 1Q16 and recorded a 3.1% increase in revenues despite the net reduction of 1 store.

In terms of costs and expenses it is important to highlight the 90 bps reduction on food cost, despite the high inflation on food items. Regarding labor cost and expenses, as mentioned before, for a fair comparison "direct labor cost" and "sales and operating expenses" should be combined, which resulted in R\$83.0 million in 1Q16, roughly stable in nominal terms compared to 1Q15, as a consequence of headcount reduction that compensated for the inflation pressure on payroll. It is important to note that the operating margin in Brazilian operations was largely impacted the reduction on sales that reduced the Company's operating leverage, overall cost inflation, higher other expenses (mainly impacted by legal provisions – important to note that the positive result in 2015 included taxes recoveries and provisions reversion) and higher rent expenses, mainly impacted by the Airport segment.

Consequently, Brazilian operations posted an operating income of R\$10.9 million in 1Q16, down 55.2% YoY, with a nearly 500 bps reduction in operating margin. However, it is important to bear in mind that: i) the initiatives that the Company has implemented to improve sales and reduce costs are still being implemented and will be even more meaningful when fully matured; ii) there are several other initiatives to be implemented that shall also improve sales and efficiency; and iii) when the Brazilian economy starts to recover, the impact on margins will be even more significant due to higher sales and consequent higher operating leverage.

## Results of the Brazilian Operations – AIR

(in R\$ million)	1Q16	% VA	1Q15	% VA	% HA
Net Revenue	71.5	100.0%	79.9	100.0%	-10.5%
Restaurants & Others	71.5	100.0%	79.9	100.0%	-10.5%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	(48.9)	-68.4%	(58.4)	-73.1%	-16.2%
Direct Labor	(21.7)	-30.3%	(26.4)	-33.1%	-18.1%
Food	(19.6)	-27.5%	(24.2)	-30.3%	-18.9%
Others	(4.7)	-6.6%	(4.7)	-5.9%	1.1%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(2.9)	-4.0%	(3.0)	-3.8%	-5.7%
Gross Profit	22.6	31.6%	21.5	26.9%	5.1%
Operating Expenses <sup>1</sup>	(26.3)	-36.7%	(22.2)	-27.8%	18.3%
Selling and Operating	(7.5)	-10.5%	(4.4)	-5.5%	71.5%
Rents of Stores	(13.8)	-19.3%	(13.3)	-16.7%	3.6%
Store Pre-Openings	(0.2)	-0.3%	(0.3)	-0.3%	-29.7%
Depreciation & Amortization	(4.8)	-6.8%	(4.5)	-5.7%	6.6%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)	0.1	0.1%	0.3	0.4%	-79%
General & Administative <sup>2</sup>	0.0	0.0%	0.0	0.0%	0.0%
(+) Depreciation & Amortization	7.7	10.8%	7.6	9.5%	1.7%
Operating Income	4.1	5.7%	6.9	8.6%	-41.0%
Expansion Capex	2.8	3.9%	6.2	7.7%	-54.3%
Maintenance Capex	0.8	1.2%	2.8	3.5%	-70.3%
Total Capex	3.6	5.1%	8.9	11.2%	-59.2%
Operating Inc Capex <sup>3</sup>	0.4	10.1%	(2.1)	-30.0%	n/a
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<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments; <sup>3</sup> AV vs. Op. Inc.

The Brazilian Airport segment operating income decreased by R\$2.8 million in the 1Q16, with a 290bps reduction on margins mainly due to:

- i) Increase in rents excluding rent expense, operating margin was stable (25.0% versus 25.3% a year ago).
- ii) Decrease in sales, as a consequence of the net closure of 17 stores combined with a reduction of 2.2% on SSS, as a result of the decrease in passenger flow in the airports that the Company operates (-5%, Jan-Feb YoY), which was partially offset by the efforts to increase average ticket such as pricing, improved day parts offering mix, menu engineering, among others.
- lnflation pressure on payroll that was mitigated by the headcount adjustments on the operations (an estimated improvement of roughly R\$4.7 million), leading to a total labor cost and expenses ("direct labor cost" combined with "selling and operating expenses") of R\$29.1 million from R\$30.8 million in 1Q15.
- iv) Inflation pressure on utilities and rent that increased by 3.6% in 1Q16, or 260bps compared to 1Q15.
- v) Lower operational leverage as a result of lower volume.

In order to improve sales, combined with the aforementioned initiatives, IMC has so far in 2Q16 opened three new stores in the Guarulhos Airport in Sao Paulo (a Sports' Bar and two Grab & Fly kiosks) and one new store in the Confins Airport in Minas Gerais.

The Company is also negotiating with the airport operators adjustments to its lease agreements together with new sites for new stores. All these initiatives combined should help the segment to recover its top line growth as well as its profitability in the mid-term.

# Results of the Brazilian Operations – ROADS

(in R\$ million)	1Q16	% VA	1Q15	% VA	% HA
Net Revenue	121.1	100.0%		100.0%	3.1%
Restaurants & Others	66.6	55.0%	64.1	54.6%	3.8%
Gas Stations	54.5	45.0%	53.3	45.4%	2.2%
Cost of Sales and Services	(99.3)	-82.0%	(94.6)	-80.5%	5.0%
Direct Labor	(23.6)	-19.5%	(22.1)	-18.8%	6.8%
Food	(21.9)	-18.1%	(20.9)	-17.8%	5.2%
Others	(6.4)	-5.3%	(5.1)	-4.4%	25.4%
Fuel and Automotive Accessories	(44.1)	-36.4%	(43.1)	-36.7%	2.3%
Depreciation & Amortization	(3.2)	-2.6%	(3.4)	-2.9%	-5.9%
Gross Profit	21.8	18.0%	22.9	19.5%	-4.6%
Operating Expenses <sup>1</sup>	(11.5)	-9.5%	(9.8)	-8.4%	16.4%
Selling and Operating	(5.4)	-4.4%	(4.4)	-3.8%	21.5%
Rents of Stores	(4.7)	-3.9%	(4.7)	-4.0%	-0.1%
Store Pre-Openings	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(0.9)	-0.7%	(1.3)	-1.1%	-32.9%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)	(0.5)	-0.4%	0.6	0.5%	-197.4%
General & Administative <sup>2</sup>	0.0	0.0%	0.0	0.0%	0.0%
(+) Depreciation & Amortization	4.1	3.4%	4.7	4.0%	-13.4%
Operating Income	14.4	11.9%	17.7	15.1%	-18.5%
Expansion Capex	0.0	0.0%	0.0	0.0%	0.0%
Maintenance Capex	0.8	0.6%	0.4	0.3%	94.2%
Total Capex	0.8	0.6%	0.4	0.3%	94.2%
Operating Inc Capex <sup>3</sup>	13.7	94.8%	17.3	97.8%	n/a

<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments; <sup>3</sup> AV vs. Op. Inc.

In 1Q16, the Roads segment proved to be more resilient as it kept posting revenue growth (+3.1% YoY), despite the macroeconomic scenario that had a negative impact of 1.9% on traffic in the roads in which the Company operates. This revenue improvement was due to the increase on average ticket as a consequence of pricing, category management, new mix and planogram of products at our checkouts and ultimately improving consumers' experiences in our stores. Average ticket in the Roads segment increased by 14% in the last 9 months.

However, inflation on: i) payroll, impacted by collective bargaining agreements; ii) food; iii) utilities, mainly electricity; mitigated the benefits from higher sales and costs reduction (mainly on labor and food costs), leading to 18.5% reduction on operating income, and a 320bps reduction on operating margin in 1Q16 compared to 1Q15.

The Road segment is still a substantial cash generator for the Company; in addition, it has good prospects of achieving high operating margins by making the most of existing stores with initiatives to increase sales, mainly in the retail division. In 2016, IMC is also investing in refurbishing the stores to further improve the customer experience.

## **Results of the Brazilian Operations – Malls**

(in R\$ million)	1Q16	% VA	1Q15	% VA	% HA
		•	,		
Net Revenue	65.3	100.0%	71.3	100.0%	-8.4%
Restaurants & Others	65.3	100.0%	71.3	100.0%	-8.4%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	(47.8)	-73.2%	(50.8)	-71.2%	-5.9%
Direct Labor	(19.2)	-29.4%	(20.9)	-29.3%	-7.8%
Food	(20.2)	-31.0%	(21.7)	-30.4%	-6.7%
Others	(5.3)	-8.1%	(4.9)	-6.9%	8.5%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(3.0)	-4.6%	(3.3)	-4.6%	-9.3%
Gross Profit	17.5	26.8%	20.5	28.8%	-14.7%
1					
Operating Expenses <sup>1</sup>	(17.4)	-26.6%	(16.1)	-22.6%	7.7%
Selling and Operating	(5.7)	-8.8%	(5.4)	-7.6%	6.6%
Rents of Stores	(9.8)	-15.0%	(9.9)	-13.9%	-1.0%
Store Pre-Openings	(0.1)	-0.2%	0.0	0.0%	0.0%
Depreciation & Amortization	(0.9)	-1.3%	(1.5)	-2.1%	-43.0%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)	(0.8)	-1.3%	0.7	0.9%	-225.1%
General & Administative <sup>2</sup>	0.0	0.0%	0.0	0.0%	0.0%
(1) Depreciation & Americation	3.9	5.9%	4.8	6.8%	-19.8%
(+) Depreciation & Amortization	3.9 <b>4.0</b>	5.9% <b>6.1%</b>	9.2	12.9%	-19.8% - <b>56.5%</b>
Operating Income	4.0	0.1%	9.2	12.5%	-30.3%
Expansion Capex	0.9	1.3%	0.0	0.1%	1889.5%
Maintenance Capex	0.5	0.8%	0.6	0.8%	-6.3%
Total Capex	1.4	2.1%	0.6	0.9%	128.4%
Operating Inc Capex <sup>3</sup>	2.6	65.1%	8.6	93.3%	n/a

<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>Not allocated in segments; <sup>3</sup> AV vs. Op. Inc.

The Malls segment operating income decreased by R\$5.2 million in the 1Q16, with a 680bps reduction on margins mainly due to:

i) Reduction on sales (-8.4% YoY), as a consequence of the net closure of 11 stores combined with a reduction of 1.5% on SSS, as a result of the macroeconomic headwinds, which were partially offset by IMC's efforts to increase average ticket such as pricing, menu engineering, product assortment and mix, improved drinkability and desserts ratios, among others.

- ii) Inflation pressure on payroll that was partially mitigated by the headcount adjustments in the operations (an estimated improvement of roughly R\$3.9 million), leading to a total labor cost and expenses ("direct labor cost" combined with "selling and operating expenses") of R\$25.0 million from R\$26.3 million in 1Q15.
- iii) Inflation pressure on utilities and rent presented a combined negative impact of 240bps on operating margin.
- iv) Higher other expenses, mainly impacted by legal provisions and the fact that in 1Q15 this line was impacted by a positive result from taxes recoveries and provisions' reversion.
- v) Lower operational leverage as a result of lower sales.

IMC continues to be focused on the strategy of streamlining the Shopping Mall portfolio in Brazil. The Company is working mainly on closing loss-making stores - of a total of 11 stores net reduction YoY, 5 were closed in 2016. Furthermore, IMC continues to seek to improve customers' experience at Viena locations, refurbishing and rebranding some of the stores throughout 2016 in order to increase our sales and operating income.

## **Results of U.S. Operations**

(in <u>US\$</u> Million)	1Q16	% VA	1Q15	% VA	% HA
Net Revenue	20.0	100.0%	20.1	100.0%	-0.4%
Restaurants & Others	20.0	100.0%	20.1	100.0%	-0.4%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	(14.1)	-70.4%	(14.3)	-71.4%	-1.8%
Direct Labor	(7.3)	-36.8%	(7.6)	-37.7%	-3.0%
Food	(3.9)	-19.7%	(4.1)	-20.6%	-4.5%
Others	(1.3)	-6.7%	(1.3)	-6.3%	6.6%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(1.4)	-7.2%	(1.4)	-6.8%	5.3%
Gross Profit	5.9	29.6%	5.7	28.6%	3.1%
Operating Expenses <sup>1</sup>	(7.5)	-37.3%	(7.0)	-34.7%	7.0%
Selling and Operating	(4.6)	-23.1%	(4.7)	-23.2%	-1.2%
Rents of Stores	(1.9)	-9.6%	(1.7)	-8.7%	10.2%
Store Pre-Openings	(0.0)	-0.1%	(0.0)	-0.2%	-79.3%
Depreciation & Amortization	(0.1)	-0.5%	(0.1)	-0.4%	34.0%
J.V. Investment Amortization	(0.2)	-0.8%	(0.1)	-0.6%	33.4%
Equity income result	0.7	3.7%	0.6	3.2%	14.3%
Other revenues (expenses)	(0.0)	-0.1%	0.0	0.1%	-333.5%
General & Administative	(1.4)	-6.8%	(1.0)	-4.9%	39.8%
(+) Depreciation & Amortization	1.7	8.4%	1.5	7.7%	8.8%
Operating Income	0.2	0.8%	0.3	1.6%	-53.3%
Expansion Capex	1.4	7.2%	0.3	1.3%	450.3%
Maintenance Capex	0.2	1.1%	0.3	0.6%	78.2%
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Total Capex	1.7	8.3%	0.4	1.9%	334.2%
Operating Inc Capex <sup>2</sup>	(1.5)	n/a	(0.1)	-17.9%	n/a

<sup>1</sup>Before special items; <sup>2</sup>AV vs. Op. Inc.

The operations in the United States consist basically of Margaritaville, which currently comprises 16 restaurants. The comments below (as well as the table above) are in local currency (US\$) to provide a better understanding of the region's results eliminating the impact of FX.

US operations net revenues came in at US\$20.0 million (R\$77.1 million) in 1Q16, roughly stable YoY. The 0.4% decrease (up 31.3% in Brazilian reais) was due to lower same store sales (-3.6%), partially mitigated by the net opening of 1 restaurant.

Regarding gross profit, the Company's focus on operating excellence led to a 100bps improvement in margins due to costs reductions in Labor (-90bps) and Food (-90bps), partially mitigated by the increase on "others" – mainly utilities costs.

Improved labor and food costs were offset by higher rent and G&A expenses. Part of the G&A increase was due to severance cost and the change in CEO in our US operations.

All in all, operating income reached US\$0.2 million in 1Q16 compared to US\$0.3 million in 1Q15. It is important to note that the Company is already working on initiatives to revert the downward trend in the SSS, such as changing the retail product assortment, suggestive selling that shall help the spring and summer seasons (that represent most of the years' results) as well as establishing transformational projects to improve efficiency and SSS: i) menu engineering; ii) group sales; iii) stricter control over produced food (theoretical vs. actual food cost), among others.

## **Results of the Caribbean Operations**

(in R\$ million)	1Q16	% VA	1Q15	% VA	% HA	1Q16²	% VA <sup>2</sup>	% HA²
Net Revenue	53.5	100.0%	39.3	100.0%	36.2%	44.6	100.0%	13.6%
Restaurants & Others	53.5	100.0%	39.3	100.0%	36.2%	44.6	100.0%	13.6%
Gas Stations	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0%
Cost of Sales and Services	(26.8)	-50.1%	(21.3)	-54.2%	26.0%	(22.7)	-50.8%	6.6%
Direct Labor	(9.5)	-17.7%	(7.7)	-19.6%	23.2%	(8.2)	-18.3%	6.1%
Food	(16.1)	-30.2%	(12.6)	-32.1%	28.1%	(13.5)	-30.3%	7.2%
Others	(0.4)	-0.8%	(0.3)	-0.9%	20.4%	(0.4)	-0.9%	16.4%
Fuel and Automotive Accessories	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0%
Depreciation & Amortization	(8.0)	-1.5%	(0.6)	-1.7%	21.2%	(0.6)	-1.4%	-5.7%
Gross Profit	26.7	49.9%	18.0	45.8%	48.4%	22.0	49.2%	22.0%
Operating Expenses <sup>1</sup>	(17.8)	-33.2%	(12.7)	-32.4%	39.7%	(14.9)	-33.3%	17.0%
Selling and Operating	(7.1)	-13.3%	(5.3)	-13.6%	32.6%	(6.1)	-13.7%	14.7%
Rents of Stores	(5.6)	-10.5%	(4.1)	-10.6%	35.6%	(4.5)	-10.0%	7.3%
Store Pre-Openings	(0.5)	-1.0%	(0.0)	-0.1%	2492.1%	(0.4)	-0.8%	1799.8%
Depreciation & Amortization	(2.7)	-5.0%	(2.0)	-5.1%	33.1%	(2.3)	-5.1%	13.3%
J.V. Investment Amortization	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0%
Equity income result	0.0	0.0%	0.0	0.0%	0.0%	0.0	0.0%	0.0%
Other revenues (expenses)	0.2	0.4%	0.3	0.8%	-36.3%	0.2	0.4%	-51.3%
General & Administative	(2.1)	-3.9%	(1.5)	-3.9%	36.1%	(1.8)	-4.0%	18.2%
(+) Depreciation & Amortization	3.5	6.4%	2.6	6.7%	30.2%	2.9	6.5%	8.7%
Operating Income	12.4	23.1%	7.9	20.2%	56.3%	10.0	22.3%	25.6%
Evancian Canav	0.0	1 70/	2.0	7 20/	69.30/	0.0	1 70/	72 50/
Expansion Capex	0.9	1.7%	2.9	7.3%	-68.2%	0.8	1.7%	-73.5%
Maintenance Capex	1.1	2.1%	0.3	0.8%	262.5%	0.9	2.1%	202.4%
Total Capex	2.0	3.8%	3.2	8.1%	-35.9%	1.7	3.8%	-46.6%
Operating Inc Capex <sup>3</sup>	10.4	83.6%	4.8	60.0%	117.7%	8.3	83.0%	73.7%

<sup>&</sup>lt;sup>1</sup>Before special items; <sup>2</sup>in constant currencies as of the prior year; <sup>3</sup> AV vs. Op. Inc.

The comments regarding the Caribbean operations (Panama and Colombia), are in constant currencies (using the 1Q15 FX rate to convert the results in 1Q15 and 1Q16) to eliminate the effect of exchange rate changes. They do not consider the results from discontinued operations (Mexico, the Dominican Republic and Puerto Rico) so that continuing operations results can be compared accurately.

Net revenues reached R\$44.6 million, up 13.6% YoY as a result of strong SSS growth of 12.7% driven by Company's effort to improve average ticket that mitigated the impact from the net closing of 3 stores.

The focus on operational excellence combined with higher operating leverage, due to higher sales, lead to a 340bps improvement in gross margins, with a 130bps reduction on labor costs and 180bps reduction on food costs. As a result gross profit reached R\$22.0 million in 1Q16, up 22.0% compared to 1Q15.

Regarding operating expenses in 1Q16, the main lines remained flat as a percentage of net revenues, namely: selling and operating, rent and G&A expenses. However, there was an increase in store pre-opening expenses, due to new stores in Panama, and a reduction on other revenues.

All in all, operating income came at R\$10.0 million in 1Q16, up 25.6% compared to 1Q15, with an operating margin of 22.3% up from 20.2% in 1Q15.

#### ADJUSTED EBITDA AND ADJUSTED MARGIN

#### **EBITDA RECONCILIATION**

(R\$ million)	1Q16	1Q15	HA (%)
NET INCOME (LOSS) FROM CONTINUED OPERATIONS	(27.4)	(6.2)	338.6%
(+) Income Taxes	(2.7)	(4.2)	-33.9%
(+) Net Financial Result	21.6	13.6	59.1%
(+) D&A and Write-offs	25.0	23.8	5.1%
(+) Amortization of Investments in Joint Venture	0.6	0.3	n.a.
EBITDA	17.1	27.4	-37.4%
(+) Special Items	1.5	0.0	n.a.
Adjusted EBITDA	18.6	27.4	-31.9%
EBITDA / Net Revenues	4.4%	7.5%	
Adjusted EBITDA / Net Revenues	4.8%	7.5%	

<sup>\*</sup> See EBITDA and Adjusted EBITDA definitions in the Glossary.

The Company's EBITDA, considering non-recurring items, reached R\$18.6 million in 1Q16, with an adjusted EBITDA margin of 4.8% vs. 7.5% in 1Q15. The special items refer to the Company's stock option plan.

### FINANCIAL RESULT, INCOME TAX AND NET INCOME

The Company recorded a negative non-cash impact on financial results of R\$24.6 million due to the FX fluctuation related to the proceeds received from the asset sales abroad that are held is in US dollars. These resources are held in US dollars and will be mostly used to pay the US dollar denominated debt in the US operations. The net financial result was also impacted positively by a face value discount on the prepayment of the Margaritaville seller finance of R\$6.9 million (US\$1.8 million) and negatively impacted by the prepayment penalty of R\$1.2 million of a loan in Brazil. All in all, for a fair comparison – excluding the combined non-recurring impact on financial result -R\$18.9 million reais impact – IMC would have posted a net financial expense of R\$2.7 million in 1Q16, compared to a net financial expense of R\$13.6 million in 1Q15 already reflecting the positive impact from deleveraging process.

Income taxes totaled a credit of R\$2.7 million.

The Company recorded a net loss from continuing operations of R\$27.4 million in 1Q16, or R\$8.5 million excluding the non-recurring impacts on financial results.

# **SELECTED CASH FLOW INFORMATION**

# **OPERATING ACTIVITIES**

EBITDA Reconcilation to Operating Cash Flow (R\$ Million)	1Q16	1Q15	Var. (%)
EBITDA	17.1	27.4	-37.4%
(+/-) Other Non-Cash Impact on IS	9.5	4.0	
(+/-) Working Capital	(6.9)	(4.6)	
(-) Paid Taxes	(1.7)	(1.7)	
Operating Cashflow	17.9	25.0	-28.3%
Operating Cashflow / EBITDA	104.7%	91.6%	

Operating cash flow totaled R\$18 million in 1Q16, compared to R\$25 million in 1Q15. However it is important to note that the EBITDA-to-Cash conversion rate increase from 91.6% to 104.7%.

## **INVESTING ACTIVITIES**

Investing Activities (in R\$ million)	1Q16	1Q15	HA (%)
Fixed Assets Addition	(12.7)	(10.3)	23.0%
Intangible Assests Addition	(3.0)	(4.1)	-25.6%
(=) TOTAL CAPEX Investment	(15.7)	(14.4)	9.2%
Payment from previous acquisitions	(78.2)	(12.1)	548.1%
Proceeds from Assets Sale	169.1	0.0	
Total investments in the period	75.2	(26.4)	-384.5%
Operating Cashflow	17.9	25.0	-28.3%
Operating Cashflow - CAPEX	2.3	10.7	-78.8%

CAPEX (in R\$ million)	1Q16	1Q15	HA (%)
Expansion			
Brazilian Operations	3.7	6.2	-40.6%
Brazil - Air	2.8	6.2	-54.3%
Brazil - Roads	0.0	0.0	-
Brazil - Malls	0.9	0.0	1889.5%
USA Operations	5.6	0.8	625.3%
Caribbean Operations	0.9	2.9	-68.2%
Holding	1.5	0.2	731.6%
Total Expansion Investments	11.6	10.0	16.2%
Maintenance			
Brazilian Operations	2.1	3.7	-43.4%
Brazil - Air	0.8	2.8	-70.3%
Brazil - Roads	0.8	0.4	94.2%
Brazil - Malls	0.5	0.6	-6.3%
USA Operations	0.8	0.3	134.8%
Caribbean Operations	1.1	0.3	262.5%
Total Maintenance Investments	4.0	4.4	-7.7%
Total CAPEX Investments	15.7	14.4	8.9%

Total CAPEX increased by 8.9% in 1Q16, mainly due to a 16.2% increase in expansion investments due to higher expansion CAPEX in the US, higher expenditures in the Holding (that include the new office - to be offset by lower rents going forward – and systems), mitigating lower CAPEX in Brazil (expansion and maintenance).

Concerning growth CAPEX in 2016, IMC invested mainly in the new stores opened at the Brazilian airports; Miami airport and Jackson Memorial Hospital, in the US; and in malls in Colombia and new stores at the Panama airport. Regarding Holding Capex; we enhanced our information, planning and decision-making systems and in the new corporate headquarter in Sao Paulo.

Maintenance CAPEX in 1Q16 is mainly related to the replacement of machinery and utensils of stores and related to the Catering operations in Brazil, stores in the Caribbean and restaurants and IT systems in the US.

## **FINANCING ACTIVITIES**

The Company's financing cash flow in 1Q16 was mainly affected by the receipt of funds from the second phase of the capital increase and loan amortizations.

(R\$ million)	1Q16	1Q15
Capital Contribuitions	46.4	0.0
Capital Contribuitions - minority interest	0.0	0.0
Treasury Shares	0.0	0.0
New Loans	0.0	2.5
Payment of Loans	(61.9)	(1.5)
Net Cash Generated by Financing Activities	(15.5)	1.0

Considering payments to former owners of certain companies acquired in the past (seller finance) as debt, as well as goodwill payments, debt amortization totaled R\$140.1 million in 1Q16.

Total debt amortization (R\$ million)	1Q16	1Q15
Acquisitions, net of cash (Sellers Financing)	(78.2)	(12.1)
New Loans	0.0	2.5
Loan Amortization	(61.9)	(1.5)
Total debt amortization	(140.1)	(11.1)

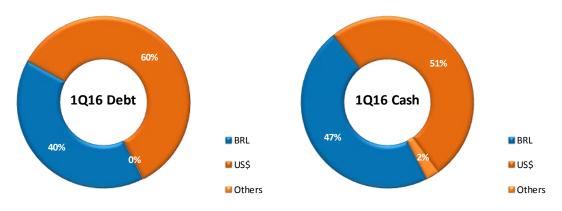
## **DEBT**

## **Net Debt**

As a consequence of the successful implementation of the deleveraging strategy, the Company ended the first quarter with a net cash position of R\$25.2 million, including cash, cash equivalents and short-term investments, as well as sellers finance and agreements entered into with the current operators of concessions at private airports. The table below shows the debts of continuing operations. Consequently, the Company has a negative Net Debt—to—EBITDA ratio.

R\$ million	1Q16	4Q15
Debt	248.3	329.2
Financing of past acquisitions	10.7	100.2
Point of Sales rights	51.9	52.6
Total Debt	310.9	482.0
(-) Cash	-336.1	-289.4
Net Debt	(25.2)	192.6

Below is the breakdown of our total debt and cash by currency in 1Q16, not considering the discontinued operations.



# **CONDENSED INCOME STATEMENT**

CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (R\$ thousand)	1Q16	1Q15
NET REVENUE	388,483	366,580
COST OF SALES AND SERVICES	(277,235)	(266,470)
GROSS PROFIT	111,248	100,110
OPERATING INCOME (EXPENSES)		
Commercial and operating expenses	(84,873)	(70,267)
General and administrative expenses	(26,222)	(20,536)
Depreciation and amortization	(9,615)	(9,550)
Impairment	0	0
Other income (expenses)	(1,228)	1,877
Equity income result	2,197	1,574
Net financial expenses	(21,643)	(13,607)
INCOME (LOSS) BEFORE INCOME TAXES	(30,136)	(10,399)
Income Taxes	2,747	4,154
NET INCOME (LOSS) FOR THE QUARTER FROM CONTINUED OPERATIONS	(27,389)	(6,245)
RESULT FROM DISCONTINUED OPERATIONS	3,972	6,703
NET INCOME (LOSS) FOR THE QUARTER	(23,417)	458

# **CONDENSED BALANCE SHEET**

#### CONDENSED STATEMENTS OF FINANCIAL POSITION

(R\$ thousand)	3/31/2016	12/31/2015
<u>ASSETS</u>		
<u>100110</u>		
CURRENT ASSETS		
Cash and cash equivalents	336,104	289,390
Accounts receivable	64,904	70,586
Inventories	39,543	41,917
Derivatives	10,279	12,857
Other current assets	42,780	38,419
Assets from discontinued operations	0	511,492
Total current assets	493,610	964,661
NONCURRENT ASSETS		
Deferred income taxes	699	720
Derivatives	12,523	18,256
Other noncurrent assets	74,094	64,266
Property and equipment	265,041	281,654
Intangible assets	873,743	896,466
Total noncurrent assets	1,226,100	1,261,362
TOTAL ASSETS	1,719,710	2,226,023
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Trade accounts payable	77,192	78,723
Loans and financing	108,380	144,656
Salaries and payroll charges	45,051	47,543
Other current liabilities	42,833	43,226
Liabilities from Discontinued operations	0	260,105
Total current liabilities	273,456	574,253
NONCURRENT LIABILITIES		
Loans and financing	225,323	368,469
Provision for labor, civil and tax disputes	14,342	13,596
Deferred income tax liability	50,383	47,858
Other noncurrent liabilities	16,029	17,719
Total noncurrent liabilities	306,077	447,642
EQUITY		
Capital and reserves	1,170,502	1,122,662
Accumulated losses	(51,084)	(27,667)
Other comprehensive income	9,823	24,697
Amounts recognized in other comprehensive income a		72,437
Total equity	1,129,241	1,192,129
Non-Controlling Interest	10,936	11,999
TOTAL LIABILITIES AND EQUITY	1,719,710	2,226,023

# **CASH FLOW STATEMENT**

CONDENSED STATEMENTS OF CASH FLOWS (R\$ thousand)	1Q16	1Q15
CASH FLOW FROM OPERATING ACTIVITIES		
Net income (loss) for the quarter	(27,389)	(6,245)
Depreciation and amortization	25,022	23,816
Impairment of intangible assets	(3,552)	-
Investiment amortization	609	335
Equity income result	(2,806)	(1,909)
Provision for labor, civil and tax disputes	1,589	1,761
Income taxes	(2,747)	(4,154)
Interest expenses	10,377	11,776
Effect of exchange rate changes	24,616	2,366
Disposal of property and equipment	3,788	161
Deferred Revenue, Rebates	(952)	(938)
Expenses in payments to employees based in stock plan	1,457	-
Others	(3,407)	4,359
Changes in operating assets and liabilities	(6,914)	(4,608)
Cash generated from operations	19,691	26,720
Income tax paid	(1,742)	(1,673)
Interest paid	(9,586)	(11,388)
Net cash generated by (used in) operating activities	8,363	13,659
CASH FLOW FROM INVESTING ACTIVITIES		
Capital increase in subsidiaries	-	(6,416)
Acquisitions of controlling interest, net of cash	(78,191)	(12,065)
Adições de investimentos em controladas	0	0
Dividends received	2,067	1,279
Sale of controlling interest in discontinued operations, net of cash	169,080	-
Additions to intangible assets	(3,029)	(4,073)
Additions to property and equipment	(12,661)	(10,296)
Net cash used in investing activities from continued operations	77,266	(31,571)
Net cash used in investing activities from discontinued operations		12,033
Net cash used in investing activities	77,266	(19,538)
CASH FLOW FROM FINANCING ACTIVITIES		
Capital contribuitions	46,383	-
Capital contribuitions from minority interest	-	-
Treasury shares	-	-
New loans	-	2,502
Payment of loans	(61,902)	(1,510)
Net cash used in financing activities	(15,519)	992
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(23,396)	3,860
NET INCREASE (DECREASE) FOR THE PERIOD	46,714	(1,027)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	289,390	84,820
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	336,104	83,793

# **APPENDIX - CURRENCY CONVERSION TABLE**

	U	S\$	C	OP
	EoP	Average	EoP	Average
1Q13	2,019	1,995	0,0011	0,0011
2Q13	2,226	2,062	0,0012	0,0011
3Q13	2,235	2,285	0,0012	0,0012
4Q13	2,348	2,272	0,0012	0,0012
1Q14	2,266	2,369	0,0012	0,0012
2Q14	2,205	2,234	0,0012	0,0012
3Q14	2,438	2,276	0,0012	0,0012
4Q14	2,687	2,548	0,0011	0,0012
1Q15	3,208	2,865	0,0012	0,0012
2Q15	3,103	3,073	0,0012	0,0012
3Q15	3,973	3,540	0,0013	0,0013
4Q15	3,905	3,841	0,0012	0,0013
1Q16	3,559	3,857	0,0012	0,0012

# **Management Note:**

There may some minor differences between the financial information presented in the charts and graphs in this release and that in the Audited Condensed Financial Statements due to rounding.

Any and all non-accounting information or information arising from non-accounting figures, in addition to comparable historical information, has not been reviewed by the independent auditors.

# **GLOSSARY**

**Net store openings:** References to "net store openings", "net store closures" or similar expressions correspond to the sum of stores opened or reopened in a given period less the sum of the stores closed in the same period.

**Company:** International Meal Company Alimentação S.A. or IMCASA.

EBITDA: The Company calculates EBITDA as net income, before income tax and social contribution tax, financial income (expenses) and depreciation and amortization. According to the accounting practices adopted in Brazil (BR GAAP) or IFRS, EBITDA is not a measure of financial performance and should not be considered as an alternative to net income as an indicator of operating performance, as an alternative to operating cash flow, or as an indicator of liquidity. EBITDA does not have a standard meaning and the Company's definition of EBITDA may not be comparable with the definition of EBITDA used by other companies. Due to the fact that the calculation of EBITDA does not consider the income tax and social contribution tax, financial income (expense), depreciation and amortization, EBITDA is an indicator of the Company's overall financial performance, which is unaffected by changes in income tax and social contribution tax rates, fluctuations in interest rates or levels of depreciation and amortization. Therefore, the Company believes that EBITDA serves as a significant comparative tool to measure, periodically, its operating performance and to base certain decisions of an administrative nature. The Company believes that EBITDA provides a better understanding of not only of its financial performance, but also its ability to pay interest and principal on its debt and to incur more debt to finance its capital expenditures and working capital. However, because EBITDA does not consider certain costs inherent in its business, which could, in turn, significantly affect earnings, such as interest, taxes, depreciation, capital expenditures and other related charges, EBITDA has limitations that affect its use as an indicator of the Company's profitability.

Adjusted EBITDA: Adjusted EBITDA reflects EBITDA, adjusted to exclude the effects of transactions deemed by management as being unrepresentative of the normal course of business and/or do not impact cash generation. Adjusted EBITDA is used as a tool to measure and evaluate the Company's performance, focusing on the continuity of its operations and is believed that adjusted EBITDA is a useful tool for investors, by enabling a more comprehensive and standardized comparative analysis of the information on the past and current results of the Company's management. According to the accounting practices adopted in Brazil (BR GAAP) or IFRS, adjusted EBITDA is not a measure of financial performance and should not be considered as an alternative to net income as an indicator of operating performance, as an alternative to operating cash flow, or as an indicator of liquidity. Adjusted EBITDA does not have a standard meaning and the Company's definition of adjusted EBITDA may not be comparable with the definition of the adjusted EBITDA used by other companies. However, because adjusted EBITDA does not consider certain costs inherent in its business, which could, in turn, significantly affect earnings, such as interest, taxes, depreciation, capital expenditures and other related charges, adjusted EBITDA has limitations that affect its use as an indicator of the Company's profitability.

<u>Same-store sales (SSS)</u>: corresponds to the sales of stores that have maintained operations in comparable periods, including stores that were temporarily closed. If a store is included in the calculation of comparable store sales for only a part of one of the periods compared, then this store will be included in the calculation of the corresponding portion of another period. Some of the reasons for the temporary closure of the Company's stores include renovation or remodeling, rebuilding, road construction and natural disasters. When there is a variation in the area of a store included in comparable store sales, said store is excluded from the comparable store sales. The variations in same-store sales is a measure used in the retail market as an indicator of the performance of the implemented business strategies and initiatives, and also represent the trends of the local economy and consumers. The Company's sales are recorded and analyzed based on the functional currency of each country where the Company operates. Therefore, as the Company's financial information is converted and demonstrated in reais (R\$), Brazilian currency, using average exchange rates of the periods compared, the values of same-

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store sales may present gains or losses resulting from the exchange rate of the currency of the country where that same store is located. Same-store sales are not a measure of financial performance according to the accounting practices adopted in Brazil (BR GAAP) or IFRS. Same-store sales do not have a standardized meaning in the market, and the Company's definition may not be the same definition of same-store sales in used by other companies.

# **DISCLAIMER**

This report contains forward-looking information. Such information does not refer to historical facts only, but reflect IMC's management's wishes and expectations. The words "anticipates", "wants", "expects", "forecasts", "intends", "plans", "predicts", "projects", "aims" and the like are intended to identify statements that necessarily involve known and unknown risks. Known risks include uncertainties not limited to the impact of price and product competitiveness, acceptance of products on the market, product transitions from the Company and its competitors, regulatory approval, currency, currency fluctuations, supply and production hurdles and changes in product sales, among other risks. This report also contains information prepared by the Company only for information and reference purposes; therefore, it has not been audited. This report is up-to-date, and IMC has no obligation to update it with new information and/or future events. There may some minor differences between the financial information presented in the charts and graphs in this release and that in the Audited Financial Statements due to rounding. Any and all non-accounting information or information arising from non-accounting figures, in addition to comparable historical information, has not been reviewed by the independent auditors.

#### 1. General information

## 1.1.Operations

International Meal Company Alimentação S.A. ("Company"), headquartered at Avenida das Nações Unidas, 4.777, 12º andar, in the City of São Paulo, State of São Paulo, established in 1965, is a publicly-held company with shares traded on BM&FBOVESPA S. A. - Bolsa de Valores, Mercadorias e Futuros ("BM&FBOVESPA") under the ticker symbol "MEAL3" and listed in the Novo Mercado (New Market) segment.

The Company and its subsidiaries ("Group") are engaged in the sale of food and beverages to restaurants, snack bars and coffee shops ("stores") and in the sale of food for airline catering services ("catering"). The Group also subleases stores and spaces for promotional and commercial purposes in its store chain, with the sale of fuel, and provides general services related to these segments.

As of March 31, 2015, the Group has operations in Brazil, Panama, Colombia, and the United States of America. As presented in the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016, the Group completed the sale of all its direct and indirect interests in its subsidiaries located in Mexico, Puerto Rico and the Dominican Republic on January 29 and February 26, 2016, respectively (see note 29).

#### 1.2. Sale of investments

In order to reach a better capital structure and reduce the Company's leverage, in the first quarter of 2016 the sale of interests in the companies located in Mexico, Puerto Rico and the Dominican Republic was completed.

#### a) Mexico

As detailed in note 29, on January 29, 2016 the Company completed the sale of the total direct and indirect interests in the subsidiaries located in Mexico to Taco Holding, S.A.P.I de C.V. e Distribuidora de Alimentos TH, S.A. de C.V. The sale comprises Inversionistas en Restaurantes de Carnes y Cortes, S. de R.L. de C.V. ("IRCyC"), Grupo Restaurantero del Centro, S.A. de C.V., Servicios de Personal Gastrónomico IMC S. de R.L. de C.V. and Servicios Administrativos IMC S. de R.L. de C.V.

## 1. General information--Continued

#### 1.2.Sale of investments--Continued

### b) Puerto Rico and the Dominican Republic

As detailed in note 29, on February 26, 2016 the Company completed the sale of the total direct and indirect interests in the subsidiaries located in Puerto Rico and the Dominican Republic to Management Group Investor, LLC. The sale comprises Airport Shoppes Corp., Cargo Service Corporation, Airport Aviation Service Inc., Carolina Catering Corp., Airport Catering Service Corporation e Aeroparque Corporation, located in Puerto Rico, and International Meal Company DR S.R.L. and Inversiones Llers S.A., both located in the Dominican Republic.

## 2. Preparation and presentation of interim financial information

The Company's individual and consolidated interim financial information has been prepared in accordance with the accounting practices adopted in Brazil and the International Financial Reporting Standards (IFRSs), issued by the International Accounting Standards Board (IASB), and is presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the combined interim financial information, identified as "Parent" and "Consolidated", respectively.

The individual and consolidated interim financial information has been prepared based on the historical cost, except for certain financial instruments measured at their fair values.

As a result of the sale of the Company's total interests in the subsidiaries located in Mexico, Puerto Rico and the Republican Dominican and in conformity with CPC 31/IFRS 5 – Noncurrent Assets held for Sale and Discontinued Operations, the individual and consolidated interim financial information on the financial performance and cash flows for the periods ended March 31, 2016 and March 31, 2015 was disclosed considering the effects of such transaction.

As required by CVM Official Letter 03, of April 28, 2011, the following are the explanatory notes that were included in the latest annual financial statements (year ended December 31, 2015, disclosed on March 22, 2016), which, since there were no significant changes in the quarter, have not been fully included in this individual and consolidated interim financial information.

## 2. Preparation and presentation of interim financial information--Continued

	Location of the full explanatory note in the anual financial
Explanatory notes not included in the	statements for the year ended
interim financial information	December 31, 2015
Business acquisitions – full note	Note 6
Short-term investments – noncurrent	Note 10
Investments – full note	Note 14
Trade payables	Note 17
Payroll and related taxes	Note 19
Installment payment of business acquisitions – full note	Note 20
Deferred revenue	Note 22
Income tax and social contribution – full note	Note 23
Operating lease - stores	Note 33
Commitments, contractual obligations and rights	Note 34

## 3. Significant accounting policies

The accounting policies adopted in preparing this individual and consolidated interim financial information were the same as those adopted in preparing the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016; accordingly, they should be read together. The accounting practices adopted in Brazil comprise the Brazilian Corporate Law and the pronouncements, guidelines and interpretations issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM).

#### 3.1. Basis of consolidation

The consolidated interim financial information includes the interim financial information of the Company, its subsidiaries and joint ventures. Control is achieved when the company has the power to govern the financial and operating policies of an entity so as to benefit from its activities.

When necessary, the subsidiaries' and joint ventures' interim financial information is adjusted to conform their accounting policies to those set by the Group.

All intragroup transactions, balances, income, and expenses were fully eliminated in the consolidated interim financial information.

In the Company's individual interim financial information, investments in subsidiaries and joint ventures are accounted for under the equity method.

# 3. Significant accounting policies--Continued

#### 3.1. Basis of consolidation--Continued

The investments disclosed in note 13 represent the same consolidated companies and joint ventures disclosed in the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016, except for the sale of interests in the subsidiaries below, as described in note 1 b):

	03/31/16		12/3	1/15
	Direct	Indirect	Direct	Indirect
	interest - %:	interest - %:	interest - %	interest - %:
Inversionistas en Restaurantes de Carnes y Cortes, S. de R.L. de C.V. (Mexico) Grupo Restaurantero del Centro, S.A. de	-	-	-	99.99
C.V. (Mexico) Servicios de Personal Gastronomico IMC,	-	-	-	99.99
S. de R.L. de C.V. (Mexico) Servicios Administrativos IMC, S. de R.L.	-	_	-	99.99
de C.V. (Mexico)	-		-	99.99
Airport Shoppes Corporation (Porto Rico) International Meal Company D.R., S.A.	-	-	-	100.00
(Dominican Republic) Inversiones Liers, S.A. (Dominican	-	-	-	99.40
Republic)	-	-	-	99.40
Airport Catering Services Corporation (Puerto Rico)	-	-	-	100.00
Airport Aviation Services, Inc. (Puerto Rico)	-	-	-	100.00
Carolina Catering Services Corporation (Puerto Rico)	-	-	-	100.00
Cargo Service Corporation (Puerto Rico)	-	-	-	100.00
Aeroparque Corporation (Puerto Rico)	-	-	-	100.00

#### 4. International financial reporting standards

Except for those referred to below, the main new and revised standards, amendments and interpretations issued by the IASB and the CPC adopted, and the standards issued and not yet effective are consistent with those adopted and disclosed in note 4 to the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016 and, therefore, should be read together.

In 2016, the Company applied the annual improvements to IFRSs 2012-2014 Cycles, issued by the IASB, which became effective for annual periods beginning on or after January 1, 2016. The application of these improvements did not have any significant impact on the Company's disclosures or individual and consolidated interim financial information.

## 4. International financial reporting standards--Continued

In addition to such disclosures, there are no other standards or interpretations issued by the IASB and the CPC not yet effective that could, based on the Management's assessment, have a significant impact on the profit or loss for the period or equity disclosed by the Company. Additionally, no significant impacts on the individual and consolidated interim financial information were determined due to the adoption of the new and revised standards, amendments and interpretations issued by the IASB effective for annual periods beginning on or after January 1, 2015, as disclosed in note 4 to the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016.

CPC has not yet issued the standards corresponding to the revised IFRs.

Because of the CPC's and the CVM's commitment to keep the set of standards issued up-todate as changes are made by the IASB, such standards are expected to be issued by the CPC and approved by the CVM by the date they become effective.

## 5. Key estimates and judgments

The preparation of interim financial information requires the Company's management to use certain accounting estimates and judgment in applying the accounting policies. The accounting estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical experience and other factors that are considered to be reasonable in the circumstances. Actual results may differ from those estimates. The effects resulting from the revision of accounting estimates are recognized in the period in which the review is made.

The key assumptions and estimates used for the individual and consolidated interim financial information for the three-month period ended March 31, 2016 are the same as those adopted in the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016.

#### 6. Business acquisitions

## 6.1. Acquisitions in 2015

## a) United States of America

Continuing the acquisition of restaurants branded Margaritaville in the United States of America started on April 1, 2014, on February 1, 2015 the Group exercised, through its subsidiary IMCMV Holdings Inc., the option to acquire the Margaritaville restaurant in Syracuse, in the United States of America. The agreed purchase price was 7.5x the Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), estimated at US\$4,254 thousand (R\$11,325 at the date of acquisition). Considering the EBITDA generated by this restaurant at the end of the calculation period, the purchase price was adjusted to US\$ 239 thousand (R\$ 866). The total amount will be paid in quarterly installments, beginning June 2016, over a six-year period. The Group adjusted the temporary allocations of the purchase price, made at the date of acquisition and reflected in the financial statements for the year ended December 31, 2015, disclosed by the Company on March 22, 2016, substantially between asset lines and with not impact on the statements of profit or loss for the year, pursuant to CPC 15 (R1) / IFRS 3 – Business Combinations, as follows:

Allocation acquisition of Margaritaville Syracuse	Balance disclosed at 12/31/15	Total adjustments	Balance at 3/31/16
Inventories	288	-	288
Property, plant and equipment	1,130	-	1,130
Fair value of assets acquired and liabilities assumed	1,418	-	1,418
Consideration paid or payable		866	866
Negative goodwill to be deducted from total goodwill on acquisition of Margaritaville chain	(1,418)	866	(552)

Goodwill was allocated to the cash-generating unit in the United States of America, as disclosed in note 15.(a).

As defined in the purchase and sale agreement, the Group may deduct from the amount payable to eventual sellers the losses incurred on labor, social security, civil or tax disputes, the taxable events of which occurred before the acquisition date.

The objective of this acquisition by the Group is to consolidate in the American market as the main operator of the Margaritaville brand.

## 7. Segment information

The information reported to the Group's chief decision maker (executive board and the chairman of each subsidiary), for the purpose of fund allocation and segment performance evaluation, is more specifically focused on the categories of customer for each type of product and service. The main categories of customers for these products and services are restaurants in shopping malls, airports and highways. Each of these operating segments is managed separately, considering that each one of these product lines requires different resources, including marketing approaches. The Company's main products consist of meals and related services.

The chief operating decision maker evaluates the performance of the operating segments based on the operating profit before depreciation, interest, income tax and social contribution.

Therefore, the Group's reportable segments pursuant to CPC 22/IFRS 8 – Segment Reporting are as follows:

- Shopping malls: meals in restaurant chains and coffee shops in shopping malls.
- Airports: supply of meals in restaurants and coffee shops and for airline companies (catering).
- Highways: food courts in service stations and restaurant chains located along highways, and sale of vehicle fuel.
- United States of America: meals in restaurants in captive markets in the United States of America and consumables in the retail market.
- Others: comprise corporate costs not allocated directly to each of the business segments.

The Group's reportable segments as at March 31, 2016 and 2015 are represented by the Company's operations after the sale of equity interests in subsidiaries in Mexico, Puerto Rico and the Dominican Republic, as mentioned in note 1.b).

# 7. Segment information--Continued

	Consolidated					
				United		
	Shopping			States of		
	<u>malls</u>	Airports	Highways	America	Others	Total
March 31, 2016:						
Net sales revenue	81,362	108,961	121,085	77,075	-	388,483
Operating profit (loss)	1,130	12,567	9,577	244	(6,380)	17,138
Depreciation and amortization	(5,113)	(9,666)	(4,057)	(6,561)	(234)	(25,631)
Finance costs, net	(31)	1,470	(3,212)	3,856	(23,726)	(21,643)
Income tax benefit (expense)	(899)	176	(1,349)	120	4,699	2,747
March 31, 2015:						
Net sales revenue	84,465	105,967	117,446	58,702	-	366,580
Operating profit (loss)	7,542	11,140	13,571	1,420	(6,313)	27,360
Depreciation and amortization	(5,883)	(8,893)	(4,682)	(4,432)	(262)	(24,152)
Finance costs, net	(2,331)	(6,100)	(2,603)	(2,550)	(23)	(13,607)
Income tax benefit (expense)	793	2,956	(1,962)	2,367	-	4,154

As at March 31, 2016 and 2015, the total amount of the line item 'Operating profit (loss)' from other segments refers to corporate general and administrative expenses. The reconciliation of operating profit (loss), adjusted by profit before taxes and discontinued operations, is as follows:

	Consolidated	
	03/31/16	03/31/15
Reconciliation of profit (loss):	22 549	22.672
Operating profit (loss) from reportable segments Operating profit (loss) from other segments	23,518 (6,380)	33,673 (6,313)
	17,138	27,360
Depreciation and amortization	(25,631)	(24,152)
Finance income (costs)	(21,643)	(13,607)
Income tax and social contribution	2,747	4,154
Loss for the period from continuing operations	(27,389)	(6,245)
Profit for the period from discontinued operations	3,972	6,703
Profit (loss) for the period	(23,417)	458

The Company's total assets by business segment are as follows:

## 7. Segment information--Continued

	Consoli	dated
	03/31/16	<u>12/31/15</u>
Shopping malls	347,491	411,291
Airports	555,041	541,168
Highways	360,079	410,057
United States of America	333,627	352,015
Assets held for sale	-	511,492
Subtotal	1,596,238	2,226,023
Assets not allocated to the segment	123,472	-
-	1,719,710	2,226,023

# a) Disclosures at the Company's level

## Geographical information

The Group operates in the following main areas: Brazil, the Caribbean (Colombia and Panama), and the United States of America. Segment reporting on the Group's sales by geographic market based on the location of its customers, regardless of the origin of assets/services, is as follows:

	Consoli	Consolidated		
	03/31/16	03/31/15		
Net revenue:				
Brazil	257,899	268,605		
The Caribbean	53,509	39,274		
United States of America	77,075	58,701		
	388,483	366,580		

## b) Information on major customers

The Group does not have customers or a group of customers under common control accounting for more than 10% of its revenue.

#### 8. Financial instruments

## a) Capital management

The Group's management manages the Group's funds to ensure the continuity of the Group as a going concern and to maximize its funds to allow for investments in new stores, refurbishments, and redesign of existing stores, as well as the acquisition of other entities.

The Group's capital structure consists of financial liabilities with financial institutions, currency swap derivatives, cash and cash equivalents, and short-term investments, including capital and retained earnings.

The Group can change capital type and structure, depending on economic conditions, to optimize its financial leverage. In addition, Management periodically reviews the capital structure and its capacity to settle its liabilities taking the appropriate actions, when necessary, to balance the Group's debt and liquidity ratios.

### b) Significant accounting policies.

For details on the significant accounting policies and methods adopted, including the criteria used to recognize revenue and expenses for each class of financial assets and financial liabilities, and equity, see the individual and consolidated financial statements for the year ended December 31, 2015, disclosed on March 22, 2016.

## c) Categories of financial instruments

Management considers that the carrying amounts of financial assets and financial liabilities recorded at amortized cost in the individual and consolidated interim financial information approximate their fair values. The Group conducted swap derivative transactions, which are used only to mitigate the exposure to foreign currency fluctuations of certain borrowings, so that the balance of the capital structure is maintained.

#### 8. Financial instruments--Continued

## c) Categories of financial instruments--Continued

The main financial instruments are distributed as follows:

	<u>Ca</u>	Carrying amount and fair value			
	Par	ent	Conso	lidated	
	03/31/16	12/31/15	03/31/16	12/31/15	
Financial assets-					
Trade receivable and receivables at amortized cost:					
Cash and cash equivalents	151,386	233,996	336,104	289,390	
Short-term investments (noncurrent)	1,000	1,000	3,260	3,320	
Currency swap instrument					
(item f))	1,077	2,229	22,802	31,113	
Trade receivables	20,952	22,976	64,904	70,586	
Receivables from related parties:	77,840	21,592	-	-	
	252,255	281,793	427,070	394,409	
Financial liabilities					
Financial liabilities recognized at amortized cost:					
Trade payables	19,523	15,381	77,192	78,723	
Borrowings and financing	13,168	14,928	271,068	360,321	
Payables to related parties	17,777	66,819	-	_	
Installment payment of rights over points of sales	51,901	52,635	51,901	52,635	
Installment payment of business acquisitions	1,028	892	10,734	100,169	
•	103,397	150,655	410,895	591,848	

The Group's management's believes that these financial instruments, recognized in the individual and consolidated interim financial information at their amortized cost, approximate their respective fair values, except for intercompany loans. However, considering that there is no active market for these instruments, differences may arise if these amounts are settled in advance.

## d) Liquidity

Liquidity management entails maintaining sufficient funds, such as cash, securities, and committed credit facilities, to manage the capacity to settle our obligations.

Management monitors the Group's liquidity level considering the expected cash flows against unused credit facilities.

The table below details the remaining contractual maturity of the Group's financial assets and liabilities, and the agreed repayment terms. The tables below were prepared using the undiscounted cash flows of the financial assets and financial liabilities based on the nearest date on which the Group can be required to make the related payment or collect its receivables. As interest flows are based on floating rates, the undiscounted amount obtained is based on the interest curves in the three-month period ended March 31, 2016. Contractual maturity is based on the first date the Group can be required to pay. Accordingly, the disclosed balances do not match the balances stated in the statements of financial position.

## 8. Financial instruments--Continued

## d) Liquidity -- Continued

	Weighted	Parent				
	average effective interest rate - %	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Total
March 21, 2016:						
March 31, 2016: Trade payables Trade receivables Currency swap derivatives	- -	(19,291) 16,836	(158) 3,938	(74) 178	-	(19,523) 20,952
(item f)) Borrowings Installment payment of points of	15.62 15.62	(97)	- (1,928)	(1,245) (18,045)	- (18,724)	(1,245) (38,794)
sales acquisitions	9.39	(6,257)	(1,319)	(9,438)	(49,224)	(66,238)
Installment payment of business acquisitions	13.67	(15)	(31)	(1,118)	-	(1,164)
	Weighted		Co	onsolidated		
	average effective interest rate - %	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Total
March 31, 2016: Trade payables Trade receivables	- -	(73,859) 58,780	(3,199) 4,949	(134) 1,175	- -	(77,192) 64,904
Currency swap derivatives (item f))	10.00	-	-	11,307	16,669	27,976
Borrowings Installment payment of rights	10.00	(14,770)	(24,077)	(62,990)	(202,25 5)	(304,092)
over points of sale	9.39	(6,257)	(1,319)	(9,438)	(49,224)	(66,238)
Installment payment of business acquisitions	9.85	(95)	(145)	(1,545)	(11,121)	(12,906)

## e) Credit risk

Credit risk refers to the risk of a counterparty not complying with its contractual obligations, which would result in financial losses for the Group. Group sales are basically made using means of payment, especially credit and debit cards, which reduce significantly the risk of default. A portion of the catering segment sales is made to airlines, the creditworthiness of which is monitored. As a result of such management, expected losses are recorded in 'Allowance for doubtful debts', as described in note 10.

The Group is also exposed to credit risks related to financial instruments contracted for the management of its business, which consist basically of cash and cash equivalents and short-term investments. Management believes that the credit risk of transactions with financial institutions is low, as these are considered by the market as prime banks.

#### 8. Financial instruments--Continued

## f) Currency risk

As referred to in note 16, the Group contracted a US dollar-denominated loan plus a spread from 4.05% to 4.81% per year, with a swap instrument classified in Level 2, contracted on the same date and with the same financial institution, exchanging 100% of this debt for the interbank deposit rate (CDI) plus spread from 1.75% to 3.1% per year.

As at March 31, 2016 and 2015, due to this financial instrument, the following results were obtained:

	03/31/16	03/31/15
Notional amount in US dollars - US\$ thousand Average contracting rate - real - R\$	32,229 2,56	24,528 2,24
Notional amount in real - R\$	82,550	55,060
Long position- US dollar - US\$ thousand plus interest from 4.05% to 4.81% per year	27,675	24,367
Short position- CDI plus interest from 1.75% to 3.1% per year	(3,095)	(1,924)
Gain for the period	24,580	22,443

#### g) Interest rate risk

The Group has loans and debt agreements denominated in U.S. dollars and Brazilian reais, indexed to LIBOR (long-term rate), TJPL (agreements with National Bank for Economic and Social Development (BNDES)), CDI, and National Consumer Price Index (IPCA) calculated by Brazilian Statistics Office (IBGE), and taxes payable subject to SELIC (Central Bank's policy rate) and TJLP interest. There is an inherent risk in these liabilities due to usual fluctuations in this market.

The Group does not have any derivative contract to mitigate this risk since Management understands that the interest rates pegged to these interest rates do not pose a significant risk.

### Sensitivity analysis

In order to conduct the sensitivity analysis of the interest rate charged on existing borrowings and other obligations, the Group uses, for a probable scenario, the market rate obtained on Brazilian stock exchanges, and considers a 25% and 50% increase in such rate for Scenarios I and II, respectively. The sensitivity analysis results for a twelve-month period are as follows:

	Consolidated		
	<u>Probable</u>	Scenario I	Scenario II
"Swap" (per year) - CDI plus interest from 1.75% to 3.1% per year Estimated charges	16.15%	19.57%	22.99%
	9,618	11,653	13,688
Libor (per year) plus interest from 3.5% to 3.6% per year Estimated charges	4.23%	4.39%	4.55%
	7,562	7,845	8,127
TJLP (per year) plus interest of 4.1% per year Estimated charges	11,42%	13,29%	15,17%
	663	772	881

# Installment payment of business acquisitions and rights over points of sales

		Consolidated		
	<u>Probable</u>	Scenario I	Scenario II	
Installment payment of business acquisitions (per year) - CDI Estimated charges	13,67%	17,09%	20,51%	
	611	764	916	
Installment payment of rights over points of sales - IPCA Estimated charges	9,39%	11,74%	14,09%	
	4,874	6,092	7,310	

## a) Debt-to-equity ratio

	Parent		Consolidated	
	03/31/16	<u>12/31/15</u>	03/31/16	12/31/15
Debt (i)	13,168	14,928	271,068	360,321
Currency swap derivatives Installment payment of business acquisitions	(1,077) 1,028	(2,229) 892	(22,802) 10,734	(31,113) 100,169
Installment payment of rights over points of sales	51,901	52,635	51,901	52,635
Cash and cash equivalents (short-term investments)  Net debt	(151,386)	<u>(233,996)</u>	(336,104)	(289,390)
Equity (ii)	(86,366) <u>1,129,241</u>	(167,770) <u>1,192,129</u>	(25,203) <u>1,140,177</u>	192,622 <u>1,204,128</u>
Net debt-to-equity ratio	(0.08)	(0.14)	(0.02)	0.16

- (i) Debt is defined as short- and long-term loans, as detailed in note 16.
- (ii) Equity includes the Group's total share capital and reserves, managed as capital.

## 9. Cash and cash equivalents

	Par	Parent		Consolidated	
	03/31/16	12/31/15	03/31/16	12/31/15	
Cash	488	570	4,653	6,851	
Banks	74	610	173,729	43,052	
Short-term investments	150,824	232,816	157,722	239,487	
	151,386	233,996	336,104	289,390	

Short-term investments classified as cash and cash equivalents are broken down as follows:

				Parer	<b>5</b>
Transactions	Average yield	Liquidity	Country	03/31/16	12/31/15
<u>Transastions</u>	7Wordgo yiola	<u>Liquidity</u>	Country	<u> </u>	12/01/10
	90% to 101,7% of				
Debentures - repurchase agreements	CDI	Immediate	Brazil	146,651	231,718
	30% to 60% of				
Automatic investment	CDI	Immediate	Brazil	3,651	285
	80% to 100% of				
Others	CDI	Immediate	Brazil	522	813
				150,824	232,816
				Canaalia	امدما
<u> </u>			<u> </u>	Consolid	
<u>Transactions</u>	<u>Average yield</u>	<u>Liquidity</u>	Country	03/31/16	12/31/15
	000/ to 101 70/ of				
Debentures - repurchase agreements	90% to 101,7% of CDI	Immediate	Brazil	147,801	232.718
Debendres - repulchase agreements	30% to 60% of	iiiiiiediale	Diazii	147,001	232,710
Automatic investment	CDI	Immediate	Brazil	4,017	3,114
Automatic investment	4.9% p.a.	Immediate	Colombia	5,382	3,351
	80% to 100% of			,	•
Others	CDI	Immediate	Brazil	522	304
			_	157,722	239,487

## 10. Trade receivables

	Parent		Consolidated	
	03/31/16	<u>12/31/15</u>	03/31/16	12/31/15
Means of payment (credit and debit cards, and meal				
tickets)	1,947	2,002	29,180	31,346
Trade receivables	16,003	18,171	26,815	31,279
Fees and sales agreements	3,180	2,965	9,310	8,351
Others	-	-	425	372
	21,130	23,138	65,730	71,348
Allowance for doubtful debts	(178)	(162)	(826)	(762)
	20,952	22,976	64,904	70,586

The balance of line item 'Trade receivables' before deduction of allowance for doubtful debts is denominated in the following local currencies of the countries where the Group operates:

	Consoli	idated
	03/31/16	12/31/15
In Brazilian reais - R\$	52,516	54,995
In US dollars - US\$ (*)	5,400	4,733
In Mexican pesos - MXN\$ (*)	565	1,691
In Colombian pesos - COP\$ (*)	7,249	9,929
	65,730	71,348

(\*) The foreign currency-denominated balances refer to trade receivables from the corresponding countries of origin; therefore, there are no foreign exchange differences between the recognized revenue and the related receivables disclosed in the statement of profit and loss.

The balance in line item 'Trade receivables' refers mainly to receivables from airlines.

Receivables are comprised of current and past-due receivables, as follows:

_	Parent		Consolidated	
	03/31/16	12/31/15	03/31/16	12/31/15
Current	17,014	20,234	59,606	66,036
Past due:				
Up to 30 days	2,339	2,182	2,872	2,898
31 to 60 days	1,460	548	1,652	1,067
61 to 90 days	139	12	425	228
Over 90 days	178	162	1,175	1,119
Allowance for doubtful debts	(178)	(162)	(826)	(762)
_	20,952	22,976	64,904	70,586

The Company pledged receivables from credit card companies as collateral for borrowings. As at March 31, 2016, the balance receivable related to this collateral is R\$632 (R\$682 at December 31, 2015) in Parent and R\$10,440 (R\$10,823 at December 31, 2015) in consolidated. The terms and conditions of this transaction include mainly pledging to banks as collateral current and future receivables originating from credit and debit card sales up to the debt limit on the maturity date. This collateral could be enforced by banks in case of default on a borrowing.

#### Allowance for doubtful debts

The variations in the allowance for doubtful debts are as follows:

	Parent		Consoli	dated
	03/31/16	12/31/15	03/31/16	12/31/15
Balance at the beginning of the period/year	(162)	(125)	(762)	(3,702)
Additions	(88)	(316)	(390)	(1,030)
Reversals and write-offs	72	279	279	1,021
Assets held for sale	-	-	-	2,970
Exchange rate changes		-	47	(21)
Balance at the end of the period/year	(178)	(162)	(826)	(762)

### Fees and sales agreements

These amounts are set in contracts or agreements and comprise amounts relating to discounts based on sales volume, joint marketing programs, freight reimbursement and other similar programs.

The Group did not recognize any adjustment to present value since all transactions are short term and the effect of such adjustment is considered immaterial when compared with the individual and consolidated interim financial information taken as a whole.

#### 11. Inventories

	Par	Parent		idated
	03/31/16	<u>12/31/15</u>	03/31/16	12/31/15
Food and beverages	5,048	3,814	21,541	23,853
Fuel and vehicle accessories	-	-	2,732	4,496
Nonfood products and souvenirs for resale	-	-	9,006	4,691
Supplies and fixtures	1,800	1,812	6,264	8,877
	6,848	5,626	39,543	41,917

As at March 31, 2016, the total cost of inventories sold and used disclosed in line item 'Cost of sales and services' totals R\$12,355 (R\$14,943 at March 31, 2015) in Parent and R\$140,304 (R\$136,595 at March 31, 2015) in Consolidated.

#### 12. Taxes recoverable

	Parent		Consol	idated
	03/31/16	<u>12/31/15</u>	03/31/16	12/31/15
Prepaid Income tax and social contribution	-	-	5.620	4.958
Withheld income tax (IRRF) on short-term investments	5,137	3,046	8,055	5,721
Taxes on revenue (PIS and COFINS)	7,973	7,414	15,780	17,308
Value Added Tax (VAT) (Colombia)	-	-	869	521
Others	203	201	1,298	1,789
	13,313	10,661	31,622	30,297

#### 13. Investments

The list of the Company's subsidiaries and the variations in investments for the year ended December 31, 2015 are presented in the financial statements for the year then ended, disclosed on March 22, 2016. The changes occurred in the period ended March 31, 2016, Company's subsidiaries, as shown in the table listing the consolidated entities, in note 3.

#### Information on subsidiaries

The variations in investments in subsidiaries for the three-month period ended March 31, 2016 are as follows:

Parent						
		Frango	IMC			
	Viena	Assado	USA/	IMC		
Tob's	chain	chain	Mexico	Caribe	Total	
5,392	191,157	291,575	25,336	111,690	625,150	
-	-	-	105,704	145,683	251,387	
-	-	20,012	-	-	20,012	
(79)	(8,128)	1,457	(24,195)	4,025	(26,920)	
-	-	-	63,137	(46,010)	17,127	
-	-	-	(28,401)	(58,910)	(87,311)	
5,313	183,029	313,044	141,581	156,478	799,445	
	5,392 - (79) -	Tob's chain  5,392 191,157	Viena Assado chain  5,392 191,157 291,575 20,012 (79) (8,128) 1,457	Viena Assado USA/ Tob's chain chain Mexico  5,392 191,157 291,575 25,336 105,704 20,012 - (79) (8,128) 1,457 (24,195) 63,137 (28,401)	Viena Chain         Frango Chain         IMC USA/ USA/ IMC Chain         IMC USA/ Mexico         IMC Caribe           5,392         191,157         291,575         25,336         111,690           -         -         -         105,704         145,683           -         -         20,012         -         -           (79)         (8,128)         1,457         (24,195)         4,025           -         -         63,137         (46,010)           -         -         -         (28,401)         (58,910)	

The variations in investments in joint ventures, presented in the consolidated interim financial statements, are as follows:

### 13. Investments--Continued

	(Orlando)
Balance at December 31, 2015	40,009
Share of profit (loss) of investees (*)	2,197
Dividends received	(2,067)
Translation adjustment	(3,406)
Balance at March 31, 2016	36,733

(\*) Share of profit (loss) of subsidiaries net of amortization of investment in joint venture incurred in the three-month period ended March 31, 2016 amounting to R\$609. The investment is amortized because the joint venture has finite duration.

## 14. Property, plant and equipment

The variations in property, plant and equipment for the year ended December 31, 2015 are presented in the financial statements for the year then ended, disclosed on March 22, 2016. The variations in the three-month period ended March 31, 2016 are as follows:

			Parent		
				Use of	
				provision for	
	Balance at	Additions	Transfers, write-	impairment of	Balance at
	12/31/15	(*)	offs, and others	assets	3/31/16
<u>Cost</u>					
Machinery, equipment and					
facilities	23,267	-	(1,433)	545	22,379
Furniture and fixtures	8,893	-	(1,259)	-	7,634
Leasehold improvements	29,230	-	(4,016)	5,010	30,224
Computers, vehicles and					
other items	24,075	-	(108)	-	23,967
Works and construction in					
progress	71	<u>1,820</u>	<u>(1,711)</u>		<u> 180</u>
Total cost	85,536	<u>1,820</u>	(8,527)	<u>5,555</u>	<u>84,384</u>
<u>Depreciation</u>					
Machinery, equipment and					
facilities	(12,508)	(807)	545	(163)	(12,933)
Furniture and fixtures	(4,634)	(301)	498	-	(4,437)
Leasehold improvements	(16,143)	(778)	1,952	(1,952)	(16,921)
Computers, vehicles and					
other items	<u>(17,384)</u>	<u>(521)</u>	<u>477</u>		<u>(17,428)</u>
Total depreciation	(50,669)	(2,407)	3,472	(2,115)	(51,719)
Total, net	<u>34,867</u>	<u>(587)</u>	<u>(5,055)</u>	<u>3,440</u>	<u>32,665</u>

Margaritaville

	Consolidated					
				Transfers	Use of	
	Balance	Effects of	Additions	, write-	provision for	
	at	exchange		offs, and	impairment	Balance
	12/31/15	differences	(*)	others	of assets	at 3/31/16
						1
Cost						
Land and buildings	4,222	(164)	-	-	-	4,058
Machinery, equipment and	•	, ,				•
facilities	150,687	(1,940)	180	(209)	751	149,469
Furniture and fixtures	67,911	(2,576)	628	(598)	52	65,417
Leasehold improvements	275,549	(10,525)	1,333	(4,937)	5,010	266,430
Computers, vehicles and	•	, , ,	·	( , ,	,	•
other items	61,085	(1,020)	796	(202)	24	60,683
Works and construction in	,	( , ,		,		•
progress	10,421	(854)	9,788	(3,729)	-	15,626
Total cost	569,875	(17,079)	12,725	(9,675)	5,837	561,683
Depreciation						
Buildings	(2,109)	83	(48)	_	_	(2,074)
Machinery, equipment and	(2,100)	00	(40)			(2,014)
facilities	(92,580)	1,314	(4,788)	1,042	(283)	(95,295)
Furniture and fixtures	(36,089)	1,148	(2,723)	645	(30)	(37,049)
Leasehold improvements	(111,100)	4,133	(9,905)	2,982	(1,952)	(115,842)
Computers, vehicles and	(111,100)	1,100	(0,000)	2,002	(1,002)	(,)
other items	(46,343)	730	(1,491)	742	(20)	(46,382)
Total depreciation	(288,221)	7,408	(18,955)	5,411	(2,285)	(296,642)
. c.a. soprodiation	(200,221)	.,.00	(10,000)	٥, . ، ، ،	(2,230)	(=00,0:=)
Total, net	281,654	(9,671)	(6,230)	(4,264)	3,552	265,041

(\*) The additions to property, plant and equipment presented in the statements of cash flows are net of the installments to be paid in subsequent months. Accordingly, the amounts of R\$97, Parent, and R\$64, consolidated, were deducted from additions to property, plant and equipment in the three-month period ended March 31, 2016 in the statements of cash flows.

	Parent		Consolidated	
Net balances at	03/31/16	<u>12/31/15</u>	03/31/16	<u>12/31/15</u>
Land and buildings	-	-	1.984	2.113
Machinery, equipment and facilities	9,446	10,759	54,174	58,107
Furniture and fixtures	3,197	4,259	28,368	31,822
Leasehold improvements	13,303	13,087	150,588	164,449
Computers, vehicles and other items	6,539	6,691	14,301	14,742
Works and construction in progress	180	71	15,626	10,421
	32,665	34,867	265,041	281,654

Depreciation charges are allocated as follows:

	Parent		Consol	idated
	03/31/16	03/31/15	03/31/16	03/31/15
Allocated to cost of sales and services	2,057	2,065	16,273	14,816
Allocated to general and administrative expenses	350	264	2,682	2,541
Total depreciation expenses	2,407	2,329	18,955	17,357
PIS and COFINS credits on depreciation (*)	(300)	(107)	(865)	(549)
Total depreciation expenses, net of tax credits	2,107	2,222	18,090	16,808

(\*) PIS and COFINS credits on items on property, plant and equipment allocated to operations.

# Assets pledged as collateral

The obligations assumed under finance lease agreements are collateralized by the ownership of the leased assets by the lessor, whose carrying amount as at March 31, 2016 is R\$2,161 (R\$2,410 as at December 31, 2015) in Parent and in consolidated.

# 15. Intangible assets

The variations in intangible assets for the year ended December 31, 2015 are presented in the financial statements for the year then ended, disclosed on March 22, 2016. The variations in the quarter ended March 31, 2016 are as follows:

			Parent	
	Balances at	Additions	Transfers, write-	Balances at
	12/31/15	(*)	offs, and others	3/31/16
Cost:				
Goodwill	91,790	-	-	91,790
Software	14,215	-	3	14,218
Rights over trademarks	4,100	-	-	4,100
Rights over points of sales	47,504	-	(813)	46,691
Licensing rights	72,133	-	-	72,133
Leasehold rights	25,532	-	-	25,532
Intangibles in progress	1,148	641	(111)	1,678
Total cost	256,422	641	(921)	256,142
Amortization:			<u></u>	<u> </u>
Software	(12,113)	(275)	-	(12,388)
Rights over points of sales	(6,203)	(2,093)	813	(7,483)
Licensing rights	(45,224)	(1,265)	-	(46,489)
Leasehold rights	(17,296)	(493)	-	(17,789)
Total amortization	(80,836)	(4,126)	813	(84,149)
	175,586	(3,485)	<u>(108)</u>	<u>171,993</u>

			Cons	solidated		
				Transfers,	Effects of	
	Balance at	PPA	Additions	write-offs,	exchange	Balance at
	12/31/15	allocation	(*)	and others	differences	3/31/16
<u>Cost</u>						
Goodwill	666,850	866	-	•	(14,959)	652,757
Software	25,732	-	94	21	(43)	25,804
Rights over trademarks	63,947	-	-	-	(460)	63,487
Rights over points of sales	129,273	-	-	(913)	(346)	128,014
Licensing rights	106,984	-	-	-	(1,311)	105,673
Leasehold rights	31,264	-	-	(139)	(443)	30,682
Non-compete agreements	3,296	-	-	Ó	(128)	3,168
Intangibles in progress and	1,926	-	637	(111)	(34)	2,418
other assets				, ,	, ,	
Total cost	1,029,272	866	731	(1,142)	(17,724)	1,012,003
Amortization						
Software	(22,028)	-	(441)	-	37	(22,432)
Rights over points of sales	(28,558)	-	(4,022)		109	(31,558)
Licensing rights	(63,491)	-	(1,873)		360	(65,004)
Leasehold rights	(17,297)	-	(494)		-	(17,791)
Non-compete agreements	(1,111)	-	(80)		44	`(1,147)
Intangibles in progress and	(1,111)		()			( ) ,
other assets	(321)	-	(22)	-	15	(328)
Total amortization	(132,806)	_	(6,932)		565	(138,260)
. ota. amorazaton	(102,000)		(0,002)	0.0	230	(100,200)
	896,466	866	(6,201)	(229)	(17,159)	873,743

(\*) The additions to intangible assets in the statements of cash flows are increased by the installments paid relating to acquisitions previously made. Accordingly, the amount of R\$2,298 in Parent and consolidated was added to additions to intangible assets in the three-month period ended March 31, 2016 in the statements of cash flows.

	Parent		Consolidated	
Net balances at	03/31/16	12/31/15	03/31/16	12/31/15
Goodwill (a)	91,790	91.790	652,757	666,850
Software	1,830	2,102	3,372	3,704
Rights over trademarks (b)	4,100	4,100	63,487	63,947
Rights over points of sales (c)	39,208	41,301	96,456	100,715
Licensing rights (d)	25,644	26,909	40,669	43,493
Leasehold rights (e)	7,743	8,236	12,891	13,967
Non-compete agreements	-	-	2,021	2,185
Intangibles in progress and other assets	1,678	1,148	2,090	1,605
	171,993	175,586	873,743	896,466

Amortization charges on other intangible assets are recognized in line item 'General and administrative expenses', in the statement of profit and loss.

### Main intangible assets

## (a) Goodwill

## Allocation of goodwill to cash-generating units

Goodwill is allocated to each cash-generating unit, defined as follows:

- Shopping malls Brazil: fast food in restaurant chains and coffee shops located in shopping malls.
- Shopping malls the Caribbean (Panama and Colombia): fast food in restaurant chains and coffee shops located in shopping malls in the Caribbean.
- Airports Brazil: meals served in restaurants and coffee shops, and other related services in Brazil.
- Airports the Caribbean (Panama and Colombia): meals served in restaurants and coffee shops, and airline catering and other related services in the Caribbean.
- Highways Brazil: food courts in service stations and restaurant chains located along highways, and sale of vehicle fuel.
- United States of America: meals in restaurants in captive markets in the United States
  of America and consumables in the retail market.

The carrying amount of goodwill was allocated to the following cash-generating units:

	Consol	idated
	03/31/16	12/31/15
Brazil: Shopping malls	187,905	187,905
Airports	91,790	91,790
Highways	206,187	206,187
<b>5</b>	485,882	485,882
The Caribbean: Shopping malls Airports	1,029 19,726	1,071 20,526
	20,755	21,597
United States of America	146,120	159,371
	652,757	666,850

## (b) Rights over trademarks

Refers to those trademarks identified in the acquisitions made, including Viena, Frango Assado, Batata Inglesa, Wraps, Go Fresh, Brunella, RA Catering, Rede J&C Delicias (the Caribbean).

## (c) Rights over points of sales

Refer to amounts paid to acquire rights over points of sales (commercial rights) and/or for the allocation of part of the prices paid for the acquisition of businesses.

# (d) Licensing rights

A portion of the price attributable to the acquisition of catering operations was allocated to the licenses to operate airline-catering services on board of aircraft, and licenses and permits to operate restaurants in certain commercial regions.

## (e) Leasehold rights

Refers to the portion of the business acquisition price allocated to lease agreements entered into with airport authorities (leasehold rights) and/or airport managers for the lease of space in the airports to operate restaurants, snack bars, coffee shops, and other similar retail outlets.

## Impairment testing for assets with indefinite useful lives

Assets with indefinite useful lives are tested for impairment annually or whenever there are indications that some of the cash-generating units might be impaired. Management concluded that as at March 31, 2016 there are no indications that any of the cash-generating units is impaired.

## 16. Borrowings

			Parent		Conso	lidated
	Finance charges	Maturity	03/31/16	12/31/15	03/31/16	12/31/15
Bank Credit Note (CCB) - Brazil (a)	CDI + spread from 1.4% to 2.05% per					
	year		-	-	-	62,178
International Banking Credit Note - Brazil (a)	CDI + spread from 1.75% to 3.00% per	Quarterly up				
	year	to 09/14/20	11,081	12,602	82,347	90,673
Bank Credit Note - CCB  – United States of America (b)	90-day LIBOR + spread of 3.6% per year	Quarterly up	_	_	178,710	196,242
BNDES	TJLP or exchange fluctuation + spread from 3.81% to 5.8%	Monthly until				
	per year	Monthly until 11/15/19	-	_	5,805	6,836
Others	1 7		2,087	2,326	4,206	4,392
			13,168	14,928	271,068	360,321

#### Classified as:

	Parent		Conso	lidated
	03/31/16	12/31/15	03/31/16	12/31/15
Current:				
Foreign currency-denominated borrowings	11,081	85	93,965	74,807
Local currency-denominated borrowings (R\$)	939	944	3,750	22,057
	12,020	1,029	97,715	96,864
Noncurrent:				
Foreign currency-denominated borrowings	-	12,517	167,092	212,107
Local currency-denominated borrowings (R\$)	1,148	1,382	6,261	51,350
	1,148	13,899	173,353	263,457

### Guarantees and commitments

- (a) US-dollar denominated loan subject to 4.05% to 4.81% interest per year plus exchange fluctuation. This loan is backed by the co-obligated guarantors represented by the Company's subsidiaries and a swap collateral assignment arising from sales made by the Company's subsidiaries using credit cards. The agreement contains certain covenants that require the compliance with the net debt-to-EBITDA ratio and the debt service coverage ratio, annually calculated based on the financial statements. The Group conducts swap transactions to exchange US dollar-denominated payables at fixed interest rates for the Brazilian real (R\$) pegged to 100% of the CDI plus spread from 1.75% to 3.0% per year. The Group conducts swap transactions with the same counterparty. These transactions are classified as derivatives, as described in note 8.f).
- (b) Loan repayable in 13 quarterly installments beginning April 2016 and collateralized by the subsidiaries of IMSMV Holdings Inc. Under this loan agreement, the Group is required to comply with certain positive and negative covenants on a consolidated basis. The financial ratios established in the loan agreement are evaluated by the financial institution semiannually beginning December 31, 2015.

As at March 31, 2016, the Group was compliant with all covenants.

	Parent	Consolidated
2017	1,148	35,044
2018	-	76,789
2019	-	44,640
2020 and thereafter	-	16,880
	1,148	173,353

## 17. Installment payment of business acquisitions

	Parent		Consol	idated
	03/31/16	12/31/15	03/31/16	12/31/15
Business acquisitions in Brazil	1,028	892	4,472	4,287
Business acquisitions in other countries	-	-	6,262	95,882
Total	1,028	892	10,734	100,169
Current	1,028	892	1,211	37,604
Noncurrent		-	9,523	62,565

In March 2016 the Company renegotiated the debt with the former owners of companies acquired in the past and for the advance payment it received a financial discount of R\$6,922.

## 18. Provision for labor, civil and tax risks

The Group is a party to tax, labor and social security, and civil proceedings. The Group filed appeals against claims filed with courts. Escrow deposits were made when required by the authorities.

	Par	Parent		idated
	03/31/16	<u>12/31/15</u>	03/31/16	<u>12/31/15</u>
Labor and social security (a)	2,683	2,540	6,446	6,775
Tax (b)	1,746	1,628	7,563	6,488
Civil (c)	277	278	333	333
	4,706	4,446	14,342	13,596

- (a) Provision recognized to cover labor and social security risks arising from labor relationships established in the normal course of its businesses. Based on the legal counsel's opinion, the Group recorded a provision to cover probable losses if such risks materialize.
- (b) The Group is exposed to risks related to challenges by tax authorities (federal, state and municipal) and, based on the opinion of its legal counsel, recognized a provision to cover probable losses if such risks materialize.
- (c) The Group is a party to civil and various other lawsuits, such as, claim of economic imbalance or claims filed by manufacturers, related to quality discounts. Management recognized a provision for these lawsuits based on the Company's legal counsel's opinion, who assessed the risk of an unfavorable outcome as probable.

The Group is party to other lawsuits involving the potential risk of losses: tax - R\$14,420, labor and social security - R\$16,240, and civil - R\$4,082, and the Parent is also a party to lawsuits involving a possible risk of losses: tax - R\$3,797, labor and social security - R\$4,175, and civil - R\$1,409. Based on the analysis of the related contingencies and the opinion of the Group's legal counsel, Management believes that the likelihood of an unfavorable outcome in these lawsuits is possible and no provision was recognized.

The variations in the provision for risks in the periods are as follows:

	Parent			
	Labor and social			
	<u>security</u>	<u>Tax</u>	<u>Civil</u>	<u>Total</u>
Balance at December 31, 2014	2,331	1,749	12	4,092
Additions	652	85	45	782
Reversals	(128)	(232)	-	(360)
Uses	(498)	-	201	(297)
Balance at March 31, 2015	2,357	1,602	258	4,217
Balance at December 31, 2015	2,540	1,628	278	4,446
Additions	398	118	-	516
Reversals	(157)	-	-	(157)
Uses	(98)	-	(1)	(99)
Balance at March 31, 2016	2,683	1,746	277	4,706

	Consolidated			
	Labor and social security	<u>Tax</u>	<u>Civil</u>	Total
Balance at December 31, 2014 Additions	6,218	6,024	56	12,298
Reversals	2,748 (592)	443 (736)	45 -	3,236 (1,328)
Uses	(2,520)	(276)	200	(2,596)
Exchange rate changes	68	1	1	70
Balance at March 31, 2015	5,922	5,456	302	11,680
Balance at December 31, 2015 Additions Reversals Uses	6,775 1,151 (637) (719)	6,488 1,075 -	333 - - -	13,596 2,226 (637) (719)
Exchange rate changes	(124)	-	-	(124)
Balance at March 31, 2016	6,446	7,563	333	14,342

#### 19. Income tax and social contribution

#### a) Deferred income tax and social contribution

Deferred income tax and social contribution arise from recognized tax loss carryforwards and temporary differences. These tax credits are recorded in noncurrent assets and noncurrent liabilities, based on expected future earnings, as per the prevailing tax law.

As at March 31, 2016 and December 31, 2015, deferred income tax is as follows:

	Parei	nt
	03/31/16	12/31/15
Tax loss carryforwards Temporary differences:	6,570	6,570
Provision for labor, civil and tax risks	1,621	1,512
Provision for disposal of assets  Deferred tax liability on amortization of goodwill for local tax purposes  Trademarks, licensing rights, and leasehold rights allocated in business	5,413 (40,577)	6,583 (40,554)
acquisitions Others	<b>(4,027)</b> 6,010	(4,194) 6,357
Total	(24,990)	(23,726)
	, ,	<u> </u>
Assets Liabilities	(24.990)	(23.726)
	Consolic	dated
	03/31/16	12/31/15
Tax loss carryforwards Temporary differences:	64,396	64,396
Provision for labor, civil and tax risks	5,129	4,821
Provision for disposal of assets	10,679	12,200
Accrued liabilities	5,612	11,071
Asset appreciation and difference between accounting and tax law depreciation rates	23,196	14,090
Deferred tax liability on amortization of goodwill for local tax purposes  Trademarks, licensing rights, and leasehold rights allocated in business	(137,889)	(128,324)
acquisitions	(25,201)	(30,215)
Others	4,394	4,823
	(49,684)	(47,138)
Assets	699	720
Liabilities	(50,383)	(47,858)

# b) Realization of deferred income tax and social contribution

Based on the history of realization of assets and liabilities that gave rise to the balance of deferred income tax and social contribution, as well as the projected profit or loss for the next years, the realization schedule was estimated as follows:

Year	<u>Consolidated</u>
2016	2,658
2017 2018	3,106 3,752
2019 and thereafter	<u>103,890</u>
	113,406

As at March 31, 2016, the Group has tax loss carryforwards amounting to R\$310,345 (R\$309,566 at December 31, 2015) for which it recognized a deferred tax asset up to the amount that can be offset against future taxable profits. Tax loss carryforwards are distributed among the Group's subsidiaries as follows:

	Consolidated
	03/31/16
Brazil	306,644
The Caribbean	3,701
	310,345

c) Reconciliation of income tax and social contribution at statutory and effective rates

	Parent	
	03/31/16	03/31/15
Loss before income tax and social contribution from continuing operations Statutory tax rate	(33,009) 34%	(9,525) 34%
Income tax and social contribution at statutory rate:	11,223	3,239
Adjustments made: Taxable profit (loss) of investments in foreign subsidiaries	(3,240)	-
Share of profit (loss) of investees not deductible	(2,331)	-
Other permanent differences Income tax and social contribution	(32) 5,620	3,280
Current Deferred	6,884 (1,264)	3,280

	Consolidated	
	03/31/16	03/31/15
Loss before income tax and social contribution from continuing operations	(30,136)	(10,399)
Statutory tax rate	34%	34%
Income tax and social contribution at statutory rate:	10,246	3,536
Adjustments made:		
Permanent differences (*)	(676)	(1,343)
Effect on differences of statutory tax rates of foreign subsidiaries	(5,950)	1,123
Taxable profit (loss) of investments in foreign subsidiaries	3,582	-
Deferred income tax credits on tax loss carryforwards not recognized or		
recognized in losses of prior years	(3,903)	472
Others	(552)	366
Income tax and social contribution	2,747	4,154
Current	5,797	956
Deferred	(3.050)	3.198
Deterred	(3.050)	3.198

(\*) Include: (i) expenses on foreign subsidiaries' nondeductible depreciation or amortization; and (ii) other nondeductible expenses

The Company recognized provision for income tax and social contribution as at March 31, 2016 related to the portion of the taxable profit from sales of discontinued operations R\$11,945.

#### 20. Equity

Advent International Corporation ("Advent") has the Company's control through its investments in FIP – Fundo de Investimento em Participações – Brasil Empreendimentos, which holds 20.09% of the Company and in which Advent has 69.76% of the shares and through Semolina Fundo de Investimento em Participações with 23.10%, totaling 37.1% of the Company's interest.

## a) Capital

The Company is authorized to increase capital by up to 40,584,077 common shares without par value.

Reconciliation of shares at the beginning and end of the year is as follows:

	<u>1 aron</u> c
Shareholding position as of December 31, 2014	84,482,793
Capital increase	<u>70,453,785</u>
Shareholding position as of December 31, 2015	154,936,578
Capital increase	11,595,022
Shareholding position as of March 31, 2016	<u>166,531,600</u>

On December 29, 2015, the period for exercising the preemptive right to subscribe shares relating to the Company's capital increase, approved at the Extraordinary General Meeting held on November 27, 2015, upon subscription of 70,453,785 common shares out of the 100,000,000 new common shares proposed.

Parent

Accordingly, as of December 31, 2015, as a result of the capital contribution then occurred, the amounts of R\$70,453 and R\$211,359 were recognized as capital and capital reserve, respectively, subject to analysis by investors within the period established by regulation.

The exercise of the preemptive right resulted in uncalled capital corresponding to 29,546,215 common shares. Accordingly, those shareholders that, in the Subscription Bulletin, were eligible to subscribe uncalled capital may, from January 5 to January 11, 2016, subscribe such shares in the overallotment for the total subscription amount, corresponding to 0.4197956460 share per each subscribed share.

Out of the total uncalled capital, 11,595,022 shares were subscribed. As of March 31, as a result of the capital contribution that occurred, the amounts of R\$11,596 and R\$34,787 were recognized as capital increase and capital reserve, respectively.

#### b) Allocation of profit

A portion of 5% of profit should be deducted to recognize the legal reserve, which shall not exceed 20% of capital.

Shareholders are entitled to a noncumulative annual dividend of at least 25% of profit, in conformity with Article 202 of Law 6404/76.

The remaining balance, after deducting legal costs, shall be allocated as decided by the Annual Shareholders' Meeting, in conformity with applicable legislation.

In conformity with applicable legal provisions and as decided by the Annual Shareholders' Meeting, the Company may pay to its shareholders interest on capital, which may be deducted from the mandatory minimum dividend.

#### c) Treasury shares

As of March 31, 2016, line item "Treasury shares" was broken down as follows:

7.6 6. Maisir 6.1, 26.16, iii.6 kom	Trododry ondroo	Number of shares	Amount	Average price per share - R\$
Balance at the end of the period		<u>337,257</u>	<u>4,762</u>	<u>14.12</u>

## d) Other comprehensive income

Refer to differences arising on translating foreign currency-denominated profit or loss calculated on the equity of foreign subsidiaries.

#### 21. Share-based payment plan

Under the Stock Option Plan ("Plan"), approved at the Extraordinary General Meeting held on April 30, 2015, the Company's and its subsidiaries' management and employees ("Beneficiaries") are eligible to receive share options for common shares issued by the Company ("Option"). The granting of Options must meet the maximum limit of 4,224,139 common shares, corresponding to 5% of the Company's capital, on the abovementioned Plan approval date.

The Plan will be managed by the Company's Board of Directors or, at its discretion, by the Compensation Committee ("Committee"), and, where applicable, they will have full powers to, subject to the terms and conditions of the Plan and, in the case of the Committee, the guidelines of the Company's Board of Directors, organize and manage the Plan and the stock option agreements within its scope.

The Board of Directors or the Committee, as the case may, will define: (a) the Beneficiaries; (b) the total number of Company's shares subject to grant; (c) the division of grant in lots, if applicable; (d) the exercise price; (e) possible restrictions on the shares received through the exercise of the option; and (f) possible provisions on penalties, in conformity with the general guidelines set forth in the Plan, and will determine the terms and conditions of each option in a Stock Option Agreement ("Agreement"), to be entered into among the Company and each Beneficiary. The Agreement will define the number and class of shares which the Beneficiary will be entitled to acquire or subscribe upon exercise of the option and any other terms and conditions, in conformity with the general guidelines set forth in the Plan.

On May 12, 2015, the Board of Directors approved the terms and the beneficiaries of the First Stock Option Program and granted stock options to 400,000 Company common shares to an officer. The exercise price is R\$6.00 per share, subject to fluctuation of the General Market Price Index from Fundação Getúlio Vargas (IGP-M/FGV), from the grant date up to the effective payment date.

Subject to the condition of remaining in the Company at every 12-month period, during a 4-year period, the Beneficiaries will acquire, at every 12 months, the right to exercise the percentage rate of options set out in each Agreement, within a maximum period of up to two years after the vesting period.

On July 1, 2015, the Board of Directors approved the terms and the beneficiaries of the Second Stock Option Program and granted stock options to 2,100,000 Company common shares to three officers. The exercise price is R\$6.00 per share, subject to fluctuation of the Extended National Price Index (IPCA) from the National Institute of Geography and Statistics (IBGE), from the grant date up to the effective payment date.

Subject to the condition of remaining in the Company at every 12-month period, during a period of 3 to 4 years, the Beneficiaries will acquire, at every 12 months, the right to exercise the percentage rate of options set out in each Agreement, within a maximum period of up to two years after the vesting period.

On August 6, 2015, the Board of Directors approved the terms and the beneficiaries of the Third Stock Option Program and granted stock options to 200,000 Company common shares to two officers. The exercise price is R\$7.00 per share, subject to fluctuation of the IPCA from the IBGE, from the grant date up to the effective payment date.

Subject to the condition of remaining in the Company for a two-year term of office, the Beneficiaries will acquire the right to exercise the options, in the period, as follows: (a) 33% within 5 days, counted from the execution of the Agreement; (b) 33% on April 30, 2016; and (c) 34% on April 30, 2017, within a maximum period of up to two years after the vesting period. There are no other option exercise conditions.

On March 1, 2016, the Board of Directors approved the terms and the beneficiaries of the Fifth Stock Option Program and granted stock options to 150,000 Company common shares to one officer. The exercise price is R\$4.00 per share, subject to fluctuation of the IPCA from the IBGE, from the grant date up to the effective payment date.

Subject to the condition of remaining in the Company at every 12-month period, during a 4-year period, the Beneficiaries will acquire, at every 12 months, the right to exercise the percentage rate of options set out in each Agreement, within a maximum period of up to two years after the vesting period.

The Board of Directors approved the terms and the beneficiaries of the Fourth Stock Option Program and granted stock options to 150,000 Company common shares to one officer. The exercise price is R\$4.00 per share, subject to fluctuation of the Extended National Price Index (IPCA) from the National Institute of Geography and Statistics (IBGE), from the grant date up to the effective payment date. Such stock options were granted to the beneficiary with the date of October 6, 2016.

Subject to the condition of remaining in the Company for a two-year term of office, the Beneficiary will acquire the right to exercise the options, in the period, as follows: (a) 33% within 5 days, counted from the execution of the Agreement; (b) 33% on April 30, 2016; and (c) 34% on April 30, 2017, within a maximum period of up to two years after the vesting period. There are no other option exercise conditions.

Options will be exercised through the issuance of new shares and/or disposal of treasury shares held by the Company, based on the option to be adopted by the Board of Directors or Committee.

The rights and obligations under the Plan and this Agreement can neither be assigned nor transferred, wholly or partially, by the Beneficiary without the Company's prior written consent.

On March 24, 2016, the programs that had the grant carried out through August 6, 2015 were amended as follows: (i) the number of shares granted in each plan was increased by 50%; (ii) the exercise price was set at R\$4.00 per share, subject to the variation of the Extended National Price Index - IPCA of the National Institute of Geography and Statistics - IBGE, from January 1, 2016 through the date of actual payment; and (iii) end of the exercise period of all management contracts of 5 years after the grant date.

The Plan fair value was calculated on the grant date of each plan and based on the "Black & Scholes" pricing model. The effects were reflected in line item 'General and administrative expenses' in the statement of profit and loss, and in line item 'Capital reserve' in equity, as follows:

Grant date and program	YTD – on <u>3/31/16</u>	Amounts to be recorded in future periods
May 12, 2015 – First Program	577	373
July 1, 2015 – Second Program	3,730	1,106
August 6, 2015 – Third Program	197	86
October 6, 2015 – Fourth Program	-	128
March 1, 2016 – Fifth Program	-	527
Total	4,504	2,220

No options were exercised in the three-month period ended March 31, 2016 and, therefore, there were no variations in stock options.

In determining the fair value of stock options, the following economic assumptions were used:

	First <u>Program</u>	Second <u>Program</u>	Third <u>Program</u>	Fourth <u>Program</u>	Fifth <u>Program</u>
Grant date	05/12/15	07/01/15	08/06/15	10/06/15	03/01/16
Beginning of option exercise period	05/12/16	07/01/16	08/11/15	10/11/15	03/01/17
End of option exercise period	05/12/22	07/01/22	04/30/19	04/30/19	03/01/22
Risk-free interest rate	7.28%	7.21%	6.47%	6.63%	5.96%
Number of eligible managers and					
employees	1	3	2	1	1
Price set in the original agreement					
- R\$	6.00	6.00	7.00	4.00	4.00
Price set in the amended					
agreement - R\$	4.00	4.00	4.00	-	-
Index	IGP-M	IPCA	IPCA	IPCA	IPCA
Number of outstanding options					
after amendment	600,000	3,150,000	300,000	150,000	150,000
Option fair value on grant date - R\$	3.39	4.64	1.52	· -	, <u>-</u>
Option fair value on amendment					
date - R\$	1.51	1.51	0.94	0.85	1.32
Option amount (after amendment),			0.0	0.00	
adjusted through March 2016	1 55	1 55	0.06	0.07	1 25
(R\$)	1.55	1.55	0.96	0.87	1.35

The Plan substitutes IMCHSA Stock Plan approved at the Extraordinary General Meeting held on February 15, 2011 and adopted by the Company as a result of the merger of IMCHSA into the Company, as approved at the Company's Extraordinary General Meeting held on December 1, 2014 ("Stock Plan"), subject, however, to the effectiveness of and compliance by the Company with all terms and conditions in the Stock Option Agreements entered into within the scope of the Stock Plan, as approved at such Extraordinary General Meeting

The options to be created as a result of liquidity event, as defined in the Stock Plan, and the shares already delivered within the scope of the Stock Plan will be considered for purposes of the limit of 5% of the Company's capital.

#### 22. Net revenue

The reconciliation of gross revenue and net revenue presented in the statement of profit or loss is as follows:

	Pare	Parent		dated
	03/31/16	03/31/15	03/31/16	03/31/15
Gross revenue	50,764	55,431	419,255	397,236
Taxes on sales	(5,124)	(5,785)	(26,068)	(26,997)
Returns and rebates	(196)	(151)	(4,704)	(3,659)
	45,444	49,495	388,483	366,580

## 23. Selling and operating expenses

	Parent			idated
	03/31/16	03/31/15	03/31/16	03/31/15
Payroll	(2,639)	_	(6,105)	(949)
Publicity and advertising	(200)	(372)	(5,354)	(5,151)
Rental expenses	(5,873)	(5,715)	(41,335)	(37,263)
Thirty-party services	(714)	(637)	(8,766)	(7,063)
Credit and debit card commissions	(212)	(247)	(5,223)	(4,625)
Royalties	(85)	(137)	(5,261)	(4,124)
Maintenance	(8)	(17)	(4,067)	(3,203)
Logistics	(320)	(433)	(1,324)	(1,337)
Communication infrastructure	(266)	(213)	(907)	(788)
Fees and charges	(215)	(292)	(2,677)	(2,222)
Other expenses	(315)	(315)	(3,854)	(3,542)
	(10,847)	(8,378)	(84,873)	(70,267)

# 24. General and administrative expenses

	Pare	ent	Consolidated	
	03/31/16	03/31/15	03/31/16	03/31/15
Devirell	(0.4E2)	(0.070)	(46.470)	(40.004)
Payroll	(8,453)	(6,076)	(16,179)	(12,621)
Office rental	(337)	(281)	(620)	(589)
Outside party services	(2,336)	(1,138)	(4,444)	(3,291)
Travel expenses	(332)	(391)	(808)	(1,638)
Maintenance and utilities	(418)	(434)	(717)	(803)
Share-based payments	(1,457)	-	(1,457)	-
Store launchings	(22)	(246)	(865)	(423)
Expense recovery – related parties	7,074	5,212	-	-
Logistics	(227)	(201)	(324)	(372)
Communication infrastructure	(49)	(199)	(208)	(308)
Other general and administrative expenses	(353)	(284)	(600)	(491)
	(6,910)	(4,038)	(26,222)	(20,536)

# 25. Other operating income (expenses), net

	Pare	ent	Consolidated	
	03/31/16	03/31/15	03/31/16	03/31/15
Other expenses: Loss on disposal of property, plant and equipment Provision for labor, civil and tax risks, net of reversals Organizational restructuring Discontinued projects Other expenses	(26) (359) (636) - (141) (1,162)	(422) - - - (422)	(244) (1,589) (834) - (1,052) (3,719)	31 (1,908) - (360) (64) (2,301)
Other income: Fees and sales agreements Recovery of tax credits Other revenues	368 942 70 1,380	322 169 122 613	511 1,863 117 2,491	570 2,286 1,322 4,178
Total, net	218	191	(1,228)	1,877

# 26. Finance income (costs), net

	Par	ent	Consolidated	
	03/31/16	03/31/15	03/31/16	03/31/15
Financel income:	7 200	25	9.400	200
Income from short-term investments	7,390 187	35	8,109 187	309
Inflation adjustment gains	101	1,088	107	1,088
Exchange gains Financial discount granted on payment of installments	-	-	-	-
of business acquisitions	-	-	6,922	242
Other financial income	191	177		176
	7,768	1,300	15,218	1,815
Financial expenses: Interest on borrowings Interest on payables for business acquisitions and	(367)	(288)	(7,533)	(8,127)
rights over points of sales  Exchange rate changes on translating assets of foreign	(1,745)	(2,076)	(2,844)	(3,649)
subsidiaries whose functional currency is the R\$ Inflation adjustment, interest and banking fees Others	(1,311) (896) -	(2,288) (328)	(24,616) (1,758) (110)	(2,123) (1,355) (168)
	(4,319)	(4,980)	(36,861)	(15,422)
Total, net	3,449	(3,680)	(21,643)	(13,607)

# 27. Expenses by nature

	Parent		Consolid	ated
	03/31/16	03/31/15	03/31/16	03/31/15
Inventory costs Personnel expenses Selling expenses Outside services Operating expenses Depreciation and amortization Expense recovery – related parties	(12,355) (27,632) (200) (3,051) (11,143) (6,233) 7,074	(14,943) (24,829) (372) (1,873) (11,115) (5,462) 5,212	(140,304) (126,247) (5,354) (13,265) (80,679) (25,022)	(136,595) (112,644) (5,151) (10,523) (71,486) (23,817)
Amortization of investment in joint venture	(00.000)	(000)	(609)	(335)
Share of profit (loss) of investees Other income and expenses	(26,920) (1,660)	(290) (1,859)	2,806 (7,075)	1,909 (6,607)
Other income and expenses	(82,120)	(55,531)	(395,748)	(365,249)
Classified as:				
Cost of sales and services	(32,967)	(39,321)	(277,235)	(266,470)
Selling and operating expenses	(10,847)	(8,378)	(84,873)	(70,267)
General and administrative expenses	(6,910)	(4,038)	(26,222)	(20,536)
Depreciation and amortization	(4,476)	(3,504)	(9,615)	(9,550)
Share of profit (loss) of investees	(26,920)	(290)	2,197	1,574
	(82,120)	(55,531)	(395,748)	(365,249)

## 28. Related parties

The subsidiaries conduct intragroup purchases and apportion intragroup expenses, relating to services contracted, employees' salary and others, which have been fully eliminated in the preparation of the consolidated financial statements. Intragroup purchase transactions are carried out under conditions established between the parties:

The transactions between the Company and its related parties are as follows:

۵)	<b>Transactions</b>	rocognized	in the etete	mont of	profit or	. 1000
a)	Transactions	recounized	in the state	ment or	טוטוונ טו	1055

a)	ransactions recognized in the statement of p				
	_	Parent		Consolidated	
		03/31/16	03/31/15	03/31/16	03/31/15
	Subsidiaries				
	Tob's	_	307	_	236
	Servecom	_	-	_	32
	IMC Alimentação S.A	_	_	1,357	-
	Frango Assado chain	226	2,329	3,160	2,995
	Viena chain	1,131	4,779	8,760	7,275
	Subtotal	1,357	7,415	13,277	10,538
b)	Assets	· · · · · · · · · · · · · · · · · · ·	, -	,	
٠,	7.655.6			Par	ent
			- -	03/31/16	12/31/15
	Viena chain			23,325	21,592
	Frango Assado			1,057	-
	United States		_	53,458	
				77,840	21,592
c)	Liabilities				
U)	Liabilities				
				Par	ent
			- -	03/31/16	12/31/15
	Tob's			1,385	1,503
	Frango Assado			-	39,990
	Panama			16,392	25,263
	Mexico		. <del>-</del>	-	63
				17,777	66,819

The guarantees provided by Group companies for own or related-party financing are disclosed in Note 16.

# Compensation of key management personnel

For the three-month period ended March 31, 2016, key management compensation totaled R\$2,851 (R\$1,208 at March 31, 2015) in the parent, out of which R\$1,457 related to the share-based payment plan, as disclosed in Note 21; and R\$2,851 (R\$2,528 at March 31, 2015) in the consolidated. This amount was recorded in line item "General and administrative expenses) and includes only short-term benefits. Management does not have post-retirement benefits or other long-term benefits.

## 29. Discontinued operations

#### Mexico

On January 29, 2016 the Company completed the sale of its direct and indirect interests in the subsidiaries located in Mexico to Taco Holding, S.A.P.I de C.V. e Distribuidora de Alimentos TH, S.A. de C.V.

The sale comprises the companies Inversionistas en Restaurantes de Carnes y Cortes, S. de R.L. de C.V. ("IRCyC"), Grupo Restaurantero del Centro, S.A. de C.V., Servicios de Personal Gastrónomico IMC S. de R.L. de C.V. e Servicios Administrativos IMC S. de R.L. de C.V.

#### Puerto Rico and the Dominican Republic

On February 26, 2016 the Company completed the sale of the total direct and indirect interests in the subsidiaries located in Puerto Rico and the Dominican Republic to Management Group Investor, LLC.

The sale comprises Airport Shoppes Corp., Cargo Service Corporation, Airport Aviation Service Inc., Carolina Catering Corp., Airport Catering Service Corporation e Aeroparque Corporation, located in Puerto Rico, and International Meal Company DR S.R.L. and Inversiones Llers S.A., both located in the Dominican Republic.

The results of the discontinued operations, included in the statement of profit or loss, is presented below. The comparative profit or loss and cash flows from discontinued operations have been restated in order to include these operations classified as discontinued in the current year.

# a) Loss for the year from discontinued operations

			03/31/2016	
Statement of profit or loss from discontinued operations	-	uerto Rico	Dominican <u>Republic</u>	<u>Total</u>
Net revenue		19,984	4,240	24,224
Cost of sales and services	(	(11,823)	(1,619)	(13,442)
Gross profit		8,161	2,621	10,782
Operating income (expenses) Selling and operating expenses General and administrative expenses Depreciation and amortization Other operating income, net Finance income (costs), net		(3,446) (1,668) (1,664) 128 (587)	(1,319) (288) (151) 116 (21)	(4,765) (1,956) (1,815) 244 (608)
Profit before income tax and social contribution		924	958	1,882
Income tax and social contribution		(20)	-	(20)
Profit for the period from discontinued operations		904	958	1,862
	03/31/2015			
Statement of profit or loss from discontinued operations	Mexico	Puerto <u>Rico</u>	Dominican <u>Republic</u>	<u>Total</u>
Net revenue	35,111	44,872	8,092	88,075
Cost of sales and services	(19,304)	(28,874	(3,540)	(51,718)
Gross profit	15,807	15,998	4,552	36,357
Other operating income (expenses) Selling and operating expenses General and administrative expenses Depreciation and amortization Other operating income (expenses), net Financial income (expenses), net	(11,415) (2,082) (1,091) 551 (412)	(2,793 (3,569 4,008	(562) (360) 3 203	(22,053) (5,437) (5,020) 4,762 (1,628)
Profit before income tax and social contribution	1,358	4,809	814	6,981
Income tax and social contribution	(248)	(30	-	(278)
Profit for the period from discontinued operations	1,110	4,779	9 814	6,703

# b) Cash flow from discontinued operations

	03/31/2016		
Statement of cash flows from discontinued operations	Puerto <u>Rico</u>	Dominican <u>Republic</u>	<u>Tota</u> l
Profit (loss) for the year	904	958	1,862
Depreciation and amortization	1,884	210	2,094
Income tax and social contribution	20	-	20
Interest on borrowings	499	_	499
Interest on business acquisitions and commercial rights	78	-	78
Sundry provisions and others	(417)	96	(321)
-	2,968	1,264	4,232
Changes in operating assets and liabilities:			
Trade receivables	(976)	(167)	(1,143)
Inventories	861	206	1,067
Trade payables	1,447	673	2,120
Other assets and liabilities	2,463	(3,338)	(875)
Net cash generated by operating activities	6,763	(1,362)	5,401
Interest paid new on borrowings	(499)		
Interest on business acquisitions and commercial rights	(78)	-	(499) (78)
Net cash generated by operating activities	6,186	(1,362)	4,824
Cash flows from investing activities			
Additions to property and equipment, net of the balance payable	(463)		
in installments.		-	(463)
Net cash used in investing activities	(463)	-	(463)
Cash flows from financing activities			
Repayment of borrowings	(3,206)	_	(3,206)
Net cash generated by financing activities	(3,206)	-	(3,206)
Effect of full exchange rate	181	(73)	108
Net change in the period	2,698	(1,435)	1,263
Cash and cash equivalents at the beginning of the period	4,510	12,289	16,799
Cash and cash equivalents at the end the period	7,208	10,854	18,062

	3/31/2015			
		Puerto	Dominican	
Statements of profit or loss from discounted operations	<u>Mexico</u>	<u>Rico</u>	<u>Republi</u> c	<u>Tota</u> l
Profit (loss) for the year	1,110	4,780	813	6,703
Depreciation and amortization	2,428	4,134	582	7,144
Income tax and social contribution	248	30	-	278
Interest on borrowings	829	1,027	-	1,856
Interest on business acquisitions and commercial rights	-	152	-	152
Sundry provisions and others	<u>(521)</u>	(2,501)	<u>700</u>	(2,322)
	4,094	7,622	2,095	13,811
Changes in operating assets and liabilities:				
Trade receivables	2,388	2,209	164	4,761
Inventories	135	295	(290)	140
Trade payables	(1,887)	(3,318)	204	(5,001)
Other assets and liabilities	(1,627)	(298)	<u>376</u>	<u>(1,549)</u>
Net cash generated by operating activities	3,103	6,510	2,549	12,162
Income tax and social contribution paid	(185)	(286)	-	(471)
Interest on borrowings	(1,066)	(1,011)	-	(2,077)
Interest paid on business acquisition and commercial		(4.07)		(4.07)
rights	4.050	(167)	- 0.540	(167)
Net cash generated by operating activities	1,852	5,046	2,549	9,447
Cash flows from investing activities				
Business acquisitions, net of cash	-	(720)	-	(720)
Additions to property and equipment, net of the balance	<u>(701)</u>	<u>(758)</u>	-	(1,459)
payable in installments.				
Net cash used in investing activities	<u>(701)</u>	<u>(1,478)</u>	-	(2,179)
Cash flows from financing activities				
Capital increase	-	6,416	-	6,416
Repayment of borrowings	<u>(1,938)</u>	(2,133)	-	(4,071)
Net cash generated by financing activities	(1,938)	4,283	-	2,345
Effect of exchange rate changes on cash and cash				
equivalents	2,220	706	(506)	2,420
Not change in the year	1,433	0 557	2.042	12,033
Net change in the year	1,433	8,557	2,043	12,033
Cash and cash equivalents at the beginning of the period	13,712	5,718	2,491	21,921
Cash and cash equivalents at the end of the period	15,145	14,275	4,534	33,954

## c) Gain (loss) on sale of discontinued operations

	<u>Mexico</u>	Puerto Rico and the Dominican Republic	Costs of transaction recognized <u>at</u> the Parent	<u>Total</u>
Sales value	167,102	190,907	-	358,009
Cost of net assets of discontinued				
operations	(114,046)	(287,348)	-	(401,394)
Other transaction costs	(17,905)	(5,605)	(1,210)	(24,720)
Write-off of translation adjustments				
in other comprehensive income	27,986	54,174	-	82,160
Gain (loss) on sale of discontinued operations Income tax and social contribution	63,137	(47,872)	(1,210)	14,055
(*)		-	(11,945)	(11,945)
Net gain (loss) on sale of discontinued operations	63,137	(47,872)	(13,155)	2,110

<sup>(\*)</sup> Income Tax and Social Contribution in Brazil on gain on sale of investment in Mexico.

## d) Reconciliation of profit (loss), net of transactions :

	<u>Mexico</u>	Puerto Rico and the Dominican <u>Republic</u>	Costs of transaction recognized <u>at</u> <u>the Parent</u>	<u>Tota</u> l
Operating gain				
Profit (loss) from discontinued operations	_	1,882	_	1,882
Income tax and social contribution	<u>=</u>	(20)	<u>=</u>	(20)
Net profit (loss) from discontinued operation		1,862		1,862
ореганоп	-	1,002	-	1,002
Gain (loss) on sale of discontinued operations	63,137	(47,872)	(1,210)	14,055
Income tax and social contribution (*)  Net gain (loss) on sale of discontinued	-	-	(11,945)	(11,945)
operations	63,137	(47,872)	(13,155)	2,110
Net profit (loss) from discontinued operation	63,137	(46,010)	(13,155)	3,972

<sup>(\*)</sup> Income Tax and Social Contribution in Brazil on gain on sale of investment in Mexico.

#### 30. Insurance

The Group has an insurance policy that considers principally risk of concentration and its materiality, providing insurance coverage considered sufficient in light of the type of business and according to advice from insurance brokers.

As at March 31, 2016, insurance coverage is as follows:

	Consolidated
Civil liability Sundry risks - inventories and property, plant and equipment Vehicles Others	25,561 335,675 64,289 7,501
	433,026

#### 31. Supplemental information to the statements of cash flows

The Group's management defines as cash and cash equivalents amounts maintained for the purpose of meeting short-term commitments and not for investment or any other purposes. Short-term investments can be immediately converted into a known cash amount and are not subject to significant changes in value. As at March 31, 2016 and December 31, 2015, the balances forming this line item are broken down as shown in note 9.

The additions to property, plant and equipment and intangible assets presented in the statements of cash flows are net of the installments to be paid in subsequent months. Thus, R\$97 in Parent and R\$64 in consolidated were deducted from the additions to property, plant and equipment in the three-month period ended March 31, 2016 and R\$2,298 in Parent and consolidated was added.

#### 32. Earnings (loss) per share

#### **Basic**

Basic earnings (loss) per share are calculated by dividing the profit (loss) for the period by the weighted average number of common shares issued in the period.

## **Diluted**

Diluted earnings (loss) loss per share is calculated by adjusting the weighted average number of outstanding common shares, considering the conversion of all potential common shares that would result in dilution.

The table below shows the calculation of earnings (loss) per share pursuant to CPC 41/IAS 33- Earnings per Share:

. . . . .

	Parent and Consolidated	
_	03/31/16	03/31/15
Basic and diluted numerator- Loss for the year attributable to Company's shareholders used to calculate total basic and diluted earnings per share	(27,389)	(6,245)
Profit (loss) for the period from discontinued operations	3,972	6,703
Profit used to calculate basic and diluted earnigs per share from continuing operations	(23,417)	458
Available shares available: Basic and diluted denominator (thousands of shares) Weighted average number of stock options granted	162,667	84,483 <u>-</u>
Weighted average number of available shares	162,667	84,483
Basic and diluted earnings (loss) per share – R\$ Loss per basic and diluted loss from continuing operations – R\$.	(0.14395) (0.16837)	0.00542 (0.07392)
Basic and diluted earnings per share from discontinued operations – R\$	0.02442	0.07934

## 33. Authorization of the individual and consolidated interim financial information

The meeting of the Board of Directors held on May 11, 2016 approved and authorized for disclosure this individual and quarterly interim financial information.

# **Comments on the business projections**

There are no comments to be reported

# Other relevant information

There is no relevant information to be disclosure.



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A free translation from Portuguese into English of Independent Auditor's Report on Review of Quarterly Financial Information

# Independent auditor's report on review of quarterly financial information

The Shareholders and Officers
International Meal Company Alimentação S.A.
São Paulo - SP

#### Introduction

We have reviewed the accompanying individual and consolidated interim financial information of International Meal Company Alimentação S.A. ("Company"), contained in the Quarterly Information Form (ITR) for the quarter ended March 31, 2016, which comprise the balance sheet as at March 31, 2016 and the related statements of income, comprehensive income, changes in equity and cash flows for the three-month period then ended, including other explanatory information.

Management is responsible for the preparation of individual and consolidated interim financial information in accordance with Accounting Pronouncement CPC 21 (R1) - Demonstração Intermediária and International Accounting Standard IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the presentation of this information in a manner consistent with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of the Quarterly Information Form (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of the review

We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 Revisão de Informações Intermediárias Executada pelo Auditor da Entidade) and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion on the interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the quarterly information referred to above is not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, applicable to the preparation of quarterly financial information (ITR), consistently with the rules issued by the CVM.

#### Other matters

#### Statements of value added

We have also reviewed the individual and consolidated statements of value added for the three-month period ended March 31, 2016, prepared under the responsibility of the Company's management, the presentation of which in the interim financial information is required by the rules issued by the CVM applicable to preparation of Quarterly Financial Information (ITR), and considered as supplementary information under IFRS — International Financial Reporting Standards, which does not require the presentation of the statement of value added. These statements have been subject to the same review procedures previously described and, based on our review, nothing has come to our attention that causes us to believe that they are not prepared, in all material respects, in a manner consistent with the overall individual and consolidated interim financial information.



# Audit of prior year and review of corresponding figures of the same period of prior year

The audit of the individual and consolidated balance sheet as of December 31, 2015 and the review of individual and consolidated financial information for the quarter ended March 31, 2015, presented for comparison purposes, were conducted by other independent auditors, who issued an unqualified opinion thereon dated March 21, 2016, and an unqualified review conclusion thereon dated May 7, 2015, respectively. As part of our review of individual and consolidated interim financial information for the quarter ended March 31, 2016, we have reviewed the adjustments to the corresponding prior year figures in the individual and consolidated statements of income and cash flows for the guarter ended March 31, 2015, made for presentation of discontinued operations, as disclosed in Note 29, and nothing has come to our attention that would lead us to believe that such adjustments have not been made fairly, in all material respects. We have not been engaged to audit, review or apply any other procedures to the information referring to the balance sheet as at December 31, 2015 and to any other interim financial information for the quarter ended March 31, 2015. Accordingly, we do not express an opinion or any other form of assurance on the referred to balance sheet and quarterly financial information taken as a whole.

São Paulo, May 11, 2016

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Auditores Independentes S.S. CRC-2SP015199/O-6

Antonio Humberto Barros dos Santos Accountant CRC-1SP161745/O-3

# Opinion of the supervisory board or equivalent institute

Not applicable

# Declaration of the supervisory board about the interim financial statements

In accordance with section VI of article 25 of CVM Instruction 480, of December 7, 2009, the Board states that in the reviewed, discussed and agreed with the Company's Interim Financial Information Form (ITR), for the quarter ended March 31, 2016.

São Paulo, May 11, 2016.

Jaime Cohen Szulc Chief Executive Officer

José Agote Chief Financial Officer

Samir Moysés Gilio Ferreira Chief Controller

# Declaration of the supervisory board about the independent auditors' report

In accordance with section V of article 25 of CVM Instruction 480, of December 7, 2009, the Board states that in the reviewed, discussed and agreed with the Independent Auditors' Report on the Company's Interim Financial Information Form (ITR), for the quarter ended March 31, 2016.

São Paulo, May 11, 2016.

Jaime Cohen Szulc Chief Executive Officer

José Agote Chief Financial Officer

Samir Moysés Gilio Ferreira Chief Controller